



CONSULTING ENGINEER'S COMPREHENSIVE ANNUAL REPORT

Lafayette Utilities System Lafayette, Louisiana













PREPARED BY:







NewGen Strategies & Solutions, LLC, (NewGen) role as Consulting Engineer, has prepared the attached comprehensive annual report on the Utilities and Communications Systems for fiscal year 2019. Copies of the report shall be placed on file with the Chief Operating Officer by LCG and shall be open to inspection by any Owners of any of the Utility or Communications System Bonds. NewGen was supported by subcontractors and specific subject matter experts in the preparation of and analysis included in the report.

Our partners in this effort included:







Exponential Engineering Company

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EXECUTIVE SUMMARY

Introduction

Governance

Since 1996, the Lafayette City-Parish Consolidated Government (Lafayette Consolidated Government or LCG) governed the City of Lafayette, Louisiana (City or Lafayette) and the Lafayette Parish (the Parish), collectively the City-Parish. LCG includes a Mayor-President and nine City-Parish Council members (the City-Parish Council), elected by the Parish to four-year terms of office. The creation of LCG was enabled by the 1992 electorate and is defined in the Home Rule Charter (Charter). The information included in this report is primarily related to Fiscal Year (FY) 2019 during which the LCG governance structure was in place. However, in January 2020, a new Home Rule Charter went into effect modifying the governance of the City and Parish. Additional information on the governance structure currently in place for the City and Parish is included below.

The City owns the Lafayette Utilities System (LUS or Utilities System), which includes the Electric System, the Water System, and the Wastewater System. Upon consolidation of the City and Parish governing authorities into LCG, it was specifically recognized that the Charter should accommodate for the governing of the Utilities System, which is a City utility system. As a result, the Charter created the Lafayette Public Utilities Authority (LPUA) as the governing authority of LUS. The Charter further provides that City-Parish Council members whose districts include 60% or more of citizens residing within City boundaries also serve as LPUA members. LPUA was the governing body of the Utilities and Communications Systems during FY 2019 and the data included in this report.

The City owns the Communications System, often branded as LUS Fiber. Prior to October 31, 2018, the Utilities Director also managed the Communications System. In September 2018, with the adoption of the 2019 Budget, the City-Parish Council approved the creation of a Communications System Director to be appointed by the Mayor-President.

As of November 1, 2018, Teles Fremin, the prior Chief Communications Engineer, served as the Interim Communications System Director. On October 14, 2019, the Mayor-President appointed the Communications Support Services Administrator, Kayla Miles, to the Interim Communications System Director.

As of November 1, 2018, Jeff Stewart, the prior Engineering and Power Production Division Manager, served as the Interim Utilities Director. On October 14, 2019, the Mayor-President appointed the LCG Chief Administrative Officer, Lowell Duhon, to LUS Interim Director.

Prior to November 1, 2018, LPUA was also the governing authority of the Communications System. As of November 1, 2018, LCG is the governing authority of the Communications System.

The City-Parish Council is also the governing authority of the Lafayette Public Power Authority (LPPA). LPPA is a political subdivision of the State of Louisiana and was created in 1976 to finance electric generating facilities in order to provide power to the City's Electric



System. LPPA provides the output of these generating facilities via a "take or pay" wholesale power agreement with the Utilities System.

In December 2018, the citizens of Lafayette voted to amend the Charter to replace the City-Parish Council with two separate five-person councils: The City Council and the Parish Council. The changes were implemented on January 6, 2020. With the implementation of the new Home Rule Charter, the City Council replaces the LPUA and LCG as the governing authority for the Utilities System, the Communications System, and LPPA.

Bond Ordinances Requirements

As of October 31, 2019, the City issued and is servicing debt related to Utilities System Utilities Revenue Bonds (Series 2010, 2012, 2017 and 2019), Communications System Communications Revenue Bonds (Series 2012 and 2015), and LPPA Bonds (Series 2012 and 2015). The Series 2019 Bonds first debt service was due November 1, 2019 (FY 2020). The Series 2010 Bonds will be fully redeemed by the proceeds of the Series 2017 Bonds on November 1, 2020.

As required in the Utilities System General Bond Ordinance and the Communications System General Bond Ordinance (collectively the Bond Ordinances), a Consulting Engineer shall provide engineering counsel to LCG in connection with the operations of the Utilities System and Communications System, advise on rate revisions, and prepare an annual comprehensive report (e.g. the Consulting Engineer's Comprehensive Annual Report or Report). The Report shall address a number of covenants and continuing disclosures included in the Bond Ordinances such as the condition and operations of the systems, general accounting, and financial compliance, as well as overall financial and operational performance of the Utilities System and Communications System.

This Report was prepared by NewGen Strategies and Solutions, LLC (NewGen) and covers the FY 2019 (November 1, 2018 to October 31, 2019). The contents of this Report are intended to provide engineering and management information to bond holders, LUS, LUS Fiber, LCG, and interested parties. It is our understanding that LCG places copies of this Report on file with the Chief Operating Officer, Bond Fund Trustee, LUS, LUS Fiber, and others. Appendices A, B, C, and D include a comprehensive list and summary of the continuing disclosures and updated financial and operational performance for the Utilities System, Communications System, and LPPA, as required in the Bond Ordinances.

In preparation of this Report, NewGen relied on information provided by LCG, LUS, LUS Fiber, LPPA, and Cleco Corporate Holdings, LLC (Cleco). NewGen supplemented this information with physical observations of LUS and LUS Fiber's properties and facilities, in addition to interviews with LUS and LUS Fiber management and staff, LCG personnel, and Cleco personnel. NewGen's field investigations were conducted in early March 2020. NewGen's analyses, conclusions, and opinions relied on independent review of information provided to us by others in the form of audits, reports, budgets, projections, and interviews as disclosed in this Report. NewGen has not independently verified the accuracy of information provided and assumed that information provided is accurate and representative of the financial and operating condition of the Utilities System and Communications System. These investigations and interviews were combined with financial and performance metrics to provide the basis for our findings and conclusions.

Utilities System Overall Performance

LUS served 68,495 electric customers, 58,316 water customers, and 45,623 wastewater customers in 2019. Customer growth on the Utilities System is stable, with observed customer growth averaging 1.2% per year since 2015.

LUS generated a total of \$233 million of revenues in 2019, with the majority of the revenue (\$180 million) from the electric services. 2019 revenues were approximately 0.7% lower than 2018, with the electric revenues 0.5% lower. The water and wastewater revenues decreased by 1.7% and 1.1%, respectively, from the previous year. The decrease in revenues was primarily driven by decreased sales. The debt service coverage ratio (DSCR) for the Utilities System remains strong at 3.5 for the combined Electric, Water, and Wastewater Systems. The Utilities System consistently exceeds the minimum coverage requirement of 1.0 required by the Bond Ordinances.

The Utilities System 2019 revenues and expenses were both lower than originally projected in the 2019 Budget. The Utilities System collected \$233 million in operating and miscellaneous revenues compared to the budgeted \$254 million. The difference is attributable to lower water sales, lower wastewater collection, lower energy sales, and lower purchased power costs. Operations and Maintenance (O&M) expenses were lower than budgeted primarily due to lower personnel salaries. Other Income & Expenses were lower than the budgeted amount due to lower spending on normal capital and special equipment. Overall, the cash available for capital was higher than the budgeted amount.

Rates for the Electric, Water, and Wastewater Systems remain competitive for residential and commercial customers. In fact, LUS' residential electric rates are lower than average for the region and residential and commercial water rates are among the lowest in the state.

Communications System Overall Performance

The Communications System served over 20,000 customers in 2019. Communications System customer growth continues at a compound annual rate of 5.6% since 2015.

The Communications System revenues increased to \$41 million in 2019, up 6.7% from 2018. The DSCR for the Communications System improved to 2.1. The minimum DSCR requirement for the Communications System is 1.0.

The Communications System's revenue performance was aligned with the 2019 Budget. The Communications System collected \$41 million in operating and miscellaneous revenues in 2019, as compared to the budgeted \$42 million. Operating expenses were under budget at \$21.4 million, as compared to the budgeted \$22.7 million. Other Income & Expenses were close to the budgeted amount. Overall, the cash available for capital was slightly above the budgeted amount. The Communications System's actual financial performance was close to budget and it exceeded DSCR requirements and continued to increase its net revenues.

The Communications System offers Internet service packages that are of significantly higher quality (e.g., higher speeds) at lower prices when compared to local competitors. The Communications System has a competitive advantage in Internet services within the City; however, another telecommunications service provider is installing fiber in and around the City with plans to compete with LUS Fiber. Although the provider is deploying a fiber network,

they are not aggressively marketing services and the customer service provided is not comparable to LUS Fiber.

Status of Interim Directors at the Utilities and Communications Systems

Although the Utilities and Communications Systems have performed satisfactorily over this period as shown by their strong financial indicators such as competitive rates, debt service coverage ratios, capital investments and customer growth, there are a number of challenges facing the Utilities and Communications Systems. If these challenges are not addressed in a timely manner with the appropriate management team, expertise and experience, it may present a risk to the continued financial strength and the long-term efficient and effective operations at these enterprises. These challenges include:

- Extended period of time without the leadership, direction and direct utility experience of a permanent Director for the Utilities and Communications Systems. As of the date of this Report, Utilities and Communications Systems are approaching two years with interim directors following the retirement of Terry Huval in July of 2018.
- Recent events have placed multiple senior managers at Utilities and Communications Systems on administrative leave, resulting in an immediate reduction of institutional knowledge critical to the effective operation of the Utility systems.
- The Communications System operates in a highly competitive business environment for customers and staff. Per the bond covenants, if the Communications System is unable to meet debt service payments, the Utilities System is obligated to make those payments to the bond holders. The current Communications System debt service obligation is \$9.5 Million. In addition, the Communications System pays LUS approximately \$2 Million per year to repay various loans for startup and asset related costs. If this \$11.5 Million total cost per year currently covered by the Communications System is eliminated, it equates to more than a 5% rate increase to all LUS customers (e.g., Water, Wastewater, Electric and Water Wholesale Systems). Thus, further ensuring the continued performance, customer growth, expansions, and profitable operation of the Communication System is critical to the financial health of the combined Utilities and Communications Systems and related financial contributions to the City and LCG.
- Current and upcoming strategic capital and operating decisions required to ensure the Utilities and Communication Systems' long-term operational and financial performance. Upcoming capital decisions are expected to exceed \$200 to \$300 Million related to the Electric System's power supply strategy given the results of the ongoing Integrated Resource Plan (IRP). In addition, there are likely increased Wastewater System capital and operational investments required to address environmental compliance requirements for the 2018 U.S. EPA administrative order and subsequent Capacity, Management, Operations, and Maintenance (CMOM) program.
- Eminent retirement of the current Water and Wastewater System manager requiring important succession planning and recruiting activities.

Implications to operations and performance related to the discussions of possible small to larger scale consolidation or reorganization of staff at the Utilities and Communications Systems with LCG staff.

As a result, NewGen recommends the Mayor-President and Administration begin a formal selection process to fill the vacant permanent Director positions at the Utilities and Communications Systems. While historical financial performance has remained strong and adequate to meet outstanding debt requirements, NewGen is concerned that without highly qualified, permanent Directors with pertinent experience specific to their respective utility systems, it will erode the operational effectiveness, strong financial performance, high reliability, and competitive retail rates seen with the Utilities and Communications Systems. This concern is heightened given the recent attrition of experienced senior employees, critical to the ongoing and successful operations of the Utilities and Communications Systems.

General Findings and Recommendations

Based upon our information and assumptions relied upon, as included in this Report, our general findings and recommendations for the Utilities System and Communications System include:

- In September 2018, with the adoption of the 2019 Budget, the City-Parish Council approved the separation of Directors for the Utilities System and the creation of a Communications System Director to be appointed by the Mayor-President.
- On October 14, 2019, the Mayor-President appointed the LCG Chief Administrative Officer, Lowell Duhon, as the Interim Utilities Director. Prior to October 14, 2019, Jeff Stewart, the Engineering and Power Production Division Manager, served as the Interim Utilities Director.
- On October 14, 2019, the Mayor-President appointed the LUS Fiber Support Services Administrator, Kayla Miles, to the Interim Communications System Director. Prior to October 14, 2019, Teles Fremin, the prior Chief Communications Engineer, served as the Interim Communications System Director.
- While the Consulting Engineer must approve of the selection of the Utilities Director, LCG's legal representation determined there is no requirement for the Consulting Engineer to approve the Interim Directors.
- In response to the proposal by NextGEN Utility Systems for a management contract for the Utilities System, on November 5, 2018, City-Parish Council passed a resolution (R-070-2018) that stated it will "oppose any proposal for the possible, sale, lease, third party management agreement, partnership, or disposition, in whole or in substantial part, of the City of Lafayette Utilities System, at this time." This resolution was in addition to the existing Charter that states LPUA "shall not sell, lease, or in any manner dispose of the utility system or any substantial part thereof without approval by a majority vote of the qualified electors residing within the boundaries of the City of Lafayette voting in an election called for that purpose."
- On December 8, 2018, voters of the Parish and the City ratified amendments to the Charter (the "Charter Amendments"), which provides the rules of governance for the City and the Parish. In 2019, the City-Parish Council consisted of nine (9) members and

acted as the governing authority for the City and the Parish. Pursuant to the Charter Amendments, the nine (9) member City-Parish Council was replaced by the new Lafayette City Council consisting of five (5) members who are serving as the governing authority for the City (City Council) and the new "Lafayette Parish Council" consisting of five (5) members who are serving as the governing authority for the Parish (Parish Council). Furthermore, the City Council and the Parish Council, jointly, shall serve as the governing authority for LCG. The Mayor-President will remain a part of LCG, together with the City Council and the Parish Council. The City Council will replace LPUA as the governing authority for LUS and LPPA. The Mayor-President will continue to appoint the Director of Utilities and Communications, with such appointment subject to ratification by the new City Council.

Utilities System Findings and Recommendations

Based upon our information and assumptions relied upon, as included in this Report, our findings and recommendations for the Utilities System include:

- Based on our visual observation and review of the Utilities System, we find the Utilities System to be in generally good condition and maintained properly in accordance with prudent utility and industry practices.
- Revenues from the Utilities System were sufficient to meet all financial obligations including operating expenses, LUS and LPPA debt service, capital improvements, in lieu of tax (ILOT) payments, and required reserves. LUS' Electric System operating, expense, debt, revenue, and related ratios reflect a financially stable and healthy utility that is currently offering competitive, lower than market average rates. The Utilities System reached a combined 3.5 DSCR. The Utilities System minimum DSCR is 1.0.
- In general, attracting staff can be an issue for LUS and all municipally-owned utilities across the United States (U.S.) in certain positions such as engineering and operators. LUS is also constrained by civil service policies and therefore lags the competition (such as investor-owned utilities) in salaries. Compared with the regional oil and gas industry and competing investor-owned utilities, LUS' advantages come down to job stability, location, quality of life, and home time. Opportunities to adjust compensation of competitive positions within the Utilities and Communications Systems should be pursued to attract and retain proper levels and expert staff. In addition, the system for progressive promotion of engineering staff commensurate with experience should be redesigned or improved upon.
- Historically, the Utilities System capital improvement program (CIP) was sufficient to sustain and improve the integrity and reliability of the system.

Electric System

■ The Doc Bonin Units 2 and 3 were retired April 1, 2017, as approved by Midcontinent Independent System Operator (MISO). The Curtis Rodemacher Plant was retired in June 2000. The generating stations remain retired with LUS performing routine maintenance, upkeep, and site monitoring. In anticipation of the cost associated with fully decommissioning the Curtis Rodemacher plant, LUS should establish a decommissioning reserve to cover the future costs of dismantling the plant.

Decommissioning efforts at Doc Bonin are in progress and currently on budget. To date, the four Doc Bonin fuel oil tanks and associated piping were removed and all contaminated soil under the tanks was removed.

- LUS initiated a Request for Proposal to select a consultant to perform an IRP, which is evaluating overall power supply options, including plans for potentially replacing or repowering the Doc Bonin Plant and a long-term strategy for Rodemacher Unit 2. The previously recommended project to install natural gas fired reciprocating engines at the Doc Bonin site, which was included in the 2018 Budget, was placed on hold pending the result of the new IRP. In addition, the IRP is evaluating the Coal Combustion Residue Rule and Effluent Limitation Guidelines to determine compliance and associated costs which will impact long-term decisions for Rodemacher Unit 2. An outcome studied in the IRP will be retiring Rodemacher Unit 2 from burning coal, whether by conversion to natural gas or retiring the unit entirely. Further analyses are required, along with detailed review of U.S. Environmental Protection Agency's (EPA) timing of submitting compliance documents.
- LUS' Electric System is highly reliable with reliability indices (i.e. SAIDI/SAIFI/CAIDI/MAIFI) at or below the national averages for electric utilities, and significantly better than regional utility performance.
- The organizational structure and management in the Electric System engineering and operations areas continue to facilitate staff empowerment, offer employees additional responsibilities, and encourage career growth.
- There were no major staffing needs or issues in the Electric System in 2019; however, certain vacancies remain or are more difficult to fill positions that are competitive in the broader labor market. While LUS was successful in filling targeted positions within the Utilities System, vacancies remain for certain engineering positions budgeted for the utility. In addition, all of the metering technicians will be eligible for retirement in the near future, which will require a proactive approach in 2020. The Electric System is actively looking to fill remaining vacancies and continues to ensure the delivery of safe, reliable, and low-cost power at current staffing levels.
- Electric System revenue collection mechanisms are misaligned with the cost structure. While approximately 48% of LUS' costs are fixed over the five-year average, only 15% of revenues are collected through fixed charges. Approximately 85% of retail revenues are recovered through variable rates. Although this misalignment was historically common in the industry, many utilities are pursuing strategies that improve the collection of fixed cost through rates. These strategies reflect market trends where end users become increasingly interested in renewable energy alternatives and energy conservation. Historically LUS customers' interest in renewable energy alternatives and energy conservation was limited, but this could change over time. Therefore, we recommend that in future rate proceedings, LUS improve fixed cost recovery mechanisms in its Electric System rate structure.

Water System

■ While total water production remains stable, the retail and wholesale water sales decreased in 2019 by 4.0% and 3.8%, respectively. Based on the last five years of data, the wholesale customers' percentage of total water produced has leveled off between

28% to 30%. Continued coordination with wholesale customers and adequate planning for improvements to the LUS system and the wholesale customers' systems is necessary to protect the interests of retail customers.

- The City of Broussard and the City of Scott extended their current Wholesale Water contract with LUS. The City of Broussard and the City of Scott are now under contract until 2038.
- Although staffing levels were not reported to be an issue, a succession plan should be implemented to ensure knowledgeable operators and maintenance personnel are developed for the Water and Wastewater Systems. Several key management personnel and certified operators can or will retire within the next five years. LUS should develop a succession plan to ensure the continued operation of the water/wastewater operations with as much operational continuity as possible, with as little loss of institutional knowledge as possible. LUS reports that staffing levels are reviewed annually, and that a program of screening and cross-training to identify individuals that exhibit technical proficiency and leadership skills is in place.
- The AMI deployment for the Water System had experienced a relatively high level of malfunctions and meter failures. Honeywell replaced all meter modules in an effort to resolve performance problems. As of January 2018, the meters were replaced, the project reached completion, and the meters are now under warranty. However, as of the end of FY 2019, meters are still failing and, if under warranty, being replaced.
- Commercial and residential development and redevelopment appears to be improving, which could cause a strain on LUS' system. LUS is seeing an increase in formerly single home properties being turned into multi-home developments, i.e. apartments/ townhomes. This may cause some localized issues as the current infrastructure connecting to these properties may not be adequate to handle the increase in water usage. However, at the time of this Report, it is unknown the extent and length of the impact the COVID-19 crisis may have on commercial and residential development in Lafayette and the Water System.
- In February 2019, North Water Plant (NWP) experienced an accidental release of approximately 2,500 pounds of hydrated lime. As lime was being transferred from a storage silo to a feed silo, a gauging cap was inadvertently left off, allowing for the release. Since lime covered nearby homes, residents were evacuated as a precaution, but were allowed to return the following day. There was no disruption of service to customers. Roads and homes were washed, and the lime was removed by vacuum. Road drains were sealed to minimize any environmental impacts.

Wastewater System

■ In May 2018, the EPA issued an administrative order based on a 2017 audit of the Wastewater System. The administrative order requires implementation of a CMOM Program that includes inspecting 10% of its collection system each year and addressing defects within three years of discovery. This required LUS to increase the frequency of its inspection of the collection system and will require additional funding to address sewer repairs. LUS submitted the required documents to EPA in February 2020, ahead of the May 1, 2020 deadline. LUS' initial findings indicate more repairs needed than first expected. Budgeting for repairs has been incorporated into the O&M budget, with

- significant increases, so LUS will comply with the CMOM program's three-year timeframe for any repairs.
- Biosolids disposal continues to be a near-term issue that LUS must address as one of the lessors of the land cancelled an agreement, and as additional outlying package treatment plants are integrated with the Wastewater System. Although LUS is actively searching for new landowners to replace the capacity reductions from 2017, LUS should continue to evaluate sludge treatment and disposal options such as:
 - Continuing to treat sludge to Class B standards versus Class A standards.
 - Continuing sludge disposal on leased land versus purchased land; third-party sales as a disposal option; or a combination of all three.
- Until such time as sludge treatment and sludge disposal options can be clarified, the current lease agreements for land necessary for sludge disposal land applications should be reviewed and updated to reflect long-term leases that will mitigate risk for LUS and ensure that sufficient surface acreage is available to meet long-term sludge disposal requirements.
- Existing collection and transmission infrastructure necessary to assimilate outlying wastewater package plants into the Wastewater System, and to accommodate the flow from expected population growth is currently insufficient to properly handle such growth. LUS plans an update to the Wastewater Master Plan sometime in the near future that will identify collection system capacity improvements projects, wastewater treatment system capacity improvements, regulatory compliance projects, and system O&M projects for a minimum 20-year planning period. Such planning will enable LUS to update and supplement the existing CIP. Commercial and residential development and redevelopment, particularly in the downtown area, appears to be improving with the economy, which could cause a strain on LUS' system. LUS is seeing an increase in formerly single home properties being turned into multi-home developments, i.e. apartments/townhomes. This may cause some localized issues as the current infrastructure connecting to these properties may not be adequate to handle the increase in water usage and wastewater generation. However, at the time of this Report, it is unknown the extent and length of the impact the COVID-19 crisis may have on commercial and residential development in Lafayette and the Water System.

Communications System Findings and Recommendations

Based upon our information and assumptions relied upon, as included in this Report, our findings and recommendations for the Communications System include:

- Staffing issues continue to be at risk for Communications System due to the extremely competitive nature of the business and the potential for employees to make significantly greater salaries in the marketplace. Other issues include performance recognition, overtime, and personnel being at the top of a category with no further advancement potential. Communications System has been working to fill several engineering positions for over one year without success due to salary limitations.
- At the current customer levels, the Communications System generates sufficient revenues to meet O&M expense, annual debt service, capital improvements,

inter-utility loan payments, imputed taxes, and all other financial obligations. The financial performance of the Communications System improved in 2019. The Communications System credit rating from Moody's was also increased in 2019 from A3 to A2.

- LUS Fiber attained franchise status in November 2017 to offer communications service throughout the Parish, including the City of Broussard, City of Youngsville, Carencro, and unincorporated areas in the Parish. LUS Fiber is continuing to build out targeted areas at the rate of one to one-and-a-half miles per month of combined underground and overhead installations, including distribution and access routes.
- Utilities System Residual Balance Available for Communications Debt Service was sufficient to meet Communications System debt service if a Credit Event occurred in 2019. The 2019 Utilities System Residual Balance achieved a coverage ratio of 3.8 as compared to the Communications System debt obligations.
- Per self-disclosures in the 2017 Attest Audit, in 2018 LUS Fiber reimbursed LUS for multiple wastewater lift stations in which LUS Fiber provided service but LUS never utilized the services. Following the 2018 LUS Fiber repayment to LUS, the LCG Mayor-President initiated an internal audit of all LUS Fiber services to LUS. The results of the internal audit were published in December 2019 and presented to the City-Parish Council. As a result of the internal audit two letters were sent to the LPSC regarding self-reporting of potential violations of the Fair Competition Act and the compliance audit for 2017. As of the date of this report, the LPSC has not stated their intent to open a regulatory proceeding regarding the payments through 2017 for LUS Fiber services to LUS wastewater lift stations, nor the additional 2019 self-reported potential violations included in the two letters to the LPSC. As the LPSC is currently considering the potential to consolidate the two issues documented in 2017 and 2019, and their intent to open a regulatory proceeding, the 2018 Attest Audit is not complete.
- Subsequent to the letters to the LPSC from the Mayor-President in December 2019, the newly elected Mayor-President Josh Guillory placed several staff of LUS and LUS Fiber on administrative leave in February of 2020. Mayor-President placed the staff on administrative leave due to concerns of potential criminal activity and deletion of records. The Mayor-President requested the Louisiana State Police investigate the matter. Immediately after notifying the State Police, the District Attorney for the 15th Judicial District Court also notified LCG that the office would be evaluating the accusations and examining evidence. As of the date of this report, the Louisiana State Police have declined to begin investigating and have deferred to the District Attorney's evaluation of the issue. The District Attorney continues to evaluate and examine the accusation and evidence; however, has not determined if they will recommend or proceed with a formal investigation.

Additional detail and description regarding the findings and recommendations for the Utilities and Communications Systems can be found within each section of the Report.

Revenue Bond History and Ratings

LUS, LPPA, and LUS Fiber have a long and successful history of repaying bond holders. The following table lists the historical and outstanding Bonds since 1949.

Table ES-1
Utilities System, LPPA and Communications System Bond Summary

| Date Issued | Retired/ Outstanding | Authorized Amount | Application of Proceeds | | | |
|------------------|-------------------------|----------------------|---|--|--|--|
| Utilities System | | | | | | |
| 1949 – 1958 | Retired | \$18,000,000 | Steam-electric generating plant improvements and extensions to the Utilities System | | | |
| 1962 –1965 | Retired | \$12,500,000 | Improvements and extensions to the Utilities System | | | |
| 1966 – 1969 | Retired | \$19,800,000 | Addition to electric generation, water and wastewater treatment capacity, and extensions and improvements | | | |
| 1973 – 1976 | Retired | \$39,000,000 | Addition to electric generation capacity and extensions, as well as additions and improvements to the Utilities System | | | |
| 1978 – 1981 | Retired | \$26,000,000 | Additions to the electric transmission system, and extensions and improvements to the electric, water distribution, and wastewater collection systems | | | |
| 1983 – 1996 | Retired | \$40,400,000 | Additions, extensions, and improvements to the Utilities System, and acquisition of electric distribution customers | | | |
| 1996 | Retired | \$23,831,885 | Louisiana Department of Environmental Quality debt. The Series 1996 Bonds matured on November 1, 2017. | | | |
| 2004 | Retired | \$183,990,000 | Addition to electric generation capacity and extensions, and wastewater improvements. The Series 2004 Bonds matured on November 1, 2014. | | | |
| 2010 | Outstanding | \$86,080,000 | Improvements to the Electric System to alleviate the Acadian Load Pocket, development of AMI to benefit the Electric and Water Systems, and collection improvements for the Wastewater System. The Series 2010 Bonds will mature on November 1, 2020. | | | |
| 2012 | Outstanding | \$153,960,000 | Advanced refunding of a portion of 2004 Bonds, Reserve Fund | | | |
| 2017 | Outstanding | \$59,465,000 | Majority refunding of 2010 Bonds | | | |
| 2019 | Outstanding | \$58,065,000 | Additions, extensions, and improvements to the Utilities System. The first payment was November 1, 2019. | | | |
| Lafayette Public | c Power Authority | | | | | |
| 1977 | Retired | \$100,000,000 | Finance the initial construction of Rodemacher Unit 2 | | | |
| 1980 | Retired | \$40,000,000 | Continued construction of Rodemacher Unit 2 | | | |
| 1981 | Retired | \$43,200,000 | Continued construction of Rodemacher Unit 2 | | | |
| 1982 | Retired | \$14,000,000 | Continued construction of Rodemacher Unit 2 | | | |
| 1987 | Retired | \$88,045,000 | Refunded the 1980 bonds and 1985 bonds | | | |
| 1993 | Retired | \$112,525,000 | Refunded the 1977 bonds, 1980 bonds, and 1987 bonds | | | |
| 1996 | Retired | \$50,910,000 | Refunded the 1987 bonds | | | |
| 2002 | Retired | \$30,340,000 | Refunded 1996 bonds | | | |
| 2003 | Retired | \$61,210,000 | Refunded 1993 bonds | | | |

Table ES-1
Utilities System, LPPA and Communications System Bond Summary

| Date Issued | Retired/ Outstanding | Authorized Amount | Application of Proceeds |
|----------------|-------------------------|----------------------|--|
| 2007 | Retired | \$34,045,000 | Purchase of two aluminum rail car trains and other improvements to Rodemacher Unit 2 |
| 2012 | Outstanding | \$65,100,000 | Installation of Mercury and Air Toxic Standard (MATS) equipment, Selective Non-Catalytic Reduction (SNCR), and other improvements to Rodemacher Unit 2 |
| 2015 | Outstanding | \$29,035,000 | Refunded \$28,325,000 million of the 2007 Bonds |
| Communication | ons System | | |
| 2007 | Retired | \$110,405,000 | Creation of the Communications System to provide retail telephone, cable television (CATV), and Internet service to the residents of the City |
| 2012 | Outstanding | \$14,595,000 | Improvements to the Communications System to provide retail telephone, CATV, and Internet service to the residents of the City |
| 2015 | Outstanding | \$91,600,000 | Refunded \$96,855,000 of the Series 2007 Bonds |

Source: Official Statements

The most recent bond ratings for debt issuances are included below.

The rating agencies typically review LUS and the City's credit rating with each debt issue. If the City or LUS has not recently issued debt (e.g. within a two-year period) the agencies will perform a review and surveillance of the City and LUS' performance to update their credit ratings.

Table ES-2 Recent Bond Ratings

| Bond Type | S&P Date of Rating or Affirmation | S&P Rating ⁽¹⁾ | Moody's Date of Rating or Affirmation | Moody's Rating (2) |
|---|---|------------------------------|---|-----------------------|
| LUS: Utilities Revenue Bonds 2019 | 4/8/2019 | AA- | 4/9/2019 | A1 |
| LPPA: Electric Revenue Refunding Bonds 2015 | 4/8/2019 | AA- | 4/9/2019 | A1 |
| Communications System: Revenue Refunding Bonds 2015 | 4/8/2019 | A+ | 4/9/2019 | A2 |

 $\textbf{Source:} \ \underline{\textbf{https://www.lafayettebonds.com/lafayette-la-investor-relations-la/bonds/i1763\#anchor-bond-ratings-la/bonds/i1763\#anchor-bond-ratings-la/bonds/i1763\#anchor-bond-ratings-la/bonds/i1763\#anchor-bond-ratings-la/bonds/i1763\#anchor-bond-ratings-la/bonds/i1763\#anchor-bond-ratings-la/bonds/i1763\#anchor-bond-ratings-la/bonds/i1763\#anchor-bond-ratings-la/bonds/i1763\#anchor-bond-ratings-la/bonds/i1763\#anchor-bond-ratings-la/bonds/i1763\#anchor-bond-ratings-la/bonds/i1763\#anchor-bond-ratings-la/bonds/i1763\#anchor-bond-ratings-la/bonds/i1763\#anchor-bond-ratings-la/bonds/i1763\#anchor-bond-ratings-la/bonds/i1763#anchor-bond-ratings-la/bonds/i1763#anchor-bond-ratings-la/bonds/i1763#anchor-bond-ratings-la/bonds/i1763#anchor-bond-ratings-la/bonds/i1763#anchor-bond-ratings-la/bonds/i1763#anchor-bond-ratings-la/bonds/i1763#anchor-bond-ratings-la/bonds/i1763#anchor-bond-ratings-la/bonds/i1763#anchor-bond-ratings-la/bonds/i1763#anchor-bond-ratings-la/bonds/i1764#anchor-bond-ratings-la/bond-rating$

⁽¹⁾ S&P ratings scale: highest: 'AAA', lowest 'D'; '+' and '-' are used to rate relative standing within a rating category (e.g. AA+ or B-).

⁽²⁾ Moody's ratings scale: highest 'AAA', lowest 'C'; '1', '2', and '3', 1 is high, 3 is low, are used to rate relative standing within a rating category (e.g. Aa1 or A3).

SECTION 1 SCOPE OF REVIEW

The Lafayette Utilities System (LUS) Electric, Water, and Wastewater Systems (collectively the Utilities System) General Bond Ordinance and Communications System General Bond Ordinance (collectively, the Bond Ordinances) set forth specific duties and responsibilities of the Consulting Engineer, which include advising LUS on its appointment of a Chief Operating Officer, providing continuous engineering counsel to the Lafayette City-Parish Consolidated Government (Lafayette Consolidated Government or LCG) in connection with operations of the Utilities System and Communications System, advising on rate revisions, and preparing an annual comprehensive report (specifically, this Consulting Engineer's Comprehensive Annual Report or Report) on the operations of LUS and LUS Fiber after the close of each fiscal year (FY).

On February 16, 2015, LCG retained NewGen Strategies and Solutions, LLC (NewGen) as the LUS and LUS Fiber Consulting Engineer. This section of our Report describes the responsibilities of the Consulting Engineer with respect to the development of a Comprehensive Annual Report for the Utilities System and Communications System. Although the responsibilities of the Consulting Engineer have historically not changed, the analyses undertaken by NewGen in the performance of our due diligence review of LUS and LUS Fiber are different from prior reviews conducted by other firms. Therefore, the organization, content, conclusions, and recommendations contained within this Report may differ from those included in reports prior to 2014.

LCG operates on a FY, beginning November 1st and ending on October 31st of the following year. Unless otherwise stated, all data in this Report is presented on an FY basis.

1.1 Requirements of Bond Ordinances

Utilities System and Communications System outstanding bonds, shown in Table ES-1, are governed by nearly identical Bond Ordinances. The Utilities System is governed by Article VII-Covenants of the Issuer of the Utilities System General Bond Ordinance. The Communications System is governed by Article VIII-General Covenants of the Issuer of the Communications System General Bond Ordinance. The Consulting Engineer is governed by Article VIII-Consulting Engineer of the Utilities System General Bond Ordinance and Article IX-Consulting Engineer of the Communications System General Bond Ordinance. These articles are pertinent to the content of this Report. A summary of each article is as follows:

Utilities System — Article VII-General Covenants of the Issuer

Article VII of the Utilities System General Bond Ordinance list 12 covenants of LUS (Issuer), as follows:

Section 7.1 – Operation Covenant where, among other things, the Issuer agrees to operate the Utilities System in a businesslike manner.



- Section 7.2 Maintenance of Utilities System, Disposition where, among other things, the Issuer agrees to maintain the Utilities System and all parts thereof in good condition and will operate the same in an efficient and economical manner.
- Section 7.3 No Competitive Facilities, The Issuer shall not hereafter construct, acquire, or operate any plants, structures, facilities, or properties, which will provide like services of the utility system in the Issuer and the areas currently served by the respective systems in competition with and not as part of the Utilities System unless such construction, acquisition, or operation, in the judgement of the Issuer, does not materially impair the ability of the Issuer to comply with Section 5.1.
- Section 7.4 Obligation to Connect Sewerage Users where, among other things, the Issuer agrees to require every owner, tenant, or occupant of each lot or parcel of land to connect with the Utilities system and to cease to use any other method for the disposal of sewage, sewage water, or other polluting matter.
- Section 7.5 No Free Service where, among other things, the Issuer will not permit free water, electricity, or sewage service to be supplied by the Utilities System.
- Section 7.6 Operating Budget where, among other things, before the first day of each FY the Governing Body shall prepare, approve, and adopt in the manner prescribed by law....a detailed budget of the Revenues, Bond Service Requirement,...and Cost of Operations and Maintenance (O&M) for the next succeeding FY.
- Section 7.7 Rate Covenant where, among other things, the Issuer will fix, charge, and collects such rates, rentals, fees, and charges for the use of and for the services and products provided by the Utilities System. The Issuer shall maintain a 1.0 DSCR.
- Section 7.8 Books and Records where, among other things, the Issuer shall keep separately identifiable financial books, records, accounts, and data concerning the operation of the Utilities System.
- Section 7.9 Reports and Annual Audits where, among other things, the Issuer shall require that an annual audit of the accounts and records with respect to the Utilities System be completed as soon as reasonably practicable at the end of the FY by a qualified independent certified public accountant.
- Section 7.10 Insurance and Condemnation Awards where, among other things, the Issuer shall carry adequate fire, windstorm, explosion, and other hazard insurance on the components of the Utilities System. The Issuer may, upon appropriate authorization by its Governing Body, self-insure against such risks on a sound actuarial basis.
- Section 7.11 Enforcement of Collections where, among other things, the Issuer will diligently enforce and collect the fees, rates, rentals, and other charges for the use of the products, services, and facilities of the Utilities System.
- Section 7.12 Additions to Utilities System where, among other things, the Issuer may add to the Utilities System any facilities or equipment purchased, acquired, or constructed for the purpose of improving or renovating any element of the then-existing Utilities System.

Utilities System — Article VIII-Consulting Engineer

Article VIII of the Utilities System General Bond Ordinance lists three requirements of the Consulting Engineer as follows:

- Section 8.1 Consulting Engineer, where the Issuer shall retain a Consulting Engineer for the purpose of providing the Issuer immediate and continuous counsel and advice regarding the Utilities System. It shall be the further duty of the Consulting Engineer to advise the Issuer in its appointment of a Chief Operating Officer of the Utilities System and the Issuer agrees that it will not appoint anyone as Chief Operating Officer that has not been approved by the Consulting Engineer.
- Section 8.2 Comprehensive Annual Report, where the Consulting Engineer shall prepare within 180 days after the close of each FY a comprehensive report... upon the operations of the Communications System and the Utilities System during the preceding year, the maintenance of the properties, the efficiency of the management of the property, the proper and adequate keeping of books of account and record, the adherence to budget and budgetary control provisions, the adherence to all the provisions of the Ordinance, and all other things having a bearing upon the efficient and profitable operations of the Communications System and the Utilities System, and shall include whatever criticism of any phase of the operation of the Communications System and the Utilities System the Consulting Engineer may deem proper, and such recommendation as to changes in operation and the making of repairs, renewals, replacements, extensions, betterments, and improvements as the Consulting Engineer may deem proper including recommended changes in organization, pay scales, and risk management practices. Copies of such report shall be placed on file with the Chief Operating Officer and shall be open to inspection by any Owners of any of the Bonds. Such report shall also contain the Consulting Engineer's recommendations as to personnel practices and policy and his analysis of the ability of the Utilities System to function in the present and forecasted environments.
- Section 8.3 Recommendation as to Rate Revision, where it shall further be the duty of the Consulting Engineer to advise the Issuer as to any revision of rates and charges, and the Issuer agrees to make no downward revision in it rates and charges for services (except fuel adjustment charges), which are not approved by the Consulting Engineer.

Communications System — Article VIII-General Covenants of the Issuer

Article VIII of the Communications System General Bond Ordinance list 9 covenants of the Issuer, as follows:

- Section 8.1 Operation Covenant where, among other things, the Issuer agrees to operate the Communications System and Utilities System in a businesslike manner.
- Section 8.2 Maintenance of Communications System, Disposition where, among other things, the Issuer agrees to maintain the Communications System and Utilities System and all parts thereof in good condition and will operate the same in an efficient and economical manner.
- Section 8.3 Operating Budget where, among other things, before the first day of each
 FY the Governing Body shall prepare, approve, and adopt in the manner prescribed by

law....a detailed budget of the Revenues, Bond Service Requirement,...and Cost of O&M for the next succeeding FY.

- Section 8.4 Rate Covenant where, among other things, the Issuer will fix, charge, and collects such rates, rentals, fees, and charges for the use of and for the services and products provided by the Communications System. The Issuer shall maintain a 1.0 DSCR. Should there be a Credit Event, the Issuer will fix, charge, and collects such rates, rentals, fees, and charges for the use of and for the services and products provided by the Utilities System to provide sufficient revenues to pay the Communications System debt service.
- Section 8.5 Books and Records where, among other things, the Issuer shall keep separately identifiable financial books, records, accounts, and data concerning the operation of the Communications System.
- Section 8.6 Reports and Annual Audits where, among other things, the Issuer shall require that an annual audit of the accounts and records with respect to the Communications System and Utilities System be completed as soon as reasonably practicable at the end of the FY by a qualified independent certified public accountant.
- Section 8.7 Insurance and Condemnation Awards where, among other things, the Issuer shall carry adequate fire, windstorm, explosion, and other hazard insurance on the components of the Communications System and Utilities System. The Issuer may, upon appropriate authorization by its Governing Body, self-insure against such risks on a sound actuarial basis.
- Section 8.8 Enforcement of Collections where, among other things, the Issuer will diligently enforce and collect the fees, rates, rentals, and other charges for the use of the products, services, and facilities of the Communications System and Utilities System.
- Section 8.9 No Free Service where, among other things, the Issuer will not permit free service to be supplied by the Communications System and Utilities System.

Communications System — Article IX-Consulting Engineer

Article IX of the Communications System General Bond Ordinance lists two requirements of the Consulting Engineer as follows:

- Section 9.1 Consulting Engineer. The Issuer shall retain a Consulting Engineer for the purpose of providing the Issuer immediate and continuous counsel and advice regarding the Communications System and the Utilities System.
- Section 9.2 Comprehensive Annual Report, where the Consulting Engineer shall prepare within 180 days after the close of each FY a comprehensive report... upon the operations of the Communications System and the Utilities System during the preceding year, the maintenance of the properties, the efficiency of the management of the property, the proper and adequate keeping of books of account and record, the adherence to budget and budgetary control provisions, the adherence to all the provisions of the Ordinance, and all other things having a bearing upon the efficient and profitable operations of the Communications System and the Utilities System, and shall include whatever criticism of any phase of the operation of the Communications System

and the Utilities System the Consulting Engineer may deem proper, and such recommendation as to changes in operation and the making of repairs, renewals, replacements, extensions, betterments, and improvements as the Consulting Engineer may deem proper including recommended changes in organization, pay scales, and risk management practices. Copies of such report shall be placed on file with the Chief Operating Officer and shall be open to inspection by any Owners of any of the Bonds. Such report shall also contain the Consulting Engineer's recommendations as to personnel practices and policy and his analysis of the ability of the Utilities System to function in the present and forecasted environments.

Purpose of this Report

The purpose of the Report is to fulfill the Utilities System General Bond Ordinance Article VIII and the Communications System General Bond Ordinance Article IX as described above and to comply with Electronic Municipal Market Access (EMMA) reporting requirements. EMMA is a resource for investors and is operated by the Municipal Securities Rulemaking Board (MSRB). The MSRB is a primary regulator of municipal markets. The MSRB establishes rules that securities firms, banks, and municipal advisors must follow when engaging in municipal securities transactions and advising investors and state and local governments. Section 8 – Continuing Disclosures with Appendix A – Continuing Disclosures-Utilities System, Appendix B – Continuing Disclosures-Lafayette Public Power Authority (LPPA), Appendix C – Continuing Disclosures- Communications System, and Appendix D – Financial and Statistical Data meet the EMMA reporting requirement.

1.2 Report Organization

Outstanding debt obligations are supported by two distinct revenue pledges. The Utilities System's revenues are pledged to meet debt service obligations associated with the Utilities System Series 2010, 2012, 2017, and 2019 Bonds. Communications System revenues are pledged to meet debt service obligations associated with the Communications System Series 2012 and 2015 Bonds. Given these two distinct pledges, we have organized our Report as follows:

- Section 1 Scope of Review, as presented within this section.
- Section 2 Governance, Organization, Management, and Revenue Pledge describes LUS' organizational structure and management team, which oversees the operation of the Utilities System and Communications System including the governance and shared services provided by LCG.
- Section 3 Utilities System provides an overview of the combined electric, water, and wastewater operations that comprise the Utilities System including historical financial performance.
- Section 4 Electric System provides an in-depth review of Electric System operations, system condition, rate comparisons, performance benchmarking, and financial performance and contribution to the Utilities System revenue pledge.
- Section 5 Water System provides an in-depth review of Water System operations, system condition, rate comparisons, and financial performance and contribution to the Utilities System revenue pledge.

- Section 6 Wastewater System provides an in-depth review of Wastewater System operations, system condition, rate comparisons, and financial performance and contribution to the Utilities System revenue pledge.
- Section 7 Communications System provides an in-depth review of the LUS Fiber Internet, telephone, and cables businesses including an assessment of market share, service offerings, price competitiveness, and financial performance in support of the Communications System revenue pledge.
- Section 8 Continuing Disclosure provides an overview of EMMA and the required continuing disclosures, with Appendices A, B, and C providing updated financial information in a format similar to that presented in official statements of outstanding bond issues of the Utilities System, Communications System, and LPPA.

SECTION 2 GOVERNANCE, ORGANIZATION, MANAGEMENT, AND REVENUE PLEDGE

The Lafayette Parish (the Parish) electorate and the City of Lafayette, Louisiana (City or Lafayette) adopted the Home Rule Charter (Charter) to consolidate the City and Parish governmental functions as of 1996. The Charter defined the LCG departmental structure. LCG manages and operates the Utilities System and Communications System through its departmental structure. The Utilities Department is responsible for the Utilities System while the Communications Department is responsible for the Communications System management and operations. However, other LCG departments provide vital functions to LUS operations, including the Office of Finance and Management, the Department of Information Services and Technology, and the Legal Department. The City owns the Utilities System and Communications System's assets. LCG operates on a FY, beginning November 1st and ending on October 31st of the following year. Unless otherwise stated, all data in this Report is presented on an FY basis. While LUS was governed under the 1996 Home Rule Charter during the FY 2019 period, in January 2020, a new Home Rule Charter was implemented which modified the governance structure. Additional information on these changes are discussed later in this section.

In September 2018, with the adoption of the 2019 Budget, the City-Parish Council approved the separation of Directors for the Utilities System and the Communications System. The creation of a separate Communications System Director became effective November 1, 2018.

The City-Parish Council is also the governing authority of the LPPA. LPPA is a political subdivision of the State of Louisiana and was created in 1976 to finance electric generating facilities in order to provide power to the City's Electric System. LPPA provides the output of these generating facilities via a "take or pay" wholesale power agreement with the Utilities System.

In December 2018, the citizens of Lafayette voted to amend the Charter to replace the City-Parish Council with two separate five-person councils: the City Council and the Parish Council. The changes were implemented on January 6, 2020. With the implementation, the City Council replaces the LPUA and LCG as the governing authority for the Utilities System, the Communications System, and LPPA.

In November 2018, and in response to the NextGEN Utility Systems (NextGEN) proposal to manage the Utilities System, the City-Parish Council passed a resolution (R-070-2018) that stated it will "oppose any proposal for the possible, sale, lease, third party management agreement, partnership, or disposition, in whole or in substantial part, of the City of Lafayette Utilities System, at this time." This resolution was in addition to the existing Charter that states LPUA "shall not sell, lease, or in any manner dispose of the utility system or any substantial part thereof without approval by a majority vote of the qualified electors residing within the boundaries of the City of Lafayette voting in an election called for that purpose."



2.1 Governance

Governance Structure for 2019

LCG includes a Mayor-President and nine City-Parish Council members (City-Parish Council), elected by the Parish to four-year terms of office. During 2019, City-Parish Council members were as follows:

Table 2-1 LCG City-Parish-Council Members

| | City-Parish Council Members for Term 2016 – 2019 |
|-------------------|---|
| Mayor – President | Joel Robideaux |
| District 1 | Kevin Naquin |
| District 2 | Jay Castille |
| District 3 | Patrick Lewis |
| District 4 | Kenneth P. Boudreaux |
| District 5 | Jared Bellard |
| District 6 | Bruce Conque |
| District 7 | Nanette Cook |
| District 8 | Liz Hebert |
| District 9 | William G. Theriot |

Source: LCG website

In addition to being the governing authority for the City and Parish of Lafayette, the City-Parish Council is also the governing authority of LPPA. LPPA is a political subdivision specifically created for the purpose of financing electric generating facilities to provide power to the City's Electric System. LPPA then provides the output of these generating facilities by way of wholesale power sales to the LCG.

The City is the owner of the Electric System (including generation, transmission, and distribution facilities), the Water System (including supply, treatment, distribution, and storage facilities), and the Wastewater System (including wastewater collection and treatment facilities) (collectively, the Utilities System), as well as the Communications System. Upon consolidation of the City and Parish governing authorities into LCG, it was specifically recognized that the Charter should accommodate for the governing of LUS, which is a City utility system. As a result, the Charter created the LPUA as the governing authority of the Utilities Department. The Charter further provides that the City-Parish Council members whose districts include 60% or more of citizens residing within City boundaries also serve as LPUA members.

The Mayor-President and Chief Administrative Officer supervise the administration of all departments, offices, and agencies of LCG, except as may otherwise be provided by the Charter. Certain departments of LCG are involved in day-to-day support of management and operation of LUS. The Communications System consists of a separate Communications Services Enterprise Fund with a distinct set of accounts, funds, and bond pledge. The Electric

System, Water System, and Wastewater System are financed by the Utilities System revenue bonds. The Communications System is financed by the Communications System revenue bonds.

The Communications System offers an array of services in the competitive wholesale and retail markets including fiber leases, wholesale broadband, and retail customer services. The Communications System offered a new streaming service, connecTV, in 2019. In the retail market, the Communications System offers the "triple play" of services. The "triple play" is a common term in the industry that refers to cable television (CATV), telephone, and Internet services. Additional internet content streaming services are now offered as well. The backbone of the system includes a 70-mile fiber backbone with direct connections to national, major Tier 1 broadband providers. The retail portion of the Communications System includes over 800 miles of overhead and underground fiber lines along City streets, along with associated equipment. The system also consists of a major headend facility, including satellite dishes and electronics, along with backup power and connection to at least three long haul connections with major Internet carriers.

Governance Structure Beginning in 2020

On December 8, 2018, voters of the Parish and the City ratified amendments to the Charter (the "Charter Amendments"), which provides the rules of governance for the City and the Parish. In 2019, the City-Parish Council consisted of nine (9) members and acted as the governing authority for the City and the Parish. Pursuant to the Charter Amendments, the nine (9) member City-Parish Council was replaced by the new Lafayette City Council consisting of five (5) members who are serving as the governing authority for the City (City Council) and the new "Lafayette Parish Council" consisting of five (5) members who are serving as the governing authority for the Parish (Parish Council). Furthermore, the City Council and the Parish Council, jointly, shall serve as the governing authority for LCG. The Mayor-President will remain a part of LCG, together with the City Council and the Parish Council.

The organizational structure of the City and Parish Councils will not affect the City's obligation or ability to repay the Bonds or other outstanding revenue bonds of the Utilities System or Communications System.

The City Council will replace LPUA as the governing authority for LUS and LPPA. The Mayor-President will continue to appoint the Director of Utilities and Communications, with such appointment subject to ratification by the new City Council. Certain services provided by LCG to the City and Parish will still be shared. These include, but not limited to finance, accounting, administration, human resources (HR), legal, insurance, and information-technology (IT).

2.2 Operating and Capital Budgeting

Every spring, the budgeting process begins with each LCG department preparing their proposed operating and capital budget. By the end of July, LCG's administration presents a proposed budget to the City-Parish Council for consideration. The City-Parish Council then holds a series of budget review meetings where changes may be considered to the proposed budget. Per the Charter requirements, the budget must be presented to the City-Parish

Council at least 90 days prior to the beginning of each FY and adopted no later than the second to last regular meeting of the FY. A final budget is typically adopted in late September.

The operating portion of the budget contains projections of revenues and expenses. Each division within LUS and LUS Fiber estimate their expenses for the upcoming FY and submits their estimates to LUS and LUS Fiber management. LUS and LUS Fiber management then compile each divisions' projections and submits the document to LCG.

Each year, the Utilities System and Communications System develop a five-year capital improvement program (CIP). The CIP is reviewed, updated, and budgeted annually.

Organization

The organizational structure as of October 31, 2019 of LCG, LUS, LUS Fiber, LPPA, LPUA, and the Utilities System is shown in Figure 2-1. As of January 6, 2020, the organizational structure changed so that the Utilities System, Communications System, and LPPA will be managed by the City Council rather than the LPUA and/or the consolidated City-Parish Council.

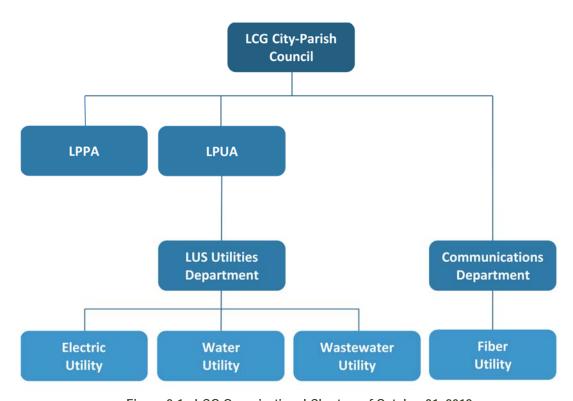


Figure 2-1: LCG Organizational Chart as of October 31, 2019

2.3 Shared Services

LCG provides numerous services to various City-Parish departments including the Utilities Department. The costs of these services are shared by the various departments through an allocation process that is updated periodically. During 2019, the Utilities Department received services from LCG in the areas of accounting, payroll, budgeting, legal, printing, insurance,

healthcare, IT, HR, facility maintenance, vehicle maintenance, purchasing, and civil service activities.

2.4 Insurance

The Risk Management Division within the Department of Finance is the insurance company for LCG. The Risk Management Division's function is to protect City resources by minimizing risks and stabilizing insurance costs in an economical manner that preserves assets and protects against accidents or loss. The LCG Insurance Company provides coverage in the following areas: Group Health/Life, Property & Casualty Claims, Safety/Loss Control, and City-Parish-Nurse Wellness.

The Group Health/Life Section is self-insured and self-administered. LCG has a flex funded plan for life insurance. LCG also has Flexible Spending Accounts and retirement preparation.

The Property & Casualty Claims section is self-insured and self-administered for all lines of coverage including auto and general liability, error and omissions, and property. Workers Compensation was self-insured and self-administered until September 1, 2015. Since September 1, 2015, workers' compensation was handled by a third-party administrator.

The Safety/Loss Control section identifies potential risks to LCG employees and makes recommendations on eliminating or decreasing these risks. This section reviews all job-related injuries and vehicle accidents, facilitates safety meetings, conducts job site inspections, inspects LCG property, and oversees the Safety Award Program.

The City-Parish Nurse/Wellness section is responsible for the health and well-being of LCG employees including physicals, health screens, and vaccinations. This section also sees employees for job related injuries and oversees the Hazardous Materials and Lead Abatement medical surveillance program.

The Communications System has its own insurance policy related to auto liability and workers' compensation. The data provided in Table 2-2 for the Communications system does not include any payments or recoveries related to auto liability and workers' compensation.

According to the LCG Risk and Insurance Manager, Ms. Suzanne Siner, LCG is in compliance with Governmental Accounting Standards Board 10, Reporting for Risk Financing and Related Issues for public entities. Table 2-2 shows five years of historical insurance-related expenditures and recoveries from the Risk Management Fund for the Utilities System and Communications System. In the case that another party caused the accident or injury, the Recovery shown in Table 2-2 represents money received from the responsible party.

Table 2-2
Utilities System and Communications System
Insurance Transactions

| Transactions | 2015 | 2016 | 2017 | 2018 | 2019 |
|-----------------------|-----------|-------------|-------------|-----------|-----------|
| Utilities System | | | | | |
| Payments (1) | \$841,623 | \$1,669,926 | \$1,877,879 | \$591,520 | \$803,662 |
| Recovery | 501,349 | 25,317 | 113,451 | 21,322 | 222,171 |
| Net Transactions | \$340,274 | \$1,644,609 | \$1,764,428 | \$570,199 | \$581,491 |
| Communications System | | | | | |
| Payments | \$2,615 | \$4,733 | \$8,412 | \$14,299 | \$1,193 |
| Recovery | 0 | 5,000 | 0 | 1,051 | 0 |
| Net Transactions | \$2,615 | (\$267) | \$8,412 | \$13,248 | \$1,193 |

Source: LCG

2.5 Legal

LUS Fiber Services to LUS

Louisiana Public Service Commission (LPSC) Rules require the Communications System to have an attest engagement audit performed on an annual basis by an independent certified public accountant. The attest audit expresses an opinion as to whether or not the Communications System, processes, and procedures applied, comply with the Act and the LPSC Rules. Communications System obtains and files such attest audit reports with the LPSC annually for each FY of its operations.

In April 2018, the Utilities System self-reported that it paid for services from the Communications System but had not fully utilized these services. The Utilities System reported that there were approximately 101 sewer lift stations for which fiber was run to; however, the Wastewater Division's efforts to complete connections for these services did not keep pace with Fiber construction, resulting in only 37 of the lift stations being fully connected. This resulted in the Utilities System paying \$1,259,855 since 2012 for services not provided. In addition, the Utilities System terminated service at 25 locations, but did not update the contract, resulting in \$274,882 being paid to Communications System for services not used. The Utilities System was reimbursed by Communications System for the above charges.

Following the 2018 Communications System repayment to the Utilities System, the LCG Mayor-President initiated an internal audit of all Communications System services to the Utilities System. The results of the internal audit were published in December 2019 and presented to the City-Parish Council. As a result of the internal audit two letters were sent to the LPSC regarding self-reporting of potential violations of the Fair Competition Act and in relation to the compliance audit for 2017. As of the date of this report, the LPSC has not stated their intent to open a regulatory proceeding regarding the payments through 2017 for Communications System services to the Utilities System wastewater lift stations, nor the additional 2019 self-reported potential violations included in the two letters to the LPSC. As

⁽¹⁾ The 2016 increase in Utilities System payments was due to an increase in workers' compensation benefits.

the LPSC is currently considering the potential to consolidate the two issues documented in 2017 and 2019, and their intent to open a regulatory proceeding, the 2018 Attest Audit is not complete.

Subsequent to the letters to the LPSC from the Mayor-President in December 2019, the newly elected Mayor-President Josh Guillory placed several staff of the Utilities System and Communications System on administrative leave in February of 2020. Mayor-President placed the staff on administrative leave due to concerns of potential criminal activity and deletion of records. The Mayor-President requested the Louisiana State Police investigate the matter. Immediately after notifying the State Police, the District Attorney for the 15th Judicial District Court also notified LCG that the office would be evaluating the accusations and examining evidence. As of the date of this report, the Louisiana State Police have declined to begin investigating and have deferred to the District Attorney's evaluation of the issue. The District Attorney continues to evaluate and examine the accusation and evidence; however, has not determined if they will recommend or proceed with a formal investigation.

LCG and In Lieu of Tax

In June 2016 a class action lawsuit was filed against LCG, which challenges the validity of the LCG's collection of in lieu of tax (ILOT) payments from LUS. More specifically, this suit alleges that the City wrongfully collected ILOT payments from LUS of over \$400 million dollars since 1976. LUS makes an ILOT payment to the City annually, which is common, and an industry practice for municipal owned utilities. Plaintiffs claim these payments were a disguised ad valorem tax assessed upon LUS' customers in violation of Louisiana Law. LCG and LUS have denied all of the plaintiffs' allegations and maintain these claims are wholly without merit. The lawsuit was dismissed on August 8, 2019; however, the decision was appealed, and a hearing will likely be held by the end of 2020.

LCG and J. Boone Development

In July 2017, a lawsuit was filed by J. Boone Development, LLC against LCG that challenged the validity of LUS and a related LPUA resolution to charge contribution in aid of construction fees, which recover costs associated with the construction of new water infrastructure to serve new customer(s) and the related increased demand for treated water imposed by the new customer(s). The new J. Boone Development is located in the City of Milton and required additional infrastructure to meet the increased demand for water. LUS provides wholesale water to the City of Milton and required additional infrastructure to serve the new, increased customer demands the development imposed on the system. On October 30, 2017, the lawsuit was dismissed; however, the plaintiff appealed the decision to the Supreme Court. On December 17, 2018 the State Supreme Court denied the appeal.

North Water Treatment Plant Lime Spill

In February 2019, LUS experienced an accidental release of approximately 2,500 pounds of hydrated lime at the North Water Treatment Plant. As lime was being transferred from a storage silo to a feed silo, a gauging cap was inadvertently left off, allowing for the release. Most of the lime remained within the plant facility, but some was released into the air surrounding the plant. Neighboring residents were evacuated as a precaution but were allowed to return the following day. There was no disruption of service to customers. The lime

was removed by vacuum, and roads and homes were washed. Road drains were temporarily sealed to minimize any environmental impacts. Lime is not toxic; it can cause irritation, particularly if inhaled, though the exposure in this incident was not extensive. LUS voluntarily provided reimbursement for any residents displaced by the evacuation or affected by the spill. This included reimbursement for lodging, food, and medical expenses. Total reimbursed costs were less than \$20,000. In addition, LUS settled 21 claims and rejected three claims, for a total of approximately \$20,000. Suit was timely filed on four claims, which remain outstanding, but the statute of limitations has expired for further claims. There are no other outstanding issues associated with the spill.

2.6 Emergency Event Reimbursements

Local governments and certain type of non-profit organizations are eligible to receive reimbursements for natural disasters such as hurricanes, flooding, tornadoes and other events. LUS is eligible to receive reimbursement from the Federal Emergency Management Agency (FEMA) and the Louisiana State Governor's Office of Homeland Security and Emergency Preparedness (GOHSEP).

When a natural disaster occurs, LUS organizes, performs, and pays for the prompt restoration of utility service and clean up. Often, this includes hiring and paying contractors. After the event, LUS submits receipts and invoices to FEMA for reimbursement. The GOHSEP acts as the auditor and approves expenses eligible for reimbursement.

Hurricane Gustav, 2008

Hurricane Gustav made landfall September 1, 2008 near Cocodrie, Louisiana (located southwest of the City). Lafayette Parish sustained major damage as a result of the strong winds and rainfall associated with the storm. Approximately 40% of LUS' retail electric customers lost power during the storm; however, all services were restored within a 72-hour time frame.

When Hurricane Gustav hit, LUS hired a contractor, J.W. Didado, to assist with the utility restoration and clean-up. LUS paid J.W. Didado approximately \$1 million. Other utilities also paid J.W. Didado at the same time, and because of anomalies in the reimbursement documentation, GOHSEP conducted an in-depth analysis. GOHSEP, through their auditing process, filed an audit report on March 9, 2016¹ stating that approximately \$660,000 of LUS' expenses are eligible for reimbursement. The report states that certain expenses were ineligible costs (mobilization, demobilization, and standby time) and overbilled labor and equipment. LUS is cooperating with GOSHEP/FEMA.

The Report recommends that LUS should implement a method to identify the use of contractors by multiple sub grantees during the same time periods. LUS recorded a deferred debit on the balance sheet of \$1,868,215. As of October 31, 2019, LUS is awaiting reimbursement of \$693,178.

Hurricane Isaac, 2012

Hurricane Isaac hit southern Louisiana in August 2012. LUS experienced the effects of Hurricane Isaac, creating numerous outages over a 24-hour period. Weather conditions

https://app.lla.state.la.us/PublicReports.nsf/C0311DFB1DB3B89486257F76006ED36D/\$FILE/0000D4AB.pdf

contributed to an increase in lightning and tree related outages, which affected customer outages.

The claim is currently being processed by GOHSEP. LUS recorded a deferred debit on the balance sheet of \$182,218. As of October 31, 2019, LUS is awaiting reimbursement of \$160,309.

Flooding of 2016

In August 2016, southern Louisiana experienced major flooding, which impacted LUS' Utilities and Communications Systems operations. The Water, Wastewater, and Communications Systems experienced only minor disruptions in service and minimal damage to system infrastructure. The Communications System did not experience any major outages or disruptions in service.

The Water System experienced flooding at the South Water Plant (SWP), due to flood water rising past the elevation of the wells' sanitary seals. The SWP was shut down for a brief period so that testing could determine if the well water was affected by flood waters. Testing showed that the water was safe, and the Water System was able to meet demand even under the flood conditions. However, this event prompted many repairs and rehabilitation efforts at the plant. Updates implemented at the SWP include FEMA recommended steel shipping doors to prevent water entering filter gallery, building rehabilitation, and roof repair.

LUS recorded a deferred debit on the balance sheet of \$630,364. The claim is currently being processed by GOHSEP. During 2019, LUS was reimbursed \$497,611. As of October 31, 2019, LUS is awaiting reimbursement of \$132,753.

Hurricane Barry, 2019

In July 2019, Hurricane Barry made landfall in Louisiana which impacted the Utilities System. As a result of the storm, there were approximately 5,000 homes affected by the storm. Within two days, LUS was back to normal operations. LUS recorded a deferred debit on the balance sheet of \$1,031,267. The claim is currently being processed by GOHSEP. As of October 31, 2019, LUS is awaiting reimbursement of \$1,031,267. Communications System experienced no major outages as part of Hurricane Barry. However, there were repairs needed of several access cables to restore service to several hundred customers in addition to power supply failures. Communications System returned to normal operation within three days. As of October 31, 2019, Communications System is awaiting reimbursement of \$21,032.

2.7 Service Territory

The Utilities System serves electric, water, and wastewater customers primarily within the City limits. The Utilities System also serves certain electric, water, and wastewater customers residing in the Parish but outside the City limits. Currently, LUS serves 68,495 electric accounts, 58,316 water accounts, and 45,623 wastewater accounts.

LCG has franchise agreements and streetlighting agreements to provide the City of Broussard and the City of Youngsville street lighting service and new residential and commercial developments.

LCG entered into a contract with the local rural electric cooperative, Southwest Louisiana Electric Membership Corporation (SLEMCO), in 2004 defining an "area of influence" surrounding the City limits in which LUS may acquire up to 3,104 SLEMCO electric customers and serve these new electric customers. The contract specifies the amount of the payment to be made by LUS to SLEMCO for any acquired customers. The 15-year contract expired September 2019; however, negotiations are ongoing.

LUS serves retail water customers inside and outside the City limits while providing wholesale water for other parish water distribution companies.

LUS serves wastewater customers inside and outside the City limits. In addition, LUS serves localized (e.g., residential subdivision) packaged wastewater treatment systems.

Communications System services are generally offered within the City limits but have expanded to new subdivisions outside the City. At the end of 2019, the Communications System served approximately 34 wholesale accounts and over 20,000 retail accounts with CATV, telephone, or Internet, or some combination of the three. The Communications System continues to show notable positive growth each year. Communications System attained franchise status in November 2017 throughout the Parish and offers communications service to the City of Broussard, City of Youngsville, Carencro and unincorporated areas in the Parish. Communications System is continuing to build out targeted areas.

2.8 Management and Organization

The Utilities Director is appointed by the Mayor-President. The Utilities Director is subject to approval by LPUA. Through the end of 2018, the Utilities Director also managed the Communications System.

Beginning November 1, 2018, the Mayor-President appoints the Directors of the Utilities System and Communications System, but such appointments will be subject to ratification by the new City Council rather than the LPUA. The Consulting Engineer must approve the Utilities Director.

As a department of LCG, the Utilities System is managed and operated in accordance with the Charter and provisions of the current Utilities System General Bond Ordinance. The "Flow of Funds" set forth in the General Bond Ordinance specifies how to treat revenues and related margins resulting from LUS operations. Available margins, once O&M expenses were paid, are first required to meet debt service and reserve fund obligations, then a formula is applied to determine amounts for capital improvements and replacements funding, and the payment amount to the City's General Fund as ILOT. LPUA approves the LUS budgets and issues debt as approved by the Mayor-President and City-Parish Council. As January 2020, the City Council assumed LPUA's responsibilities with respect to the Utilities System, in addition to approval of rates.

As a department of LCG, the Communications System is managed and operated in accordance with the Charter and provisions of the current Communications System General Bond Ordinance. The "Flow of Funds" set forth in the General Bond Ordinance specifies how to treat revenues and related margins resulting from Communications System operations. Available margins, once O&M expenses were paid, are first required to meet debt service and reserve fund obligations, then a formula is applied to determine amounts for capital improvements and replacements funding, and the Imputed taxes. LPUA approves the Communications

System budgets, and issues debt as approved by the Mayor-President and City-Parish Council. As of January 2020, the City Council assumed LPUA's responsibilities with respect to the Communications System.

Utilities System Organizational Structure

The Utilities Director is responsible for the management and operations of LUS, consistent with the provision of services to LUS from other LCG departments mentioned above. The Charter gives specific direction to duties of the Utilities Director to oversee and manage the following:

- Production and distribution of electricity;
- Water production, treatment, and distribution;
- Sewerage collection, treatment, and disposal;
- Utility engineering services;
- Supervision of contract construction work for the Utilities System;
- Maintaining utility equipment in cooperation with the central garage;
- Reading of utility meters; and
- Other such activities as may be directed by the Mayor-President as necessary or incidental to the operation of the Utilities System.

The current Interim Utilities Director is Mr. Lowell Duhon. Mr. Duhon graduated from the University of Louisiana at Lafayette with a B.S. and master's in business administration. Prior to serving as the Interim Utilities Director, Mr. Duhon was the Chief Administrative Officer of LCG. Prior to LCG, Mr. Duhon has experience as a Financial Consultant.

Prior to October of 2019, the Interim Utilities Director was Mr. Jeffrey Stewart. Mr. Stewart graduated from the Louisiana State University with a Bachelor of Science in Electrical Engineering, is a registered Professional Engineer in Louisiana and was appointed as Interim Utilities Director in July 2018. Mr. Stewart has been an employee of LUS for 18 years. Prior to July 2018, the Utilities Director was Mr. Terry Huval.

The Utilities System has eight functional areas reporting to the Utilities Director. These functional areas include Support Services, Customer Service, Environmental Compliance, Power Production, Electric Operations, Water Operations, Wastewater Operations, and Engineering as shown below.



Figure 2-2: Utilities System Organizational Chart as of October 31, 2019

Division managers reporting to the Interim Utilities Director in 2019 include (Customer Service has Utilities System and Communications System management responsibilities):

Jeffrey Stewart – Engineering & Power Supply Manager, Power Production Manager

Mr. Stewart has over 18 years of experience at LUS and continues to serve as the Engineering & Power Supply Manager. In this position, Mr. Stewart is responsible for the supervision of all day-to-day engineering activities including Civil Engineering, Power Marketing, System Engineering and Substation Engineering, Network Engineering, Environmental Compliance associated with power generation, and the Primary Authorized Officer for NERC Compliance.

■ **Antonio Conner** – Customer & Support Services Manager

Mr. Conner has over 16 years of experience in the business administration and accounting fields. His previous experience encompasses various private entities and for over the past 11 years worked for the Utilities System in a financial reporting capacity. He holds a Bachelor of Science in Business Administration degree and a Master of Business Administration degree from the University of Louisiana at Lafayette. He is responsible for various support and customer service functions within the Utilities Department including financial monitoring and planning, rates, revenue assurance, employee development, meter services, utility conservation, customer service, business support services, and administration support services

■ Tracy Mouton - Environmental Compliance Manager

Ms. Mouton worked in the environmental field with the Utilities System for 26 years, serving as the Environmental Compliance Manager since July 2016. Her education includes a Bachelor of Science in Biology with a minor in chemistry from Jackson State University in Jackson, Mississippi. Ms. Mouton is responsible for ensuring environmental compliance of all LUS business operations associated with water and wastewater operations.

■ **Gregory A. Labbé** – Electric Operations Manager

Mr. Labbé worked with LUS for 34 years and held several positions in the Electric Operations Section. Mr. Labbé is responsible for the day-to-day operation of the electric transmission and distribution system including Transmission and Distribution Operations, Field Operations, Energy Control, Substations and Communication, Facilities Management, and the Warehouse. Mr. Labbé is a graduate of T.H. Harris Technical School in Opelousas, Louisiana.

Craig Gautreaux – Water and Wastewater Operations Manager

Mr. Gautreaux has 35 years of experience in the civil engineering and wastewater operations industry (5 years with University of Louisiana-Lafayette, 5 years with a private consulting firm, and 30 years with the Utilities System). He has a Master's degree in civil engineering. Mr. Gautreaux is responsible for the day-to-day operation of the Water and Wastewater Systems including Water Production, Water Distribution Operations, Wastewater Treatment, and Wastewater Collection.

Utilities System Staffing

The Manning tables are contained in the *LCG Adopted Operating and Five-Year Capital Improvement Budget FY 2018-2019* (2019 Budget) and the *LCG Adopted Operating and Five-Year Capital Improvement Budget FY 2019-2020* (2020 Budget). Table 2-3 shows the budgeted number of employees contained in the 2019 and 2020 Budgets. The table also shows the numbers of employees as of the end of the FY. As shown, the Utilities System is understaffed by 41 people. The understaffing is in each of the three utilities, Electric, Water, and Wastewater.

Table 2-3 Utilities System Manning Table

| | Personnel | | | | | | |
|--------------------------|------------------|----------------|----------------|--|--|--|--|
| Utilities System | October 31, 2019 | 2019 Budget | 2020 Budget | | | | |
| Director's Office | 2 | 2 | 2 | | | | |
| Support Services (1) | 18 | 22 | 28 | | | | |
| Customer Service | 41 | 44 | 44 | | | | |
| Environmental Compliance | 16 | 17 | 17 | | | | |
| Power Production | 30 | 35 | 35 | | | | |
| Electric Operations | 83 | 94 | 94 | | | | |
| Water Operations | 64 | 67 | 61 | | | | |
| Wastewater Operations | 90 | 98 | 98 | | | | |
| Engineering | 75 | 81 | 81 | | | | |
| Total Utilities System | 419 | 460 | 460 | | | | |

Source: 2019 Budget, 2020 Budget, LUS Organizational Chart

The presentation of data in the above tables varies from the tables provided in previous years' reports. Prior to 2018, the table showed only the current and projected budgeted employees. The table did not reflect any current under- or over-staffing.

Communications System Organization Structure

Since October 14, 2019, the Interim Communications System Director is Ms. Kayla Miles. Ms. Miles graduated from the University of Louisiana at Lafayette with a B.A. in Public Relations. Prior to serving as the Interim Communications System Director, Ms. Miles was the Communications Support Services Administrator for Communications System.

From November 1, 2018 through October 14, 2019, the Interim Communications System Director was Ms. Teles Fremin. Ms. Fremin graduated from the University of Louisiana at Lafayette with a Bachelor of Science in Electrical Engineering, is a registered Professional Engineer in Louisiana and was appointed as Interim Communications Director in November 2018. Ms. Fremin has been an employee of LUS for 18 years.

⁽¹⁾ A foreman, repairman, and Water Meter Technicians moved from Water Operations to Support Services

From July 2018 through November 1, 2018, the LUS Utilities Director was also the Communications Director, Mr. Jeffrey Stewart.

Prior to July 2018, the Utilities Director was Mr. Terry Huval. Upon Mr. Huval's resignation and retirement, Mr. Jeffrey Stewart was appointed the Interim Utilities Director.

Since November 1, 2018, the Communications Director is responsible for the Communications System operations and management. Communications System employees and facilities will be organized separately from Utilities System operations; however, several services such as accounting, customer service and reporting functions were shared among the Communications System and Utilities System. In accordance with the requirement to maintain separate Utilities System and Communications System funds, all costs associated with these services are accounted for separately.

The Communications System employs approximately 77 employees, reporting to 5 functional areas: Administration and Support, Operations, Warehouse, Business Support Services, and Engineering as shown below. Figure 2-3 represents the organizational responsibilities and positions as of October 31, 2019.

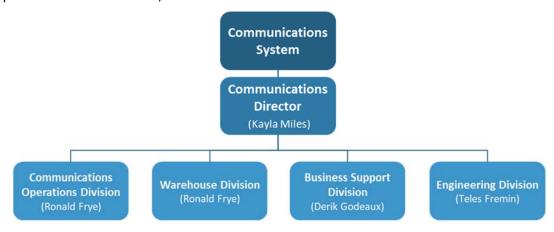


Figure 2-3: Communications System Organizational Chart as of October 31, 2019

Division managers reporting to the Communications System Director include (each of these Division managers have both Utilities System and Communications System management responsibilities):

Kayla Miles-Brookes – Interim Director of Communications

Ms. Miles-Brooks has a B.S. in Public Relations from the University of Louisiana at Lafayette and a background marketing and public relations, business development, and customer support. She is responsible for overseeing all matters regarding Communications System.

■ **Teles Fremin** – Chief Communications Engineer

Ms. Fremin has over 18 years of experience in the public utility industry and telecommunications industry. She is a Professional Engineer and has her Bachelor of Science in Electrical Engineering from the University of Louisiana at Lafayette. Ms. Fremin is responsible for all day-to-day system component operations and all engineering tasks and responsibilities.

■ Ronald Frye – Communications Field Operations Supervisor

Mr. Frye has over 25 years of experience in the Communications Operations and the Construction Field. He is responsible for the Communication System operations including maintenance and operation of the Communications System outside plant, installations, and warehouse operations.

Derik Godeaux – Interim Communications Support Services Administrator

Mr. Godeaux has a B.S. in Finance and a Master's in Business Administration with 9 years of experience in finance and business administration. He is responsible for overseeing business operations, which include sales and marketing, finance, and regulatory matters.

Communications System Staffing

As indicated in the Manning table below, the Communications System is understaffed in each functional area by a total of 15 personnel.

Table 2-4 Communications System Manning Table

| | Pe | Personnel | | | | |
|-----------------------------|------------------|----------------|----------------|--|--|--|
| Communications System | October 31, 2019 | 2019 Budget | 2020 Budget | | | |
| Administration & Support | 1 | 2 | 2 | | | |
| Operations | 33 | 37 | 37 | | | |
| Warehouse | 2 | 3 | 3 | | | |
| Business Support Services | 11 | 14 | 13 | | | |
| Engineering | 15 | 21 | 22 | | | |
| Total Communications System | 62 | 77 | 77 | | | |

Source: 2019 Budget, 2020 Budget, LUS Organizational Chart

Pay Scale Review

The Utilities Department annually administers employee performance reviews and salary planning. Salary adjustments take effect on November 1st of each year, with changes being realized during the first full pay period of the new Fiscal Year. Compensation parameters are associated with the job titles and job descriptions, which specify skill and responsibility levels of various employees. Both Utilities System and Communications System's employees are compensated under the same job description and pay scale matrix. To benchmark the Utilities Department compensation against readily available industry data, NewGen reviews compensation parameters pertaining to the job descriptions listed below.

- Electric Utility
 - Chief Electrical Engineer
 - Electrical Engineer III

- Power Plant Technician
- Water and Wastewater Utility
 - Water/Wastewater Operations Manager
 - Water Plant/Waste Plant Operator
- Communications System
 - Fiber Optics Technicians
 - Programmer Analyst
 - Applications Support Specialist
 - Systems Analyst

Our review indicates that the competitiveness of LUS' compensation for Electric System positions vary by position, with some positions aligned with market compensation levels and some below. The Chief Electrical Engineer and Power Plant Technician position appear below market median compensation levels, while the Electrical Engineer III competitiveness appears aligned with the benchmarking sources. These results align with recent salary competitiveness issues LUS experienced in pursuing electric linemen and engineering staffing vacancies in the past. For the two Water and Wastewater Utility positions reviewed, current compensation also appears to be below the market compensation values from the benchmarking sources.

The salary benchmarking for the Communications System indicates three of the four positions are below the market median compensation levels. Fiber Optics Technicians, Programmer Analyst, and Systems Analysts are all below market median. Applications Support Specialists appear aligned with the market median data. The Communications System's Internet, telephone, and CATV service markets are competitive. National telecommunications firms such as Cox Communications, Dish, and AT&T each offer services within the City limits. As the Communications System continues to grow and mature, the marketability of key staff will increase accordingly, giving these employees alternative employment options with competitive service providers within the Parish. The Communications compensation program must recognize this competitive reality with key Communications System positions and structure compensation packages that retain these key employees and expertise to support the sustainability of the enterprise and value provided to LCG.

Our review did not take into consideration other benefits commonly included in a compensation comparison such as retirement plans, healthcare benefits, and paid vacation. Also, it is important to note that observed employee turnover was low within the Utilities Department. The low turnover rate may illustrate qualitative and non-salary benefits associated with LUS positions that may hold a material value to many employees and/or applicants.

SECTION 3 UTILITIES SYSTEM

3.1 System Descriptions

LUS operates Electric, Water, and Wastewater Systems. The Electric System operates power generation, transmission, distribution, and customer assets. The Water System includes raw water treatment plants, distribution system, and customer assets. The Wastewater System includes sewage treatment plants, collection piping, and customer assets.

Customers

LUS serves customers primarily within the City limits. Each utility system provides services to certain customers outside of the City limits and wholesale customers. LUS has franchise agreements with the City of Broussard and the City of Youngsville, which allows LUS to serve electric customers in those cities. During 2019, LUS served 68,495 electric customers, 58,316 water customers, and 45,623 wastewater customers. Combined LUS' customer growth since 2015 averaged 1.2% per year. Table 3-1 includes the historical customers served by each utility.

Table 3-1 Utilities System Historical Number of Customers

| FY | Electric | Water (1) | Wastewater |
|------|----------|-----------|------------|
| 2015 | 65,847 | 55,109 | 43,521 |
| 2016 | 66,325 | 55,851 | 44,269 |
| 2017 | 66,860 | 56,302 | 44,830 |
| 2018 | 67,243 | 56,564 | 45,019 |
| 2019 | 68,495 | 58,316 | 45,623 |

Source: LUS Financial and Operating Statements

Historical Revenues

LUS generated a total of \$233,374,132 of operating and other revenues in 2019 comprised of \$179,965,886 from electric services, \$21,369,475 from water services, and \$32,038,772 from wastewater services. 2019 revenues were approximately 0.7% lower than 2018, with the electric revenues 0.5% lower. Water and wastewater revenues decreased by 1.7% and 1.1%, respectively, from the previous year. The decrease in revenues is driven by lower sales volumes for each utility. Table 3-2 includes historical revenues for each utility service.



⁽¹⁾ Water customers include retail and wholesale.

Table 3-2
Utilities System
Historical Operating and Other Revenues

| FY | Electric Revenues (1) | Water Revenues (2) | Wastewater Revenues (3) | Total Revenues |
|------|--------------------------|-----------------------|----------------------------|-------------------|
| 2015 | \$182,044,163 | \$18,284,817 | \$29,119,216 | \$229,448,195 |
| 2016 | \$174,354,151 | \$18,593,541 | \$29,144,574 | \$222,092,266 |
| 2017 | \$176,060,504 | \$19,822,196 | \$30,790,307 | \$226,673,006 |
| 2018 | \$180,955,690 | \$21,736,544 | \$32,379,226 | \$235,071,461 |
| 2019 | \$179,965,886 | \$21,369,475 | \$32,038,772 | \$233,374,132 |

Source: LUS Financial and Operating Statements

- (1) Electric Revenues include revenue from base rates, fuel charges, interest income, and other miscellaneous revenues.
- (2) Water Revenues include revenue from rates, interest income, and other miscellaneous revenues.
- (3) Wastewater Revenues include revenue from rates, interest income, and other miscellaneous revenues.

Historical Utilities Debt Service Coverage Ratio

Utilities System debt service for years 2015 through 2019 include the Series 1996 Bonds, Series 2010 Bonds, Series 2012 Bonds, and Series 2017 Bonds. The Series 2019 Bonds were issued in 2019; however, the first debt service was due November 1, 2019 (FY 2020). The Series 1996 Bonds final payment was November 1, 2017 (FY 2018). Table 3-3 shows historical debt service and the associated DSCR. In each year since 2015, the DSCR exceeded the minimum coverage requirement of 1.0 required by the Bond Ordinances.

Table 3-3
Utilities System
Historical Debt Service Coverage

| FY | Operating Revenues (1) | Operating Expenses (2) | Net Available Revenues | Debt Service ⁽³⁾ | Debt Service Coverage Ratio |
|------|---------------------------|---------------------------|---------------------------|--------------------------------|-----------------------------------|
| 2015 | \$229,448,195 | \$160,672,843 | \$68,775,352 | \$22,924,293 | 3.0 |
| 2016 | \$222,092,266 | \$158,750,451 | \$63,341,815 | \$22,925,238 | 2.8 |
| 2017 | \$226,673,006 | \$165,998,482 | \$60,674,525 | \$21,341,835 | 2.8 |
| 2018 | \$235,071,461 | \$164,165,246 | \$70,906,215 | \$21,427,905 | 3.3 |
| 2019 | \$233,374,132 | \$152,839,402 | \$80,534,731 | \$22,732,925 | 3.5 |

Source: LUS Financial and Operating Statements

- (1) Operating Revenues Include interest income and other miscellaneous income.
- (2) Operating Expenses include O&M and other expenses such as customer service, and administrative and general (A&G) costs. Operating expenses do not include ILOT, normal capital, special equipment, and other miscellaneous expenses.
- (3) Debt Service was prepared on a cash basis for the below table and includes the Series 1996 Bonds, Series 2010 Bonds, Series 2012 Bonds and Series 2019 Bonds. The Series 2019 Bonds first debt service was due November 1, 2019 (FY 2020). The Series 2010 Bonds will be fully redeemed by the proceeds of the Series 2017 Bonds on November 1, 2020.

3.2 Rate Adjustments

LPUA regulates the rates and charges for the Utilities System. Current rates are described in the LCG Code of Ordinances, Article III – Rates and Charges, Division 1 – Generally. The Electric System rate structure includes base rates (customer charge and commodity charge) and a monthly Fuel Charge (FC) (Schedule FC).

The Utilities Director monitors and manages the FC on a month-to-month basis to properly and adequately recover all eligible costs. The FC collects revenues to pay for the following expense items: Midcontinent Independent System Operator (MISO) market purchases less market sales, transmission associated with purchased power, capacity and energy contracts, the Renewable Energy Credits (REC) contract, LPPA fuel and fuel handling costs, LPPA rail car debt service, LPPA Mercury and Air Toxic Standard (MATS) debt service, LPPA MATS O&M, LPPA reagents, LUS fuel costs, hydroelectric purchased power contract, and The Energy Authority (TEA) costs.

LUS completed a rate study in 2016, which showed that the rates for the Electric, Water, and Wastewater Systems were each insufficiently recovering revenues to recover costs. As a result, rates for the Electric, Water, and Wastewater Systems increased November 1, 2016 and November 1, 2017. The rates implemented in 2017 and 2018 were designed to collect sufficient revenues to meet all operating costs, debt service coverage requirements, ILOT requirements, maintain reserves, and fund capital expenses through 2021. As approved by LPUA, the Electric System base rates increased 6.0% (2.8% total) in each 2017 and 2018. The Water System rates increased by 7.4% in 2017 and 7.2% in 2018. The Wastewater System rates increased by 6.1% in 2017 and 5.7% in 2018. The actual increase in revenues from the rate increases can vary depending on weather and system growth. Table 3-4 below provides the historical rate increases approved by the LPUA.

Table 3-4 Utilities System Historical Rate Adjustments

| | 2015 | 2016 | 2017 | 2018 (1) | 2019 |
|---------------------|------|------|------|----------|------|
| Electric Retail (2) | 0% | 0% | 2.8% | 2.8% | 0% |
| Water Retail | 0% | 0% | 7.4% | 7.2% | 0% |
| Wastewater Retail | 0% | 0% | 6.1% | 5.7% | 0% |

Source: NewGen Electric Cost of Service and Rate Study

3.3 Operating and Capital Budget

As explained in Section 2.2, the Utilities System prepares and submits their proposed operating and capital budget to LCG. The operating portion of the budget contains projections of revenues and expenses for the upcoming FY.

The CIP, as contained in the 2020 Budget, is shown in Table 3-5 and totals \$93.7 million over the five-year period. The Electric System CIP totals \$28.0 million. The Electric System CIP includes production capital expenditures related to combustion turbine plant improvements including inlet air chiller coil replacements, chiller motor rebuild, and fuel supply

⁽¹⁾ The rate adjustments reflect projected revenue increases.

⁽²⁾ The electric base rates were approved to increase 6.0% in 2017 and in 2018. The result on the total electric revenues was estimated to be 2.8% in 2017 and 2.8% in 2018.

improvements. The distribution capital improvements include replacing and renewing distribution feeders, extending distribution infrastructure to serve system expansions, fault detector replacement, primary cable replacement, direct cable bury replacement, and other general distribution improvements. The substation capital improvements include new transformers, relay replacement, breaker replacement, and other substation improvements and expansion. The transmission improvements include new transmission lines to improve capacity, reliability, and performance. The general plant expenses include office expansions, call center enhancements, customer engagement, digital self-service and server improvements.

The Water System five-year CIP totals \$17.1 million and includes building improvements, rehabilitation of treatment units, main replacements, upgrades, and extensions. Approximately half of the capital expenses are for production improvements including building rehabilitation, tank painting, treatment plant upgrade, and maintenance improvements. The other half of the capital expenditures are distribution related and include water main expansions, upgrades, replacements, and ground storage.

The Wastewater System CIP contained in the 2020 Budget totals \$48.5 million and includes capital costs related to the expansion of wastewater treatment plants, digester rehabilitations, lift station upgrades, gravity sewer upgrades, collection system improvements, odor control, plant upgrades, pond cleaning, and sludge handling.

Table 3-5 Utilities System 2020 Budget Projected CIP

| | 2020 | 2021 | 2022 | 2023 | 2024 | Total |
|-----------------------|--------------|--------------|-------------|--------------|-------------|--------------|
| Electric System | | | | | | |
| Acquisitions (1) | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| Production | 1,785,000 | 675,000 | 675,000 | 325,000 | 825,000 | 4,285,000 |
| Distribution | 3,895,000 | 1,735,000 | 1,435,000 | 1,035,000 | 1,035,000 | 9,135,000 |
| Substation | 885,000 | 1,185,000 | 1,185,000 | 885,000 | 885,000 | 5,025,000 |
| Transmission | 3,010,000 | 10,000 | 10,000 | 10,000 | 10,000 | 3,050,000 |
| General Plant | 4,250,000 | 1,550,000 | 450,000 | 150,000 | 150,000 | 6,550,000 |
| Total Electric | \$13,825,000 | \$5,155,000 | \$3,755,000 | \$2,405,000 | \$2,905,000 | \$28,045,000 |
| Water System | | | | | | |
| Production | \$2,880,000 | \$1,380,000 | \$930,000 | \$730,000 | \$2,230,000 | \$8,150,000 |
| Distribution | 2,035,000 | 2,510,000 | 860,000 | 1,985,000 | 1,585,000 | 8,975,000 |
| Total Water | \$4,915,000 | \$3,890,000 | \$1,790,000 | \$2,715,000 | \$3,815,000 | \$17,125,000 |
| Wastewater System | | | | | | |
| Treatment | \$2,710,000 | \$16,660,000 | \$660,000 | \$4,760,000 | \$360,000 | \$25,150,000 |
| Collection | 4,675,000 | 4,415,000 | 3,305,000 | 8,245,000 | 2,745,000 | 23,385,000 |
| Total Wastewater | \$7,385,000 | \$21,075,000 | \$3,965,000 | \$13,005,000 | \$3,105,000 | \$48,535,000 |
| Total Capital Program | \$26,125,000 | \$30,120,000 | \$9,510,000 | \$18,125,000 | \$9,825,000 | \$93,705,000 |

Source: 2020 Budget. Amounts are in 2020 dollars.

⁽¹⁾ May change based on SLEMCO contract negotiations.

Utilities System's Budget to Actual Performance

Table 3-6 summarizes the results of the Utilities System budget and actual accounts for 2019. Please note that the revenue categories shown in Table 3-6 are shown as exhibited in the 2019 Budget. These revenue categories are slightly different than other tables contained in this Report.

Table 3-6
Utilities System
Comparison of Budget to Actual Results – 2019

| | Actual (millions) | 2019 Budget (millions) | Difference (millions) | Difference (%) |
|----------------------------------|-------------------|---------------------------|--------------------------|-------------------|
| Operating Revenues | | | | |
| Electric Retail Sales | \$100.8 | \$108.0 | (\$7.2) | (6.7%) |
| Electric Retail Fuel Adj. | 73.1 | 83.5 | (10.4) | (12.5%) |
| Electric Wholesale Sales | 0.2 | 0.2 | 0.0 | 2.6% |
| Water Sales | 20.2 | 21.8 | (1.6) | (7.3%) |
| Wastewater Sales | 29.9 | 33.7 | (3.7) | (11.1%) |
| Interest Income | 4.7 | 1.2 | 3.5 | 291.3% |
| Miscellaneous Other | 4.5 | 5.6 | (1.1) | (19.8%) |
| Total Operating Revenue | \$233.4 | \$254.0 | (\$20.6) | (8.1%) |
| Operating Expenses | | | | |
| Purchased Power LPPA | \$47.2 | \$53.8 | (\$6.6) | (12.2%) |
| Purchased Power Other | 15.6 | 3.5 | 12.0 | 339.0% |
| Purchased Power MISO | 46.7 | 72.5 | (25.9) | (35.7%) |
| Purchased Power MISO Sales | (32.5) | (39.0) | 6.4 | (16.5%) |
| Production Fuel | 2.4 | 1.3 | 1.1 | 85.1% |
| Other O&M | 73.6 | 84.4 | (10.9) | (12.9%) |
| ILOT | 25.1 | 23.8 | 1.2 | 5.2% |
| Total Operating Expenses | \$177.9 | \$200.4 | (\$22.5) | (11.2%) |
| Other Income (Expenses) | | | | |
| Normal Capital & Spec. Equip (1) | (\$6.1) | (\$12.9) | \$6.8 | (52.7%) |
| Principal from Internal Loans | 0.8 | 0.8 | 0.0 | 0.0% |
| Interest from Internal Loans | 0.9 | 0.9 | 0.0 | 0.0% |
| Interest on Long-Term Debt | (10.4) | (8.9) | (1.4) | 16.1% |
| Principal on Long-Term Debt | (12.4) | (12.4) | 0.0 | 0.0% |
| Total Other | (\$27.1) | (\$32.4) | \$5.3 | (16.4%) |
| Cash Available for Capital | \$28.4 | \$21.1 | \$7.3 | 34.4% |

Source: LCG

The Utilities System 2019 revenues and expenses were both lower than originally projected in the 2019 Budget. The Utilities System collected \$233 million in operating and miscellaneous revenues compared to the budgeted \$254 million. The difference is attributable to lower

⁽¹⁾ Includes Current Year (2019) work orders. Does not include prior year work orders done in 2019.

water sales, lower wastewater collection, lower energy sales, and lower purchased power costs. Operations and Maintenance (O&M) expenses were lower than budgeted primarily due to lower personnel salaries. Other Income & Expenses were lower than the budgeted amount due to lower spending on normal capital and special equipment. Overall, the cash available for capital was higher than the budgeted amount.

3.4 Utilities System Shared Services

Utilities System shared services are provided by the Customer Service & Support Service divisions. Among other things, these divisions offer financial planning, rates, meter services, customer service, and administration and business support services. The cost of these services is assigned and shared across the Electric, Water, and Wastewater Systems in the establishment of rates and charges. The customer service staff is sufficient with minimal turnover. Generally, positions become vacant as existing employees are promoted.

The Utilities System has two customer service centers and a drop box at City Hall. The Moss Customer Service Center opened in 2016 and is on the north side of the City. The Moss Customer Service Center has multiple drive through lanes to provide quick and easy access. Payment of all utility bills are accepted at the Moss location. The Pinhook Customer Service Center is on the south side of the City and payment of all utility bills is accepted.

Customers may pay their bill by mail, phone, online, drop box, or in person. LUS also accepts automatic bank or credit card payments. Additionally, LUS offers budget billing in which customers may make the same monthly payments with a true-up at the end of the 12-month period.

Depending on the services each customer receives, their bill may include the following services: electric, water, wastewater, recycling, and/or garbage collection. Communications System is billed separately from the other utilities. In addition to their utilities billing, LUS also performs the City's recycling and garbage collection billing and is reimbursed for the costs.

3.5 In Lieu of Tax

The Utilities System ILOT calculation provides for an ILOT payment of up to 12% of the Receipts Fund. The non-fuel revenues are the gross receipts less fuel costs and other miscellaneous items. To be eligible to make the ILOT payment, the Utilities System must first pass an ILOT Test. The purpose of the test is to ensure that the Utilities System has sufficient cash to meet capital obligations. If cash available after debt service, less 7.5% of the non-fuel revenues, is greater than 12% of the Receipts Fund, the Utilities System passes the test and makes the ILOT payment to the City. Should the Utilities System fail the ILOT Test, the Utilities System pays an amount equal to the amount of cash available after debt service, less 7.5% of the non-fuel revenues.

ILOT payments by municipally owned utilities are commonly used by local governments across the country to collect taxes and/or franchise fees that would be collected if an investor-owned utility were operating the utility franchises within the city. The American Public Power Association (APPA) publishes the *Public Power Pays Back* biannually, which summarizes ILOT payments by municipal utilities across the country. The most recently available report was published in 2018 utilizing 2016 data from 176 public power systems across the country. The report states that the median ILOT paid to local governments, as a percent of electric operating

revenues, was 5.6%. For utilities in the West South Central region, as defined by APPA and including LUS, the median ILOT as a percentage of electric operating revenues was 11.9%. LUS pays, on average, 10.2% of the operating revenues to LCG, which is higher than the national average and lower than the regional ILOT reported by APPA. Table 3-7 summarizes LUS' historical ILOT payments to LCG.

Table 3-7 Utilities System Historical ILOT Payments

| | 2015 | 2016 | 2017 | 2018 | 2019 |
|---------------------------------|---------------|---------------|---------------|---------------|---------------|
| ILOT Paid (1) | \$22,847,494 | \$23,306,557 | \$22,568,235 | \$23,708,786 | \$25,051,002 |
| Total Operating Revenues | \$229,448,195 | \$222,092,266 | \$226,673,006 | \$235,071,461 | \$233,374,132 |
| ILOT as a % of Revenues | 10.0% | 10.5% | 10.0% | 10.1% | 10.7% |

Source: LUS Financial and Operating Statements

3.6 Accounting and Financial Statements

The accounting responsibilities for the Utilities System is managed and performed by LCG, including the selection of accounting software and related financial reporting. LCG prepares monthly Financial and Operating Statements for the Utilities System. These monthly statements include a balance sheet, income statement, and detailed revenues and expenses by utility. As part of LCG, the Utilities System follows the same FY with an ending date of October 31st.

The audit for each FY is generally not available until April of the following year. The detailed financial data included for the Utilities System was primarily based on the monthly Financial and Operating Statements that support and align with the audited Comprehensive Annual Financial Report (CAFR). The tables included in this Report may slightly vary from the tables in the CAFR as numbers may be presented in various ways to calculate metrics. Although the numbers may vary, the differences are not material and do not affect the resulting metrics.

Balance Sheet

A historical balance sheet summary is shown below in Table 3-8. LUS' Total Assets have increased \$72.6 million over the last five years.

The long-term debt increased over the five-year period by approximately \$3.4 million. The long-term debt decreased in 2017 as a result of the Series 2017 Bonds and increased in 2019 as a result of the 2019 Series Bonds. The Bonds and Special Funds assets increased in 2019 also as a result of the Series 2019 Bonds. Overall, the Retained Earnings increased by \$43.8 million over the last five years.

⁽¹⁾ Represents ILOT paid for the Utilities System including electric, water and wastewater.

Table 3-8 Utilities System Comparative Balance Sheet

| | 2015 | 2016 | 2017 | 2018 | 2019 |
|------------------------------------|---------------|---------------|---------------|---------------|---------------|
| Total Assets | | | | | |
| Utility Plant | \$573,057,425 | \$569,502,627 | \$566,271,981 | \$565,059,332 | \$561,320,749 |
| Bond and Special Funds | 136,488,144 | 131,820,767 | 124,504,455 | 132,262,607 | 213,449,976 |
| Current Assets | 9,161,599 | 13,010,477 | 8,885,760 | 8,780,394 | 10,183,720 |
| Accounts Receivable | 24,582,490 | 27,665,322 | 29,668,893 | 28,439,772 | 28,657,295 |
| Reserve for Uncollectible Accounts | (1,023,757) | (1,150,040) | (1,215,674) | (1,090,028) | (941,530) |
| Notes Receivable | 27,723,160 | 27,623,160 | 27,181,093 | 26,529,343 | 25,686,227 |
| Inventories | 7,864,446 | 8,316,964 | 8,981,327 | 9,097,936 | 9,444,953 |
| Deferred Debits | 21,301,983 | 26,647,000 | 27,838,831 | 22,227,147 | 23,962,998 |
| Total Assets | \$799,155,490 | \$803,436,278 | \$792,116,667 | \$791,306,504 | \$871,764,388 |
| Total Liabilities & Equity | | | | | |
| Long Term Debt | \$226,365,000 | \$214,410,000 | \$195,915,000 | \$184,110,000 | \$229,805,000 |
| Current Liabilities | 24,471,474 | 28,334,541 | 24,734,800 | 24,900,222 | 27,266,441 |
| Long Term Liabilities | 51,363,714 | 56,581,937 | 60,358,386 | 62,946,218 | 73,987,500 |
| Retained Earnings | 496,955,303 | 504,109,800 | 511,108,482 | 519,350,063 | 540,705,447 |
| Total Liabilities & Fund Equity | \$799,155,491 | \$803,436,278 | \$792,116,667 | \$791,306,504 | \$871,764,388 |

Source: LUS Financial and Operating Statements

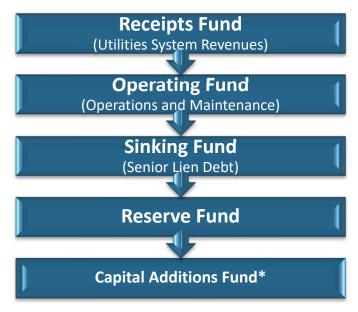
Fund Balances

Article V of the Utilities System General Bond Ordinance dictates LUS' funds and accounts and defines the 'Flow of Funds.' Article V creates the following funds: Receipts Fund, Operating Fund, Sinking Fund, Reserve Fund, and Capital Additions Fund. In addition, funds may be created as new bonds are issued. Table 3-9 below, summarized the beginning balance, receipts, disbursements, and ending balances of the required funds cash balances. As seen in Table 3-9, the Total Fund Balances increased by \$81.7 million, or 62%, in 2019 due to the issuance of the 2019 Bonds. Figure 3-1 illustrates the LUS Flow of Funds.

Table 3-9
Utilities System
Fund Balances as of October 31, 2019 (\$1,000)

| | Receipts Fund | Operating Fund | Bond & Interest Fund | Capital Additions Fund | Bond Reserve Fund | 2019 Bond Constructio n Fund | Total |
|-------------------|------------------|-------------------|----------------------------|------------------------------|-------------------------|------------------------------------|-----------|
| Beginning Balance | \$776 | \$8,000 | \$0 | \$103,432 | \$19,765 | \$0 | \$131,973 |
| Receipts | 249,808 | 180,267 | 23,076 | 61,355 | 0 | 71,174 | 585,680 |
| Disbursements | 248,460 | 180,207 | 23,076 | 49,368 | 2,487 | 364 | 503,962 |
| Ending Balance | \$2,124 | \$8,060 | \$0 | \$115,419 | \$17,278 | \$70,810 | \$213,691 |

Source: LCG



^{*}First, 7.5% of Non-Fuel Revenues transferred to pay Capital Costs of the Utilities System,

Second, 12% of total deposits in the Receipts Fund transferred to the General Fund of the Issuer

Third, amounts due on Subordinated indebtedness, and

Fourth, any other purpose under the General Ordinance.

Figure 3-1: LUS Flow of Funds

Income Statement

Table 3-10 shows the comparative income statement. Since 2015, the revenues and expenses have varied primarily due to the varying fuel and purchased power costs. The Operating Revenues increased in 2017 and 2018 due to a rate increase applied to the Electric, Water, and Wastewater Systems. The Net Operating Revenues have varied over the last five years primarily driven by changes in the FC expenses and rate increases in 2017 and 2018. Other Income varied over the years as fund balances and interest rates changed.

The Net Income remained positive over the five-year period and has significantly increased as a result of the 2017 and 2018 rate increases. The Net Income was \$5.9 million in 2016 and has grown to \$21.4 million in 2019. The rate study was based on the 2017 Budget which included the decommissioning and then repowering of the existing Doc Bonin Power Plant with reciprocating engines. The 2018 and 2019 Budgets do not include this project as the City-Parish Council did not approve LUS to issue bonds for this project.

Table 3-10 Utilities System Comparative Income Statement

| | 2015 | 2016 | 2017 | 2018 | 2019 |
|--|---------------|---------------|---------------|---------------|---------------|
| Operating Revenues | \$228,021,885 | \$220,387,318 | \$224,652,384 | \$232,203,121 | \$228,678,339 |
| Operating Expenses | 160,672,843 | 158,750,451 | 165,998,482 | 164,165,246 | 152,839,402 |
| Net Operating Revenues | \$67,349,042 | \$61,636,867 | \$58,653,902 | \$68,037,875 | \$75,838,938 |
| Depreciation | 22,881,380 | 23,601,958 | 23,960,817 | 24,555,286 | 25,130,355 |
| Net Operating Revenues after Depreciation | \$44,467,661 | \$38,034,910 | \$34,693,086 | \$43,482,589 | \$50,708,583 |
| Other Income | | | | | |
| Interest Income | \$1,426,311 | \$1,704,947 | \$2,020,622 | \$2,868,340 | \$4,695,793 |
| Unrealized Gain/Loss on Inv. | 91,526 | 117,778 | (283,409) | (46,380) | 399,671 |
| Amortization of Debt Premium | 3,028,445 | 3,020,974 | 2,995,867 | 3,544,254 | 3,639,998 |
| Water Tapping Fees | 107,420 | 78,320 | 64,240 | 72,240 | 56,760 |
| Communications Lease Income | 36,952 | 27,648 | 25,378 | 0 | 0 |
| Contributions in Aid of Construction | 0 | 56,063 | 128,155 | 304,557 | 0 |
| Misc. Non-Operating Revenue | 3,414,729 | 2,566,471 | 3,335,924 | 4,188,986 | 3,141,166 |
| Total Other Income | \$8,105,384 | \$7,572,201 | \$8,286,777 | \$10,931,997 | \$11,933,388 |
| Other Expenses | | | | | |
| Loss on Disposition of Property | \$313,714 | \$329,136 | \$369,488 | \$398,883 | \$309,767 |
| Interest Expense | 10,623,334 | 10,970,238 | 8,916,835 | 9,622,905 | 10,362,925 |
| Amortizations | 2,675,715 | 2,256,610 | 2,046,774 | 2,304,183 | 2,187,756 |
| Interest on Customer Deposits | 3,206 | 821 | 1,688 | 4,307 | 5,331 |
| Tax Collections/Non-Operating | 0 | 0 | 0 | 0 | 0 |
| Misc. Non-Operating Expense | 1,383,331 | 1,589,252 | 3,182,762 | 2,844,559 | 3,369,807 |
| Total Other Expenses | \$14,999,299 | \$15,146,058 | \$14,517,546 | \$15,174,837 | \$16,235,585 |
| Net Income Before ILOT | \$37,573,746 | \$30,461,053 | \$28,462,316 | \$39,239,748 | \$46,406,385 |
| ILOT | 22,847,494 | 23,306,557 | 22,568,235 | 23,708,786 | 25,051,002 |
| Net Income | \$14,726,252 | \$7,154,496 | \$5,894,081 | \$15,530,962 | \$21,355,383 |

Source: LUS Financial and Operating Statements

Note: May vary slightly from LCG Comprehensive Annual Financial REPORT due to rounding.

Cash Flow

Cash flow is an important indicator of municipal utility financial health. Municipal utilities typically operate on a Cash Basis, which excludes non-cash expenses, such as depreciation, but includes other cash expenses, such as principal payments associated with debt service and capital improvements. Since municipally owned utilities are primarily concerned with accumulating sufficient cash balances to meet operating expenses, debt service, capital improvements, and other obligations, the financial results are presented on a Cash Basis.

Table 3-11 shows the change in cash due to operations and ILOT for the Utilities System over the period 2015 through 2019. These numbers indicate that Utilities System rates were adequate in meeting operating expenses, debt service, normal capital and special equipment, and ILOT payment obligations of the Utilities System. The remaining five-year cumulative net margin of approximately \$66.5 million was available for capital additions or reserves.

The Change in Cash has significantly increased as a result of the 2017 and 2018 rate increases. The Change in Cash was \$6.1 million in 2016 and has grown to \$21.1 million in 2019.

Table 3-11 Utilities System Comparative Cash Flow

| | 2015 | 2016 | 2017 | 2018 | 2019 | Five-Year Total |
|--|---------------|---------------|---------------|---------------|---------------|--------------------|
| Operating Revenues | \$228,021,885 | \$220,387,318 | \$224,652,384 | \$232,203,121 | \$228,678,339 | \$1,133,943,048 |
| Operating Expenses | 160,672,843 | 158,750,451 | 165,998,482 | 164,165,246 | 152,839,402 | 802,426,423 |
| Net Operating Revenues | \$67,349,042 | \$61,636,867 | \$58,653,902 | \$68,037,875 | \$75,838,938 | \$331,516,624 |
| Debt Service | \$22,924,293 | \$22,925,238 | \$21,341,835 | \$21,427,905 | \$22,732,925 | \$111,352,195 |
| Balance After Debt Service | \$44,424,749 | \$38,711,630 | \$37,312,067 | \$46,609,970 | \$53,106,013 | \$220,164,429 |
| Less Normal Capital & Special Equipment | \$10,001,798 | \$9,309,935 | \$4,890,913 | \$5,032,337 | \$6,979,931 | \$36,214,915 |
| Less ILOT | 22,847,494 | 23,306,557 | 22,568,235 | 23,708,786 | 25,051,002 | 117,482,074 |
| Change in Cash due to Operations & ILOT | \$11,575,457 | \$6,095,137 | \$9,852,919 | \$17,868,847 | \$21,075,080 | \$66,467,440 |

Source: LUS Financial and Operating Statements

Descriptions of the Electric, Water, and Wastewater Systems are included in the following sections. Each section includes details regarding customer sales or consumption, facilities, operations, regulatory impacts, and competitive benchmarking of services.

SECTION 4 ELECTRIC SYSTEM

The City owns and operates an Electric System providing reliable power to 68,495 customers. LUS operates power generation, transmission, substation, distribution, and customer facilities within and outside its service territory. The Electric System retail sales for 2019 were 2,004,310 megawatt-hours (MWh), 1.4% lower than 2018. Table 4-1 shows the historical Electric System retail sales, wholesale sales, and wholesale purchases.

Table 4-1
Electric System
Historical Retail and Wholesale Sales

| | Retail Sales (MWh) | MISO Market Sales (MWh) | MISO Market Purchases (MWh) |
|------|-----------------------|-------------------------------|-----------------------------------|
| 2015 | 2,050,434 | 1,100,385 | 2,113,086 |
| 2016 | 2,027,945 | 872,154 | 2,098,275 |
| 2017 | 1,980,653 | 898,205 | 2,042,686 |
| 2018 | 2,031,847 | 1,153,292 | 2,108,460 |
| 2019 | 2,004,310 | 1,132,482 | 2,036,411 |

Source: LUS Financial and Operating Statements

LUS became a full market participant as a Local Balancing Authority and Transmission Owner within MISO in 2013. Participation in the MISO market requires a buy-all/sell-all type of transaction. LUS purchases the majority of its capacity and all of its energy requirements to serve its load from the MISO market. Correspondingly, MISO dispatches LUS' generation units and all of the generation is sold into the MISO market. The MISO Market Purchases represent purchases from the MISO market to serve LUS retail load.

As shown in Table 4-2, retail sales by customer class as of October 31, 2019 indicate that residential and commercial customers represent approximately 90.8% of Electric System sales. LUS' commercial customer base is diverse, with no single customer representing more than 2.3% of LUS electric retail revenues.



Table 4-2 Electric System Customer Class Statistics as of October 31, 2019

| | Number of Customers | Percent of Total | Sales (kWh) | Percent of Total |
|--|------------------------|------------------|----------------|------------------|
| Residential | 55,813 | 81.5% | 814,426,586 | 40.6% |
| Residential – Outside the City | 955 | 1.4% | 15,726,781 | 0.8% |
| Commercial without Demand – Small | 7,863 | 11.5% | 192,408,009 | 9.6% |
| Commercial Small and Large – Outside of City | 168 | 0.2% | 15,133,647 | 0.8% |
| Commercial with Demand – Large | 1,254 | 1.8% | 781,249,991 | 39.0% |
| Private Security Lighting | 1,732 | 2.5% | 6,891,285 | 0.3% |
| Street Lighting | 2 | 0.0% | 16,792,608 | 0.8% |
| Schools and Churches | 437 | 0.6% | 58,024,500 | 2.9% |
| Municipal-General Fund | 1 | 0.0% | 274,080 | 0.0% |
| University of Louisiana – Lafayette | 90 | 0.1% | 68,404,153 | 3.4% |
| Interdepartmental | 180 | 0.3% | 34,978,350 | 1.7% |
| Total Meters In Service | 68,495 | 100.0% | 2,004,309,990 | 100.0% |

Source: LUS October 2019 Financial and Operating Statements

4.1 Production and Power Supply

The Electric System annual peak demand typically occurs in the summer months and reached 451 megawatts (MW) in July 2019. LUS operates two power generation plants, while LPPA represents LUS' interest in a third power generating unit, Rodemacher Unit 2.

LUS generates electricity with two natural gas-fired generating plants located within the Parish, and the LPPA owned Rodemacher Unit 2 coal-fired generating plant located approximately 100 miles northwest of Lafayette near Boyce, Louisiana. LPPA holds a 50% ownership in Rodemacher Unit 2, which is operated by Cleco Corporate Holdings, LLC (Cleco).

LUS has two local power plants that are retired and still in place, the Doc Bonin Plant and the Curtis Rodemacher Plant. The Doc Bonin and the Curtis Rodemacher Plants were deemed economically obsolete. Curtis Rodemacher ceased operation in 1993, was retired in place in June 2000 and the Doc Bonin Plant was retired in April 2017. Decommissioning efforts at Doc Bonin are in progress and currently on budget. To date, the four Doc Bonin fuel oil tanks and associated piping were removed, all contaminated soil under the tanks was remediated, and grading of the site was completed.

The Curtis Rodemacher generating station remains retired with LUS performing routine maintenance, upkeep, and site monitoring. Site monitoring and remediation includes periodic soil sampling and lead paint removal. LCG must retain ownership of the Curtis Rodemacher site due to the co-location of a large, critical substation at the site and related security needs. Periodic costs associated with site monitoring and upkeep of both retired plants will continue, as needed, to maintain ownership and environmental compliance. The CIP contained in the

2020 Budget includes approximately \$5 million for asbestos and lead paint abatement and equipment removal at the Curtis Rodemacher Plant.

LUS initiated a Request for Proposal to select a consultant to perform an Integrated Resource Plan (IRP), which is evaluating overall power supply options, including plans for potentially replacing or repowering the Doc Bonin Plant and a long-term strategy for Rodemacher Unit 2. The previously recommended project to install natural gas fired reciprocating engines at the Doc Bonin site, which was included in the 2018 Budget, was placed on hold pending the result of the new IRP. In addition, the IRP is evaluating the Coal Combustion Residue Rule and Effluent Limitation Guidelines to determine compliance and associated costs which will impact long-term decisions for Rodemacher Unit 2. An outcome studied in the IRP will be retiring Rodemacher Unit 2 from burning coal, whether by conversion to natural gas or retiring the unit entirely. Further analyses are required, along with detailed review of U.S. Environmental Protection Agency's (EPA) timing of submitting compliance documents. Any decision regarding modification or retirement to Rodemacher Unit 2 would be subject to the Owners approval, MISO processes, EPA approval and ultimately the governing bodies of the owners.

MISO Market

MISO provides reliability and wholesale market grid operation for interconnected utilities in the midcontinent region of the U.S. LUS is a Local Balancing Authority within the MISO Balancing Authority footprint. LUS has an agreement with TEA for power and fuel marketing and TEA is registered as LUS' Market Participant in MISO. LUS evaluates and approves TEA's strategies for energy market participation, as well as provides feedback on how the selected strategies worked compared to alternative strategies.

In collaboration with TEA, LUS purchases power to meet load from the power market on an hourly basis. Simultaneously, MISO economically dispatches LUS' generation assets into the market creating market sales for LUS. As a result of these changes, LUS reports the combined transaction as net purchased power (total market purchases less total market sales).

The following table and figure show the contribution of each of the generation stations to the Electric System over the past five years.

Table 4-3
Electric System
Electric Generation by Plant (MWh)

| | 2015 | 2016 | 2017 | 2018 | 2019 |
|-------------------------|-----------|---------|---------|-----------|-----------|
| T. J. Labbé | 6,696 | 13,423 | 16,738 | 17,974 | 13,755 |
| Hargis Hebert | 14,120 | 21,848 | 22,972 | 22,928 | 22,934 |
| Rodemacher Unit 2 (1) | 1,037,447 | 797,928 | 825,089 | 1,062,984 | 1,045,878 |
| Total Generation | 1,058,263 | 833,199 | 864,799 | 1,103,886 | 1,082,567 |

Source: LUS Financial and Operating Statements; LPPA Manager's Monthly Report

(1) LPPA portion.

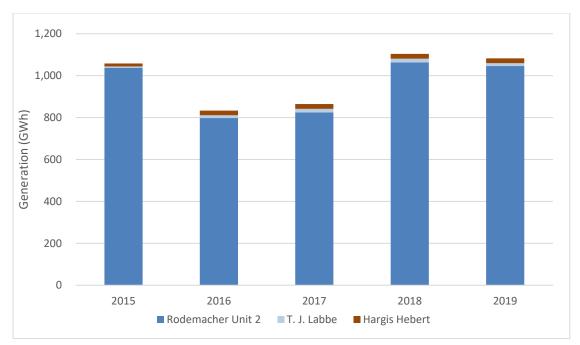


Figure 4-1: Electric Generation by Plant

In general, the amount of power generated and sold in MISO will vary based on the market prices and LUS' generation asset economic dispatching. Rodemacher Unit 2's generation and dispatching increased in 2018 and 2019 as seen in Figure 4-1. In addition, the Hargis-Hébert and T. J. Labbé plant generation showed an increasing trend in recent years. The access to lower cost power and economic benefit is realized by LUS customers through lower fuel clause charges and rates.

Table 4-4 shows the LUS electric generating capacity by plant. All plants with the exception of Rodemacher Unit 2 are directly owned and operated by LCG. LPPA owns a 50% share of Rodemacher Unit 2, which is operated by Cleco.

Table 4-4
Electric System
LUS Generating Capacity by Plant

| Gross Capacity (MW) | Available Capacity (MW) | Fuel |
|------------------------|------------------------------|---|
| 100 | 100 | Gas |
| 100 | 100 | Gas |
| 261 | 261 | Coal |
| 461 | 461 | |
| | Capacity (MW) 100 100 261 | Capacity (MW) Capacity (MW) 100 100 100 100 261 261 |

Source: LUS (1) LPPA portion

T. J. Labbé Plant

The T. J. Labbé Plant began operation in 2005 and consists of two natural gas-fired 48 MW General Electric (GE) model LM6000PC combustion turbine generators (CTG) equipped with

supplemental inlet air cooling and compressor intercooling using a proprietary GE SPRay-INTercooled system called "SPRINT." Three 50% gas compressors were installed to boost the incoming natural gas delivery pressure to the required levels. LUS and T. J. Labbé Plant staff indicated the compressors are not currently required to operate. However, since the natural gas supplier's delivery pressure is higher than the CTGs design inlet pressure the compressors are not required and were isolated from the gas supply system. The CTGs are capable of starting and reaching base load generation levels within 10 minutes. While the plant is staffed 24-hours per day, 7 days a week, the CTGs are capable of being remotely started and monitored by the Hargis-Hébert staff. Previously, the T. J. Labbé Plant could be started and monitored from the Doc Bonin Plant control room. With the retirement of the Doc Bonin Plant, controls at both T. J. Labbé and Hargis-Hébert were upgraded in 2017 to allow for the start-up and monitoring of either plant from one location if required. The T. J. Labbé Plant is connected to the LUS transmission system at 230 kilovolts (kV). The plant also includes a 600 kilowatt (kW) emergency generator for black start capability.

The LM6000 CTG is an aero-derivative natural gas turbine that is commonly used in the power generation industry. The first LM6000 CTG was introduced in 1991 and began commercial operations in 1992.

The SPRINT system injects atomized water at two locations in the turbine. This lowers the compressor discharge temperature, allowing power enhancement in part by increasing the mass airflow by cooling the air during the compression process. This system allows the CTGs to optimize output over a wide range of ambient conditions.

GE has significant experience with the LM6000 gas turbines, with over 39 million operating hours on over 1,200 units.

Each CTG system includes a chilled water system for inlet air cooling. The power output of all CTGs is sensitive to ambient temperatures. As ambient temperatures increase, the gross power output decreases with the decrease in ambient air density. Inlet cooling systems are commonly used to reduce temperatures in order to maintain power output at high ambient temperatures. The chilled water systems include a chiller skid, which is capable of providing sufficient inlet air chilling to maintain optimum inlet air conditions (50 degrees Fahrenheit (°F)) up to an ambient temperature of 90°F.

Each combustion turbine package includes a gas turbine generator, unit enclosures, support structures, an air inlet system, an exhaust outlet, lube oil systems, a fire protection system, a control system, a water wash system, drawings, data and manuals, and a training package. In addition, each combustion turbine also includes a water injection system for emissions control, the SPRINT power augmentation package, inlet air chilling, air filtration, fin fan lube oil coolers, electro-hydraulic start system, and inlet heating system. These are the standard GE supplied LM6000PC packages. In 2017, both gas turbines received GE's recommended SB 310 high-pressure compressor section upgrade, which included new stage 3 thru 5 compressor blades. In addition, both turbines are inspected via borescope semi-annually, and have not experienced any Low Pressure Turbine stage 1 blade tip issues, which is a current fleet issue. Unit 1 gas turbine will be sent out to the depot this year to replace the No. 3 air oil seal; Unit 2 seal was replaced in 2018.

Each of the CTGs is capable of producing approximately 48 MW. The following table lists typical performance of LM6000PC Sprint engines at typical winter and summer conditions. The

output and heat rate number are inclusive of typical auxiliary loads. Table 4-5 shows the typical performance of the LM6000 units installed at the T. J. Labbé Plant.

Table 4-5
Electric System
Typical LM6000 PC Sprint Performance

| Parameter | Natural Gas |
|---|-------------|
| Net Output, kW (summer 90 °F) | 48,500 |
| Net Heat Rate, Btu/kWh, HHV (summer) | 10,140 |
| Net Output, kW (winter 20 °F) | 49,300 |
| Net Heat Rate, Btu/kWh, HHV (winter) | 9,770 |
| NO _x water flow (lbs./hr.) | 19,973 |
| SPRINT water flow (lbs./hr.) | 10,505 |
| NO _x Emissions, ppmvd @ 15% O2 | 25 |

Source: LUS

T. J. Labbé Unit 2 suffered an extended forced outage from October 14, 2017 to February 22, 2018 due to high vibration in the CTG. The CTG was shipped to the GE Houston Service Center for repair. It was determined that an oil seal failure led to the high vibration. The CTG was disassembled, inspected, and repaired. Hargis Unit 1 experienced a similar failure in 2016. To minimize the risk of additional forced outages, the LUS Operating staff will continue to monitor the unit's vibration data and will complete overhauls of the remaining two units; Hargis 2 was completed in 2019 and Labbé 1 was completed in Spring 2020.

Table 4-6 summarizes the historical operating statistics for the T. J. Labbé Plant. The operation of the T. J. Labbé units increased in recent years based on dispatch in the MISO market.

Table 4-6 Electric System T. J. Labbé Plant Historical Operating Statistics

| Generation Statistics | 2015 | 2016 | 2017 | 2018 | 2019 | Five-Year Average |
|------------------------------|---------|---------|---------|---------|---------|----------------------|
| Unit 1 | | | | | | |
| Gross Generation (MWh) | 3,808 | 7,545 | 10,648 | 12,084 | 8,848 | 8,587 |
| Net Generation (MWh) | 3,253 | 5,934 | 9,998 | 11,494 | 8,128 | 7,761 |
| Unit Capacity Factor (%) | 0.8% | 1.4% | 2.4% | 2.6% | 2.2% | 1.9% |
| Unit Service Factor (%) | 1.9% | 3.5% | 5.5% | 5.6% | 4.5% | 4.2% |
| Unit Starts | 25 | 40 | 52 | 51 | 73 | 48 |
| Availability Factor (%) | 95.1% | 86.1% | 95.2% | 87.1% | 92.6% | 91.2% |
| Forced Outage Rate (%) | 0.9% | 2.6% | 1.2% | 1.5% | 0.0% | 1.2% |
| Unit 2 | | | | | | |
| Gross Generation (MWh) | 4,627 | 7,690 | 8,228 | 8,143 | 8,586 | 7,455 |
| Net Generation (MWh) | 3,445 | 6,234 | 6,741 | 6,749 | 7,079 | 6,050 |
| Unit Capacity Factor (%) | 0.8% | 1.4% | 1.6% | 1.9% | 2.2% | 1.6% |
| Unit Service Factor (%) | 2.5% | 3.5% | 4.6% | 5.0% | 4.3% | 4.0% |
| Unit Starts | 30 | 44 | 54 | 45 | 72 | 49 |
| Availability Factor (%) | 94.5% | 88.0% | 83.8% | 59.9% | 93.2% | 83.9% |
| Forced Outage Rate (%) | 0.7% | 23.3% | 71.6% | 86.8% | 0.0% | 36.5% |
| Plant Total | | | | | | |
| Net Generation (MWh) | 6,697 | 12,168 | 16,739 | 17,974 | 15,207 | 13,757 |
| Fuel Consumed (MMBtu) | 102,712 | 174,198 | 212,960 | 213,618 | 204,150 | 181,528 |
| Avg. Net Heat Rate (Btu/kWh) | 12,421 | 12,976 | 11,353 | 10,702 | 13,425 | 12,175 |

Source: LUS

T. J. Labbé Plant - Environmental Permits and Compliance

Table 4-7 summarizes the key environmental permits for the T. J. Labbé Plant.

Table 4-7 Electric System T. J. Labbé Plant Key Permits

| Permit | Regulatory Agency | Status |
|--------------------------|-------------------|----------------------------------|
| Title V Permit | LDEQ | Permit No. 1520-00128-V4 |
| Part 70 Operating Permit | | Renewed: August 23, 2018 |
| | | Expiration date: August 23, 2023 |
| Title IV Permit | LDEQ | Permit No. 1520-00128-IV3 |
| Acid Rain Program | | Renewed: August 23, 2018 |
| | | Expiration date: August 23, 2023 |

Source: LUS

Air Permit

The T. J. Labbé Plant's Title IV and Title V Permit renewals were approved in 2018 and have an expiration date of August 23, 2023. The permits allow for the burning of natural gas only. Each of the CTGs has a CEM System installed to monitor unit emissions. Annual CEM Relative Accuracy Test Audit (RATA) testing is required.

CSAPR NO_x Allocations (Ozone Season Only)

In July 2011, the U.S. EPA finalized the Cross State Air Pollution Rule (CSAPR) to replace the Clean Air Interstate Rule (CAIR). Following legal proceedings, on November 21, 2014, the EPA issued an interim final rule amending CSAPR compliance deadlines for three years. The interim final rule provides that the compliance with CSAPR Phase 1 emissions budgets were required in 2015 and 2016, and compliance with Phase 2 was required beginning in 2017. On September 7, 2016, the EPA finalized an update to the CSAPR ozone season program.

CSAPR is administered by the EPA and Louisiana Department of Environmental Quality (LDEQ) no longer issues a separate permit for CSAPR. Under CSAPR, each facility is assigned an allocation of nitrogen oxide (NO_X) (tons), which may be emitted during the Ozone Season (May – September). In the event that the facility exceeds the limit during the Ozone Season, additional allowances may be withdrawn from the Plant owner's banked allowances or allowances may be purchased. CSAPR NO_X allocations for the T. J. Labbé units during the 2015 through 2020 ozone season are as follows:

Table 4-8
Electric System
T. J. Labbé Plant NO_x Emission Allocations

| Unit | NO _X Allocation (Tons) |
|--------------------|-----------------------------------|
| T. J. Labbé Unit 1 | 4 |
| T. J. Labbé Unit 2 | 4 |

Source: LUS

Compliance

LUS staff indicated that the T. J. Labbé Plant has not had any exceedances or notice of violations (NOVs) in the past year and all required semi-annual and annual compliance reports were submitted to LDEQ.

Hargis-Hébert Plant

The Hargis-Hébert Plant began commercial operation in 2006 and is nearly identical to the T. J. Labbé Plant with two natural gas-fired 48 MW GE model LM6000PC SPRINT CTGs (see LM6000PC SPRINT details above). Both Hargis-Hebert gas turbines have received GE's recommended SB 310 high-pressure compressor section upgrade. Unit 2 was overhauled in 2019 which addressed No. 1 and No. 3 bearing seal replacements as well as other applicable SB's. In addition, both turbines are inspected via borescope semi-annually, and have not experienced any Low Pressure Turbine stage 1 blade tip issues, which is a current fleet issue. Natural gas compressors were not installed at the Hargis-Hébert Plant because the incoming natural gas delivery pressure is greater than the CTGs design inlet pressure. The Hargis-Hébert

Plant CTGs have the additional capability to provide voltage support to the transmission grid through a specially designed clutch system, which was originally installed on each of the CTGs allowing the gas turbine to be shut down and uncoupled from the generator while the generator remains synchronized to the grid to supply or absorb reactive power. The CTGs are capable of starting and reaching base load generation levels within 10 minutes. The Hargis-Hébert Plant is staffed full-time but is capable of being remotely started and monitored from the T. J. Labbé staff. Previously, the plant could be started and monitored from the Doc Bonin Plant control room. With the retirement of the Doc Bonin Plant, controls at both T. J. Labbé and Hargis-Hébert were upgraded in 2017 to allow for the start-up and monitoring of either plant from one location, if required. The Hargis-Hébert Plant is connected to the LUS transmission system at 69 kV. The plant has a 600 kW emergency generator for black start capability.

Table 4-9 summarizes the historical operating statistics for the Hargis-Herbert Plant. Similar to the T. J. Labbé Plant, operation of the Hargis-Hébert Plant units increased in recent years based on dispatch in the MISO market.

Table 4-9
Electric System
Hargis-Hébert Plant Operating Statistics

| Generation Statistics | 2015 | 2016 | 2017 | 2018 | 2019 | Five-Year Average |
|------------------------------|---------|---------|---------|---------|---------|----------------------|
| Unit 1 | | | | | | |
| Gross Generation (MWh) | 7,446 | 8,805 | 12,882 | 12,613 | 14,088 | 11,167 |
| Net Generation (MWh) | 6,867 | 7,593 | 12,168 | 11,822 | 13,494 | 10,389 |
| Unit Capacity Factor (%) | 1.7% | 1.7% | 2.9% | 3.0% | 3.7% | 2.6% |
| Unit Service Factor (%) | 3.7% | 4.6% | 6.5% | 7.8% | 6.5% | 5.8% |
| Unit Starts | 41 | 45 | 63 | 51 | 91 | 58 |
| Availability Factor (%) | 89.0% | 66.1% | 83.7% | 94.5% | 90.7% | 84.8% |
| Forced Outage Rate (%) | 0.1% | 82.5% | 17.7% | 1.8% | 0.3% | 20.5% |
| Unit 2 | | | | | | |
| Gross Generation (MWh) | 8,638 | 15,207 | 12,318 | 12,429 | 12,571 | 12,233 |
| Net Generation (MWh) | 7,251 | 12,986 | 10,809 | 10,906 | 11,000 | 10,590 |
| Unit Capacity Factor (%) | 1.8% | 3.0% | 2.7% | 2.9% | 3.5% | 2.8% |
| Unit Service Factor (%) | 3.9% | 7.9% | 7.0% | 7.6% | 6.7% | 6.6% |
| Unit Starts | 37 | 72 | 59 | 50 | 88 | 61 |
| Availability Factor (%) | 89.0% | 93.2% | 94.2% | 94.3% | 87.6% | 91.7% |
| Forced Outage Rate (%) | 1.0% | 18.0% | 17.6% | 0% | 0% | 7.3% |
| Plant Total | | | | | | |
| Net Generation (MWh) | 14,118 | 21,852 | 22,977 | 22,728 | 24,494 | 21,234 |
| Fuel Consumed (MMBtu) | 183,321 | 280,858 | 301,281 | 282,258 | 292,850 | 268,114 |
| Avg. Net Heat Rate (Btu/kWh) | 11,659 | 12,853 | 12,064 | 11,354 | 11,956 | 11,977 |

Source: LUS

Hargis-Hébert Plant- Environmental Permits and Compliance

Table 4-10 summarizes the key environmental permits for the Hargis-Hébert Plant.

Table 4-10 Electric System Hargis-Hébert Plant Key Permits

| Permit | Regulatory Agency | Status |
|---|-------------------|---|
| Title V Permit Part 70 Operating Permit | LDEQ | Permit No. 1520-00131- Renewed: August 17, 2018 Expiration date: August 17, 2023 |
| Title IV Permit Acid Rain Program | LDEQ | Permit No. 1520-00131-IV3 Renewed: August 17, 2018 Expiration date: August 17, 2023 |

Source: LUS

Air Permit

The Hargis-Hébert Plant's Title IV and Title V Permit renewals were approved in 2018 and have an expiration date of August 17, 2023. The permits allow for the burning of natural gas only. Each of the Hargis-Hébert CTGs has a CEM System installed to monitor unit emissions. Annual CEM RATA testing is required.

CSAPR NO_x Allocations (Ozone Season only)

CSAPR NO_X Allocations for the Hargis-Hébert units during the 2015 through 2020 ozone season are shown in Table 4-11.

Table 4-11 Electric System Hargis-Hébert Plant NO_x Emission Allocations

| Unit | NO _x Allocation (Tons) | | |
|----------------------|-----------------------------------|--|--|
| Hargis-Hébert Unit 1 | 3 | | |
| Hargis-Hébert Unit 2 | 3 | | |

Source: LUS

Compliance

LUS staff indicated that the Hargis-Hébert Plant has not had any exceedances or NOVs in the past year and all required semi-annual and annual compliance reports were submitted to LDEQ.

Doc Bonin and Curtis Rodemacher Plants

The Doc Bonin Units 2 and 3 were retired April 1, 2017, as approved by MISO. MISO approval for the retirement of Doc Bonin Unit 1 was not required due to the fact that Unit 1 was never registered for dispatch within MISO. LUS decommissioned the fuel oil tanks during 2018.

The Curtis Rodemacher Plant was retired in June 2000, and decommissioning efforts were initiated in the past. The generating station remains retired with LUS performing routine maintenance, upkeep, and site monitoring. Site monitoring includes periodic inspections, with soil sampling, asbestos abatement, lead paint removal as required. LCG must retain ownership of the Curtis Rodemacher site due to the co-location of a large, critical substation at the site and related security needs. Periodic costs associated with site monitoring and upkeep of both retired plants will continue, as needed, to maintain ownership and environmental compliance.

Doc Bonin Plant — Environmental Permits and Compliance

LUS submitted a Request for Termination of its LPDES Permit No. LA0005711 on May 5, 2019, and in a letter dated August 16, 2019, the LDEQ states that this permit has been allowed to expire and the permit number has been removed from their system.

A Storm Water Multi-Sector General Permit (MSGP) permit authorization was issued to LUS for the Doc Bonin plant on April 24, 2019, to cover stormwater discharges from the facility. The facility MSGP authorization number is LAR05Q054.

LUS submitted a request to cancel the air permit which was accepted by LDEQ. The Bonin fuel oil tanks were removed and all contaminated soil under the tanks was removed. Therefore, a formal Facility Response Plan (FRP) is no longer required.

Air Permit

LUS submitted letters, dated February 21, 2017, to the LDEQ Air Permit Division and to the EPA Region 6 with official notification that the Doc Bonin Plant would be retired permanently effective April 1, 2017. The letter to LDEQ requested withdrawal of the air permit renewal applications that were submitted on May 20, 2016.

CSAPR NO_x Allocations (Ozone Season Only)

The 2015 through 2020 annual CSAPR NO_X allocations for the Doc Bonin Plant units are as follows: Unit 1: 7 tons, Unit 2: 84 tons, and Unit 3: 93 tons. LUS staff indicated that the Doc Bonin allowances are available to the other LUS facilities by notice to LDEQ.

Rodemacher Unit 2

Rodemacher Unit 2 is a 523 MW coal-fired generating station located at the Brame Energy Center near Boyce, Louisiana. Rodemacher Unit 2 is jointly owned by LPPA (50%), Cleco (30%), and the Louisiana Energy and Power Authority (LEPA) (20%); collectively, the Joint Owners. The Agreement for Joint Ownership, Construction, and Operation (the Joint Ownership Agreement) dated June 30, 1977, as amended, established the joint ownership of Rodemacher Unit 2. The Joint Owners share the output of Rodemacher Unit 2 based on the relative ownership percentages. LPPA's ownership share of Rodemacher Unit 2 is 261.5 MW of capacity and the related energy output. Rodemacher Unit 2 began commercial operation in 1982 and is operated by Cleco.

The Joint Ownership and Agreement (Agreement) with Cleco ensures and describes LPPA's authority with regard to management and operation of Rodemacher Unit 2. The Agreement includes the creation of the Owners' Committee to maintain communications and updates regarding the operation and management of the plant. Cleco must provide relevant information to the owners regarding finances, operations, and management of the plant in

addition to soliciting comments and recommendations regarding any significant decisions at the plant. Cleco must receive more than 50% approval for any major changes or matters regarding operations (e.g. large operating or capital expenditures, sales of assets, etc.). Thus, LPPA's 50% ownership in the project provides LPPA the authority to require additional analyses regarding material changes or expenditures at the plant, and potentially reject such recommendations or actions, if needed. This authority further reduces the risk that other participants in the project could adversely impact the project or future benefits. The Agreement will remain in effect through June 30, 2032.

LPPA and the City entered into a Power Sales Contract (the PSC) on May 1, 1977 in which LPPA agreed to sell and the City agreed to purchase 100% of LPPA's share of the capacity and energy produced by Rodemacher Unit 2. According to the PSC, all LPPA costs are passed to LUS as purchased power costs, which are considered and payable as operating expenses of the Electric System. As a result of being defined as operating expenses, the LPPA expenses have priority over LUS debt. The PSC expires on August 31, 2047.

On October 20, 2014, Cleco announced it was being acquired by Macquarie Infrastructure and Real Assets, Inc. (Macquarie) pending LPSC approval. On March 28, 2016, LPSC granted final approval to the acquisition. Per LUS staff, the acquisition has not materially impacted the operating agreements, performance, or personnel associated with Rodemacher Unit 2.

Major equipment at Rodemacher Unit 2 includes a Foster Wheeler conventional pulverized coal steam boiler, with a steam rating of 3,800,000 pounds per hour at 2,500 pounds per square inch gauge (psig) and a main steam and reheat temperature of 1,005°F, and a GE reheat steam turbine generator with bottom exhaust.

Lake Rodemacher supplies the cooling water for the steam turbine condenser and plant. Lake Rodemacher is a man-made lake located within the boundaries of the 6,000-acre Brame Energy Center site. An electrostatic precipitator, with a 99.5% efficiency rating when burning coal, is utilized for fly ash removal. The addition of an SNCR System with urea injection improved NO_X control in 2013.

In 2014, the plant completed installation of a dry absorbent injection system for acid gas control; a fabric filter baghouse for metallic particulate control; and induced-draft (ID) booster fans as a result of the EPA MATS requirements.

Table 4-12 summarizes the historical operating statistics for Rodemacher Unit 2.

Table 4-12 LPPA Historical Rodemacher Unit 2 Operating Statistics

| Generation Statistics | 2015 | 2016 | 2017 | 2018 | 2019 | Five-Year Average |
|------------------------------|-----------|-----------|-----------|-----------|-----------|----------------------|
| Gross Generation (MWh) | 2,253,136 | 1,855,018 | 1,987,052 | 2,555,929 | 2,532,781 | 2,236,783 |
| Station Service (MWh) | 235,204 | 256,462 | 252,072 | 277,178 | 263,630 | 256,909 |
| Net Generation (MWh) | 2,017,932 | 1,598,556 | 1,734,980 | 2,278,751 | 2,269,151 | 1,979,874 |
| Station Service (%) | 10.4% | 13.8% | 12.7% | 10.8% | 10.4% | 11.6% |
| Net Capacity Factor (%) (1) | 46.9% | 36.7% | 40.0% | 52.7% | 52.6% | 45.8% |
| Hours Available | 7,580 | 7,308 | 6,626 | 7,836 | 7,923 | 7,455 |
| Net Unit Heat Rate (Btu/kWh) | 11,306 | 11,896 | 11,524 | 11,385 | 11,085 | 11,439 |
| Availability Factor (%) (2) | 86.5% | 83.2% | 75.6% | 89.5% | 90.1% | 85.0% |
| Forced Outage Factor (%) (3) | 3.2% | 2.4% | 9.5% | 3.2% | 2.4% | 4.2% |
| Scheduled Outage Factor (%) | 10.2% | 14.1% | 14.9% | 7.3% | 8.1% | 10.9% |

Source: LPPA Manager's Monthly Reports

- (1) Net Capacity Factor is the net energy produced over the year as a fraction of the maximum generation for the year.
- (2) Availability Factor reflects the fraction of the year in which Rodemacher Unit 2 was available without any outages.
- (3) Forced Outage Factor reflects the fraction of the year in which Rodemacher Unit 2 was unavailable due to forced outages.

Rodemacher Unit 2's operations in 2019 were similar to 2018, with a capacity factor of 52.6% and compared to 52.7% in 2018. Rodemacher Unit 2's generation and capacity factors are primarily driven by MISO participation and access to the market. In 2015, coal generation decreased due to low natural gas prices. In 2016, coal generation decreased again due to low natural gas prices and mild weather. Louisiana is located in MISO's South Region. The South Region is predominately served by natural gas units². Low natural gas prices allow the natural gas fired units to be more cost effective or competitive. As such, coal generation generally decreased in the market.

The Joint Owners have reviewed a Natural Gas Conversion Study and a Front End Engineering Design Study for Rodemacher Unit 2. The Joint Owners continue to evaluate options to ensure the long-term operation of Rodemacher Unit 2.

On February 16, 2012, the EPA issued the final ruling titled *National Emission Standards for Hazardous Air Pollutants from Coal- and Oil-fired Electric Utility Steam Generating Units and Standards of Performance for Fossil-Fuel-Fired Electric Utility, Industrial-Commercial-Institutional, and Small Industrial-Commercial-Institutional Steam Generating Units,* commonly referred to as MATS. To comply with the MATS requirements, Rodemacher Unit 2 installed a dry absorbent injection system for acid gas control; a fabric filter baghouse for metallic particulate control; and ID Booster Fans.

Coal is supplied by Arch Coal Sales Inc., Peabody CoalSales, and Cloud Peak and primarily sourced from the Powder River Basin in Wyoming. LPPA owns two unit-trains that deliver the

²

https://www.misoenergy.org/Library/Repository/Report/Seasonal%20Market%20Assessments/2016%20Winter%20Assessment%20Report.pdf

coal to the plant from Wyoming. Cleco coordinates the deliveries in conjunction with their unit trains.

Most of the coal combustion residue (e.g., fly ash and bottom ash) from the Rodemacher Unit 2 is currently removed from the site by truck and sold for beneficial reuse on a regular basis. On December 8, 2014, the EPA finalized the Coal Combustion Residue Rule (CCR Rule). The final rule classifies coal ash as solid waste rather than hazardous waste. Classifying coal residue as solid waste eliminates potential increased disposal costs associated with special handling, transportation, and disposal requirements for hazardous waste. As a result of the latest EPA ruling, Rodemacher Unit 2 will continue marketing and selling their coal ash for beneficial use. Additional information regarding the CCR Rule is discussed in the Rodemacher Environmental Compliance Section below.

EPA Clean Air Act Greenhouse Gas Regulations

On October 23, 2015, the EPA finalized the Clean Power Plan (CPP): carbon dioxide (CO₂) emission guidelines for existing power plants. On February 9, 2016, the U.S. Supreme Court granted a stay on the CPP and the CPP did not go into effect. In June 2019, the EPA repealed the CPP and simultaneously finalized the Affordable Clean Energy (ACE) rule. The approach in the ACE rule establishes guidelines for states to develop plans to address greenhouse (GHG) emissions from existing coal-fired power plants. The rule provides states three years to develop state plans, followed by one year for the EPA to act on a complete state submittal.

Currently, all operating expenses associated with environmental compliance are included in the Electric System FC and passed through to customers. Historically, major capital expenditures associated with environmental compliance were funded with bonds.

New Source Performance Standards

On October 23, 2015, the EPA also published the final New Source Performance Standard designed to reduce carbon pollution from new power plants. This regulation, which only applies to new facilities, limits coal fired power plant CO_2 emissions to 1,400 lb/MWh (gross). Traditional coal fired power plants cannot meet this limit without some form of CO_2 abatement, such as carbon capture and sequestration. Existing plants that commenced construction per the definition at 40 Code of Federal Regulations (CFR) Subpart 60 prior to January 8, 2014 are not subject to the rule. Rodemacher Unit 2 commenced construction prior to January 8, 2014, and as such, is not subject to the rule.

Rodemacher Unit 2- Environmental Permits and Compliance

Table 4-13 summarizes the key environmental permits for Rodemacher Unit 2.

Table 4-13 LPPA Rodemacher Unit 2 Key Permits

| Permit | Regulatory Agency | Status |
|--|-------------------|--|
| Title V Permit Part 70 Operating Permit | LDEQ | Permit No. 2360-00030-V4 Renewal date: February 20, 2019 Expiration date: February 20, 2024 |
| Title IV Permit Acid Rain Program Permit | EPA | Permit No. 2360-00030-IV5 Renewal date: February 20, 2019 Expiration date: February 20, 2024 |
| LPDES Permit | LDEQ | Permit No. LA0008036 Expiration date: October 1, 2019 Renewal Application submitted March 13, 2019. In agency review. Facility can operate under existing permit during renewal process. |
| Solid Waste Standard Type I Permit For metal cleaning waste pond, bottom ash pond and fly ash pond | LDEQ | Permit No, P0005R1 Expiration date: November 18, 2026 |
| Solid Waste Standard Type I Permit For coal sedimentation pond | LDEQ | Permit No. P-0062R1 Expiration date: November 18, 2026 |
| Radioactive Material License | LDEQ | License No. LA-3719-L01 Expiration Date: May 31, 2023 |
| Spill Prevention Control and Countermeasure Plan (SPCC) | EPA | Latest revision: December 2016 |
| Hazardous Waste Generator | EPA | Permit No. LAD071941611 |

Source: LUS

National Ambient Air Quality Standards

The Clean Air Act requires the EPA to set National Ambient Air Quality Standards (NAAQS) to protect public health and the environment. Ambient air quality monitoring and air dispersion models are used to monitor air quality in a region or predict concentrations of pollutants for a given area. When pollution exceeds an allowable air quality standard, an area may be designated as a "Nonattainment Area," which typically requires emissions reductions from sources within the region and more restrictive permit limits for new sources. Rapides Parish and the surrounding region in Northern Louisiana is currently designated as "Attainment" for all criteria pollutants. Therefore, the more stringent nonattainment area regulations do not apply to Rodemacher Unit 2 under the current NAAQS.

In addition to NAAQS implementation, the EPA must update the standards every five years to maintain pace with new developments in health and science. Standards for NO_X (1-hour), PM2.5, SO_2 (1-hour), and ozone have all been updated within the past five years, and Rapides Parish continues to meet the standards. If future updates to the NAAQS result in a

nonattainment area designation, LDEQ would evaluate emission sources in the region and emissions reductions at Rodemacher Unit 2 could be required.

Air Emissions and Opacity Limitations

The Rodemacher Unit 2 Title IV and Title V Permit renewals were renewed on February 20, 2019 and have an expiration date of February 20, 2024.

The air permit currently allows for the burning of coal, natural gas, and No. 2 fuel oil in Unit 2. However, coal is the predominant fuel. The 2018 air permit renewal application removed the allowable use of No. 2 fuel oil in Unit 2, in order to comply with Best Available Retrofit Technology (BART) requirements. The unit has a Continuous Emission Monitoring (CEM) System installed; annual CEM RATA testing is required.

Based on our discussion with plant staff, we are not aware of any outstanding Notice of Violation or any material compliance issues with the Title IV and Title V permits.

CSAPR NO_X Allocations (Ozone Season only)

In July 2011, the EPA finalized CSAPR to replace the existing CAIR. In August 2012, the U.S. Court of Appeals for the District of Columbia Circuit invalidated CSAPR. On April 29, 2014, the U.S. Supreme Court reversed the Court of Appeals, upholding all aspects of the rule that had resulted in the Court of Appeals' invalidation. The U.S. Supreme Court remanded CSAPR to the Court of Appeals for further proceedings. On November 21, 2014, the EPA issued an interim final rule amending CSAPR compliance deadlines to align with the October 23, 2014 ruling that granted EPA's motion to lift the stay of CSAPR and delay its deadlines for three years. The interim final rule provides that the compliance with CSAPR Phase 1 emissions budgets were required in 2015 and 2016, and compliance with Phase 2 was required in 2017 and beyond.

Under CSAPR, each facility is assigned a NO_X allocation (tons), which may be emitted during the Ozone Season (May – September). In the event that the facility exceeds the limit during the Ozone Season, additional allowances may be withdrawn from the owner's banked allowances or allowances may be purchased. The CSAPR Ozone Season NO_X allocation for the Rodemacher Unit 2 is 995 tons.

Table 4-14 LPPA Rodemacher Unit 2 NO_X Ozone Season Emission Allocations

| Unit | NO _X Ozone Season Allocation (Tons) | | |
|-------------------|--|--|--|
| Rodemacher Unit 2 | 995 | | |
| Source: LPPA | | | |

Compliance

Rodemacher Unit 2's historical NO_X emission rates have met permitted levels. The operation of Rodemacher Unit 2 is not restricted due to the NO_X emission limits of the Title IV Permit. The NO_X permit limit is 0.46 lb/MMBtu, while the average annual NO_X emission rate was less

than 0.22 lb/MMBtu in each of the past six years. During the Ozone Season, Rodemacher Unit 2 NO $_{\rm X}$ emissions that exceed CSAPR allocations of 995 tons require use of banked allowances, purchase of additional allowances in the established market, or transfer of allowances from another of the Owner's facilities. In 2019, actual Ozone Season NO $_{\rm X}$ emissions were lower than the allocation, and no transfer or purchase was necessary.

Emissions sources that fall under the Regional Haze Rule must be evaluated for their effect on pertinent Class I areas and possibly require further evaluation for the necessity of installing BART. While CSAPR is considered BART for NO_x, Louisiana sources are required to implement BART for SO₂ emissions. This topic is discussed further below under Regional Haze Rule.

Air Permit - Acid Rain Program

The EPA issued a Title IV permit for Rodemacher Unit 2, which addresses the Acid Rain Program provisions of the Clean Air Act. The Acid Rain Program established (1) a trading system for SO_2 allowances, which are allocated to each facility, and (2) NO_X emission limits for coal-fired units.

Each SO_2 allowance is equal to one ton of SO_2 emissions. Emission allowances may be banked, transferred, purchased, or sold. If the facility emits more than the allocated SO_2 allowances, it may purchase additional allowances in the established market or may transfer allowances from another of the Joint Owner's facilities. The Rodemacher Unit 2 receives an annual allocation of $18,212 \, SO_2$ allowances (tons). LPPA's share of the total SO_2 allocation is based on its ownership interest in the facility.

Table 4-15
LPPA
Rodemacher Unit 2 SO₂ Emissions

| FY | Annual Average (lb/MMBtu) | Permit Limit (lb/MMBtu) | Total Annual (tons/yr.) | Annual Allocation (tons/yr.) |
|------|------------------------------|----------------------------|----------------------------|------------------------------|
| 2015 | 0.30 | 1.2 | 3,657 | 18,212 |
| 2016 | 0.28 | 1.2 | 3,133 | 18,212 |
| 2017 | 0.27 | 1.2 | 2,887 | 18,212 |
| 2018 | 0.32 | 1.2 | 2,221 | 18,212 |
| 2019 | 0.25 | 0.3 | 3,042 | 18,212 |

Source: LPPA

Rodemacher Unit 2's historical SO_2 emissions were below permitted levels. The operation of Rodemacher Unit 2 should not be restricted due to the SO_2 emission limits of the air permit since the plant currently burns, and is expected to burn, 0.7 lbs/MMBtu sulfur coal. Total SO_2 emissions are directly related to the sulfur content of the coal. The average annual SO_2 emission rate over the past five years was 50% to 75% less than the permit limit (at that time) of 1.2 pounds per million British thermal units (lb/MMBtu).

The SO₂ permit limit has been changed due to the Regional Haze Rule State Implementation Plan (SIP), as discussed below.

 NO_X emissions under the Rodemacher Unit 2 Title IV Permit are limited to 0.46 lb/MMBtu. As noted in the table below, the average annual NO_X emission rate was less than 0.22 lb/MMBtu in each of the past six years.

Based on our discussion with plant staff, we are not aware of any outstanding NOVs or any material compliance issues with the Title IV permit.

Table 4-16 LPPA Rodemacher Unit 2 NO_x Emissions

| FY | Annual Average (lb/MMBtu) | Permit Limit (lb/MMBtu) | Total Annual (tons/yr.) | Ozone Season (tons/yr.) |
|------|------------------------------|----------------------------|----------------------------|----------------------------|
| 2015 | 0.14 | 0.46 | 1,754 | 845 |
| 2016 | 0.18 | 0.46 | 1,984 | 868 |
| 2017 | 0.15 | 0.46 | 1,580 | 674 |
| 2018 | 0.22 | 0.46 | 3,267 | 1,488 |
| 2019 | 0.21 | 0.46 | 2,698 | 1,033 |

Source: LPPA

Regional Haze Rule

The Regional Haze Rule requires certain existing large stationary emissions sources, such as coal-fired power generation units, to install BART to improve visibility at certain National Parks designated as Class I areas. Under the rule, certain types of older sources are required to install BART to control particulate matter, SO_2 , and NO_X emissions. In 2012, the EPA issued a final action allowing states participating in the CSAPR trading program to use those programs instead of source specific BART to meet the requirements for the Regional Haze Rule.

The Regional Haze Rule BART requirement was superseded by the approval of CSAPR in 2014. However, in Louisiana, CSAPR only applies to NO_X emissions during the Ozone Season. Therefore, to satisfy the BART requirement for NO_X , Rodemacher 2 will continue participation in the CSAPR NO_X allowance trading program.

SO₂ emission sources that fall under Regional Haze Rule BART requirements were evaluated for their effect on pertinent Class I areas.

In February 2017, LDEQ submitted to the EPA a proposed SIP indicating how BART-applicable Electric Generating Units (EGUs) in Louisiana would comply with the BART requirements. On December 21, 2017, the EPA published approval of the SIP in the Federal Register. BART for Rodemacher Unit 2 as designed in the SIP will include the continued operation of the existing dry sorbent injection system (DSI) with increased reagent injection in order to meet a lower SO_2 limit of 0.30 lb/MMBtu on a 30-day rolling basis.

The effective date of the SIP was January 22, 2018, and emissions compliance must take place as expeditiously as practical, but not later than one year after the effective date of the SIP. Cleco confirmed that the existing DSI system continues to meet the requirements of and compliance with the SIP, including the lower SO₂ limit.

The Mercury and Air Toxics Standard

On February 16, 2012, the EPA issued the final ruling titled National Emission Standards for Hazardous Air Pollutants from Coal- and Oil-fired Electric Utility Steam Generating Units and Standards of Performance for Fossil-Fuel-Fired Electric Utility, Industrial-Commercial-Institutional, and Small Industrial-Commercial-Institutional Steam Generating Units,

commonly referred to as MATS. To comply with MATS requirements, Rodemacher Unit 2 completed the installation of a dry absorbent injection system for acid gas control; a fabric filter baghouse for metallic particulate control; and ID Booster Fans. As of the date of this Report, all of the new equipment and systems are functioning properly. The results of the contract guarantee testing indicates that the equipment is operating per design to meet MATS requirements.

On June 29, 2015, the U.S. Supreme Court effectively remanded the EPA's MATS requirements to the District of Columbia Circuit Court. The U.S. Supreme Court's decision did not prohibit the EPA from regulating mercury emissions; however, it did require the EPA to consider costs for those plants yet to meet the MATS requirements. The EPA subsequently submitted revised cost/benefit analyses. The court rulings and future of MATS do not materially affect Rodemacher Unit 2, as it completed the upgrades and meets MATS requirements.

As noted above, emission control additions at Rodemacher Unit 2 were installed for compliance with CSAPR and MATS. The Utilities System's share of the capital cost for installation of these controls was \$74 million. These estimated costs are not included in the Utilities System CIP, as these costs were funded within LPPA.

Cooling Water Supply and 316(b) Regulation

Circulating water for the cooling tower and boiler makeup is pumped from Lake Rodemacher by circulating water pumps located at the screened water intake. Rainfall runoff from around Lake Rodemacher provides makeup for water lost to evaporation. LDEQ issued an opinion that Lake Rodemacher is not subject to the requirements of 316(b) because it was constructed for support of the power plant operations and is not considered "waters of the state." To the best of our knowledge, the EPA has not opined or ruled otherwise.

Wastewater Permit

The Louisiana Pollution Discharge Elimination System (LPDES) Permit was renewed by LDEQ on October 1, 2014, with an expiration October 1, 2019, and covers the entire Brame Energy Center. The application to renew the permit was submitted on March 13, 2019, and continuation of expiring permits is governed by regulations promulgated at LAC 33:IX.2321 which states that when the permittee has submitted a timely application, the conditions of an expired permit continue in force until the effective date of a new permit.

The permit is required for discharges of wastewater and stormwater to surface waters. The permit establishes monitoring, reporting, and recordkeeping requirements, as well as limitations on emissions. The permitted discharge points, all of which are not exclusively used for Rodemacher Unit 2 effluent, are:

- Outfall 001 Cooling pond discharge, including coal sedimentation pond effluent, seal well overflow, bottom ash and secondary settling pond effluent, chemical metal cleaning waste, clarifier sludge sedimentation pond effluent, and low volume wastewaters.
- Outfall R-02 Coal sedimentation pond effluent.
- Outfall R-03 Units 1 and 2 seal well effluent and general plant washdown effluent.

Based on our discussions with plant staff, we are not aware of any outstanding NOVs or any material compliance issues with the LPDES Permit.

Wastewater Effluent Standards

A 2009 study performed by the EPA determined that the steam electric power generating effluent guidelines established in 1982 did not adequately address the pollutants being discharged and have not kept pace with changes in the electric power industry. The EPA evaluated the technologies and costs to remove those metals and identified the best available technology to affect their control in coal-fired power plant effluent. The EPA proposed more stringent limits for new metals and parameters for individual wastewater streams generated by steam electric power plants, with emphasis on coal-fired power plants.

The EPA finalized the new Effluent Limitation Guidelines (ELGs) for coal-fired steam electric plants on September 30, 2015, portions of which were postponed and then re-issued in November 2019 as Proposed Revisions to the Steam ELGs. The rule establishes new requirements for power plant wastewater streams including flue gas desulfurization (FGD), fly ash, bottom ash, flue gas mercury control, and gasification of fuels such as coal and petroleum coke. The effluent limit requirements must be incorporated into each plant's LPDES permit. In September 2017, the EPA postponed the compliance dates for the new standards for two streams: FGD wastewater and bottom ash transport water for two years to provide the EPA with additional time to review and reconsider the rule for these two effluent streams. The compliance dates for these two effluent streams were postponed, while the compliance date remained November 1, 2018 for fly ash transport water and flue gas mercury control wastewater. Cleco indicated that the applicable requirements for fly ash transport water and flue gas mercury control wastewater are met with existing plant equipment and procedures.

The EPA issued the 2019 Proposed Revision to the ELG rule for FGD wastewater and for bottom ash transport water on November 22, 2019. The EPA summary indicates that the revisions will result in a cost savings related to less costly FGD wastewater treatment technologies that could be used to comply with the proposed lower selenium limit (compared with the 2015 rule limit), and less costly bottom ash transport water technologies due to the proposed relaxation of the 2015 rule's requirement to recycle 100 percent of the system water. The Proposed Revision allows for a two-year extension for compliance for FGD wastewater and additional proposed subcategories for both FGD wastewater and bottom ash transport water. The Proposed Revision includes a voluntary incentives program that provides for a later compliance deadline if plants commit to more stringent limitations. The compliance deadlines are proposed to be December 31, 2023 for bottom ash transport water and December 31, 2025 for FGD wastewater, with different options for plants that have retirement plans or opt in to stricter controls. The public comment period on the proposal was through January 21, 2020.

LUS is currently evaluating the impacts of the Proposed Revision on Rodemacher Unit 2 and anticipates that new wastewater treatment equipment will be required for long-term compliance. The LDEQ is expected to incorporate the new regulatory changes into the LPDES permit renewal.

Coal Combustion Residue

Most of the Rodemacher Unit 2 coal combustion residue (e.g. fly ash and bottom ash) is removed on a regular basis from the site by truck and sold for beneficial use. On December 19, 2014, the EPA finalized the CCR Rule and it was published on April 17, 2015 in the Federal Register. Rodemacher Unit 2 has two surface impoundments; the Fly Ash Pond and the Bottom Ash Pond, to which the CCR Rule applies. The rule became effective October 14, 2015. The final rule classifies coal ash as solid waste rather than hazardous waste.

Classifying coal residue as a solid waste eliminates potential increased disposal costs associated with special handling, transportation, and disposal requirements for hazardous waste. As a result of the latest EPA ruling, Rodemacher Unit 2 continues marketing and selling their coal ash for beneficial use.

The rule establishes technical requirements for CCR landfills and surface impoundments. In addition, the rule redefines beneficial use. Note that the CCR rule does not affect beneficial use applications started before the effective date of the rule. Beneficial use applications started after the effective date of the new rule will be evaluated according to new definitions of beneficial use and disposal. The rule defines beneficial use as needing to meet the following criteria:

- 1. The CCR must provide a functional benefit;
- 2. The CCR must substitute for the use of a virgin material, conserving natural resources that would otherwise be obtained through practices such as extraction;
- The use of CCRs must meet relevant product specifications, regulatory standards, or design standards when available, and when such standards are not available, CCRs are not used in excess quantities; and
- 4. When un-encapsulated use of CCRs involves placement on the land of 12,400 tons or more in non-roadway applications, the user must demonstrate and keep records, and provide such documentation upon request, that environmental releases to ground water, surface water, soil, and air are comparable to or lower than those from analogous products made without CCRs, or that environmental releases to ground water, surface water, soil, and air will be at or below relevant regulatory and health-based benchmarks for human and ecological receptors during use.

The new criteria for "beneficial use" exclude the use of CCR in large-scale placement or fill, such as mine fills, as a beneficial use.

The final rule establishes minimum national criteria for CCR landfills; CCR surface impoundments; and all lateral expansions of CCR units including location restrictions, liner design criteria, structural integrity requirements, operating criteria, groundwater monitoring and corrective action requirements, closure and post-closure care requirements, and recordkeeping, notification, and Internet posting requirements. CCR surface impoundments that do not receive CCR after the effective date of the rule, but still contain water, will be subject to all applicable regulatory requirements. Regulatory requirements must be met unless the owner or operator of the facility dewaters and installs a final cover system on these inactive units no later than three years from publication of the rule.

The final CCR Rule required the owner or operator of an existing CCR surface impoundment to document, no later than October 17, 2016, whether or not the impoundment was constructed to meet the liner requirements included in the final rule (40 CFR 257.71). In compliance with this requirement, Cleco obtained certification from a qualified professional engineer attesting that both the Bottom Ash Pond and the Fly Ash Pond meet the requirements of the final CCR Rule. In addition, a CCR Groundwater Monitoring Program is in place to determine the integrity of the liners in the Fly Ash and Bottom Ash Ponds, as required by the CCR Rule.

Annual inspections required by CCR for the Bottom Ash Pond and Fly Ash Pond were conducted in December 2019 by Providence Engineering & Environmental Group LLC. The inspection

reports state that the reservoirs and slopes are in satisfactory condition and either no corrective actions or minor corrective actions were needed.

Annual inspections and maintenance will continue until closure of the ponds.

Oil Storage and Spill Prevention

The Spill Prevention and Control (SPC) / Spill Prevention Control and Countermeasures (SPCC) plan for the Brame Energy Center was prepared in accordance with the requirements of the SPC regulations of the LDEQ and the SPCC regulations of the EPA. The SPC regulations are codified under Title 33, Part IX Chapter 9 of the Louisiana Administrative Code (LAC 33:IX.Chapter 9). The SPCC regulations are contained in Title 40, Part 112 of the Code of Federal Regulations (40 CFR Part 112). The purpose and scope of the SPC regulation is to establish requirements for contingency planning and implementation of operating procedures, and best management practices to prevent and control the discharge of pollutants resulting from spill events. The regulation defines a "spill event" as the accidental or unauthorized leaking or releasing of a substance from its intended container or conveyance structure that has the potential to be discharged or results in a discharge to the waters of the State of Louisiana. The purpose of the SPCC regulation is to establish procedures, methods, equipment, and other requirements for equipment to prevent the discharge of oil from non-transportation-related onshore and offshore facilities. The purpose of the SPCC Plan is to complement existing laws, regulations, rules, standards, policies, and procedures pertaining to safety standards, fire prevention, and pollution prevention rules, so as to form a comprehensive balanced federal/state spill prevention program to minimize the potential for oil discharges.

The FRP regulation (40 CFR Section 112.20) requires the owners or operators of facilities that may reasonably be expected to cause substantial harm to the environment by discharging oil to prepare an FRP.

Brame Energy Center's FRP addresses the concerns of 40 CFR 112.20.f.1.ii; the facility's total oil storage capacity is greater than or equal to 1 million gallons. LPPA has no ownership interest in, or liability for, the fuel oil storage tanks located on the Brame Energy Center site.

Rodemacher Transmission

Cleco owns five 230 kV transmission lines that transmit power out of the Rodemacher Unit 2 switching station and interconnect to the transmission grid. Four lines extend to the towns of Clarence, Leesville, Rapides, and St. Landry. The fifth line extends from the Brame Energy Center to Sherwood. Two 230 kV lines extend from Sherwood to the Pineville-Rapides 230 kV line. LUS is interconnected with the area's transmission grid through its 138 and 230 kV lines to Cleco and Energy Gulf States Louisiana, LLC.

The Joint Ownership Agreement Exhibit V-A dated November 15, 1982 originally provided for transmission service from Rodemacher Unit 2. A new Transmission Service Agreement (TSA) in January 1991 between LPPA, the City, and Cleco terminated and replaced the original agreement with the Electric System Interconnection Agreement (ESIA), Service Schedule FTS. Per the TSA, Cleco is to provide firm transmission service to the City's interconnection points with Cleco.

Fuel Supply

Natural Gas

The City signed a Resource Management Agreement with TEA in 2000 allowing TEA to market capacity and energy in the wholesale market and to purchase capacity and energy on behalf of the City, if needed. In 2005, the City signed Letter Agreement Number Two for Natural Gas Services (the Letter Agreement) with TEA. The Letter Agreement authorizes TEA to purchase natural gas and both firm and interruptible transportation and marketing for the Electric System's surplus natural gas and transportation. The Letter Agreement continues until either party provides 30-day written notice of termination to the other party.

Natural gas for the T. J. Labbé and Hargis-Hébert Plants is provided under a base contract dated July 1, 2010, between Centerpoint Energy Services, Inc. (CenterPoint) and TEA. In 2019, two Transaction Confirmations were signed on LUS behalf. Transaction Confirmation #5411241 was signed for a Firm Supply of up to 20,000 MMBtu per day for the Hargis Hebert Plant for July 1, 2019 through June 30, 2020, at monthly and daily rates based on Henry Hub indices, plus an adder, plus Gulf South Pipelines current transmission tariff, plus taxes or assessments. Transaction Confirmation #5454788 is a Full Requirements contract for the T. J. Labbé Plant for July 1, 2019 through June 30, 2020, with an automatic 12 month extension, for 100% of LUS' natural gas requirements at monthly and daily rates based on Henry Hub indices, plus an adder, plus taxes or assessments.

Natural gas supply to the Doc Bonin Plant site is via a 10-mile-long, 10-inch gas supply line, owned by LUS that connects to the Texas Gas Transmission Corporation and the Columbia Gulf Transmission Company pipeline.

Natural gas is supplied to the T. J. Labbé Plant through an expansion pipeline that is approximately one-half mile long and is connected to the 10-inch gas supply line serving the Doc Bonin Plant.

Natural gas to the Hargis-Hébert Plant is supplied from an interconnection to the east-west Gulf South Pipeline Company, LP (Gulf South) system located between Louisiana Highway 89 and Commission Boulevard. Gulf South operates and maintains the 10-inch lateral, which terminates at the metering station located on the Hargis-Hébert Plant property.

Coal for Rodemacher Unit 2

Coal from the Powder River Basin in Wyoming is the predominant fuel used at Rodemacher Unit 2. Coal is supplied under three contracts: Arch Coal Sales Company Inc., Peabody CoalSales LLC, and Cloud Peak Energy Inc. LPPA owns two unit-trains that deliver the coal to the plant from Wyoming. Cleco coordinates the deliveries in conjunction with their unit trains. Coal price adjustments are based on sulfur content in the coal and the heating value (British Thermal Units per pound (Btu/lb)) of the delivered coal.

The Joint Owners manage their own coal inventory and Cleco manages the physical operations related to coal. LPPA also monitors the content and level of coal inventory. LPPA's inventory value is calculated on a moving average basis. After each change in inventory, the cost per ton is recalculated. LPPA's target is 60 days of storage. As of October 31, 2018, LPPA's coal storage was 73,777 tons, or approximately 40 days at the historical five-year Average Capacity Factor of 46%. LPPA continues to manage coal deliveries to achieve the target of 60 days storage.

An annual physical observation of the coal inventory is performed based on an aerial photographic survey and density measurements. An adjustment to inventory occurs when the survey indicates a variance in the results of the physical inventory of at least plus or minus 3%.

Hydroelectric Purchased Power

LUS has a long-term contract with the Southwestern Power Administration for U.S. Department of Energy hydroelectric power. The bilateral agreement is for 22,320 MWh annually. The contract was renewed and ends May 31, 2033. The hydropower is generated by 24 Army Corps of Engineers dams in the region.

Energy Contract and Renewable Energy Credit Contract

LCG signed a contract with Exelon Generation Company, LLC for energy only based on 50 MW at 100% load factor. The contract term is from January 1, 2019 through December 31, 2020.

LCG signed a contract with STX Services B.V. via TEA for RECs on the same term as the energy contract, January 1, 2019 through December 31, 2020.

Capacity Contracts

As a MISO participant, LUS is required to maintain its relative share of capacity and reserves, also called Resource Adequacy. MISO applies a forced outage rate to each units' installed capacity values to calculate an unforced capacity value (UCAP). The LUS units' UCAP values may be applied toward LUS' Resource Adequacy. The Hargis Hébert Plant, with a gross capacity of 100 MW, has a UCAP value of 88.0 MW. The T. J. Labbé Plant, with a gross capacity of 100 MW, has a UCAP value of 83.3 MW. Rodemacher Unit 2, with a gross capacity of 261 MW, has a UCAP value of 228.2 MW. LUS extended existing capacity contracts to meet near-term capacity requirements and continues to evaluate the use of capacity contracts and owned generation to meet future capacity needs in MISO.

With the retirement of the Doc Bonin Plant, LUS does not have sufficient capacity to meet the MISO requirements. The proposed IRP will identify future capacity options and support longer-term capacity requirements in MISO. Due to a potential short-term capacity deficit, LUS secured the following capacity contracts through MISO planning year 2020:

- 40.0 MW from June 2016 through May 2020 with NRG Energy, Inc. (NRG)
- 33.0 MW from June 2017 through May 2019 with TEA
- 11.8 MW from June 2018 through May 2019 with TEA
- 43.8 MW from June 2019 through May 2020 with NRG
- 80.0 MW from June 2020 through May 2021 with TEA

4.2 Transmission and Distribution

The Electric System has 47 miles of transmission and 1,004 miles of distribution lines.

Transmission substation facilities are at 230 kV, 138 kV, and 69 kV. The 230 kV transmission system includes 16 miles of line with interconnections to Cleco and Entergy. The 138 kV system

equipment at the Doc Bonin Plant Substation connects to Entergy, as well as autotransformers to the 230 kV and 69 kV busses. The 69 kV transmission system consists of 31 miles of line. Fifteen distribution substations serve the 86 feeders on the LUS 13.8 kV distribution system.

The Moss Substation is under construction, with an in-service date of 2021. Moss Substation will initially have one 69/13.8 kV, 18/24/30/33.6 MVA transformer, with provisions for a second transformer in the future. Moss Substation will be connected to the existing 230 kV Pont Des Mouton Substation, where a 250 MVA 230/69 kV transformer will be installed, and to the existing 69 kV Peck Substation and the existing 69 kV Gilman Substation. Loading on both Peck and Pont Des Mouton will be relieved; in addition, the new 230/69 kV interconnection will serve as another power flow path from the 230 kV system to the 69 kV system, remove dependence on the Doc Bonin switchyard and bolster resiliency and redundancy. A new transmission line route from Pont Des Mouton to Moss Substation and from Moss Substation into the Gilman-Peck line with an additional tie point from the 230 kV system into the 69 kV system will relieve the dependence on the Doc Bonin switchyard.

LUS is in the process of surveying and design of the complete reconfiguration of the Bonin 69 kV switchyard to improve reliability and maintainability and better facilitate interconnection of the existing 138 kV system to the 69 kV system that serves the majority of LUS' load. This switchyard upgrade is becoming increasingly important as it has been postponed for over the last two years. Several pieces of retired equipment (transformers, switches, circuit breakers) were sold for salvage in 2019.

Existing transmission circuits are on a range of structure types including wood poles and steel towers. Typical new transmission circuits will use galvanized steel poles. There were no new transmission circuits or improvements in 2019.

The 1,004 miles of distribution include 478 miles of overhead and 526 miles of underground lines (13.8 kV). Overhead distribution poles are primarily creosote-treated southern yellow pine, with light-duty steel poles for corners or areas where guying is not possible. Distribution circuit improvements and construction in 2019 primarily addressed replacing damaged equipment and relocating circuits for road widening and sewer projects. All distribution facilities serving new subdivisions and commercial developments are underground. New underground cable is typically aluminum. All underground cable is installed in conduit with the exception of segments purchased from the local cooperative utility, SLEMCO. LUS is not aggressively pursuing conversion of overhead to underground facilities due to the significant costs incurred for the conversion.

LUS integrated Geographic Information System (GIS) data into its distribution model in 2016, allowing more accurate modeling of the distribution system for loadflow, voltage drop, and short circuit analysis. LUS signed a new agreement with the City of Broussard in July 2016 to serve certain developments in the area that SLEMCO does not wish to serve.

The transmission and distribution systems utilize dedicated fiber optic cables for secure communication and protection of the system. Distribution capacitor bank controls and recloser controls are connected to the operations center via the fiber system.

LPPA, the City, and Cleco have a TSA signed in January 1991 to provide firm transmission service from Rodemacher Unit 2 to the City's interconnection points with Cleco. The expiration of this agreement is August 28,2021.

4.3 Advanced Metering Infrastructure

LUS completed the implementation of an Advanced Metering Infrastructure (AMI) for its electric customers in 2013. LUS continues to use the AMI data in its planning and system modeling software to analyze distribution system performance in order to optimize investment in improvements. AMI data input has started to overload the OMS system; procurement has commenced for a new OMS system that will address this issue. Also, LUS' customers have access to their internal data through a customer portal to monitor usage and improve energy efficiency.

4.4 Historical Capital Improvement Program

LUS uses a capital work order system to track capital expenses. The historical capital shown in Table 4-17 reflects investment in infrastructure funded by the Series 2010 and Series 2019 Bonds and retained earnings. The Series 2010 Bonds were issued for multiple projects including the Acadiana Load Pocket transmission project and AMI projects. The Series 2019 Bonds are available to support various capital projects including fuel supply improvements, chiller coil replacement, breaker replacements, substation improvements, switchyard improvements, and street lighting upgrade.

Table 4-17 Electric System Historical CIP

| | 2015 | 2016 | 2017 | 2018 | 2019 |
|------------------------------------|--------------|--------------|-------------|-------------|-------------|
| Normal Capital & Special Equipment | \$6,418,252 | \$6,351,851 | \$1,565,194 | \$2,136,589 | \$3,468,467 |
| Series 2010 Bonds | 3,225,065 | 729,576 | 0 | 0 | 0 |
| Series 2019 Bonds | | | | | 241,628 |
| Retained Earnings | 4,284,528 | 5,990,441 | 2,499,043 | 5,752,782 | 4,331,810 |
| Total Electric Capital | \$13,927,846 | \$13,071,867 | \$4,064,237 | \$7,889,370 | \$8,041,906 |

Source: LUS, Status of Construction Work Order Reports

4.5 Operations and Related Performance

Dispatch and operations were fully staffed in 2019; after six years in MISO, the group is competent and comfortable with the practices and procedures and is continually updating and improving their processes.

In order to meet North American Electric Reliability Corporation (NERC) PER standards, Operations personnel are subject to various training courses. Some training is conducted by SERC Reliability Corporation (SERC). LUS conducts joint training with other entities, including hosting training sessions in the spring of 2018. LUS also has an internal trainer for NERC compliance and certification for operators.

LUS is a partner in the Power Lineman program at Southern Louisiana Community College. Some of the members of the first graduating class are on contract to join LUS in 2020.

Reliability

System Operations staff and policies regarding system reliability and asset maintenance and replacement are proactive and consistent.

Reliability metrics (Institute of Electrical and Electronics Engineers (IEEE) Standard 1366-2012 – IEEE Guide for Electric Power Distribution Reliability Indices) are calculated for the entire distribution system, as well as individual substations and feeders, including:

- System Average Interruption Duration Index (SAIDI) indicates the total duration of interruption for the average customer during a predefined period of time.
- System Average Interruption Frequency Index (SAIFI) indicates how often the average customer experiences a sustained interruption over a predefined period of time.
- Customer Average Interruption Duration Index (CAIDI) represents the average time required to restore service over a predefined period of time.
- Momentary Average Interruption Frequency Index (MAIFI) indicates the average frequency of momentary interruptions over a predefined period of time. Momentary interruptions are defined by industry standards as being less than five minutes in duration.

Table 4-18
Electric System
LUS Reliability Indices – Calendar Year

| Year (1) | SAIDI (2) | SAIFI | CAIDI (2) | MAIFI |
|----------------------|-----------|-------|-----------|-------|
| 2015 | 49.5 | 0.88 | 56.1 | 0.93 |
| 2016 | 38.2 | 0.80 | 47.6 | 0.74 |
| 2017 | 34.2 | 0.59 | 58.4 | 0.91 |
| 2018 (6) | 31.9 | 0.72 | 44.2 | 0.83 |
| 2019 | 39.7 | 0.74 | 53.6 | 0.57 |
| National Median (3) | 42.31 | 0.69 | 71.33 | NA |
| Regional Average (4) | 83.64 | 1.17 | 62.86 | NA |

Source: LUS, American Public Power Association

- (1) Calendar Year.
- (2) Minutes per year.
- (3) Averages for 2018 triennial, American Public Power Association "Evaluation of Data Submitted in APPA's 2018 Distribution System Reliability and Operations Survey", Michael Hyland Alex Hofmann, Tyler Doyle and Ji Yoon Lee, July 2019.
- (4) APPA Region 4 (OK, AR, TX, LA) results for 2018 survey, American Public Power Association "Evaluation of Data Submitted in APPA's 2018 Distribution System Reliability and Operations Survey".
- (5) Vehicle Accidents (57), 1.3M customer minutes (34% overall of customer-minutes).
- (6) LUS changed the reporting period from fiscal to calendar year in 2018.

On average, LUS' performance on all four reported indices is consistent and/or better than the typical national median performance reported by utilities, and significantly better in all areas as compared to reginal performance. This performance and consistency reflects the effectiveness of LUS maintenance and testing programs.

LUS utilized the fiber connections from the Communications System to monitor its Electric System since 2012, allowing it to immediately detect power outage occurrences and

locations. This initial version of the LUS outage detection system enabled LUS operators to more quickly detect power outages and more accurately direct field personnel to the location of the cause of the outage. Utilization of this technology significantly reduced the outage durations, as reflected in improved SAIDI results since that time. With the anticipation of implementing a new Outage Management System (OMS), LUS has discontinued utilizing this service. The new OMS will improve functionality and compatibility with AMI, and allow for new features such as customer notification, switching optimization, outage map publication, etc. The utilization of technology is a key element to maintaining and improving LUS' customer satisfaction levels.

Substation equipment upgrades in 2019 included: relaying upgrades at Doc Bonin Switchyard 138 kV Ring Bus, St. George Substation, Guilbeau Substation Perard Substation and Warehouse Substation; replaced several old 15 kV oil circuit breakers with new vacuum circuit breakers. In addition, two 230-13.8 kV Transformer LTC's were upgraded with new components, contacts, controls and mechanisms. This equipment failed due to age and was detected in time for orderly repairs.

NERC compliance mandates relaying upgrades at the T.J. Labbé switchyard for the bus differential relaying; LUS plans to complete this work in fall 2020.

LUS continues its direct and prescriptive approach to improving reliability performance: each year the distribution operations group addresses the five worst performing feeders as determined by reliability indices. Performance issues are pinpointed and addressed, including equipment, tree trimming, covered equipment jumpers, older lightning arresters, and protection coordination. These feeders are then tracked for the next two years to assess the effectiveness of the improvements.

Customers are more sensitive to "blinks" on feeders as their reliance on the Electric System evolved. LUS utilizes a fuse burning philosophy to isolate faulted feeder segments and reduce blinks to upstream customers, improving SAIFI performance. Automatic reclosers are applied at large taps and in heavily treed areas to provide sectionalizing capability and automatically restore service in the event of a temporary fault, improving SAIDI values. Transmission line reclosing is applied on some of the 69 kV lines and was an effective tool for rapid restoration.

LUS contracts with Osmose to inspect and treat wood poles, as well as check ground impedances to ensure reliable operation of the distribution system. All poles holding LUS wires or fiber, including those owned by other entities, are inspected on an eight-year cycle. LUS owned poles are treated or replaced, as necessary; other entities owning poles found deficient are notified of those specific issues. Ground impedance is maintained at 5 ohms or less to ensure protective device operation and safe grounding conditions. 2,388 poles were inspected and 161 were identified for replacement; 12 were replaced in 2019 with the remainder scheduled for replacement early in 2020.

In 2019 LUS worked with an independent contractor to perform an initial drone survey of portions of its transmission system as a pilot project. The survey provided critical information on above ground facilities, including detecting decay on the tops of transmission line crossarms which would not be detectable from the ground. LUS will include routine drone surveys of transmission facilities as part of its work with TEA; a kickoff meeting for this work will occur in 2020.

Regular, detailed inspection and infrared thermal imaging of underground distribution facilities improved with a defined process in place since 2014. Main 600 Amp switchgear is

inspected annually; pad-mount transformers throughout the system and underground distribution feeder cables exiting substations are covered on an eight-year cycle. Feeder exit cable checks were completed in 2016; this work moved into testing bulk feeder cable sections. Two feeders were checked in 2019, finding 37 problem areas (21 leaking transformers, 14 transformer bushing hot spots, and 2 damaged cabinets). Nineteen of the problem areas were repaired in 2019; work orders for repair of the remaining 18 issues are in place for work in the first quarter of 2020. Six-month infrared inspection across multiple components of the system included 20 stations (resulting in repairs on 51 different switch issues). Thirty 13.8 kV breakers were inspected with eight replaced; twenty 69 kV breakers were inspected with one replaced; one 138 kV breaker was replaced. 158 protective relays were maintained and calibrated; 32 relays were replaced.

LUS maintains a program to check all of the vacuum switches and fuses on more than 200 capacitor banks across their territory on an annual basis. Capacitors are applied as either fixed or switched banks, with automatic switching based on voltage settings.

Distribution substations, including transformers and transmission equipment, are visually inspected monthly. Substation transformers are assessed by Doble Engineering (Doble) on a periodic basis over a four-year program; the second four-year round of assessment will commence in 2020. Doble provides recommendations for determining and extending useful life or replacing units. Streetlights are presently being re-lamped on a four-year program.

Maintenance work is performed by in-house crews, ensuring consistency and detailed knowledge of the system. Pole climbing is taught and required of line crewmembers. O&M rolling stock and equipment on average are replaced after 10 years in service.

New construction is typically performed by contractors, providing an efficient, project-centered approach that allows LUS to maintain consistent in-house staffing levels. Contractors are approved for a two-year period, then go through a refresher training program to be eligible for the next two-year period.

The City is divided into zones for vehicle assignments for greater efficiency in normal work management. A work management system creates service tickets for changing out, adding, or removing physical equipment during normal conditions.

The Distribution System Dispatch Center (Dispatch Center) is responsible for addressing customer calls and dispatching and tracking crews. The Dispatch Center utilizes an AMI system as the primary means for detecting and tracking outages, supplemented with customer call tracking. LUS' OMS is overlaid on the City's GIS and creates outage tickets for crew assignments. Crew locations are tracked with truck-mounted GPS, enabling the dispatchers to adjust quickly to changing conditions with real time information. The OMS tracks outage locations over time to prioritize maintenance/replacement work and determine system reliability indices. A new OMS system is in the procurement process with an RFP issued in 2019.

Overhead and underground rights-of-way are managed by a full-time arborist. This individual is responsible for managing all live oaks, as well as general tree-trimming and right-of-way clearing. Distribution system tree-trimming is on a four-year cycle, covering approximately 100 line-miles per year. The 230 kV transmission system is completely covered on an annual basis; the 69 kV system is reviewed and addressed on an "as best as possible" basis.

Safety

Each division within the Electric System has a safety representative and full support from upper management. A separate group evaluates all incidents to report on causes and measures to improve safety. LUS adopted the APPA Safety Manual and utilizes the APPA E-Safety Tracker system. There were no lost time accidents in the electric utility division in 2019.

Operations' analysis indicates that evacuation of LUS' facilities and yards may be necessary in the event of a serious train incident adjacent to the main office. LUS is working to establish a remote site in the City for alternate system operations, equipment staging, and material storage to address this contingency.

SCADA System

The Dispatch Center is responsible for addressing customer calls, dispatching, and tracking crews. The Dispatch Center utilizes the AMI system as the primary means for detecting and tracking outages, supplemented with customer call tracking. The OMS tracks outage locations over time to prioritize maintenance/replacement work and determine system reliability indices.

LUS' apprenticeship program has two dispatch operator apprentices and one SCADA apprentice. These positions are helping to address the anticipated retirements of dispatchers and SCADA operators.

The Energy Control System (ECS) monitors assets from each of the Utilities' services including 15 electric substations, 3 switchyards and approximately 37 sewer lift stations.

The fully redundant SCADA system relies on the original fiber network LUS installed and used to provide communications services to customers in the City. The SCADA system utilizes a dedicated, isolated, and secure network on the fiber ring including dedicated hardware and software. Additional security measures on the SCADA system include periodic maintenance based on NERC requirements and constant monitoring. External connections are made through dedicated switches including firewalls with all computers connected to the network monitored for intrusion. The Back-up Control Center (BCC) includes all EMS, SCADA, and associated equipment required for emergency operation or loss of the main ECS. The BCC is served by back-up, emergency power systems including an engine generator and uninterruptible power supplies (UPS), which are exercised and tested monthly to ensure reliability.

LUS has undertaken a complete upgrade to its Energy Control Center, including new SCADA servers. Work performed in 2019 included removal of the old map board and starting remodeling of the Energy Control Center. The new OSI SCADA master equipment was procured in 2019 for installation in 2020 in both the Energy Control Center and the Backup Control Center. The Backup Control Center will be fully utilized during the installation and transition to the new system.

The eventual goal will be to integrate Distribution Operations (crews, outages, connects) and SCADA (substation and transmission system) on one platform to streamline data sharing and improve operational efficiency.

System Security

An evaluation of the Utilities System security measures is beyond the scope of this Report and a security assessment was not conducted. Based on site visits and discussions with LUS, we learned that the physical security includes the use of fencing, magnetic gates, card swipes, and key pads at critical facilities. In addition, armed personnel are stationed at the Doc Bonin Plant site. LUS security protocols also include employee and contractor background checks, routine training on requirements and policies, and standard entry procedures for all electric facilities. There were no modifications to the physical security systems in 2019.

4.6 Environmental and Regulatory Compliance Issues

NERC is a regulatory authority whose mission is to assure the reliability and security of the bulk power system in North America. NERC develops and enforces reliability and security standards including the Critical Infrastructure Protection (NERC CIP). The NERC CIP plan consists of standards and requirements covering the security of electronic perimeters and the protection of critical cyber assets, as well as personnel and training, security management, and disaster recovery planning. The Electric System's most recent NERC CIP audit was completed in November, 2019 with zero areas of concern. LUS' NERC 693 Reliability audit in 2017 was successful, with no violations; the next 693 audit is scheduled for September, 2020. SERC was assigned as LUS' regional compliance enforcement authority as of December 2, 2017.

As part of LUS', also referred to as LAFA by NERC, adherence to current and future NERC CIP standards, LAFA implemented new restrictive firewalls at substations and generating stations. In addition, encryption is now being utilized for substation communication to the LAFA control centers. LAFA significantly reduced exposure to potential cyber security issues through these improvements.

While internal controls by individual utilities are not currently required by NERC, these controls are encouraged by regulatory entities. LUS is being proactive in evaluating the potential NERC requirement impacts to the utility. LUS anticipates additional staff will be necessary to meet those requirements. NERC responsibilities assigned to staff members typically require up to 20% of their time; that time commitment can reach 60% prior to and during an audit.

Individual personnel are assigned to the following categories within the LUS Electric Environmental Compliance division: 1) NERC compliance; 2) spills, SPCC, and remediation; and 3) air quality. Compliance staff are provided education and training, as standards are updated/created, and the staff participates in NERC reliability and environmental conferences.

All NERC and Environmental Compliance is scheduled and tracked by LUS on Microsoft SharePoint, a web-based document management system. An outside consultant assists LUS with verification of the applicability of the various NERC electric reliability standards, while LUS maintains in-house Subject Matter Experts (SME). All compliance processes and procedures are prepared by the SMEs.

LUS established internal procedures that comply with testing and maintenance requirements set forth by NERC standards. LUS' policy is for SMEs to perform periodic review of the internal procedures and the NERC Reliability Standard Audit Worksheets (RSAWS) in order to keep the testing and maintenance practices in line with changing standards. LUS is also developing internal controls to assist with reasonable assurance to achieve effective compliance with regulations by reducing the organizational risk of noncompliance.

LUS established Protection and Control (PRC) testing intervals for substation and transmission line equipment including: microprocessor relays every five years; electromechanical relays every two years; high voltage circuit breakers every five years; power transformers every five years; and station battery systems every week, month, quarter, year, with a five-year load test.

Permits and Approvals

All environmental permits and related regulatory impacts for the LUS and LPPA owned power generation plants were discussed previously within this Section.

4.7 Contracts

In addition to interconnection agreements for transmission services, fuel supply arrangements mentioned above, and LUS' membership in MISO as a market participant, LUS maintains a number of contracts and agreements important to its day-to-day utility operations. Among the day-to-day operations contracts are agreements relating to maintenance of key equipment, testing services, customer acquisitions, and certain analysis functions.

Table 4-19
Electric System and LPPA
Contracts and Agreements

| Contracts & Agreements Between | Date Signed/Renewed | Termination Date | Provisions |
|---|------------------------|---|---|
| LPPA Contracts | | | |
| LPPA – Cleco, LEPA | November 15, 1982 | June 30, 2032 or end of useful life | Joint ownership of Rodemacher Unit 2 |
| LCG – LPPA | May 1, 1997 | August 31, 2047 or when bonds were paid | Purchase of power from LPPA's 50 percent share in Rodemacher Unit 2 |
| LPPA – Peabody | November 7, 2007 | 60 days' written notice | Purchase of coal for Rodemacher Unit 2 |
| LPPA – Arch Coal Sales, Inc. | August 4, 2009 | Upon 30 days' notice | Purchase of coal for Rodemacher Unit 2 |
| LPPA – Cloud Peak Energy | December 11, 2002 | Upon 180 days' notice | Purchase of coal for Rodemacher Unit 2 |
| LPPA – Cleco – LEPA – Charah Inc | March 1, 2015 | February 29, 2020; may be renewed for 1- or 5-year period | Sale of byproducts (ash) for reuse |
| MISO Related Contracts | | | |
| LCG – Other Transmission | January 4, 2013 | Coincides with MISO Owners Agreement | Supplemental Agreement between Transmission Facilities Owners and MISO regarding Independent System Operator (ISO) services and functions |
| LCG – Other Transmission Facilities Owners | February 4, 2013 | 30 years from the earliest Effective Date for any | Transmission Owner Agreement for LUS in MISO |

Table 4-19 Electric System and LPPA Contracts and Agreements

| Contracts & | Date | Termination | Develois |
|---|--------------------|--|--|
| Agreements Between | Signed/Renewed | Signatory, thereafter 5-year terms | Provisions |
| LCG - MISO | February 4, 2013 | Coincides with MISO Owners Agreement | Agency Agreement for Open Access Transmission Service |
| LCG - MISO | August 1, 2013 | Upon 30-day notice | Agreement to procure satellite phone link |
| LCG - MISO | September 25, 2013 | 2 years from Effective Date, thereafter 1-year terms | Modeling, Data, and Analysis reliability standards compliance obligations primarily related to NERC requirements |
| LCG – Other Transmission Facilities Owners | December 10, 2013 | 5 years from Effective Date, thereafter 1-year term | Settlement Agreement between Transmission Owners and MISO on Filing Rights |
| LCG – Midwest ISO Transmission Owners | January 25, 2018 | Withdrawal from MISO | Cost sharing for attorneys and consultants related to MISO. |
| TEA and Fuel Contracts | | | |
| LCG – TEA | June 1, 2013 | Upon 6-months' notice, but not prior to 48 months after the Effective Date | Power and Fuel Marketing |
| TEA – Centerpointe | March 28, 2019 | June 30, 2020 | Supply of natural gas for Hargis Hébert Plant |
| TEA –Centerpointe | July 15, 2109 | June 30, 2020 with 2 year extension option | Supply of natural gas for T. J. Labbé Plant and Doc Bonin Plant sites |
| Capacity, Energy and Renewa | ble Contracts | | |
| LCG – NRG | July 10, 2015 | May 2020 | 40.0 MW of capacity from June 2016 – May 2020 |
| LCG – TEA | January 16, 2017 | May 2019 | 33.0 MW of capacity from June 2017 – May 2019 |
| LCG – TEA | February 22, 2018 | May 2019 | 11.8 MW of capacity from June 2018 – May 2019 |
| LCG – TEA | December 2018 | May 31 2020 | 43.8 MW of capacity from June 2019 – May 2020 |
| LCG – Exelon Generation Company, LLC | August 7, 2018 | December 31, 2020 | Energy contract for 50 MW at 100% load factor from January 1, 2019 through December 31, 2020. |
| LCG – SPA | June 1, 2018 | May 31, 2033 | Purchase of hydroelectric power |
| LCG – SPP | August 9, 2013 | September 1, 2018 | Firm point-to-point transmission service. Contract was not renewed. |

Table 4-19 Electric System and LPPA Contracts and Agreements

| Contracts & Agreements Between | Date Signed/Renewed | Termination Date | Provisions |
|---|------------------------|--|--|
| LCG – STX Services B.V. (via TEA) | August 3, 2018 | December 31, 2020 | RECs from January 1, 2019 through December 31, 2020. |
| Transmission Related Contracts | | , | |
| City – Louisiana Generating (Cajun Electric) | May 23, 1983 | Upon 3-year notice | Interchange agreement for electric transmission |
| City – Entergy Louisiana | October 6, 1988 | Upon 18-month notice | Interchange agreement for electric transmission |
| LCG – Cleco | 1991 | August 31, 2021 (1) | Interconnection agreement for delivery of power Transformer lease agreement (Cleco rent transformer space to serve Breaux Bridge) Firm transmission service point to point (expires August 31, 2021) |
| LCG – Entergy Gulf States | June 22, 2012 | June 21, 2032; year to year thereafter | Interconnection agreement for delivery of power |
| Miscellaneous Contracts | | | |
| LCG - SLEMCO | September 10, 2004 | September 10, 2019 | Contract expired. Negotiations ongoing. |
| LCG – GE | May 1, 2012 | December 31, 2018 | CTG Maintenance Services. LUS is currently negotiating with various suppliers. |
| LCG – City of Broussard | December 18, 2015 | December 17, 2038 | Franchise Agreement |
| LCG – City of Broussard | December 18, 2015 | December 17, 2038 | Streetlighting Agreement |
| LCG – City of Youngsville | July 7, 2017 | November 30, 2026 | Franchise Agreement |
| LCG – City of Youngsville | July 7, 2017 | November 30, 2026 | Streetlighting Agreement |

Source: LUS, LPPA, LCG

4.8 Benchmarking

LUS' residential electric rates have historically been among the lowest in the state and the surrounding region. The following tables and figures compare the average residential and commercial rates for the selected electric utilities in the region. As shown in Table 4-20 and Figure 4-2, LUS residential rates are currently lower than average in the region. The residential rate comparison assumes a customer with a monthly energy usage of 1,000 kWh.

⁽¹⁾ Notice of termination was not given within 3 years of initial expiration. Therefore, the term was automatically extended for five years. LCG notified Cleco during 2018 that LCG is terminating the contract.

Table 4-20 Electric System Residential Rate Comparison

| Utility | Average (\$/kWh) (1) |
|------------------|----------------------|
| Lake Charles (3) | \$0.09067 |
| Baton Rouge (3) | \$0.09067 |
| LUS | \$0.09243 |
| Alexandria | \$0.10091 |
| Shreveport (2) | \$0.10472 |
| New Orleans (4) | \$0.10650 |
| New Iberia (5) | \$0.11509 |

Source: LUS. Rates as of October 2019.

- (1) Assumes 1,000 kWh per month consumption.
- (2) Served by SWEPCO.
- (3) Served by Entergy Gulf States.
- (4) Served by Entergy New Orleans.
- (5) Served by Cleco.

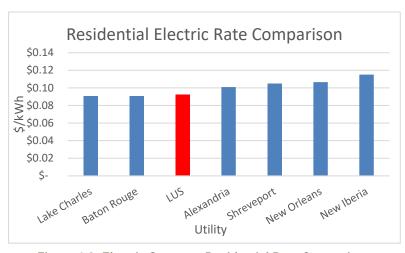


Figure 4-2: Electric System – Residential Rate Comparison

LUS completed a rate study in 2016, which showed that the Electric System rates were insufficiently recovering revenues to cover costs. As a result, Electric System base rates were increased November 1, 2016 by 6.0% (2.8% total rate) and again on November 1, 2017 by 6.0% (2.8% total rate) as approved by LPUA.

As shown in Table 4-21 and Figure 4-3, LUS commercial rates are competitive in the region. The commercial rate comparison assumes a 130 kW demand customer with a monthly energy usage of 52,000 kWh.

Table 4-21 Electric System Commercial Rate Comparison

| Utility | Average (\$/kWh) (1) |
|------------------|----------------------|
| Lake Charles (2) | \$0.0678 |
| Baton Rouge (2) | \$0.0678 |
| LUS | \$0.0795 |
| Shreveport (3) | \$0.0844 |
| New Orleans (4) | \$0.0911 |
| New Iberia (5) | \$0.0939 |
| Alexandria (6) | \$0.1006 |

Source: NewGen. Rates as of October 2019.

- Assumes an average customer of 130 kW demand and 52,000 kWh per month.
- Served by Entergy Gulf States.
- (3) Served by SWEPCO. SWEPCO Fuel Adjustment Factor not available at time of Report. Assumed 2019 Fuel Adjustment Factor.
- Served by Entergy New Orleans.
- (5) Served by Cleco.
- (6) Based on the 2018 fuel cost adjustment rate. The Energy Cost Adjustment was requested from the City of Alexandria, as of the date of this Report, the request has not been fulfilled.

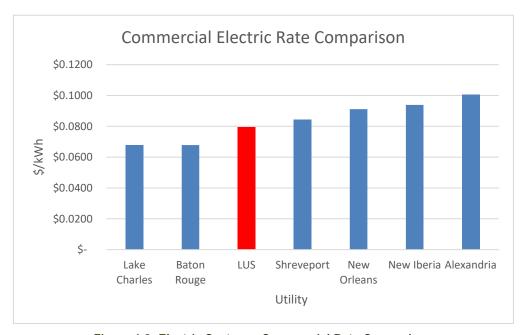


Figure 4-3: Electric System – Commercial Rate Comparison

Benchmarking Financial and Operating Statistics

Table 4-22 benchmarks selected financial and operating ratios for LUS with other large municipal electric utilities nationwide; the data was provided by the APPA Financial and

Operating Ratios of Public Power Utilities, 2017 Data published December 2018. The APPA report contains data based on regions of the U.S. and the number of electric customers served by the utility. For the purposes of our analysis, we used the Southwest region, which includes Louisiana and hereafter referred to as "Regional." For the customer range, we used the APPA range of 50,000 to 100,000 customers, hereafter referred to as "National." The results are shown below in Table 4-22. If possible, the comparisons were made based on the Electric System only. However, for some balance sheet items, the comparison was made based on the utility as a whole, including the Water and Wastewater Systems. Please note the National and Regional average metrics were available for 2018, not 2019; however, both the 2018 and 2019 data for LUS was included.

LUS' Electric Revenue per kWh was lower than the National and Regional average in 2018 and 2019, which corresponds with LUS having low rates for the region. LUS' Debt to Total Assets were lower than the National and Regional averages in 2018. LUS' total O&M Expenses per kWh sold were lower than the National and Regional averages in 2018 and 2019. The DSCR for LUS was higher than the National average but lower than the Regional average. Combined, these metrics help illustrate LUS as a financially stable utility with prudent levels of debt, operating efficiently with competitive and often lower retail rates.

Table 4-22
Electric System
Benchmarked Electric Utility Operating Ratios

| | | National | Regional | LUS | |
|---|-----------|----------|----------|----------|----------|
| Statistics | Basis | 2018 | 2018 | 2018 | 2019 |
| Revenue per kWh – All Retail Customers | Electric | \$0.104 | \$0.095 | \$0.087 | \$0.087 |
| Debt to Total Assets | Total LUS | 0.409 | 0.355 | 0.344 | 0.380 |
| Operating Ratio (Electric specific) | Electric | 0.790 | 0.784 | 0.725 | 0.663 |
| Current Ratio | Total LUS | 3.00 | 3.23 | 2.56 | 2.38 |
| Times Interest Earned | Electric | 3.31 | 4.79 | 7.44 | 8.51 |
| Debt Service Coverage Ratio | Electric | 2.60 | 3.87 | 3.05 | 3.65 |
| Net Income per Revenue Dollar | Electric | \$0.1000 | \$0.1000 | \$0.0645 | \$0.1149 |
| Uncollectible Accounts per Revenue Dollar | Total LUS | \$0.0021 | \$0.0031 | \$0.0060 | \$0.0052 |
| Total O&M Expense per kWh Sold | Electric | \$0.0730 | \$0.0680 | \$0.0646 | \$0.0596 |
| System Load Factor | Electric | 64.0% | 58.4% | 52.9% | 51.4% |

Source: APPA

4.9 Historical Financial Performance

Electric System debt service for years 2015 through 2019 includes a portion of the Series 2010 Bonds, Series 2012 Bonds and Series 2019 Bonds. The Series 2019 Bonds first debt service was due November 1, 2019 (FY 2020). The Series 2010 Bonds will be fully redeemed by the proceeds of the Series 2017 Bonds on November 1, 2020. Table 4-23 shows historical debt service and the associated DSCR. In each year since 2015, the DSCR exceeded the minimum coverage requirement of 1.0 required by the Bond Ordinances.

Table 4-23
Electric System
Historical Debt Service Coverage

| FY | Operating Revenues (1) | Operating Expenses (2) | Balance Available for Debt Service | Debt Service ⁽³⁾ | Debt Service Coverage Ratio |
|------|---------------------------|---------------------------|---|--------------------------------|--------------------------------------|
| 2015 | \$182,044,163 | \$130,006,922 | \$52,037,241 | \$16,500,796 | 3.2 |
| 2016 | \$174,354,151 | \$126,694,194 | \$47,659,957 | \$16,503,966 | 2.9 |
| 2017 | \$176,060,504 | \$133,347,125 | \$42,713,378 | \$15,655,298 | 2.7 |
| 2018 | \$180,955,690 | \$131,167,858 | \$49,787,833 | \$16,337,720 | 3.0 |
| 2019 | \$179,965,886 | \$119,400,682 | \$60,565,203 | \$16,615,466 | 3.6 |

Source: LUS Financial and Operating Statements

- (1) Operating Revenues Include interest income and other miscellaneous income.
- (2) Operating Expenses include O&M and other expenses such as customer service and A&G costs. Operating Expenses do not include ILOT, normal capital and special equipment, and other miscellaneous expenses.
- (3) Debt Service was prepared on a cash basis for the below table and includes a portion of the Series 2010 Bonds, Series 2012 Bonds and Series 2019 Bonds. The Series 2019 Bonds first debt service was due November 1, 2019 (FY 2020). The Series 2010 Bonds will be fully redeemed by the proceeds of the Series 2017 Bonds on November 1, 2020.

Rate Structure

The Electric System rate structure includes base rates (customer, demand, and energy charges) and a pass through rate, the FC. The Electric System services customers inside the City limits and outside of the City limits.

Base Rates

The Electric System customer classes include residential, commercial, industrial, schools and churches, street lights, and special contract customers. All customers are charged a monthly Customer or Service Charge, Energy Charge, and the FC. Large customers are also charged a demand charge.

Fuel Charge

The monthly FC (Schedule FC) review continues on a month-to-month basis until the Utilities Director determines eligible costs warrant an adjustment to the current charge.

Schedule FC passes fuel, purchased power, and other eligible costs directly to customers. This mechanism protects LUS from the financial risk associated with unforeseen and potentially detrimental volatility in power costs that may be associated with the MISO market. These types of fuel charges are often used by utilities across the country to manage volatility in power costs.

Currently, all operating expenses associated with environmental compliance, fuel, and purchased power are included in the FC and passed through to customers. The FC includes the following items: MISO market purchases less market sales, transmission associated with purchased power, LPPA fuel and fuel handling costs, LPPA rail car debt service, LPPA MATS

debt service, LPPA MATS O&M, LPPA reagents, LUS fuel costs, hydro purchased power contract, and TEA costs.

As of October 31, 2019, the FC has over collected by approximately \$6.5 million. Over and under collection of these FC related costs is common and expected in the industry. LUS intends to reimburse customers a portion of the over collection in FY 2020.

LUS completed a rate study in 2016, which showed that the rates for the Electric System were insufficiently recovering costs. As a result, Electric rates increased November 1, 2016 and November 1, 2017 to collect sufficient revenues to meet all operating costs, debt service coverage requirements, ILOT requirements, maintain reserves, and fund capital expenses through 2021. The Electric System base rates increased 6.0% (2.8% total) in 2017 and 2018.

Table 4-24 Electric System Rate Schedules

| Rate Class | Serves | Effective Date | Customer Charge (\$/month) | Demand Charge (\$/kW) | Non-Fuel Energy Charge (\$/kWh) |
|---------------|----------------------|-------------------|----------------------------------|-----------------------------|---------------------------------------|
| R-1 | Residential | Nov-17 | \$8.00 | \$0.00 | \$0.04764 |
| R-1-0 | Residential Non-City | Nov-17 | \$8.80 | \$0.00 | \$0.05240 |
| C-1 | Small Commercial | Nov-17 | \$10.00 | \$0.00 | \$0.06176 |
| C-2 | Large Commercial | Nov-17 | \$50.00 | \$8.50 | \$0.02098 |

Source: LUS Rate Schedules

Revenue Analysis

Table 4-25 shows the historical revenue collected from base rates and the FC. The FC is adjusted as needed to recover the fuel and purchased power costs. As shown below, the base rate revenue is relatively stable in aggregate and on a per kWh basis except in 2017 and 2018 which reflect rate increases approved by LPUA and City-Parish Council. The FC revenue fluctuates due to market dynamics and fuel or purchased power prices. Figure 4-4 shows the historical revenues on a per kWh basis.

Table 4-25
Electric System
Historical Base Rate and Fuel Charge Revenue Detail

| | 2015 | 2016 | 2017 | 2018 | 2019 |
|---------------------------|---------------|---------------|---------------|---------------|---------------|
| Revenues | | | | | |
| Retail Sales- Base Rate | \$92,626,681 | \$91,631,825 | \$94,552,196 | \$102,886,777 | \$100,836,993 |
| Retail Sales- Fuel Charge | 84,910,901 | 78,153,587 | 76,829,537 | 72,872,661 | 73,101,002 |
| Total | \$177,537,582 | \$169,785,412 | \$171,381,733 | \$175,759,439 | \$173,937,995 |
| Energy Sales | | | | | |
| Retail Sales (kWh) | 2,050,434,389 | 2,027,944,893 | 1,980,653,304 | 2,031,847,230 | 2,004,309,990 |
| Revenue per kWh | | | | | |
| Retail Sales- Base Rate | \$0.0452 | \$0.0452 | \$0.0477 | \$0.0506 | \$0.0503 |
| Retail Sales- Fuel Clause | 0.0414 | 0.0385 | 0.0388 | 0.0359 | 0.0365 |
| Total | \$0.0866 | \$0.0837 | \$0.0865 | \$0.0865 | \$0.0868 |

Source: LUS Financial and Operating Statements

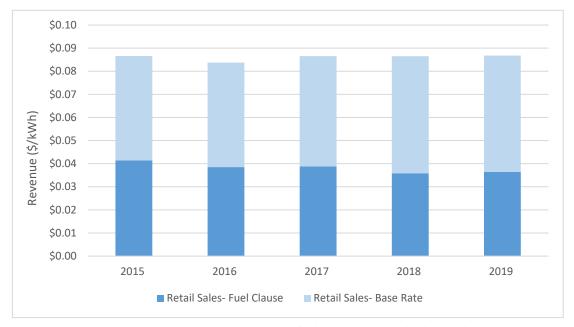


Figure 4-4: Electric Base Rates and FC Revenues per kWh of Sales

Electric Revenue Statistics

Table 4-26 shows the Electric System base rate revenues. Since 2015, the increase in total retail base rate revenues averaged 2.1% annually. Total base rate revenues in 2019 decreased by 2.0% due to decreased energy sales. The base rate revenues per kWh (\$/kWh) increased 5.7% in 2017 and 6.1% in 2018 as a result of the rate increase. The base rate revenues per kWh (\$/kWh) decreased 0.6% in 2019 as a result of the decrease in sales.

The number of customers consistently increased at approximately 1.0% per year with the highest customer growth in the Schools and Churches customer class. The revenue per customer since 2015 increased slightly at approximately 1.1% per year as a result of rate increases.

The total retail energy sales have decreased at an annual average of 0.6% since 2015. The energy sales per customer decreased at an annual average rate of 1.5%. The residential and small commercial class decreased their usage per customer annually on average by 1.4% and 1.5%, respectively. Increases in appliance efficiency and energy conservation measures contribute to this decrease and reflect broader energy and electric utility trends in the U.S.

Table 4-26
Electric System
Base Rate Revenue Statistics

| | 2015 | 2016 | 2017 | 2018 | 2019 |
|------------------------|---------------|---------------|---------------|---------------|---------------|
| Revenues | | | | | |
| Residential | \$37,788,166 | \$37,245,915 | \$39,500,029 | \$45,868,752 | \$44,867,081 |
| Commercial | 47,192,693 | 46,646,591 | 47,150,242 | 48,685,466 | 47,517,635 |
| Schools & Churches | 4,817,122 | 4,893,085 | 4,996,497 | 5,308,787 | 5,210,732 |
| Other | 2,828,700 | 2,846,234 | 2,905,428 | 3,023,773 | 3,241,545 |
| Total | \$92,626,681 | \$91,631,825 | \$94,552,196 | \$102,886,777 | \$100,836,993 |
| Number of Customers | | | | | |
| Residential | 54,345 | 54,761 | 55,227 | 55,535 | 56,769 |
| Commercial | 9,092 | 9,141 | 9,204 | 9,285 | 9,285 |
| Schools & Churches | 494 | 511 | 522 | 518 | 527 |
| Other | 1,916 | 1,912 | 1,908 | 1,905 | 1,915 |
| Total | 65,847 | 66,325 | 66,860 | 67,243 | 68,495 |
| Revenue per Customer | | | | | |
| Residential | \$695 | \$680 | \$715 | \$826 | \$790 |
| Commercial | 5,191 | 5,103 | 5,123 | 5,243 | 5,118 |
| Schools & Churches | 9,759 | 9,572 | 9,578 | 10,250 | 9,891 |
| Other | 1,476 | 1,489 | 1,523 | 1,587 | 1,692 |
| Total (\$/Customer) | \$1,407 | \$1,382 | \$1,414 | \$1,530 | \$1,472 |
| Sales (kWh) | | | | | |
| Residential | 840,719,003 | 822,151,289 | 790,227,214 | 845,855,856 | 830,153,367 |
| Commercial | 1,030,069,827 | 1,022,107,401 | 1,008,350,471 | 1,000,509,799 | 988,791,647 |
| Schools & Churches | 123,668,657 | 126,162,076 | 124,728,756 | 127,870,744 | 126,428,653 |
| Other | 55,976,902 | 57,524,127 | 57,346,863 | 57,610,831 | 58,936,323 |
| Total | 2,050,434,389 | 2,027,944,893 | 1,980,653,304 | 2,031,847,230 | 2,004,309,990 |
| Sales (kWh) per Custom | ier | | | | |
| Residential | 15,470 | 15,014 | 14,309 | 15,231 | 14,623 |
| Commercial | 113,295 | 111,816 | 109,562 | 107,753 | 106,498 |
| Schools & Churches | 250,553 | 246,812 | 239,097 | 246,894 | 239,978 |
| Other | 29,210 | 30,088 | 30,055 | 30,246 | 30,771 |
| Total | 31,139 | 30,576 | 29,624 | 30,216 | 29,262 |
| Revenue per kWh | | | | | |
| Residential | \$0.0449 | \$0.0453 | \$0.0500 | \$0.0542 | \$0.0540 |

Table 4-26
Electric System
Base Rate Revenue Statistics

| | 2015 | 2016 | 2017 | 2018 | 2019 |
|--------------------|----------|----------|----------|----------|----------|
| Commercial | 0.0458 | 0.0456 | 0.0468 | 0.0487 | 0.0481 |
| Schools & Churches | 0.0390 | 0.0388 | 0.0401 | 0.0415 | 0.0412 |
| Other | 0.0505 | 0.0495 | 0.0507 | 0.0525 | 0.0550 |
| Total (\$/kWh) | \$0.0452 | \$0.0452 | \$0.0477 | \$0.0506 | \$0.0503 |

Source: LUS Financial and Operating Statements

Expense Analysis

Table 4-27 below shows the historical electric operating expenses separated between fixed and variable expense. Variable operating expenses include fuel cost, LPPA fuel cost, and purchased power. Fixed operating expenses include fixed production expenses, transmission, distribution, customer service, and A&G expenses. Historically, the variable expenses have averaged 52% of the total expenses. Figure 4-5 shows the historical breakdown graphically.

Table 4-27
Electric System
Historical Fixed and Variable Expense Summary

| | 2015 | 2016 | 2017 | 2018 | 2019 |
|-----------------------------|---------------|---------------|---------------|---------------|---------------|
| Variable Expenses | | | | | |
| Fuel Cost - LUS | \$985,639 | \$1,363,817 | \$1,967,322 | \$3,020,362 | \$2,369,957 |
| Purchased Power Other | 3,493,850 | 3,543,627 | 3,926,250 | 3,637,576 | 15,569,793 |
| Purchased Power LPPA Fuel | 33,966,979 | 26,658,901 | 26,620,153 | 29,566,005 | 27,808,739 |
| Purchased Power MISO | 62,181,834 | 55,468,362 | 64,942,619 | 67,855,286 | 46,658,114 |
| Purchased Power MISO Sales | (29,667,313) | (23,357,459) | (29,186,362) | (36,621,122) | (32,525,010) |
| Total Variable - Production | \$70,960,989 | \$63,677,247 | \$68,269,981 | \$67,458,107 | \$59,881,593 |
| Fixed Expenses | | | | | |
| Production - Fixed | \$25,947,482 | \$28,570,660 | \$28,706,647 | \$26,998,804 | \$24,491,422 |
| Transmission | 7,405,920 | 8,661,822 | 9,192,823 | 9,275,422 | 8,612,596 |
| Distribution | 11,899,551 | 11,613,300 | 12,283,787 | 12,143,206 | 11,837,879 |
| Customer | 2,744,901 | 2,868,750 | 2,917,554 | 2,828,513 | 2,690,275 |
| A&G | 11,048,079 | 11,302,414 | 11,976,332 | 12,463,806 | 11,886,918 |
| Total Fixed | \$59,045,932 | \$63,016,947 | \$65,077,144 | \$63,709,751 | \$59,519,089 |
| Total Fixed & Variable | \$130,006,922 | \$126,694,194 | \$133,347,125 | \$131,167,858 | \$119,400,682 |
| Percent Variable | 55% | 50% | 51% | 51% | 50% |
| Percent Fixed | 45% | 50% | 49% | 49% | 50% |

Source: LUS Financial and Operating Statements

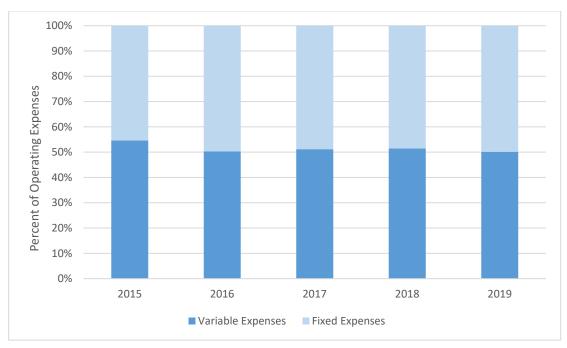


Figure 4-5: Fixed and Variable Breakdown of LUS Expenses

Recovery of Costs

Fixed and variable costs are recovered through the rates charged to customers. Customers are charged fixed base rates including a customer charge and demand charge. Customers are also charged variable rates including the energy rate and the FC pass through rate.

Based on the 2019 billing data provided by LUS, the customer, demand, energy, and FC collected approximately \$8.8 million, \$17.6 million, \$75.5 million, and \$73.1 million, respectively. Although approximately 48% of LUS' costs are fixed over the five-year average in Table 4-27, only 15% of revenues are collected through fixed charges. Approximately 85% of retail revenues are recovered through variable rates.

4.10 Findings and Recommendations

- Based on our visual observation and review of the Utilities System, we find the Utilities System in generally good condition and maintained properly in accordance with prudent utility and industry practices.
- Revenues from the Utilities System were sufficient to meet all financial obligations including operating expenses, LUS and LPPA debt service, capital improvements, ILOT payments, and required reserves. LUS' Electric System operating, expense, debt, revenue, and related ratios reflect a financially stable and healthy utility that is currently offering competitive, lower than market average rates.
- Historically, the Utilities System CIP was sufficient to sustain and improve the integrity and reliability of the system.
- The Doc Bonin Units 2 and 3 were retired April 1, 2017, as approved by MISO. The Curtis Rodemacher Plant was retired in June 2000. The generating station remains retired

with LUS performing routine maintenance, upkeep, and site monitoring. In anticipation of the cost associated with fully decommissioning the Curtis Rodemacher plant, LUS should establish a decommissioning reserve to cover the future costs of dismantling the plant. A decommissioning study for Doc Bonin was completed in May 2016. Decommissioning efforts are in progress and currently on budget. The four Doc Bonin fuel oil tanks and associated piping were removed and all contaminated soil under the tanks was removed.

- LUS is in the midst of its IRP process (scheduled for completion in summer 2020), evaluating overall power supply options, including plans for potentially replacing or repowering the Doc Bonin Plant. The previously recommended project to install natural gas fired reciprocating engines at the Doc Bonin site, which had been included in the 2018 Budget, was placed on hold pending the result of the new IRP. In addition, the IRP is evaluating the CCR and ELG rules to determine compliance and associated costs. An outcome studied in the IRP will be retiring RPS-2 from burning coal, whether by conversion to natural gas or retiring the unit entirely. Further analyses are required, along with detailed review of EPA's timing of submitting compliance documents.
- On average, LUS' performance on all four reported indices is consistent and/or significantly better than the typical national median performance reported by utilities, and significantly better in all areas as compared to regional performance. This performance and consistency reflects the effectiveness of LUS maintenance and testing programs. LUS continues to perform well in NERC CIP audits, NERC 693 (Operations) audits, and LDEQ environmental inspections.
- The organizational structure and management in the Electric System engineering and operations areas continue to facilitate staff empowerment, offer employees additional responsibilities, and encourage career growth.
- In general, attracting staff can be an issue for LUS and all municipally-owned utilities across the United States (U.S.) in certain positions such as engineering, electric lineman, and operators. LUS is also constrained by civil service policies and therefore lags the competition (such as investor-owned utilities) in salaries. Compared with the regional oil and gas industry and competing investor-owned utilities, LUS' advantages come down to job stability, location, quality of life, and home time. Opportunities to adjust compensation of competitive positions within the Utilities and Communications Systems should be pursued to attract and retain proper levels and expert staff.
- In terms of eliminating or re-allocating vacant positions, a personnel "slot" can move laterally or be down-graded within a utility division without City-Parish Council approval. However, any reorganization (reducing plant manning, for example) requires civil service and City-Parish Council approval. As a result, LUS may be limited and less flexible in hiring staff as needed in response to market changes or customer needs.
- Electric System revenue collection mechanisms are misaligned with the cost structure. While approximately 48% of LUS' costs are fixed over the five-year average, only 15% of revenues are collected through fixed charges. Approximately 85% of retail revenues are recovered through variable rates. Although this misalignment was historically common in the industry, many utilities are pursuing strategies that improve the collection of fixed cost through rates. These strategies reflect market trends where end-users become increasingly interested in renewable energy alternatives and energy

conservation. Historically LUS customers' interest in renewable energy alternatives and energy conservation was limited, but this could change over time. Therefore, we recommend that in future rate proceedings, LUS improve fixed cost recovery mechanisms in its Electric System rate structure.

SECTION 5 WATER SYSTEM

In 2019, LUS provided potable water to 58,316 residential, commercial, industrial, and wholesale customer accounts. LUS' responsibilities include raw water supply, water treatment, transmission, and distribution of finished potable water, metering, and sales. LUS obtains all of its raw water supply needs from the Chicot aquifer. The Water System includes two water treatment facilities, 19 ground water wells, elevated and ground treated-water storage, and 1,145 miles of distribution piping.

Water System total sales in 2019 were 3.9% lower than 2018, driven by decrease in both retail and wholesale sales. Retail water sales decreased by 4.0% and wholesale water sales decreased by 3.8% in 2019. Historical Water System volume sales are shown in Table 5-1.

Table 5-1
Water System
Historical Retail and Wholesale Sales

| FY | Retail Sales (1,000 gallons) | Wholesale Sales (1,000 gallons) | Total Sales (1,000 gallons) |
|------|---------------------------------|------------------------------------|--------------------------------|
| 2015 | 5,419,758 | 2,116,545 | 7,536,303 |
| 2016 | 5,402,650 | 2,117,627 | 7,520,277 |
| 2017 | 5,382,447 | 2,161,051 | 7,543,498 |
| 2018 | 5,363,552 | 2,256,911 | 7,620,462 |
| 2019 | 5,148,605 | 2,171,928 | 7,320,533 |

Source: LUS Financial and Operating Statements

5.1 Water Supply

LUS' sole raw water supply is the Chicot aquifer, a confined aquifer that supplies water for public water systems (14%); aquaculture (17%); irrigation (58%); and industry, power generation, and other uses (11%). The Chicot aquifer is designated as a "sole-source" aquifer for all or parts of 15 parishes in Louisiana and parts of Texas. The Chicot aquifer is designated a sole source by the EPA, thus, special consideration for federal permitting of projects that could adversely affect it are required.

Studies conducted by the LDEQ indicate that the water quality of the Chicot aquifer generally does not exceed the maximum contaminant levels (MCL) for pollutants listed in the federal primary drinking water standards. The Chicot raw water supply is treated by a multi-step purification process at water treatment facilities that are monitored 24-hours a day by LUS operators and certified by Louisiana Department of Health (LDH) to ensure that all water delivered to its customers is safe to drink and is of acceptable secondary quality.



5.2 Water Treatment and Production

The Water System includes four water treatment facilities, North Water Plant (NWP), SWP, Gloria Switch Road (GSR) remote site, and Commission Blvd (CB) remote site, and a total of 19 ground water wells to provide raw water for treatment, as well as supplemental volume and pressure to the system.

The NWP has eight wells with a capacity of 23.2 million gallons per day (MGD) and a treatment capacity of 20.8 MGD. The SWP has seven wells with a capacity of 21.0 MGD and a treatment capacity of 24.0 MGD. The GSR remote site has two wells with a capacity of 3.7 MGD, but generally only operate one at a time, and a treatment capacity of 2.88 MGD. The CB remote site has two wells have a capacity of 3.6 MGD, but generally only operate one at a time. Both the NWP and SWP use coagulation, sedimentation, and filtration to remove iron and manganese with lime-softening for hardness reduction and gaseous chlorine for finished water disinfection. The GSR remote site uses potassium permanganate for treatment, phosphate for sequestering, and hypochlorite for finished water disinfection. The CB wells uses phosphate and hypochlorite for finished water disinfection. Table 5-2 shows the water production capacity by facility. Table 5-3 shows the capacity of each well.

The NWP and SWP have a base load treatment of 10.0 to 12.0 MGD each. The GSR site has a base load treatment of 1.21 MGD and the CB wells have a base load treatment of 1.74 MGD.

Table 5-2 Water System Water Treatment Capacity

| Facility | Capacity (MGD) (1) |
|-----------------------------|--------------------|
| NWP | 20.8 (1) |
| SWP | 24.0 (2) |
| Well No. 23 | 1.4 |
| Well No. 24 | 1.4 |
| Well No. 25 | 2.2 |
| Well No. 26 | 2.3 |
| Total Plant Capacity | 51.5 |
| Highest Recorded Production | 33.8 (3) |

Source: LUS

- (1) Plant treatment capacity is less than total well production capacity.
- (2) Plant treatment capacity is greater than total well production capacity.
- Recorded during freeze event in January 2018.

Table 5-3
Summary of Well Capacity

| N | IWP | SWP | | Commis | sion Blvd |
|----------|----------|----------|----------|--------------------|-----------|
| Well No. | Capacity | Well No. | Capacity | Well No. | Capacity |
| 7 | 2.88 | 1 | 2.59 | 23 | 1.44 |
| 9 | 2.88 | 2 | 2.59 | 25 | 1.44 |
| 12 | 2.81 | 3 | 2.59 | Gloria Switch Road | |
| 14 | 3.03 | 4 | 2.59 | 24 | 1.44 |
| 16 | 2.95 | 5 | 2.59 | 26 | 2.31 |
| 19 | 2.88 | 6 | 4.04 | | |
| 21 | 2.88 | 7 | 4.04 | | |
| 22 | 2.88 | | | | |

Source: LUS

Fifteen deep well pumps located at the NWP and SWP provide the raw water supply for treatment at both facilities. The remaining four pumps are remotely located from the treatment plants and provide additional volume and pressure to the system. Each well has a surface-mount motor and is tested and inspected for pumping capacity and drawdown once per year. Each well is also dismantled and inspected for the operational condition of the pumps, motors, line shafts, line bearings, and condition of the casing. These tests are conducted by an independent private contractor.

Water Well Nos. 24 and 26, located at the Gloria Switch remote site, provide supplemental capacity and pressure to the northern end of the distribution system. Finished water is stored in a ground storage tank and delivered to the system with two 1.73 MGD high-service pumps.

Water Well Nos. 23 and 25, located at the Commission Boulevard remote site, provide additional volume and pressure to the wholesale users on the southern end of the distribution system including City of Broussard, City of Youngsville, and Milton Water System. Treatment at the Commission Boulevard site is currently limited to the addition of a polymer to serve as a sequestering agent, and hypochlorite generation facilities to provide disinfection. Water Well Nos. 23 and 25 have a high amount of naturally occurring ammonia, and LUS purchased approximately eight acres adjacent to this site for the construction of ammonia removal facilities. LUS is currently planning to convert the process at the Commission Boulevard site to include biological treatment, clinotreatment, sand filtration, and chlorine disinfection to remove ammonia from the raw water. Once a treatment plant design is approved, bidding for construction of these additional facilities will occur as it is included in the LUS CIP. LUS had planned to bid and construct this project in 2018, but the project was placed on hold until funding is available.

The Commission Boulevard site area also includes the Fabacher Field re-boost facilities consisting of a 2.0 MG ground storage tank and two 3.6 MGD high service pumps that are used to improve pressure conditions at the outer limits of the distribution system. The Fabacher Field (FF) booster facility is manually controlled by an operator at the SWP. A service pump is

turned on when the pressure drops during high demand periods and turned off under low demand periods.

The total water production has been trending between 22.1 MGD and 23.0 MGD for the past five years with 2019 having a decrease of 1.9% from 2018.

The LUS service area experienced a hard freeze in January 2018. The Water System produced a record 33.8 MGD flow during this event, due to residents running taps and pipe breaks. The Water System was also able to maintain minimum required pressures throughout the distribution system. The event highlighted a need for additional storage in some parts of the system, particularly the northern end. Although the system maintained its pressure for the freeze event, it is unknown how much longer the system would have been able to do so.

Water production facilities are provided with on-site backup electric generation facilities that are adequate to sustain an acceptable level of water production in the event of power failures or other catastrophic events. The SWP is equipped with full power generation capacity capable of maintaining full production output, while the NWP is equipped sufficiently to provide approximately 60% of production output. Based on the 2020 Budget, production improvements for 2020 through 2024 total \$8.2 million.

Maintenance projects continue at the NWP, which recently completed the second of four phases of pipe painting. The third phase is currently underway, with plans to bid the last phase in the summer of 2020.

5.3 Water Distribution and Storage

The water distribution system consists of 1,145 miles of pipe and the treated water storage (including clearwells, distribution system ground storage tanks, and elevated storage) totals approximately 13.675 MG. LUS utilizes the Communications System assets and fiber connections to manage, monitor, and control the water flows and storage volumes on the Water System. The treated water storage includes 4.14 MG of clearwells at the NWP, 2.725 MG of clearwells at the SWP, 4.30 MG of distribution system elevated storage and 3.75 MG of distribution system ground storage at booster pumping station sites. Table 5-4 shows the storage volume of each tank/tower. LUS is currently evaluating the need for additional water storage facilities on the north end of the distribution system to provide operational flexibility and support growth. When considering the construction of additional treated water storage capacity, LUS prefers ground storage with high-service pumps over elevated water storage due to increased operational flexibility, and the ability to maintain a more stable chlorine residual. As with other operating components of the Water System, consideration of providing additional capacity components is weighed against such factors as budget constraints, capital outlay funding mechanisms, and population growth trends.

Table 5-4
Summary of Storage Volume (MG)

| N' | NWP SWP | | WP | Distribution Elevated Tower | |
|-------------|-----------|-------------|----------|----------------------------------|----------|
| Name | Capacity | Name | Capacity | Name | Capacity |
| Round 1 | 0.300 | Clearwell 1 | 0.225 | Bertrand | 0.300 |
| Round 2 | 0.300 | Ground | 2.000 | Walker Road | 1.000 |
| Round 3 | 0.300 | Clearwell 2 | 0.500 | Guilbeau | 1.000 |
| Rectangular | 0.000 (1) | Total | 2.725 | South Park | 1.000 |
| Ground | 3.000 | | | North Park | 1.000 |
| Total | 3.900 | _ | | Total | 4.300 |
| | | | | Distribution Ground Tanks | |
| | | | | Gloria Switch Road | 0.750 |
| | | | | Fabacher Field | 2.000 |
| | | | | Total | 2.750 |

Source: LUS

The geographical service area and customer base have increased over the past several years and LUS completed several projects to improve the distribution system and related pressure. Current capacity and water pressure in the system is adequate. LUS plans for additional distribution improvements to meet the demands from future residential and commercial development as outlined in the CIP. Based on the 2020 Budget, distribution improvements for 2020 through 2024 total \$9.0 million.

In addition to the planned distribution system investments to serve growth, water meter installation fees likely also require review and updating. LUS personnel report that the actual costs to purchase and install water meters of the varying sizes required for new customers greatly exceeds the current fees charged. In addition, the fees charged do not take into consideration the location of meter installations relative to the distribution main being accessed, the surface conditions, and whether or not the meter being installed is on the same side or the opposite side of the roadway as the main where the meter is being installed. LUS should consider evaluating the cost of service for new meter installations to the system.

The integration of SCADA and plant controls, completed in 2017, has resulted in streamlined operational efficiency and allowed for maximum utilization of operations personnel. LUS plans to continue to expand pressure monitoring in the distribution system.

The following table summarizes the growth in water distribution infrastructure over the past five years.

⁽¹⁾ Rectangular storage tank at NWP has been decommissioned and is no longer in use.

Table 5-5 Water System Water Distribution System Assets (1)

| | 2015 | 2016 | 2017 | 2018 | 2019 (2) |
|---------------------|--------|--------|--------|--------|----------|
| Miles of Main Lines | 1,112 | 1,126 | 1,164 | 1,170 | 1,145 |
| Number of Valves | 22,793 | 23,230 | 23,435 | 23,607 | 23,755 |
| Number of Hydrants | 6,464 | 6,540 | 6,579 | 6,616 | 6,685 |

Source: LUS

5.4 Advanced Metering Infrastructure

LUS completed the implementation of AMI for its water customers. The AMI deployment for the Water System had experienced a relatively high level of malfunctions and meter failures. Honeywell replaced all meter modules in an effort to resolve performance problems. As of January 2018, the meters were replaced, the project reached completion, and the meters are now under warranty. As of the end of FY 2019, meter failures are still occurring and those under warranty are still being replaced. The system benefited customers and the Water System by assisting with customer high bill complaints. When a customer contacts LUS concerning a high water bill, the LUS customer service representative can access the AMI meter information through the fiber system to accurately detect the periods of higher water consumption. This often allows the customer to recall the incident and related bill impact.

5.5 Historical Capital Improvement Program

LUS uses a capital work order system to track capital expenses. Historical capital improvements program expenditures shown in Table 5-6 reflect investments in infrastructure funded by the Series 2010 and Series 2019 Bonds and retained earnings. The Series 2010 Bonds were used for the Water System AMI projects and improvements to the water production system. The Series 2019 Bonds are available to support various capital projects including building rehabilitation and improvements, ground storage tank and treatment plant upgrades.

Table 5-6 Water System Historical CIP

| | 2015 | 2016 | 2017 | 2018 | 2019 |
|------------------------------------|-------------|-------------|-------------|-------------|-------------|
| Normal Capital & Special Equipment | \$1,485,601 | \$1,433,461 | \$1,448,745 | \$1,630,841 | \$1,526,170 |
| Series 2010 Bonds | 148,260 | 98,026 | 0 | 0 | 0 |
| Series 2019 Bonds | | | | | 0 |
| Retained Earnings | 1,485,157 | 2,925,329 | 1,704,416 | 791,664 | 786,874 |
| Total Capital | \$3,119,019 | \$4,456,815 | \$3,153,161 | \$2,422,504 | \$2,313,045 |

Source: LUS, Status of Construction Work Order Reports.

⁽¹⁾ Includes LUS contract service to Water District North.

⁽²⁾ Change in inventory accounting procedure.

5.6 Operations and Related Performance

LUS' two water plants are each capable of producing over 20 MGD of treated water and LUS completed several projects in recent years to improve the distribution and related system pressures. LUS plans for additional improvements with further residential and commercial growth. LUS operates the two treatment plants for base load water treatment capacity with each plant producing an average of 10.0 to 12.0 MGD. The remote wells located at the Gloria Switch and the Commission Boulevard sites are used to supplement the flow at the extremities of the system to improve the pressure and capacity limitations on the distribution system. In 2019, the system average day demand was 22.6 MGD, with a peak-day demand of 27.4 MGD on January 8, 2019.

The lost and not accounted for water increased from 9.3% of total treated water in 2018 to 11.2% in 2019. This increase in lost and not accounted for water was due to distribution system flushing to meet the 0.5 mg/l residual chlorine. Table 5-7 shows the recent lost and not accounted for water volumes.

Table 5-7
Water System
Water Lost and Not Accounted for Volumes

| | 2015 | 2016 | 2017 | 2018 | 2019 |
|-------------------|------|------|------|------|-------|
| Not Accounted For | 6.4% | 7.4% | 7.1% | 9.3% | 11.2% |

Source: LUS Financial and Operating Statements

The amount of lost and not accounted for water is within the range of acceptable industry standards³. Even though the percent of lost and not accounted for water increased, the volume of water lost and not accounted for decreased by 159,871,000 gallons over the 12-month period (438,000 gallons per day). Much of the unaccounted-for water is primarily due to aggressive line flushing for hydrants, and for compliance with the LA DHH Emergency Rule. Responding to insurance requirements, LUS flushes hydrants twice per year. Fire hydrant testing is required by the Property Insurance Association of Louisiana in order to obtain or retain a higher fire insurance rating for the City. In addition, in 2013 the LA DHH Emergency Rule was established to protect Water Systems from the effects of the Naegleria fowleri amoeba and resulted in significant increases in flushing due to the requirement to maintain 0.5 milligram per liter (mg/l) of free or total chlorine to all extremities of the distribution system. Due to this aggressive flushing and inspection program, the City kept its Class II PIAL rating.

5.7 Environmental and Regulatory Compliance Issues

LUS has environmental compliance and testing staff to provide direct environmental compliance support for the Water and Wastewater Systems. The Environmental Division is an independent operating unit providing regulatory compliance, industrial pretreatment program administration, stormwater planning, and analytical services relative to the analysis of drinking water quality, wastewater discharge quality analysis, and biosolids disposal and reuse.

5-7

 $^{^3\} https://www.epa.gov/sites/production/files/2015-04/documents/epa816f13002.pdf$

The testing lab is certified by the State of Louisiana to perform the majority of the tests necessary for potable water quality reports and wastewater discharge monitoring reports (DMR). The laboratory passed its evaluation in January 2019 and is re-certified through February 2021. Some exceptions to this include specialty testing such as Whole Effluent Toxicity, toxicity characteristic leaching procedures (TCLP), HAA5, and TTHM. Environmental staff reports that the department is fully staffed to provide all required testing and reporting, but acknowledge that future changes in regulations, operations, and/or service area may require additional personnel. In the near-term, environmental staff implemented in-house training, cross-training, and knowledge-based management programs to address succession planning for retiring employees and possible staff constraints.

LUS reports that the water treatment plants and supplemental wells are currently in compliance with all operating permits and meet all applicable drinking water standards of the Safe Drinking Water Act (the SWDA). The NWP permit to discharge wastewater associated with the treatment of potable water is current and effective through June 14, 2020, at which point it will be automatically renewed. The SWP permit to discharge wastewater from the treatment of potable water, stormwater, and sanitary wastewater was current and effective through November 30, 2019. A timely renewal application was submitted to LDEQ on May 9, 2019. Continuation of expiring permits is governed by regulations promulgated at LAC 33:IX.2321, which states that when the permittee has submitted a timely application, the conditions of an expired permit continue in force until the effective new date. The GSR permit to discharge wastewater associated with the treatment of potable water is current and effective through June 29, 2020, at which time it will automatically renew. LUS does not expect any rejections in the renewal of the Water System environmental or operating permits.

The LA DHH Emergency Rule requires all publicly owned water systems to maintain a minimum 0.5 mg/l chlorine residual throughout the piping distribution system. This requirement is based solely on the presence of the deadly Naegleria fowleri amoeba, which was detected in two water systems within the state. LA DHH had previously reduced the minimum chlorine residual from 0.2 mg/l to a trace amount, meaning any amount is acceptable, due to the potential of generating cancer-causing agents as a by-product of chlorination.

The Water System implemented the management and enforcement of 2014 LA DHH regulations for backflow prevention for individual users. The 2014 LA DHH regulations expired on January 1, 2016. However, the Louisiana State Uniform Construction Code Council adopted and enforces the 2014 LA DHH regulations. LUS continues to maintain its backflow prevention program in case the LA DHH re-implements the regulation in future years or as an Emergency Rule.

Pursuant to the requirements of the SDWA, the Water System must prepare and distribute an annual water quality report to its customers by July 1st of each calendar year. The most recent report for calendar year 2018 shows that the water quality of the Water System is well within the regulatory limits established by the EPA. The tables below include excerpts from the 2018 Water Quality Report for LUS.

In 2019, LUS was required to provide lead and copper samples from 50 residential facilities as mandated by EPA's Lead and Copper Rule. Sampling as part of the lead and copper rule is required every three years. In 2019, LUS also collected samples for 30 different chemical contaminants two times, at least six months apart, as required by EPA's Unregulated Contaminant Monitoring Rule (UCMR). Sampling as part of the UCMR is performed every five years.

Table 5-8 Water System Violations of Drinking Water Regulations.

| Туре | Category | Analysis | Compliance Period |
|---|----------|----------|-------------------|
| No violations occurred during this CER reporting period | NA | NA | NA |

Source: Statement from LUS

Table 5-9 Water System Monitored at Customer's Tap

| Substance | Major Source in Drinking Water | EPA Designated Action Level (requires treatment) at 90th Percentile | LUS Results at 90 th Percentile Testing |
|-----------|--|--|---|
| Lead | Corrosion of household plumbing systems; Erosion of natural deposits | 15 ppb | 0 ppb |
| Copper | Corrosion of household plumbing systems | 1.3 ppm | 0 ppm |

Source: 2019 Triennial Lead and Copper Sampling

Table 5-10 Water System Contaminants Monitored in the Water Distribution System

| DBP Contaminants | Typical Source | Maximum Contaminant Level | Maximum Contaminant Level Goal | Locational Running Annual Average (LRAA) | Range | Location |
|----------------------------|---|---------------------------------|--------------------------------------|--|---------------|--|
| Haloacetic Acids (HAA5) | By-product of drinking water chlorination | 60 ppb | 0 | 5 ppb | 3.7 – 6.1 ppb | Ambassador Caffery & W. Congress |
| Haloacetic Acids (HAA5) | By-product of drinking water chlorination | 60 ppb | 0 | 4 ppb | 1.8 – 6.0 ppb | Gloria Switch Rd. & Arbor |
| Haloacetic Acids (HAA5) | By-product of drinking water chlorination | 60 ppb | 0 | 4 ppb | 2.7 – 4.7 ppb | Kaliste Saloom & E. Broussard |
| Haloacetic Acids (HAA5) | By-product of drinking water chlorination | 60 ppb | 0 | 5 ppb | 4.6 – 6.5 ppb | Thomas Nolan & Brigante |

Table 5-10 Water System Contaminants Monitored in the Water Distribution System

| DBP Contaminants | Typical Source | Maximum Contaminant Level | Maximum Contaminant Level Goal | Locational Running Annual Average (LRAA) | Range | Location |
|------------------------------------|---|---------------------------------|--------------------------------------|--|----------------|--|
| Haloacetic Acids (HAA5) | By-product of drinking water chlorination | 60 ppb | 0 | 3 ppb | 1.64 – 5.1 ppb | Vennard & Valley View |
| Haloacetic Acids (HAA5) | By-product of drinking water chlorination | 60 ppb | 0 | 3 ppb | 2.1 – 4 ppb | Walker & Doc Bonin |
| Total Trihalomethanes (TTHM) | By-product of drinking water chlorination | 80 ppb | 0 | 10 ppb | 6 – 14.5 ppb | Ambassador Caffery & W. Congress |
| Total Trihalomethanes (TTHM) | By-product of drinking water chlorination | 80 ppb | 0 | 12 ppb | 9 – 14.6 ppb | Gloria Switch Rd. & Arbor |
| Total Trihalomethanes (TTHM) | By-product of drinking water chlorination | 80 ppb | 0 | 10 ppb | 6.5 – 14.5 ppb | Kaliste Saloom & E. Broussard |
| Total Trihalomethanes (TTHM) | By-product of drinking water chlorination | 80 ppb | 0 | 19 ppb | 10.4 – 19 ppb | Thomas Nolan & Brigante |
| Total Trihalomethanes (TTHM) | By-product of drinking water chlorination | 80 ppb | 0 | 9 ppb | 8 – 10.9 ppb | Vennard & Valley View |
| Total Trihalomethanes (TTHM) | By-product of drinking water chlorination | 80 ppb | 0 | 7 ppb | 2.8 – 7.4 ppb | Walker & Doc Bonin |

Source: 2018 Water Quality Report

Table 5-11 Water System Microbiologicals Monitored in the Water System

| Microbiologicals | Typical Source | Maximum Contaminant Level | Maximum Contaminant Level Goal | Result |
|------------------|----------------|---------------------------------|--------------------------------------|--------|
| None Detected | NA | NA | NA | NA |

Source: 2018 Water Quality Report

Table 5-12 Water System Water Additives

| Substance | Typical Source | Maximum Residual Disinfectant Level (MRDL) | Maximum Residual Disinfection Level Goal (MRDLG) | Highest Running Annual Average (RAA) | Range |
|-----------|----------------|---|--|--|---------------|
| Chlorine | Water Additive | 4 ppm | 4 ppm | 1.56 ppm | 0.60-2.94 ppm |

Source: 2018 Water Quality Report

Table 5-13 Water System Substances Monitored Before Any Treatment

| Substance | Major Source in Drinking Water | EPA Designated Contaminant Level | EPA Designated Max Contaminant Level Goal | LUS Max | LUS Range |
|----------------------------------|--|---|---|------------|------------------|
| Arsenic | Erosion of natural deposits; runoff from orchards; runoff from glass and electronics production wastes | 10 ppb | 0 ppb | 2.0 ppb | 0-2.0 ppb |
| Fluoride | Erosion of natural deposits; discharge from fertilizer and aluminum factories | 4 ppm | 4 ppm | 0.2 ppm | 0.0 - 0.2 ppm |
| Nitrate-Nitrite | Runoff from fertilizer, use; leaching from septic tanks, sewage; erosion of natural deposits | 10 ppm | 10 ppm | 0.5 ppm | 0.0 – 0.5 ppm |
| Combined Radium (-226 & -228) | Erosion of natural deposits | 5 pCi/L | 0 pCi/L | 2.74 pCi/L | 0.0 – 2.74 pCi/L |
| Gross Alpha Particle Activity | Erosion of natural deposits | 15 pCi/L | 0 pCi/L | 4.56 pCi/L | 0 – 4.56 pCi/L |
| Gross Beta Particle Activity | Decay of natural and man-made deposits | 50 pCi/L | 0 pCi/L | 4.19 pCi/L | 0 – 4.19 pCi/L |

Source: 2018 Water Quality Report

Spill Prevention and Control Plans

The water treatment facilities have spill prevention and control plans prepared in accordance with state regulations.

5.8 Contracts

In addition to the Water System within the City limits, LUS operates and maintains water distribution facilities outside the City limits. LUS provides retail and wholesale service outside the City limits. Wholesale service is provided in accordance with contracts between LCG and the district customers. LCG has six wholesale contracts serving seven specific customers, including two water districts and five neighboring water systems or cities. These six wholesale contracts include Waterworks District North, Waterworks District South, the City of Scott, the City of Broussard, Milton Water System, and the City of Youngsville. Water service to Waterworks District North customers is billed by LCG in the name of the Waterworks District North consistent with the applicable rate schedules. Both the North and South Waterworks Districts constructed their own additions and extensions according to standards set by LUS.

In addition to the six wholesale contracts, LCG signed a letter agreement with the City of Carencro in 1980, with no expiration date, to provide water service on an emergency back-up basis.

These wholesale customers represent 29.7% of the total water volume and 28.1% of total water sales revenue in 2019. The wholesale customer portion of total Water System sales volume remained stable over the past few years; however, the corresponding revenues have increased due to wholesale rate increases. Tables 5-14 and 5-15 summarize the historical wholesale water volume sales and revenues by customer.

Table 5-14
Water System
Wholesale Water Sales by Customer (1,000 gallons)

| Customer | 2015 | 2016 | 2017 | 2018 | 2019 |
|--|-----------|-----------|-----------|-----------|-----------|
| City of Scott | 323,792 | 331,260 | 356,855 | 339,037 | 365,611 |
| City of Broussard | 245,222 | 236,605 | 260,502 | 297,294 | 332,037 |
| City of Youngsville | 306,747 | 314,452 | 345,638 | 406,563 | 367,097 |
| Milton Water System | 242,354 | 245,279 | 225,155 | 234,024 | 240,071 |
| Waterworks District North | 458,144 | 458,802 | 448,394 | 442,492 | 324,787 |
| Waterworks District North - Wholesale | 234,629 | 228,077 | 225,320 | 222,101 | 227,818 |
| Waterworks District South | 305,657 | 303,152 | 299,187 | 315,399 | 314,507 |
| Total Wholesale Water Sales | 2,116,545 | 2,117,627 | 2,161,051 | 2,256,911 | 2,171,928 |
| Total Water Sales (Wholesale and Retail) | 7,536,303 | 7,520,277 | 7,543,498 | 7,620,462 | 7,320,533 |
| Percent of Total Sales from Wholesale | 28.1% | 28.2% | 28.6% | 29.6% | 29.7% |

Source: LUS Financial and Operating Statements

Table 5-15 Water System Wholesale Water Revenues by Customer

| Customer | 2015 | 2016 | 2017 | 2018 | 2019 |
|---|--------------|--------------|--------------|--------------|--------------|
| City of Scott | \$637,536 | \$711,851 | \$844,031 | \$988,418 | \$997,561 |
| City of Broussard | 472,174 | 503,623 | 613,321 | 760,203 | 879,643 |
| City of Youngsville | 589,515 | 665,814 | 820,289 | 1,033,306 | 934,361 |
| Milton Water System | 463,288 | 516,698 | 528,244 | 601,330 | 602,054 |
| Waterworks District North | 1,208,192 | 1,210,188 | 1,187,053 | 1,265,202 | 944,243 |
| Waterworks District North – Wholesale | 450,483 | 483,261 | 536,451 | 574,238 | 588,692 |
| Waterworks District South | 584,882 | 645,213 | 703,063 | 815,558 | 815,953 |
| Total Wholesale Water Revenues | \$4,406,071 | \$4,736,650 | \$5,232,452 | \$6,038,256 | \$5,762,507 |
| Total Water Revenues (Wholesale and Retail) | \$18,028,081 | \$18,286,651 | \$19,458,484 | \$21,220,243 | \$20,524,232 |
| Percent of Total Revenues from Wholesale | 24.4% | 25.9% | 26.9% | 28.5% | 28.1% |

Source: LUS Financial and Operating Statements

Each contract is a long-term contract between 30 and 40 years in length. The City of Broussard contract was set to expire in 2020 but was extended to 2038. The City of Scott contract was set to expire in 2022 but was extended to 2038. The Waterworks District North and Waterworks District South contracts expire in 2032 and 2035, respectively. The Milton Water System expires in 2037 and the City of Youngsville expires in 2038.

Table 5-16 summarizes the terms of each wholesale customer agreement.

Table 5-16 Water System Wholesale Water Contract Terms

| Customer | Contract Date | Term (Yrs.) | Termination |
|---|-------------------|----------------|-------------------|
| Water District North – Full Service – Phase 1, 2, 3, 4 (NE area, NW area, Scott area) | October 17, 2002 | 30 | October 17, 2032 |
| Waterworks District North – Wholesale | October 17, 2002 | 30 | October 17, 2032 |
| City of Scott | May 28, 1997 | 25 | May 28, 2038 |
| City of Broussard (1) | March 5, 1998 | 40 | July 31, 2038 |
| Milton Water System | April 28, 1997 | 40 | April 28, 2037 |
| City of Youngsville | December 24, 1998 | 40 | December 24, 2038 |
| Waterworks District South | October 13, 1995 | 40 | October 12, 2035 |
| City of Carencro (2) | March 28, 1980 | NA | No expiration |

Source: LUS

5.9 Benchmarking

LUS' residential and commercial water rates have historically been among the lowest in the state and surrounding region. The following tables compare the average residential and commercial rates for selected water utilities in the region.

Table 5-17 Water System Residential Rate Comparison

| Utility | Average (\$/1,000 gallon) ⁽¹⁾ |
|--------------|---|
| LUS | \$2.64 |
| Alexandria | \$3.19 |
| Lake Charles | \$3.44 |
| Shreveport | \$4.01 |
| Baton Rouge | \$4.37 |
| New Iberia | \$5.04 |
| New Orleans | \$8.91 |

Source: LUS. Rates as of October 2019.

⁽¹⁾ City of Broussard contract extended October 16, 2019

⁽²⁾ Letter Agreement with the City of Carencro to provide them with water on an emergency back-up basis. The rate charged will be the same as the current City of Scott rate. As per information received from LUS' Water System, LUS supplied water to the City of Carencro under this letter agreement fewer than five times.

⁽¹⁾ Assumes monthly water consumption of 7,000 gallons per month.

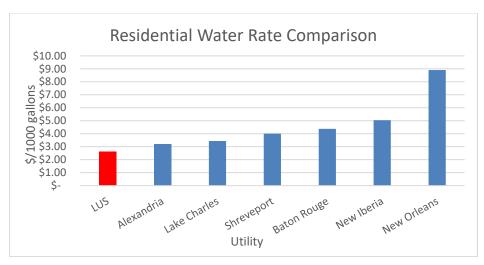


Figure 5-1: Water System – Residential Rate Comparison

LUS completed a rate study in 2016, which showed that the Water System rates were insufficiently recovering revenues to cover costs. As a result, Water System retail rates were increased November 1, 2016 by 7.4% and again on November 1, 2017 by 7.2% as approved by LPUA.

Table 5-18 Water System Commercial Rate Comparison

| Utility | Average (\$/1,000 gallons) (1) |
|--------------|-----------------------------------|
| LUS | \$3.05 |
| Alexandria | \$3.14 |
| Shreveport | \$3.87 |
| Baton Rouge | \$4.20 |
| Lake Charles | \$4.42 |
| New Iberia | \$4.44 |
| New Orleans | \$9.05 |

Source: NewGen. Rates as of October 2019.

⁽¹⁾ Assumes monthly consumption of 30,000 gallons and a 2-inch meter.

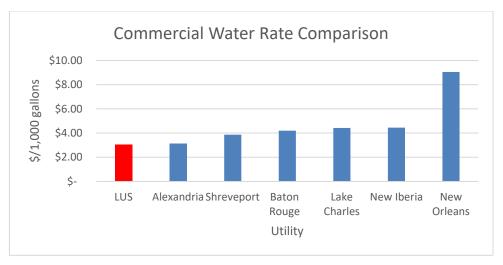


Figure 5-2: Water System – Commercial Rate Comparison

Benchmarking Financial and Operating Statistics

Table 5-17 benchmarks selected financial and operating ratios for LUS with other large municipal water utilities nationwide. The data was provided by the *AWWA Utility Benchmarking Performance Management for Water and Wastewater, 2018 Data published 2019.* The American Water Works Association (AWWA) report contains data based on regions of the U.S. and based on the number of water customers served by the utility. For the purposes of our analysis, we used the U.S. South region, which includes Louisiana and hereafter referred to as "Regional." In addition, the AWWA report contains an aggregate of Water utilities in the U.S. and Canada and hereafter referred to as "National." The results are shown below in Table 5-19. If possible, the comparisons were made based on the Water System only. However, for some balance sheet items, the LUS data was available for the combined Electric, Water, and Wastewater Utilities System and hereafter referred to as "Combined." The AWWA benchmark data for "Combined" includes only water and wastewater utilities.

As shown in Table 5-19, LUS' operational costs are considerably lower than the National and Regional costs. LUS' debt to equity is in lower than Regional but higher than National averages. LUS water utility operating ratio is above National and Regional. LUS' combined utility operation ratio is above National and Regional. However, the AWWA combined utilities include water, wastewater, and stormwater, whereas LUS includes water, wastewater, and electric. LUS' cash reserves are lower than other National and Regional ratios, while their DSC is higher than Regional ratios.

Table 5-19 Water System Benchmarked Water Utility Operating Ratios

| | | National (1) | Regional | Ll | JS |
|---|----------|--------------|----------|---------|---------|
| Statistics | Basis | 2018 | 2018 | 2018 | 2019 |
| Operational Costs per MGD | Water | \$3,285 | \$2,394 | \$1,691 | \$1,720 |
| Debt to Equity (Total Assets) | Combined | 0.29 | 0.47 | 0.34 | 0.38 |
| Operating Ratio (O&M cost/ Operating revenue) | Water | 0.64 | 0.56 | 0.67 | 0.69 |
| Operating Ratio (O&M cost/ Operating revenue) | Combined | 0.61 | 0.47 | 0.72 | 0.68 |
| Cash Reserve Days (2) | Combined | 553 | 300 | 42 | 51 |
| Debt Service Coverage Ratio | Water | 1.97 | 2.54 | 4.33 | 3.76 |
| Debt Service Coverage Ratio | Combined | 2.00 | 2.16 | 3.31 | 3.55 |

Source: AWWA and LUS

5.10 Historical Financial Performance

Historical Water System debt service for years 2015 through 2019 includes a portion of the Series 2010 Bonds, Series 2012 Bonds and Series 2019 Bonds. The Series 2019 Bonds first debt service was due November 1, 2019 (FY 2020). The Series 2010 Bonds will be fully redeemed by the proceeds of the Series 2017 Bonds on November 1, 2020. Table 5-20 shows historical debt service and the associated DSCR. In each year since 2015, the DSCR exceeded the minimum coverage requirement of 1.0 required by the Bond Ordinances.

Table 5-20 Water System Historical Financial Performance

| FY | Operating Revenues (1) | Operating Expenses (2) | Balance Available for Debt Service | Debt Service (3) | Debt Service Coverage Ratio |
|------|---------------------------|---------------------------|--|---------------------|--------------------------------------|
| 2015 | \$18,284,817 | \$13,099,239 | \$5,185,577 | \$1,802,076 | 2.9 |
| 2016 | \$18,593,541 | \$13,761,106 | \$4,832,435 | \$1,801,748 | 2.7 |
| 2017 | \$19,822,196 | \$13,965,819 | \$5,856,377 | \$1,415,916 | 4.1 |
| 2018 | \$21,736,544 | \$14,260,225 | \$7,476,319 | \$1,726,379 | 4.3 |
| 2019 | \$21,369,475 | \$14,227,206 | \$7,142,269 | \$1,899,168 | 3.8 |

Source: LUS Financial and Operating Statements

National AWWA benchmarks for wastewater and combined water and wastewater utilities with 50,001 to 100,000 customers to align with the Water System customers served.

⁽²⁾ Based on total O&M for Electric, Water, and Wastewater Systems less fuel and purchased power expenses.

⁽¹⁾ Operating Revenues include interest income and other miscellaneous income.

⁽²⁾ Operating Expenses include O&M and other expenses such as customer service and A&G costs. Operating Expenses do not include ILOT, normal capital and special equipment, and other miscellaneous expenses.

⁽³⁾ Debt Service was prepared on a cash basis for the below table and includes a portion of the Series 2010 Bonds, Series 2012 Bonds and Series 2019 Bonds. The Series 2019 Bonds first debt service was due November 1, 2019 (FY 2020). The Series 2010 Bonds will be fully redeemed by the proceeds of the Series 2017 Bonds on November 1, 2020.

Rate Structure

The Water System services retail and wholesale customers.

Wholesale

The Water System serves wholesale customers outside of the City limits on a contract basis.

Retail

The Water System serves customers inside the City limits and outside of the City limits. The Water System customer classes include residential, commercial, schools and churches, and special contract customers for bulk water. The Water System rate structure for retail customers include a customer charge based on the meter size and commodity charges based on usage. The Residential customers have seasonal rates with an inclining block rate structure during the summer months of April through November.

Table 5-21 Water System Retail Rate Schedules

| Rate Class | Serves | Effective Date | Meter Size (inches) | Customer Charge (\$/month) | Winter Commodity Rate (\$/1,000 gallons) | Summer Commodity Rate Tier 1 (\$/1,000 gallons) | Summer Commodity Rate Tier 2 (\$/1,000 gallons) | Monthly Commodity Rate (\$/1,000 gallons) |
|---------------|-------------------------|-------------------|---------------------------|----------------------------------|---|---|---|--|
| W-1 | Residential | Nov-17 | 0.75 | \$4.85 | \$1.65 | \$1.65 | \$2.65 | NA |
| | | | 1.00 | \$8.10 | \$1.65 | \$1.65 | \$2.65 | NA |
| | | | 1.50 | \$16.15 | \$1.65 | \$1.65 | \$2.65 | NA |
| | | | 2.00 | \$25.85 | \$1.65 | \$1.65 | \$2.65 | NA |
| | | | 3.00 | \$48.50 | \$1.65 | \$1.65 | \$2.65 | NA |
| | | | 4.00 | \$80.85 | \$1.65 | \$1.65 | \$2.65 | NA |
| | | | 6.00 | \$161.65 | \$1.65 | \$1.65 | \$2.65 | NA |
| | | | 8.00 | \$258.65 | \$1.65 | \$1.65 | \$2.65 | NA |
| W-1-O | Residential Non-City | Nov-17 | 0.75 | \$9.70 | \$3.30 | \$3.30 | \$5.30 | NA |
| | | | 1.00 | \$16.15 | \$3.30 | \$3.30 | \$5.30 | NA |
| | | | 1.50 | \$32.35 | \$3.30 | \$3.30 | \$5.30 | NA |
| | | | 2.00 | \$51.75 | \$3.30 | \$3.30 | \$5.30 | NA |
| W-2 | Commercia I | Nov-17 | 0.75 | \$4.85 | NA | NA | NA | \$1.85 |
| | | | 1.00 | \$8.10 | NA | NA | NA | \$1.85 |
| | | | 1.50 | \$16.15 | NA | NA | NA | \$1.85 |
| | | | 2.00 | \$25.85 | NA | NA | NA | \$1.85 |
| | | | 3.00 | \$48.50 | NA | NA | NA | \$1.85 |
| | | | 4.00 | \$80.85 | NA | NA | NA | \$1.85 |
| | | | 6.00 | \$161.65 | NA | NA | NA | \$1.85 |

Table 5-21 Water System Retail Rate Schedules

| Rate Class | Serves | Effective Date | Meter Size (inches) | Customer Charge (\$/month) | Winter Commodity Rate (\$/1,000 gallons) | Summer Commodity Rate Tier 1 (\$/1,000 gallons) | Summer Commodity Rate Tier 2 (\$/1,000 gallons) | Monthly Commodity Rate (\$/1,000 gallons) |
|---------------|-------------------------|-------------------|---------------------------|----------------------------------|---|---|---|--|
| | | | 8.00 | \$258.65 | NA | NA | NA | \$1.85 |
| W-2-O | Commercia I Non-City | Nov-17 | 0.75 | \$9.70 | NA | NA | NA | \$3.70 |
| | | | 1.00 | \$16.15 | NA | NA | NA | \$3.70 |
| | | | 1.50 | \$32.35 | NA | NA | NA | \$3.70 |
| | | | 2.00 | \$51.75 | NA | NA | NA | \$3.70 |

Source: LUS Rate Schedules

LUS completed a rate study in 2016, which showed that the rates for the Water System was insufficiently recovering all costs. As a result, Water rates increased November 1, 2016 by 7.4%, and again on November 1, 2017 by 7.2%.

Water Retail Revenue Statistics

Table 5-22 shows the Water System revenues. The total retail revenues increased by 4.8% in 2017 and 6.9% in 2018 due to rate increases. The revenues decreased by 2.7% in 2019 due to lower sales. The number of customers increased at an average annual rate of 1.6% since 2015. The revenue per customer decreased in 2019 by 6.3%.

Since 2015, the total retail gallon sales have decreased by annual average of 1.3%. The gallon sales per customer decreased annually on average by 2.9% since 2015. The residential class decreased their usage per customer annually on average by 3.6% since 2015. Increases in plumbing fixture efficiency, appliances and conservation measures are likely contributing to this decrease.

In 2019, the revenue per gallon increased by 1.4%. As customers use less water, the average rate is higher due to fixed costs being spread over fewer gallons.

Table 5-22 Water System Retail Revenues by Class

| | 2015 | 2016 | 2017 | 2018 | 2019 |
|------------------------------------|--------------------|--------------------|---------------------|--------------|--------------|
| | 2013 | 2010 | 2017 | 2010 | 2019 |
| Revenues | †7.4 /0.400 | * 7.407.444 | *7.70 / 0.40 | *0.440.400 | 40.404.040 |
| Residential | \$7,463,132 | \$7,426,141 | \$7,796,049 | \$8,410,699 | \$8,181,849 |
| Commercial | 5,091,137 | 5,092,632 | 5,319,854 | 5,543,239 | 5,464,127 |
| Schools & Churches | 461,676 | 500,405 | 537,322 | 632,392 | 534,520 |
| Other | 191,849 | 210,500 | 209,454 | 234,910 | 244,873 |
| Total | \$13,207,794 | \$13,229,678 | \$13,862,679 | \$14,821,240 | \$14,425,369 |
| Number of Customers | | | | | |
| Residential | 41,825 | 42,393 | 42,693 | 42,929 | 44,633 |
| Commercial | 6,451 | 6,550 | 6,647 | 6,671 | 6,899 |
| Schools & Churches | 290 | 297 | 305 | 312 | 317 |
| Other | 285 | 283 | 284 | 283 | 281 |
| Total | 48,851 | 49,524 | 49,929 | 50,195 | 52,130 |
| Revenue per Customer | | | | | |
| Residential | \$178 | \$175 | \$183 | \$196 | \$183 |
| Commercial | 789 | 777 | 800 | 831 | 792 |
| Schools & Churches | 1,592 | 1,683 | 1,763 | 2,028 | 1,685 |
| Other | 674 | 743 | 739 | 831 | 871 |
| Total (\$/Customer) | \$270 | \$267 | \$278 | \$295 | \$277 |
| Sales (1,000 gallons) | | | | | |
| Residential | 2,779,361 | 2,737,573 | 2,714,031 | 2,735,228 | 2,561,224 |
| Commercial | 2,342,305 | 2,334,596 | 2,342,707 | 2,243,690 | 2,237,397 |
| Schools & Churches | 210,700 | 231,962 | 236,557 | 289,301 | 248,388 |
| Other | 87,392 | 98,519 | 89,152 | 95,333 | 101,596 |
| Total | 5,419,758 | 5,402,650 | 5,382,447 | 5,363,552 | 5,148,605 |
| Sales (1,000 gallons) per Customer | | | | | |
| Residential | 66 | 65 | 64 | 64 | 57 |
| Commercial | 363 | 356 | 352 | 336 | 324 |
| Schools & Churches | 726 | 780 | 776 | 928 | 783 |
| Other | 307 | 348 | 314 | 337 | 361 |
| Total | 111 | 109 | 108 | 107 | 99 |
| Revenue per 1,000 gallons | | | | | |
| Residential | \$2.69 | \$2.71 | \$2.87 | \$3.07 | \$3.19 |
| Commercial | 2.17 | 2.18 | 2.27 | 2.47 | 2.44 |
| Schools & Churches | 2.19 | 2.16 | 2.27 | 2.19 | 2.15 |
| Other | 2.20 | 2.14 | 2.35 | 2.46 | 2.41 |
| Total (\$/1,000 Gallons) | \$2.44 | \$2.45 | \$2.58 | \$2.76 | \$2.80 |
| Total (#/ 1,000 Gallotts) | Ψ ∠ .ΤΤ | ΨΔ.ΤΟ | ΨΖ.JU | ΨΖ.10 | ΨΖ.00 |

Source: LUS Financial and Operating Statements

Expense Analysis

Table 5-23 shows the historical water operating expenses separated between fixed and variable expense. Variable operating expenses include purchased power costs embedded in the Power and Pumping expense account and chemical costs embedded in the Purification expense account. Fixed operating expenses include source of supply, fixed costs embedded in both the Power and Pumping and Purification expense accounts, Distribution, Customer Service, and A&G expenses. Historically, the variable expenses averaged 22% of the total expenses.

The Water System retail sales are affected by weather. Seasonal water sales increase during hot or dry summers and decrease during cool or wet summers. The volatility in the weather combined with a seasonal rate structure may affect the volatility in the revenues. However, as shown in Table 5-21, the expenses are largely fixed and do not vary with the weather. As a result, there is pressure on the water rates to adequately recover revenues during years with cool or wet summers.

Table 5-23
Water System
Historical Fixed and Variable Expense Summary

| | 2015 | 2016 | 2017 | 2018 | 2019 |
|-------------------------|--------------|--------------|--------------|--------------|--------------|
| Variable Expenses | | | | | |
| Power & Pumping | \$514,060 | \$474,683 | \$461,177 | \$464,538 | \$461,845 |
| Purification | 2,452,455 | 2,624,435 | 2,556,678 | 2,587,531 | 2,675,900 |
| Total Variable Expenses | \$2,966,515 | \$3,099,118 | \$3,017,855 | \$3,052,070 | \$3,137,745 |
| Fixed Expenses | | | | | |
| Source of Supply | \$169,594 | \$185,999 | \$191,113 | \$175,620 | \$183,896 |
| Power & Pumping | 313,576 | 327,040 | 268,334 | 296,324 | 303,191 |
| Purification | 1,703,658 | 1,853,514 | 1,929,383 | 1,971,597 | 1,871,480 |
| Distribution | 2,297,316 | 2,538,366 | 2,619,286 | 2,884,033 | 2,889,727 |
| Customer | 1,158,987 | 1,149,579 | 1,128,205 | 1,219,158 | 1,172,251 |
| A&G | 4,489,593 | 4,607,489 | 4,811,643 | 4,661,424 | 4,668,916 |
| Total Fixed | \$10,132,724 | \$10,661,987 | \$10,947,964 | \$11,208,155 | \$11,089,461 |
| Total Fixed & Variable | \$13,099,239 | \$13,761,106 | \$13,965,819 | \$14,260,225 | \$14,227,206 |
| Percent Variable | 23% | 23% | 22% | 21% | 22% |
| Percent Fixed | 77% | 77% | 78% | 79% | 78% |

Source: LUS Financial and Operating Statements

5.11 Findings and Recommendations

■ While total water production remains stable, the retail and wholesale water sales decreased in 2019 by 4.0% and 3.8%, respectively. Based on the last five years of data, the wholesale customers' percentage of total water produced has leveled off between 28% to 30%. Continued coordination with wholesale customers and adequate planning

for improvements to the LUS system and the wholesale customers' systems is necessary to protect the interests of retail customers.

- The City of Broussard and the City of Scott extended their current Wholesale Water contract with LUS. The City of Broussard and the City of Scott are now under contract until 2038.
- A biological treatment process for the Commission Boulevard site was pilot tested and construction documents are completed. LUS is set to put the new treatment plant out to bid spring/summer 2020.
- Although staffing levels were not reported to be an issue, a succession plan should be implemented to ensure knowledgeable operators and maintenance personnel are developed for the Water and Wastewater Systems. Several key management personnel and certified operators can or will retire within the next five years. LUS should develop a succession plan to ensure the continued operation of the water/wastewater operations with as much operational continuity as possible, with as little loss of institutional knowledge as possible. LUS reports that staffing levels are reviewed annually, and that a program of screening and cross-training to identify individuals that exhibit technical proficiency and leadership skills is in place.
- LUS completed the integration of SCADA and plant controls, which resulted in streamlined operational efficiency, and allowed for maximum utilization of operations personnel. LUS plans to continue to expand pressure monitoring in the distribution system.
- The AMI deployment for the Water System had experienced a relatively high level of malfunctions and meter failures. Honeywell replaced all meter modules in an effort to resolve performance problems. As of January 2018, the meters were replaced, the project reached completion, and the meters are now under warranty. However, as of the end of FY 2019, meters are still failing and, if under warranty, being replaced.
- LUS personnel report that the actual costs to purchase and install water meters of the varying sizes required for new customers greatly exceeds the current fees charged. In addition, the fees charged do not take into consideration the location of meter installations relative to the distribution main being accessed, the surface conditions, and whether or not the meter being installed is on the same side or opposite side of the roadway as the main where the meter is being installed. LUS should consider evaluating the cost of service for new meter installations to the system.
- Commercial and residential development and redevelopment appears to be improving, which could cause a strain on LUS' system. LUS is seeing an increase in formerly single home properties being turned into multi-home developments, i.e. apartments/townhomes. This may cause some localized issues as the current infrastructure connecting to these properties may not be adequate to handle the increase in water usage. However, at the time of this Report, it is unknown the extent and length of the impact the COVID-19 crisis may have on commercial and residential development in Lafayette and the Water System.
- The Guilbeau Road elevated tower's painting contract was renegotiated in late 2019.
- In February 2019, NWP experienced an accidental release of approximately 2,500 pounds of hydrated lime. As lime was being transferred from a storage silo to a feed

- silo, a gauging cap was inadvertently left off, allowing for the release. Since lime covered nearby homes, residents were evacuated as a precaution, but were allowed to return the following day. There was no disruption of service to customers. Roads and homes were washed, and the lime was removed by vacuum. Road drains were sealed to minimize any environmental impacts.
- Two Water Boil Advisories were issued by LUS in 2019. The first was issued in February 2019 in coordination with Water District North after a private contractor broke a water line. The second was issued in September 2019 due to LUS performing water line repairs.

SECTION 6 WASTEWATER SYSTEM

As of 2019, LUS provided wastewater services to 45,623 customers. The Wastewater System is comprised of a wastewater collection system, four wastewater treatment plants at various locations throughout the City, and waste sludge management and disposal facilities. The total combined permitted treatment capacity for the four plants is 18.5 MGD. The total combined flowholding capacity at the four plants is 33.0 MG. In addition, LUS is responsible for integrating small, community-type package wastewater treatment plants into the main LUS Wastewater System. These package plants serve subdivisions and rural areas that are not currently in the LUS service area.

Wastewater System collection volumes increased in 2019 by 7.9% from 2018 collection volumes. Collection volumes in 2019 were in line with historical collection average volumes over the 2015 through 2018 period. Historical Wastewater System collection volumes are shown in Table 6-1.

Table 6-1
Wastewater System
Historical Retail Collection

| FY | Retail Collection (1,000 gallons) (1)(2) |
|------|--|
| 2015 | 5,734,225 |
| 2016 | 6,267,402 |
| 2017 | 5,768,832 |
| 2018 | 5,326,815 |
| 2019 | 5,746,278 |

Source: LUS Financial and Operating Statements

- (1) The Wastewater System does not provide wholesale service.
- (2) The Retail Collection is not associated with the gallons used for billing wastewater customers.

6.1 Wastewater Treatment

The four main wastewater treatment plants include the South Sewage Treatment Plant (SSTP), the East Sewage Treatment Plant (ESTP), the Ambassador Caffery Treatment Plant (ACTP), and the Northeast Treatment Plant (NETP). Table 6-2 summarizes the Wastewater System treatment capacity.



Table 6-2
Wastewater System
Wastewater Treatment Average Day Treatment Loads

| | 2019 ⁽¹⁾ (MGD) | Permitted Capacity (MGD) | Flowholding Capacity (MG) |
|--------|------------------------------|-----------------------------|---------------------------------|
| SSTP | 5.3 | 7.0 | 3.5 |
| ESTP | 3.2 | 4.0 | 3.0 |
| ACTP | 5.9 | 6.0 (2) | 7.0 |
| NETP | 1.2 | 1.5 | 25.0 |
| Totals | 15.6 | 18.5 | 38.5 |

Source: LUS

South Sewage Treatment Plant

The SSTP is an activated sludge facility with a permitted capacity of 7.0 MGD but is currently operating at an average flow of 5.0 MGD. There is approximately 3.5 MG of on-site wet-weather retention capacity. Sludge is treated through aerobic digesters and transported off-site for disposal at the LUS sludge disposal land farm.

LUS purchased land surrounding the SSTP site for future construction of additional retention and treatment facilities to serve growth in the system, and the potential addition of package plants in the area. The planned expansion will increase the capacity of the SSTP from 7.0 MGD to a total capacity of 12.0 MGD. LUS prepared engineering plans and began initial phases of construction for the SSTP expansion project.

The SSTP expansion project, and design and construction of related projects to address issues such as expansion of influent head-works capacity, odor control, wet-weather flow retention or side-stream storage requirements, and increased sludge treatment capacity, are included in the CIP. The contract for improvements to the sludge handling at the SSTP (sludge building and belt presses) was bid in 2016, with notice to proceed given in March 2017. Phase 1 Part 1 (belt filter presses and the sludge building) was completed in early 2019. Phase 1 Part 2 of the solids handling project (two new digesters) will be bid during the spring of 2020. Other considerations for maximizing the treatment capacity at the SSTP include reconfiguration of existing treatment from extended aeration to Sequencing Batch Reactors (SBRs) and blending retained flow with treated discharge in accordance with EPA rules and guidelines.

Phase 2 (flow handling) of the SSTP expansion project consists of adding new screens, new grit chambers, and SBRs to the plant. Geotechnical investigation work was completed during 2019. This project will be bid at the completion of the Phase 1 Part 2 project in late 2021 or 2022.

East Sewage Treatment Plant

The ESTP has a permitted capacity of 4.0 MGD, and uses an extended aeration oxidation ditch treatment process, with a 3.0 MG wet-weather retention tank. Sludge is treated using anaerobic digesters that operate on time and temperature and achieve up to 27% solids. LUS

⁽¹⁾ Average day hydraulic loads are not adjusted to dry weather conditions and therefore include infiltration.

⁽²⁾ Permitted capacity remains at 6.0 MGD but plant treatment capacity is 9.25 MGD.

has a series of projects planned to rebuild the existing sludge digestion facilities, and to recover sludge digestion facilities that were previously taken out of service. The out of service tankage and structure remain intact and are capable of being refitted and restored to full operation. This initial portion of the rehabilitation project is currently 99% complete, with only punch list items remaining to be performed in 2020. Rehabilitation of the No. 2 digester will commence upon completion of the current project. This project is anticipated to bid in 2020.

LUS is discussing with the school board to purchase some land adjacent to the ESTP in 2020 providing for future plant expansion if needed.

Ambassador Caffery Treatment Plant

The ACTP is a 6.0 MGD treatment plant originally constructed with rotating biological contactors (RBCs) and an oxidation ditch with a 3.0 MG wet-weather retention tank. However, the RBC process has since been refitted and replaced with SBR's. LUS staff finds the SBR system to be extremely efficient, easily processing varying flow ranges. Although the permit for ACTP will remain at 6.0 MGD, the SBR system installed will treat up to 9.25 MGD average. The volatile solids resulting from the SBR process are very close to a Class B waste level without additional treatment. The system uses screw presses to prepare the sludge for transport to the sludge disposal land farm. A 24-inch force main from the ACTP to the SSTP provides operational flexibility should wastewater flows need to be diverted from the ACTP, at a max rate of 20 MGD.

Northeast Treatment Plant

The NETP is an oxidation ditch treatment facility with 1.5 MGD permitted capacity. The plant is connected to a 25.0 MG wet-weather retention basin used as a buffer during wet weather events due to high inflow and infiltration (I&I) of the collection system. The plant's sludge is treated with lime stabilization and liquid hauled for disposal by land farming. An onsite pond containing water plant sludge is nearing capacity and requires cleaning out.

Engineering study for the expansion of the NETP may need to be started in 3- to 6-year time frame.

6.2 Wastewater Collection

The collection system consists of 590 miles of gravity sewer collector pipes and interceptors, 12,868 sanitary sewer manholes, 190 sanitary sewer lift stations, and 102 miles of sewer force mains. Table 6-3 summarizes the Wastewater System collection system infrastructure.

Table 6-3
Wastewater System
Wastewater Collection System Infrastructure

| | 2015 | 2016 | 2017 | 2018 | 2019 |
|-------------------------|--------|--------|--------|--------|--------|
| Number of Connections | 43,521 | 44,269 | 45,034 | 45,436 | 45,942 |
| Miles of Pipe (1) | 649 | 659 | 665 | 673 | 692 |
| Number of Manholes | 12,145 | 12,313 | 12,538 | 12,716 | 12,868 |
| Number of Lift Stations | 176 | 179 | 185 | 188 | 190 |

Source: LUS

As the service area is relatively flat, with little to no elevation relief, the wastewater collection system requires a significant number of lift stations to pump and re-pump wastewater to the four treatment plants. The 190 sanitary sewer lift stations consist of approximately 30% self-priming style suction lift stations, and 60% submersible stations of various makes and descriptions. The increase of two new lift stations in 2019 is due to new development throughout the LUS Wastewater System service area. As requests are submitted to LUS for sewer lift station facilities to be included in the Wastewater System, LUS Engineering evaluates the opportunities to connect the development to existing collection basins, or to upgrade existing facilities to consolidate existing lift stations.

LUS attempts to standardize their control panel requirements for lift stations, but developers remain concerned about the higher cost of the equipment that LUS requests. LUS attempts to balance the support of development with optimizing Wastewater System efficiency. A majority of the lift stations include the ability to communicate with the operations center, via SCADA, for reporting outages, operating conditions, and flow data to the operators. Fiber optic cables were run to approximately 100 lift station sites. Another 51 are connected via Mission dialers, and the remaining sites require field verification by operators. LUS plans to continue installing SCADA communication capabilities in the future. Once all the lift stations are connected to SCADA, LUS can substantially improve proactive controlling and monitoring the operation of its lift stations, especially in response to heavy rain conditions. This increased SCADA communication will significantly reduce customer inconveniences, and the cost of claims due to sewer system backups. To date, approximately 100 of the lift stations have camera access via fiber connections with 30 Mbps service. LUS' goal is to connect the remaining lift stations to SCADA and are in the process of evaluating platforms.

Several items are under investigation (both short term and long term) in the downtown area to eliminate some capacity issue due to increase in sewer flow from multi-unit developments. A new lift station is under design, including flow monitoring, to intercept downtown area sewer flow and pump directly to the SSTP. The project is currently in the right-of-way acquisition phase. Negotiations with a private developer to construct a short-term lift station downtown which will intercept some existing downtown flow as well as the new development and discharge into the ESTP interceptor system to decrease the demand on the downtown system. Flow monitoring for this short-term lift station was performed in 2019.

⁽¹⁾ Combined length of gravity collection lines and sewer force mains. Does not include service laterals.

The Acadiana Park lift station was completely rehabbed in 2019. The Brown Park lift station will receive a complete rehabilitation in 2020. Other projects include concrete rehabilitation at the Farrel Road Lift Station, and an upcoming project at the Camellia/Republic Lift Stations that will also improve gravity lines.

A new sewer district was established in 2019 in the Greenfarm Road area and will provide sewer to approximately 40 unserved homes.

LUS is also charged with the responsibility of assimilating small, community-type package wastewater treatment plants into the Wastewater System. These package plants are increasingly utilized to serve subdivisions and rural areas that are not currently in the LUS service area. To date, 23 package wastewater treatment plants are operated and maintained as LUS' Wastewater System infrastructure, with five additional package plants added in 2019. Each of the package plants carry its own discharge permit, and their relatively isolated locations meaning that they do not affect LUS capacity as both treatment and discharge are located at the package plant site. Additional package plant integration capacity will be provided by the future SSTP and Wastewater System expansions.

6.3 Historical Capital Improvement Program

LUS uses a capital work order system to track capital expenses. The historical capital shown in Table 6-4 reflects investment in infrastructure funded by the Series 2010 and Series 2019 Bonds and retained earnings. The Series 2010 Bonds were issued for wastewater collection system improvements including lift stations and interceptors. The Series 2019 Bonds are available to support various capital projects including expansion of treatment plants, lift station and sludge handline.

Table 6-4 Wastewater System Historical CIP

| | 2015 | 2016 | 2017 | 2018 | 2019 |
|-----------------------------|-------------|-------------|-------------|-------------|-------------|
| Normal Cap & Spec Equipment | \$2,097,944 | \$1,524,624 | \$1,876,974 | \$1,264,908 | \$1,985,294 |
| Series 2010 Bonds | 2,984,526 | 98,009 | 0 | 0 | 0 |
| Series 2019 Bonds | | | | | 128,538 |
| Retained Earnings | 2,174,335 | 2,294,350 | 4,207,580 | 6,881,980 | 5,247,716 |
| Total Capital | \$7,256,805 | \$3,916,983 | \$6,084,553 | \$8,146,888 | \$7,361,548 |

Source: LUS, Status of Construction Work Order Reports.

6.4 Operations and Related Performance

In 2019, the average daily wastewater volume treated by the four plants was 15.6 MGD. The average operating volumes treated by the four plants is less than each plant's permitted capacity except ACTP. ACTP's average wastewater flow is at its permitted level of 6.0 MGD. While the flows are at the permitted level, the SBR system at ACTP is capable of treating up to 9.25 MGD as a peak or maximum flow. The ACTP treats wastewater flows above its permitted levels in times of emergency operations or diversions to replace or repair other plant or

collection system infrastructure. This situation occurred six times in 2019, over the last five years, averaged five times per year.

Capacity, Management, Operations, and Maintenance Program

In April 2017, the EPA performed an audit of the LUS sanitary sewer system. LUS provided requested documentation, including the wastewater master plan and flow studies. The EPA also toured the four wastewater plants and select lift stations. The EPA took no issues with the LUS work order system or the process by which wastewater complaints are addressed and repairs made. Minor maintenance issues were noticed and documented.

The final results of the EPA's audit were presented to LUS in May 2018 in the form of an administrative order. The order requires the preparation and implementation of a Capacity, Management, Operations, and Maintenance (CMOM) Program by May 1, 2020. LUS submitted details of the CMOM implementation plan in February of 2020. These plans include Collection System Management, Collection System Operations, Collection System Maintenance, and Collection System Capacity Evaluation. This CMOM Program is designed to assist municipalities and utilities to create a framework for implementation of best practices for capacity, managing, operating, and maintaining a wastewater system. In LUS' case, this includes regularly scheduled testing and repair of sewerage infrastructure. The order requires 10% of the collection system be inspected each year, with found defects addressed within three years. This has required LUS to increase the frequency of its inspections of the collection system. The increase in the frequency of inspections began in November 2018. In preparation for this CMOM Program, LUS increased its annual budget for Closed Circuit Television Video (CCTV) inspection, as well as, the budget for inflow and infiltration repairs in the CIP, manhole lining, and point repairs. Another recommendation is that standard operating procedures (SOPs) for all sewage pump/lift stations be prepared and left at the sites for operator reference. LUS does not expect any material difficulties or have any material concerns complying with the order.

The Wastewater System must manage significant I&I issues with the wastewater collection system and thus the treatment plants. This is a common issue for wastewater utilities in the southeast and across the U.S., especially in aging systems such as LUS'. The CMOM Program will allow LUS to address I&I issues at the most problematic areas through its renewal and replacement system. LUS' periodic CCTV inspection program using remote cameras to inspect pipes for replacement will now have to inspect 10% of the collection system per year per the administrative order. Many defects are on the private side of the system (service lines, cleanouts, etc.), and this makes it difficult for LUS to completely seal the system as work must be performed by property owners at these locations. Due to the implementation of activities negotiated with EPA as a result of the 2017 audit, LUS will see an increase in those costs associated with testing, maintenance, and repair of the sewerage infrastructure. These costs were included in both the 2019 and 2020 Budgets, and LUS will continue to see the increases in future budgets.

Biosolids Beneficial Reuse Land Application Program

LUS disposes of biological solids (sludge), the byproduct of water and wastewater treatment plant operation, to privately owned farmland disposal sites leased by LUS. LUS sludge operations are permitted under LDEQ Biosolids/Sewage Sludge Landfarming/Beneficial Reuse

Permit No. LAJ020125. Waste sludge generated at each of the wastewater treatment plants is treated to Class B biosolids standards and dewatered prior to transport to the disposal site. LUS reports that all required quarterly, semiannual, and annual reports were submitted to LDEQ during 2019.

Waste sludge is transported and applied to privately owned land farms that are under lease to LUS for that purpose. Each of the leased locations is an active farming operation. LUS is required to accommodate their farming activities such as crop and livestock rotation, and access to farming operations during inclement weather. This arrangement makes it necessary for LUS to secure more acreage than is actually required for actual biosolids disposal. LUS currently leases approximately 1,163 acres for sludge disposal, with year-to-year leases that each include a 30-day notice end-of-lease clause. In 2019, LUS utilized roughly 320 acres for biosolids land application.

LUS has only three large sites available and minimal back-up capacity should any farmer terminate their agreement. LUS evaluated purchasing and owning land to dispose of the biosolids to eliminate the reliance on the multiple active farm leases, which could be cancelled with 30-day notice. As LUS currently treats biosolids to Class B sludge, disposal requires approximately 300 acres of land. If the land purchase is not feasible, LUS would be driven to generate Class A biosolids, and then find properties suitable for sludge application as a soil amendment rather than as a fertilizer component.

6.5 Environmental and Regulatory Compliance Issues

Currently, LUS' Pretreatment Section within Environmental Compliance uses the CityWorks Program to track complaints, work orders, and other information. In addition, the Department converted to a web-based version of the CityWorks Program as the beta testing of the system was accomplished in 2017. LUS' Environmental Compliance Department implemented that version of the CityWorks Program into other sections, so that better communication and tracking of customer complaints can be achieved. This implementation will make sharing and tracking of information more efficient within departments at LUS, especially as an Asset Management Program for the lift stations will be a part of the CMOM Program.

All wastewater systems in Louisiana are required to file an annual Municipal Water Pollution Prevention audit report for each operating facility. These reports, among other things, compare the design hydraulic and biological treatment capacity of each plant with the actual conditions to identify plant design capacity exceedances. At times, LUS exceeds the design flow capacity at its wastewater treatment plants. In 2019, LUS exceeded the design/permitted flow capacity at ACTP six times. Biological loading was exceeded four times at SSTP and one time at NETP during 2019. Planned improvements to wet-weather holding facilities and headworks facilities will help to alleviate capacity exceedances related to excessive rainfall events. Each of the exceedances are reported to LDEQ when they occur, and when LUS knows that there will be an excursion due to repairs or replacement, the utility coordinates with LDEQ, as required in their National Pollutant Discharge Elimination System (NPDES) discharge permit. Table 6-5 shows the number of months during which the design capacity of each plant was exceeded over the past five years.

Table 6-5
Wastewater System
Number of Months Design/Permitted Capacity was Exceeded

| Plant | 2015 | 2016 | 2017 | 2018 | 2019 |
|--------------------|------|------|------|------|------|
| Flow | | | | | |
| SSTP | 2 | 2 | 0 | 0 | 0 |
| ESTP | 3 | 1 | 2 | 1 | 0 |
| ACTP | 5 | 8 | 5 | 1 | 6 |
| NETP | 0 | 1 | 0 | 0 | 0 |
| Biological Loading | | | | | |
| SSTP | 0 | 0 | 0 | 0 | 3 |
| ESTP | 0 | 1 | 0 | 0 | 0 |
| ACTP | 0 | 0 | 0 | 0 | 0 |
| NETP | 0 | 0 | 0 | 0 | 1 |

Source: LUS

The Clean Water Act of 1972 requires all states to participate in NPDES, and to file DMRs regarding wastewater quality at the point of discharge or introduction into the environment. The Vermilion River is considered oxygen deficient; therefore, LUS must comply with the limitations established for the release of carbonaceous biological oxygen demand and ammonia nitrogen (NH₃) into the river. Discharge permits are issued to LUS for each operating unit by the LDEQ that reflect the total maximum daily loading standards set for the Vermilion River in 2003.

The ACTP LPDES permit expired on September 30, 2019. A timely permit renewal application was submitted to LDEQ and the new permit was issued with an effective date of November 1, 2019. The permits for ESTP and SSTP permit expired on October 31, 2019. Timely permit renewal applications were submitted to LDEQ for both plants and the new permits were issued with an effective date of April 1, 2020. The permit for NETP expired on October 31, 2019. A timely permit renewal application was submitted to LDEQ. During the public comment period LUS submitted comments in regard to the new cyanide limits that LDEQ proposed to add to the final permit. LUS is working with LDEQ to come to a final decision and is therefore operating under an expired permit. Continuation of expiring permits is governed by regulations promulgated at LAC 33:IX.2321 which states that when the permittee has submitted a timely application, the conditions of an expired permit continue in force until the effective date of a new permit. LDEQ has added monitoring and reporting requirements for phosphorus and nitrogen in the permits for ACTP, ESTP and SSTP and LUS expects the same for the final permit for NETP. At this time no limitations have been placed in the permits for these parameters. The quality of various discharge parameters of each treatment unit are recorded on DMRs and submitted monthly to LDEQ. The 2019 DMRs for the various treatment plants and operating units indicate all operating units were in compliance with NPDES discharge limits except as shown in Table 6-5. LUS is current with all fees and report submittals, and there were no public complaints received in 2019. LUS does not expect any rejections in the renewal of the Wastewater System environmental or operating permits.

In 2017, the EPA issued rules to dental facilities concerning discharges containing Amalgam. LUS contacted local facilities regarding types of waste being discharged to issue proper certifications. The EPA begins enforcement of the rules in July 2020.

LUS completed its evaluation of guidance from the EPA regarding national air emission standards for hazardous pollutants. It was determined that these regulations do not apply to the LUS wastewater treatment facilities.

Spill Prevention Control and Countermeasure Plans

Wastewater treatment facilities that are proximate to waters of the U.S., and subject to spills of oils, fuel, or other controlled substances, and having a storage capacity of more than 1,320 gallons at a single facility must have an SPCC plan prepared in accordance with state and federal regulations. SPCC plans were prepared and implemented in accordance with state and federal requirements for each wastewater treatment site.

Wastewater Pretreatment Program

LUS continues to maintain a wastewater pretreatment program that is applicable to certain customers discharging to the LUS collection system. Many of the requirements contained in the program are industry-accepted best practices meant to reduce the loading at the treatment facilities. An example is the reduction of oils and grease into the Wastewater System. This program is currently maintained by the LUS Environmental Compliance Division. To ensure compliance, LUS samples permitted industries at least once per year.

Currently, there are six LUS customers that have been issued Significant Industrial User Permits, which are issued to any customer that discharges an average of 25,000 gallons or more of process wastewater, contributes a process waste stream that makes up 5% or more of the average dry-weather hydraulic or organic (BOD, TSS, and such) capacity of the treatment plant, or is designated as such because the industrial user has a reasonable potential for adversely affecting the treatment facility's operation or for violating any pretreatment standard or requirement.

LUS also has issued seven Categorical Zero Discharge Permits, which are issued to customers that do not discharge any process wastewater. These industrial users are issued permits because the EPA promulgates pretreatment standards for specific industry categories in accordance with CWA section 307.

In addition to these permits issued, LUS follows Best Management Practice Programs with 12 hospitals, 5 oilfield wash racks, and 17 vehicle wash racks.

The most recent Pretreatment Audit was done February 20-21, 2020. The final report has not been received but preliminary comments from LDEQ inspectors indicate that there were no deficiencies noted. The last audit of the pretreatment program by LDEQ was performed in 2015. Below is part of the summary of findings from that audit which indicates how professionally the pretreatment program is operated:

"Overall, Lafayette City-Parish Government Pretreatment Program was excellent. The organization of the Industrial Users' files allowed the file review process to be done in a timely and complete manner. It was noted the LUS prepares thorough Fact Sheets for each of their Significant Industrial Users. Through the file reviews and site visits, LDEQ determined that LUS

promotes pollution prevention. Each of the facilities visited was practicing some form of pollution prevention and researching alternative operational/treatment procedures to reduce pollution and water use. Additionally, the pretreatment staff maintains a good rapport with Industrial Users (IU) representatives and consequently, the IUs are cooperative in achieving the goal of compliance with pretreatment standards and requirements."

6.6 Contracts

LUS is currently under contract for wastewater O&M for the Grossie Avenue area. This area includes a small number of customers served by a separately owned wastewater collection system. This agreement was made in 1995 via a U.S. Department of Housing and Urban Development grant. Flows from the approximately 50 customers are treated at the ESTP. The 40-year agreement expires in August 2035.

6.7 Benchmarking

LUS' residential and commercial wastewater rates are similar to and competitive with the utilities benchmarked in the state and surrounding region. The following tables and figures compare the average residential and commercial rates for selected wastewater utilities in the region.

Table 6-6 Wastewater System Residential Rate Comparison

| Utility | Average (\$/1,000 gallon) ⁽¹⁾ |
|--------------|---|
| Alexandria | \$3.86 |
| Lake Charles | \$4.33 |
| New Iberia | \$5.09 |
| Baton Rouge | \$6.39 |
| LUS | \$7.13 |
| Shreveport | \$10.30 |
| New Orleans | \$11.29 |

Source: LUS. Rates as of October 2019.

⁽¹⁾ Assumes monthly water consumption of 7,000 gallons per month.

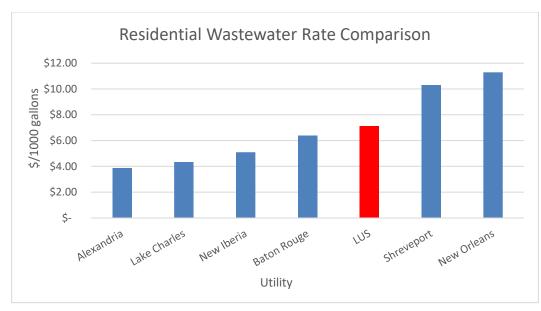


Figure 6-1: Wastewater System – Residential Rate Comparison

LUS completed a rate study in 2016, which showed that the Wastewater System rates were insufficiently recovering revenues to cover costs. As a result, Wastewater System rates were increased November 1, 2016 by 6.1% and again on November 1, 2017 by 5.7% as approved by LPUA.

Table 6-7 Wastewater System Commercial Rate Comparison

| Utility | Average (\$/1,000 gallon) ⁽¹⁾ |
|--------------|---|
| Alexandria | \$3.66 |
| Lake Charles | \$3.87 |
| LUS | \$6.75 |
| Baton Rouge | \$8.55 |
| Shreveport | \$9.34 |
| New Orleans | \$12.44 |

Source: NewGen. Rates as of October 2019.

⁽¹⁾ Assumes monthly consumption of 30,000 gallons and a 2-inch meter.

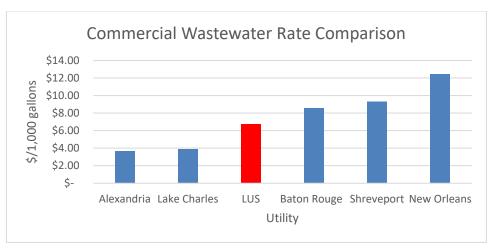


Figure 6-2: Wastewater System – Commercial Rate Comparison

Benchmarking Financial and Operating Statistics

Table 6-8 benchmarks selected financial and operating ratios for LUS with other large municipal wastewater utilities nationwide. The data was provided by the *AWWA Utility Benchmarking Performance Management for Water and Wastewater, 2018 Data published 2019.* The AWWA report contains data based on regions of the U.S. and based on the number of wastewater customers served by the utility. For the purposes of our analysis, we used the U.S. South region, which includes Louisiana and hereafter referred to as "Regional." In addition, the AWWA report contains an aggregate of Wastewater utilities in the U.S. and Canada and hereafter referred to as "National." For the National level statistics, we used the utilities that have 50,001 to 100,000 customers. If possible, the comparisons were made based on the Wastewater System only. However, for some balance sheet items, the LUS data was available for the combined Electric, Water, and Wastewater Systems and hereafter referred to as "Combined." The AWWA benchmark data for Combined includes only water and wastewater utilities.

As shown in Table 6-8, LUS' operational costs are above the National and Regional costs. LUS' debt to equity is higher than National and lower than Regional utilities. LUS wastewater utility operating ratio is higher than other utilities. LUS' cash reserves are lower than other utilities, while their DSCR is higher than National and Regional utilities.

Table 6-8
Wastewater System
Benchmarked Wastewater Utility Operating Ratios

| | | National (1) | Regional | LU | JS |
|---|------------|--------------|----------|---------|---------|
| Statistic | Basis | 2018 | 2018 | 2018 | 2019 |
| Operational Costs per MGD | Wastewater | \$2,916 | \$2,168 | \$3,518 | \$3,343 |
| Debt to Equity (Total Assets) | Combined | 0.29 | 0.47 | 0.34 | 0.38 |
| Operating Ratio (O&M cost/ Operating revenue) | Wastewater | 0.56 | 0.46 | 0.60 | 0.64 |
| Operating Ratio (O&M cost/ Operating revenue) | Combined | 0.61 | 0.47 | 0.72 | 0.68 |
| Cash Reserve Days (2) | Combined | 553 | 300 | 42 | 51 |
| Debt Service Coverage Ratio | Wastewater | 1.90 | 2.22 | 4.06 | 3.04 |
| Debt Service Coverage Ratio | Combined | 2.00 | 2.16 | 3.31 | 3.55 |

Source: AWWA and LUS

6.8 Historical Financial Performance

Historical Wastewater System debt service for years 2015 through 2019 include the Series 1996 Bonds, a portion of the Series 2010 Bonds, Series 2012 Bonds and Series 2019 Bonds. The Series 2019 Bonds first debt service was due November 1, 2019 (FY 2020). The Series 2010 Bonds will be fully redeemed by the proceeds of the Series 2017 Bonds on November 1, 2020. Table 6-9 shows historical debt service and the associated DSCR. In each year since 2015, the DSCR exceeded the minimum coverage requirement of 1.0 required by the Bond Ordinances.

National AWWA benchmarks for wastewater and combined water and wastewater utilities with 50,001 to 100,000 customers to align with the LUS customers served.

⁽²⁾ Based on total O&M for Electric, Water, and Wastewater Systems less fuel and purchased power expenses.

Table 6-9
Wastewater System
Historical Financial Performance

| FY | Operating Revenues (1) | Operating Expenses (2) | Balance Available for Debt Service | Debt Service ⁽³⁾ | Debt Service Coverage Ratio |
|------|---------------------------|---------------------------|------------------------------------|--------------------------------|--------------------------------------|
| 2015 | \$29,119,216 | \$17,566,682 | \$11,552,534 | \$4,621,420 | 2.5 |
| 2016 | \$29,144,574 | \$18,295,151 | \$10,849,422 | \$4,619,524 | 2.3 |
| 2017 | \$30,790,307 | \$18,685,538 | \$12,104,769 | \$4,270,621 | 2.8 |
| 2018 | \$32,379,226 | \$18,737,163 | \$13,642,063 | \$3,363,806 | 4.1 |
| 2019 | \$32,038,772 | \$19,211,514 | \$12,827,259 | \$4,218,291 | 3.0 |

Source: LUS Financial and Operating Statements.

- (1) Operating Revenues Include interest income and other miscellaneous income.
- (2) Operating Expenses include O&M and other expenses such as customer service and A&G costs. Operating Expenses do not include ILOT, normal capital and special equipment, and other miscellaneous expenses.
- (3) Debt Service was prepared on a cash basis for the below table and includes the Series 1996 Bonds, a portion of the Series 2010 Bonds, Series 2012 Bonds and Series 2019 Bonds. The Series 2019 Bonds first debt service was due November 1, 2019 (FY 2020). The Series 2010 Bonds will be fully redeemed by the proceeds of the Series 2017 Bonds on November 1, 2020.

Rate Structure

The Wastewater System services retail customers inside the City limits and outside of the City limits. The Wastewater System customer classes include residential and commercial.

The Wastewater System rate structure includes a customer charge and volumetric charges. The volumetric charges are based on the season and on the customers' water consumption. Customers are charged for their actual usage during the months of December through March. For the summer months, generally the usage is calculated on the average of the four preceding winter months (December – March) usage. However, the usage may not be less than 75% of the actual water consumption for the current month. Adjustments may be made by LUS as needed.

LUS completed a rate study in 2016, which showed that the rates for the Wastewater System were insufficiently recovering all costs. As a result, Wastewater rates increased November 1, 2016 by 6.1%, and again on November 1, 2017 by 5.7%.

Table 6-10 Wastewater System Rate Schedules

| Rate Class | Serves | Effective Date | Customer Charge (\$/month) | Monthly Volumetric Charge (\$/1,000 gallons) |
|---------------|----------------------|----------------|----------------------------------|---|
| S-1 | Residential | Nov 2017 | \$8.60 | \$5.90 |
| S-1-0 | Residential Non-City | Nov 2017 | \$10.30 | \$7.10 |
| S-2 | Commercial | Nov 2017 | \$16.15 | \$6.15 |
| S-2-0 | Commercial Non-City | Nov 2017 | \$24.20 | \$7.40 |

Source: LUS Rate Schedules

Wastewater Revenue Statistics

Table 6-11 shows the Wastewater System revenues decreased in 2019 by 3.4% and the retail collection amounts decreased. The number of customers consistently increased at an average annual of 1.2% since 2015 with the highest customer growth in the schools and churches customer class. The revenue per customer increased by 5.1% 2018 and decreased by 0.6% in 2019.

Table 6-11 Wastewater System Retail Revenues by Class

| | 2015 | 2016 | 2017 | 2018 | 2019 |
|----------------------|--------------|--------------|--------------|--------------|--------------|
| Revenues | | | | | |
| Residential | \$15,383,027 | \$15,428,467 | \$16,301,946 | \$17,209,307 | \$16,620,065 |
| Commercial | 11,631,865 | 11,669,904 | 11,899,780 | 12,073,215 | 11,804,385 |
| Schools & Churches | 1,080,667 | 1,213,052 | 1,300,138 | 1,509,518 | 1,316,766 |
| Other | 209,198 | 211,356 | 204,511 | 185,506 | 169,456 |
| Total | \$28,304,757 | \$28,522,778 | \$29,706,376 | \$30,977,546 | \$29,910,672 |
| Number of Customers | | | | | |
| Residential | 37,919 | 38,569 | 39,054 | 39,229 | 39,791 |
| Commercial | 5,238 | 5,328 | 5,398 | 5,402 | 5,442 |
| Schools & Churches | 252 | 257 | 263 | 273 | 275 |
| Other | 114 | 115 | 116 | 116 | 115 |
| Total | 43,521 | 44,269 | 44,830 | 45,019 | 45,623 |
| Revenue per Customer | | | | | |
| Residential | \$406 | \$400 | \$417 | \$439 | \$418 |
| Commercial | 2,221 | 2,190 | 2,205 | 2,235 | 2,169 |
| Schools & Churches | 4,294 | 4,719 | 4,947 | 5,528 | 4,781 |
| Other | 1,843 | 1,838 | 1,762 | 1,606 | 1,479 |
| Total | \$650 | \$644 | \$663 | \$688 | \$656 |

Source: LUS Financial and Operating Statements

Historically, the Wastewater System experienced approximately \$90,000 per year in uncollectible accounts. This annual amount of uncollectible accounts and revenue for the Wastewater System is less than industry averages. While the annual uncollectible accounts are below industry averages, over several years, the balance accrued to approximately \$505,000 in 2019 for the Wastewater System. The majority of this accrual is associated with a specific group of customers that are typically rental occupants and receive no other LUS services, thus limited opportunities to recover the past due wastewater bills. LUS is working on a plan to collect these amounts through a mechanism in Louisiana state law that allows cooperative efforts with surrounding water providers to collect past due balances. LUS also hopes to prevent or reduce uncollectible revenue in the future.

Expense Analysis

Table 6-12 below shows the historical wastewater operating expenses separated between fixed and variable expense. Variable operating expenses include purchased power costs embedded in the Collection expense account and chemicals embedded in the Treatment expense account. Fixed operating expenses include costs embedded in Collection, Treatment, Customer Service, and A&G expense accounts. Historically, the variable expenses have averaged 9% of the total expenses while fixed expenses average 91%.

As the Water System retail sales are affected by weather, so are the Wastewater System billed gallon sales. The volatility in the weather may affect the volatility in the revenues. However, as shown in Table 6-12, the expenses are largely fixed and do not vary with the weather. As a result, there is pressure on the wastewater rates to adequately recover revenues during any type of weather.

Table 6-12
Wastewater System
Historical Fixed and Variable Expense Summary

| | 2015 | 2016 | 2017 | 2018 | 2019 |
|-------------------------|--------------|--------------|--------------|--------------|--------------|
| Variable Expenses | | | | | |
| Collection | \$365,217 | \$366,371 | \$346,809 | \$332,139 | \$372,159 |
| Treatment | 1,391,904 | 1,350,099 | 1,351,974 | 1,334,120 | 1,249,620 |
| Total Variable Expenses | \$1,757,121 | \$1,716,470 | \$1,698,783 | \$1,666,259 | \$1,621,779 |
| Fixed Expenses | | | | | |
| Collection | \$3,722,893 | \$4,095,630 | \$4,350,118 | \$4,390,309 | \$4,940,592 |
| Treatment | 5,265,725 | 5,565,525 | 5,452,814 | 5,543,161 | 5,737,501 |
| Customer | 1,208,820 | 1,347,623 | 1,345,368 | 1,399,015 | 1,365,016 |
| A&G | 5,612,123 | 5,569,902 | 5,838,454 | 5,738,418 | 5,546,626 |
| Total Fixed Expenses | \$15,809,562 | \$16,578,681 | \$16,986,755 | \$17,070,904 | \$17,589,735 |
| Total Fixed & Variable | \$17,566,682 | \$18,295,151 | \$18,685,538 | \$18,737,163 | \$19,211,514 |
| Percent Variable | 10% | 9% | 9% | 9% | 8% |
| Percent Fixed | 90% | 91% | 91% | 91% | 92% |

Source: LUS Financial and Operating Statements

6.9 Findings and Recommendations

In May 2018, the EPA issued an administrative order based on a 2017 audit of the Wastewater System. There were no issues with the LUS work order system and processes by which wastewater complaints are addressed and repairs made. However, the administrative order requires implementation of a CMOM Program. LUS will have to inspect 10% of its collection system each year, and address defects within three years of discovery. This required LUS to ramp up the frequency of its inspection of the collection system and will require additional funding to address sewer repairs. Based

upon the schedule and activities negotiated with EPA in 2018, this CMOM Program will be a substantial infrastructure rehabilitation program over the next ten years.

- LUS submitted the required documents to EPA in February 2020, ahead of the May 1, 2020 deadline.
- LUS began increased line inspection with cameras and initial findings indicate more repairs needed than first expected. Budgeting for repairs may need to be reevaluated to meet the CMOM program's three-year timeframe for any repairs.
- SCADA control and feedback from the operating units, especially lift stations, has not been fully implemented, although significant progress was made in 2018, little progress was made in 2019. Currently, 100 of the system's 188 lift stations now have fiber access. LUS still plans to connect the remaining lift stations to SCADA and is in the process of evaluating platforms. Although SCADA is not critical to the actual function of the operating units, O&M efforts, data collection used in developing reports, and maximization of personnel time and performance can be greatly enhanced by completing SCADA installations.
- Biosolids disposal continues to be a near-term issue that LUS must address as one of the lessors of the land cancelled an agreement, and as additional outlying package treatment plants are integrated with the Wastewater System. Although LUS is actively searching for new landowners to replace the acreage lost in 2017, LUS should continue to evaluate sludge treatment and disposal options such as:
 - Continuing to treat sludge to Class B standards versus Class A standards.
 - Continuing sludge disposal on leased land versus purchased land; third-party sales as a disposal option; or a combination of all three.
- Until such time as sludge treatment and sludge disposal options can be clarified, the current lease agreements for land necessary for sludge disposal land applications should be reviewed and updated to reflect long-term leases that will ensure that sufficient surface acreage is available to meet long-term sludge disposal requirements. Since the existing land leases are not favorable towards LUS regarding a long-term option for land application of biosolids, LUS advises that the following factors should be considered:
 - The lead time required to convert from generating Class B sludge to Class A sludge would likely take three to four years. This includes planning, permitting, design, procurement of equipment, and construction.
 - The cost for equipment necessary to generate Class A sludge is estimated in the \$4.0 million range.
 - The cost for lime required in the Class A process is estimated in the \$1.0 million per year range.
 - The process to purchase property will take anywhere from one to two years, depending if LUS can find suitable properties available within a reasonable proximity, and if the property can be purchased without having to go through the condemnation process.

- If a significant number of existing leases are cancelled before suitable arrangements can be made for alternate application sites, LUS may be forced to dispose of the biosolids in a landfill certified to handle Class B biosolids.
- Existing collection and transmission infrastructure necessary to assimilate outlying wastewater package plants into the Wastewater System, and to accommodate the flow from expected population growth is currently insufficient to properly handle such growth. LUS plans an update to the Wastewater Master Plan sometime in the near future that will identify collection system capacity improvements projects, wastewater treatment system capacity improvements, regulatory compliance projects, and system O&M projects for a minimum 20-year planning period. Such planning will enable LUS to update and supplement the existing CIP. In addition, the wet weather in 2016 caused higher flows at the NETP. As this is a smaller treatment facility, the higher flows make more of an impact. The master planning should evaluate any improvements or expansion necessary at NETP to accommodate future growth. The effort should also include the evaluation of the cost-benefit or cost effectiveness of assimilating additional package plants or service territory/City annexation areas into the Wastewater System.
- Although staffing levels were not reported to be an issue, several key management personnel and certified operators can or will retire within the next five years. LUS should develop a succession plan to ensure the continued operation of the water/wastewater operations with as much operational continuity as possible and with as little loss of institutional knowledge as possible. LUS reports that staffing levels are reviewed annually, and that a program of screening and cross-training to identify individuals that exhibit technical proficiency and leadership skills is in place.
- Currently, LUS' Pretreatment Section within Environmental Compliance uses the CityWorks Program to track complaints, work orders, and other information. In 2018, the Department converted to a web-based version of the CityWorks Program as the beta testing of the system was accomplished in 2017. LUS' Environmental Compliance Department plans to implement that version of the CityWorks Program into other sections, so that better communication and tracking of customer complaints can be achieved. This implementation should make sharing and tracking of information more efficient within departments at LUS, especially as an Asset Management Program for the lift stations will be a part of the CMOM Program.
- While the Wastewater System's annual amount of uncollectible accounts is less than industry averages, over the past several years, the balance accrued to approximately \$505,000. The majority of this accrual is associated with a specific group of customers that are typically rental occupants and receive no other LUS services, thus limited opportunities to recover the past due wastewater bills. LUS is working on a plan to collect these amounts through a mechanism in Louisiana state law that allows cooperative efforts with surrounding water providers to collect past due balances. LUS also hopes to prevent or reduce uncollectible revenue in the future.
- LUS continues to invest in its infrastructure, with one rehabilitation project at the Acadiana Park Pump Station, completed in 2019. Another rehabilitation project at the Brown Park Pump Station is planned for 2020. Other projects include concrete rehabilitation at the Farrel Road Lift Station, an upcoming project at the Camellia/Republic Lift Stations that will also improve gravity lines, and the

improvements to the wastewater plants mentioned above. LUS also performed general maintenance projects at the lift stations and wastewater treatment plants, including repairs to oxidation ditch rotors at the East and Northeast Plants, rehabilitation to the drum screens at the East Plant, and replacement of a blower at the Ambassador Caffery Plant.

Commercial and residential development and redevelopment, particularly in the downtown area, appears to be improving with the economy, which could cause a strain on LUS' system. LUS is seeing an increase in formerly single home properties being turned into multi-home developments, i.e. apartments/townhomes. This may cause some localized issues as the current infrastructure connecting to these properties may not be adequate to handle the increase in water usage and wastewater generation. A long-term project that is under consideration is a new major pump station with a discharge force main directly to the South Wastewater Treatment Plant. However, at the time of this Report, it is unknown the extent and length of the impact the COVID-19 crisis may have on commercial and residential development in Lafayette and the Water System.

SECTION 7 COMMUNICATIONS SYSTEM

7.1 System Description

The Communications System, also known as LUS Fiber, is comprised of a 70-mile fiber backbone system with direct connections to national Tier 1 broadband providers, 160 miles of distribution fiber, and 557 miles of access fiber connecting to individual premise locations.

The fiber optic system began in 1998 with bulk fiber serving the Electric System SCADA system, transmission line protection systems, and LUS facilities. Further expansion offered wholesale communications and data services to governmental and educational facilities, and retail data, telephone, and CATV services to the general public. The first retail customers began receiving service in February 2009.

In preparation for providing retail communications services, the Communications System purchased the fiber optic system from the Utilities System in 2007. The Communications System utilized internal loans from the Utilities System to fund the purchase of the fiber system assets, startup costs, and operating costs. The Communication System does not expect any future loans from the Utilities System. The Communications System repayment of the loans will continue through 2033. The repayment of the Utilities System loans is subordinate to the payment of debt service on the Communications System bonds.

The Communications System offers an array of services in the competitive market including fiber leases, wholesale broadband, and retail customer services. The Communications System includes numerous 10-gigabit circuits deployed in multiple loops for greater redundancy that span the entire City and connect with the national fiber backbone. The Communications System added a fourth 10-gigabit Internet drain to cover capacity required in the near future. The four 10-gigabit fibers connections are a fixed cost for LUS Fiber with data bursts above the various committed gigabit levels leading to additional variable costs.

Customers

Since 2015, the Communications System number of accounts increased at a compound annual rate of 6.5%, totaling retail accounts in 2019. As shown in Table 7-1, the historical number of accounts and market share is consistently increasing.

LUS Fiber's marketing activities focus primarily on single family residence and business customers receiving electric service inside the City limits. Customers meeting this profile enable LUS Fiber to provide communication services with minimal additional cost. For the purposes of understanding the Communications System's share of the LUS target market, the Communications System customer projections are compared with a subset of LUS Electric System customers along with customers outside the LUS Electric System service territory.

LUS Fiber attained franchise status in November 2017 to offer communications service throughout the Parish, including the City of Broussard, City of Youngsville, Carencro, Duson, Scott, and unincorporated areas in the Parish. LUS Fiber is continuing to build out targeted



areas at the rate of one to one-and-a-half miles per month of combined underground and overhead installations, including distribution and access routes.

Table 7-1 Communications System Historical Retail Market Share

| FY | Number of Customer Accounts | Increase in Customer Accounts (%) | Market Potential (1) | LUS Target Market ⁽²⁾ | Increase in LUS Target Market | LUS Target Market Share |
|------|-----------------------------------|---|-------------------------|-------------------------------------|-------------------------------------|----------------------------|
| 2015 | | 1.9% | | | 1.6% | 34.0% |
| 2016 | | 10.0% | | | 1.6% | 36.8% |
| 2017 | | 4.0% | | | 1.4% | 37.8% |
| 2018 | | 7.6% | | | 1.3% | 40.1% |
| 2019 | | 4.3% | | | 1.2% | 41.4% |

Source: LUS Fiber

- (1) LUS serviceable residential and business electric customers inside the City limits.
- (2) Target market excludes apartments and other multifamily dwellings.

Service Offerings

In the retail market, the Communications System offers "triple play" services. "Triple play" is a common term in the industry that refers to CATV, Internet, and telephone services. The Communications System provides services to approximately 20,000 customers, who can choose to purchase any, or all, of the triple-play services. These services are in competition with regional and national data, and communications providers including Cox Communications, Dish, AT&T/DirecTV, kaptel, REACH4, and HughesNet.

The Communications System offers the following residential retail services to customers:

Residential Cable Television / Video Services

Digital TV

- 87 analog, 327 digital channels
- Packages
 - Basic Package with 20 channels
 - Expanded Basic with 80+ channels
 - Digital Access with 200+ digital channels
 - Digital Plus with 270+ digital channels
 - Digital Hispanic with 270+ digital channels, including 5 Spanish-only channels
 - Premium Movie Suites (HBO, Cinemax, Showtime, Starz/Encore)
 - Additional equipment and service options include digital video recorder (DVR), video on demand, pay-per-view, and set top boxes.

Streaming (new in 2019)

- ConnecTV Basic with 20 channels
- ConnecTV Expanded with 80+ channels
- ConnecTV Plus with 180+ digital channels
- Stingray Music
- Add on packages
 - Sports with 25+ channels
 - Premium with 40+ channels (HBO, Cinemax, Showtime, TMC, Starz, Encore)
 - Hispanic with 8+ channels

Residential Internet Service

- 3, 60, 100, 300 megabits per second (Mbps)
- 1 and 10 gigabits per second (Gbps)
- Hub City WiFi residential WiFi service
- Hub City WiFi Plus residential WiFi service

Residential Telephone Service

- Basic Line basic digital telephone service line with paid long-distance calling; packages and features are sold separately
- Basic Feature Package basic calling features
- Premium Feature Package basic service, plus voicemail and caller identification
- Unlimited Long Distance offered as a separate service to add to the above services
- International Long Distance per minute rate depending on the area called

In addition to these residential communications services, the Communications System began offering ConnecTV, a smart home streaming application, in October 2019. LUS Fiber also offers business communications services.

The sale of Internet services exhibits the highest growth for the Communications System, while CATV service and telephone service sales are stable. It is difficult to directly compare specific CATV, Internet, and telephone service offerings across all competitors in the market as each competitor bundles packages, services, and offerings differently.

7.2 Competition / Benchmarking

The CATV and Internet services markets within the City are competitive. National telecommunications firms such as Cox Communications, Dish, and AT&T/DirecTV each offer services within the City limits. Some of the competitors (AT&T/DirecTV and Dish) also have access to and own wireless spectrum, which may further increase competition for telecommunications services within the City.

The Communications System's high Internet speeds are a tangible competitive advantage. LUS Fiber typically stays in step with the competition in offering other services to the market. Providing quality service offerings to customers is a top priority business objective of the Communications System. While the Communications System has a competitive advantage in Internet services within the City; however, another telecommunications service provider is installing fiber in and around the City with plans to compete with LUS Fiber. Although the provider is deploying a fiber network, they are not aggressively marketing services and the customer service provided is not comparable to LUS Fiber.

Current communications services rates are stable, with increases for CATV or video generally driven by programming and content costs. LUS Fiber offers comparable and competitively priced higher-end CATV packages within the City. Internet service is extremely competitive, based on the equally fast download and upload speeds offered by the Communications System. Competitors offer a slower download speed and significantly reduced upload speed (typically 10 to 20% of download speeds). The Communications System also offers customers a unique feature that enables peer-to-peer connections within the City limits with excellent data exchange speeds. Currently competitors cannot offer this feature. Telephone service is competitive but difficult to compare directly with competitors' packages.

Table 7-2 below summarizes and compares LUS Fiber and competitors' Internet service offerings within the City. The comparison illustrates LUS Fiber's competitive advantage of faster download and upload speeds available at lower prices than competitors. Lafayette Economic Development Authority (LEDA) also markets these capabilities to new potential customers.

Table 7-2 Communications System Competitive Internet Service Offerings

| Provider | Service Offerings (Upload x Download Speeds) | | | | | |
|---|---|--|------------------------|----------------------------|---------------------------------------|--|
| LUS Fiber – Internet | 3 Mbps ⁽¹⁾ (Sym) ⁽²⁾ | 60 Mbps (Sym) | 100 Mbps (Sym) | 1,000 Mbps (Sym) | 10,000 Mbps (Sym) | |
| Price/month | \$19.95 | \$39.95 | \$49.95 | \$49.95 | \$295.95 | |
| LUS Fiber – Hub City WiFi | | 60 Mbps & WiFi | 100 Mbps & WiFi | 1,000 Mbps & WiFi | | |
| Price/month | | \$52.95 | \$62.95 | \$114.95 | | |
| Cox Residential | Up to 10 x 1 Mbps ⁽³⁾ | Up to 50 x 3 Mbps | Up to 150 x 10 Mbps | Up to 300 x 30 Mbps | Up to 940 x 35 Mbps (Gigablast) | |
| Price/month | \$19.95 | \$39.99 | \$59.99 | \$79.99 | \$99.99 | |
| Data Caps/month | 1024 GB | 1024 GB | 1024 GB | 1024 GB | 1024 GB | |
| Cox Internet Ultimate 150 (similar to Hub City Wifi add-on) | | \$10/mo. Additional for Existing Cust. | | | | |
| Cox Business | Up to 10 Mbps | Up to 100 Mbps | Up to 200 Mbps | | | |
| Price/month | \$74.99 | \$104.99 | \$154.99 | | | |
| AT&T Residential | 10 x 1 Mbps | 100 x 20 Mbps | | 1000 Mbps (Sym) (Fiber) | | |
| Price/month | \$60.00 | \$49.99 | | \$49.99 | | |
| Data Caps/month | 250 GB | None | | None | | |
| AT&T Business | Up to 25 x15 Mbps | Up to 50 x10 Mbps | Up to 100 x 20 Mbps | Up to 500 x 100 Mbps | | |
| Price/month (Prices vary by location, AT&T solicits a quote from potential customers) | \$60.00 | \$85.00 | \$115.00 | \$250.00 | | |

Source: LUS Fiber

7.3 Contracts

The Communications System has contracts with multiple service providers to connect to the national fiber backbone. The Communications System has several wholesale contracts with major carriers, Internet Service Providers (ISP), and application service providers that provide bandwidth, Internet, and telephone services on a retail basis to medium and large business customers.

⁽¹⁾ Mbps is millions of bits (Megabits) per second.

⁽²⁾ Sym is symmetrical, or equal upload and download speeds.

⁽³⁾ Cox and AT&T services are identified first by the download speeds, and then upload (e.g. 100 x 10 represents up to 100 Mbps download and 10 Mbps upload).

7.4 Operations and Related Performance

LUS Fiber's 10 gigabit fiber home service, first offered in May 2018, provides equal upload and download speeds with its fiber equipment connecting directly to the home.

As a normal course of business, service outages do occur. Since the inception of the Communications System, LUS Fiber has successfully restored service in a timely manner when outages occur. Successful outage management requires the proactive periodic replacement and upgrade of equipment. Overall, the Communications System performance remains highly reliable with limited outages for customers. Communications System customers regularly give LUS Fiber high marks for reliability, contrasting the negative reliability trend of its competitors. There were no major network outages in 2019. There were a few minor outages due to fiber cuts by third party construction crews; these outages were geographically isolated and affected a small percentage of customers.

Communications Shared Services

During 2019, the Communications System employees and facilities were organized separately from Utility System operations; however, several services such as accounting, customer service, and reporting functions were shared among the Communication System and Utilities System. In accordance with the requirement to maintain separate Utilities System and Communications System funds, all costs associated with these services are accounted for separately.

The LUS Business Support Services division manages the customer service for the Utilities System and Communications System. The Communications System also utilizes the same customer service centers as the Utilities System. Customers may pay their bill by mail, phone, online, drop box, or in person. LUS Fiber also accepts automatic bank or credit card payments. The Communications System targeted improvements to customer service processes in 2015, resulting in the reduction of customer service idle time from 60% to 25 to 30% and improvements in call responses. In addition, average install times went from 14 days to 6 days from the date of order; and, customers can now choose their installation and setup time appointments. Customers rate the Communications System customer service very high and are pleased with the responsiveness of the representatives.

7.5 Regulatory Structure and Environment

The Communications System must adhere to the Local Government Fair Competition Act (the Fair Competition Act) in Louisiana. The Fair Competition Act requires, among other provisions, that LUS Fiber must operate the Communications System in a manner that does not discriminate against competing providers of the same service and it may not grant any undue or unreasonable preference to itself or any private provider of covered services. Further, LUS Fiber may not cross-subsidize its covered services with tax dollars, income from other local government or utility services, below-market rate loans from the local government, or any other means. Under the Fair Competition Act, covered services of LUS Fiber include telecommunications services, advanced services (Internet), and CATV.

Separate from the requirements of the Fair Competition Act and LPSC Rules, LPSC has some jurisdiction over the telecommunication rates of LUS Fiber but it does not have jurisdiction over LUS Fiber's rates for advanced services (Internet) and CATV.

Pursuant to the Act, LUS Fiber is also subject to certain rules and audit requirements of the LPSC. In particular, pursuant to the Act, the LPSC enacted Cost Allocation and Affiliate Transaction Rules (LPSC Rules) and has responsibility and authority for compliance thereof by LUS Fiber. LUS Fiber is required by the LPSC Rules to file a certification with the LPSC on an annual basis, signed under oath, stating that it is complying with the Act and the LPSC Rules. After 2014, LUS Fiber was no longer required to file the annual audit.

Attest Audit

In addition, the LPSC Rules require LUS Fiber to have an attest engagement audit performed on an annual basis by an independent certified public accountant. The attest audit expresses an opinion as to whether or not the LUS Fiber systems, processes, and procedures applied, comply with the Act and the LPSC Rules. LUS Fiber obtains and files such attest audit reports with the LPSC annually for each FY of its operations. In addition, pursuant to the LPSC Rules, the LPSC conducted separate audits of LUS Fiber's compliance with the LPSC Rules.

In April 2018, LUS self-reported that it paid for services from LUS Fiber but had not fully utilized these services. LUS reported that there were approximately 101 sewer lift stations for which fiber was run to; however, the Wastewater Division's efforts to complete connections for these services did not keep pace with Fiber construction, resulting in only 37 of the lift stations being fully connected.

Per the 2017 Attest Audit, dated September 28, 2018, LUS requested and was being billed for 101 lift stations; however, service was not utilized by LUS at 63 of those lift stations even though LUS Fiber installed and provided the services. This resulted in LUS paying \$1,259,855 since 2012 for services not utilized. In addition, LUS neglected to terminate service at 25 CAP banks resulting in \$274,882 being paid to LUS Fiber for services not used. LUS was reimbursed by LUS Fiber for the above charges in 2018 at the request of LCG administration. However, at this time the reimbursement has not been mandated by the LPSC.

Per self-disclosures in the 2017 Attest Audit, in 2018 LUS Fiber reimbursed LUS for multiple wastewater lift stations in which LUS Fiber provided service but LUS never utilized the services. Following the 2018 LUS Fiber repayment to LUS, the LCG Mayor-President initiated an internal audit of all LUS Fiber services to LUS. The results of the internal audit were published in December 2019 and presented to the City-Parish Council. As a result of the internal audit two letters were sent to the LPSC regarding self-reporting of potential violations of the Fair Competition Act and the compliance audit for 2017. As of the date of this report, the LPSC has not stated their intent to open a regulatory proceeding regarding the payments through 2017 for LUS Fiber services to LUS wastewater lift stations, nor the additional 2019 self-reported potential violations included in the two letters to the LPSC. As the LPSC is currently considering the potential to consolidate the two issues documented in 2017 and 2019, and their intent to open a regulatory proceeding, the 2018 Attest Audit is not complete.

Subsequent to the letters to the LPSC from the Mayor-President in December 2019, the newly elected Mayor-President Josh Guillory placed several staff of the Utilities and Communications Systems on administrative leave in February of 2020. The Mayor-President placed the staff on administrative leave due to concerns of potential criminal activity and deletion of records or

emails. The Mayor-President requested the Louisiana State Police investigate the matter. Immediately after notifying the State Police, the District Attorney for the 15th Judicial District Court also notified LCG that the office would be evaluating the accusations and examining evidence. As of the date of this report, the Louisiana State Police have declined to begin investigating and have deferred to the District Attorney's evaluation of the issue. The District Attorney continues to evaluate and examine the accusation and evidence; however, has not determined if they will recommend or proceed with a formal investigation.

Federal Communications Commission

In February 2015, the Federal Communications Commission (FCC) ruled and reclassified broadband Internet access services under Title II of the Communications Act. The FCC will regulate certain aspects of broadband Internet services across the country, in particular the ability of broadband providers (e.g., AT&T/DirecTV, Cox Communications) to slow or block competitors' services and/or charge fees to content providers to deliver content at faster speeds. This broadband regulation is commonly referred to as "Net Neutrality." While the FCC ruled on Net Neutrality, the U.S. Telecom Association filed a lawsuit against the FCC challenging the Net Neutrality rule. In June 2016, the US Court of Appeals upheld the FCC's Net Neutrality rules and the idea that broadband access is a public utility, rather than a luxury.

In November 2017 a newly appointed FCC Commissioner proposed a repeal of Net Neutrality, with the FCC subsequently voting to repeal the legislation. Various states announced they planned to sue the FCC over the decision. In February 2018, the FCC informed Congress of their intention to repeal Net Neutrality, giving Congress 60 days to stop the repeal with the Congressional Review Act. Congress failed to pass the Congressional Review Act and the 2015 Net Neutrality Order was repealed. The FCC Restoring Internet Freedom Order took effect on June 11, 2018.

Environmental Compliance

Given the design and operation of the Communications System, there are limited environmental compliance issues. The Communications System fiber is installed on LUS' overhead electric poles and in underground ducts co-located within the underground electric distribution system, avoiding additional right-of-way requirements or construction and land use related issues.

7.6 ILOT and Imputed Tax

Pursuant to terms of a regulatory settlement, the Communications System must calculate and pay to the City an Imputed Tax. The Imputed Tax is equivalent to the payments that it would have to make if it were a privately-owned entity paying applicable state and local sales tax, property tax, franchise tax, and income tax. This Imputed Tax calculation is performed annually and can be paid to either the Utilities System or the LCG General Fund. As the Communications System improves operating margins, the Communications System will be able to pay ILOT to the LCG General Fund. Once ILOT payments are made to the LCG General Fund, the corresponding Imputed Tax obligation is reduced on a dollar-by-dollar basis.

The Communications System's ILOT calculation provides for an ILOT payment up to 12.0% of Adjusted Revenues (revenues less the cost of goods sold). However, all or a portion of this

payment is made subject to a test. The ILOT test ensures that the Communications System retains sufficient cash to meet capital obligations. The test requires that the ILOT payment be no greater than 12.0% of Adjusted Revenues, or the cash balance available after the payment of operating expenses and debt service less 7.5% of Adjusted Revenues. The Communications System tax requirement cannot be less than that required by the Imputed Tax calculation.

On July 21, 2015, the City-Parish Council approved Ordinance No. O-014-2015 that revised the ILOT calculation. This ordinance recognizes that the Communications System operates in a competitive environment and the current ILOT calculation is a greater expense than Imputed Tax. With the approval of this ordinance, the Communications System is now required to pay an ILOT amount equal to Imputed Taxes. The Imputed Tax payments will be made to LUS and the City for years 2016 through 2020 as prescribed in the ordinance. After 2020, 100% of Imputed Tax payments will go to the City. The reduced financial obligation will increase cash available for Communication System's capital improvement projects and reserves thereby reducing pressure to raise rates in the future and helping to maintain a level playing field with competitors.

7.7 Operating and Capital Budget

As explained in Section 2.2, the Communications System prepares and submits their proposed operating and capital budget to LCG. The operating portion of the budget contains projections of revenues and expenses for the upcoming FY.

The CIP as contained in the 2020 Budget is shown in Table 7-3 and totals \$36.1 million over the five-year period. The Communications System five-year CIP is reviewed, updated, and budgeted annually. General life expectancy of incoming connections and distribution (e.g., head end) is 7 to 10 years, at which time replacement or upgrade may be warranted.

Table 7-3 Communications System Projected CIP

| Project Description | 2020 | 2021 | 2022 | 2023 | 2024 | Total |
|--------------------------------|-------------|-------------|-------------|-------------|-------------|--------------|
| Customer Installations | \$2,175,671 | \$2,050,000 | \$2,000,000 | \$2,000,000 | \$2,000,000 | \$10,225,671 |
| Customer Premise Equipment | 2,933,776 | 2,100,000 | 1,850,000 | 1,850,000 | 1,825,000 | 10,558,776 |
| Headend Equipment and Upgrades | 200,000 | 550,000 | 675,000 | 650,000 | 650,000 | 2,725,000 |
| Hut Equipment and Upgrades | 350,000 | 415,000 | 350,000 | 350,000 | 350,000 | 1,815,000 |
| Network Equipment and Upgrades | 450,000 | 410,000 | 375,000 | 350,000 | 350,000 | 1,935,000 |
| Special Equipment | 1,940,000 | 1,800,000 | 1,500,000 | 1,500,000 | 1,500,000 | 8,240,000 |
| Special Capital | 125,000 | 125,000 | 125,000 | 125,000 | 125,000 | 625,000 |
| Total | \$8,174,447 | \$7,450,000 | \$6,875,000 | \$6,825,000 | \$6,800,000 | \$36,124,447 |

Source: 2020 Budget. All projects are shown in 2020 dollars.

The timing of capital projects is continually evaluated based on priority given changing circumstances; therefore, projects identified in the early years of the five-year program reflect a higher degree of certainty. All projects identified in the Communications System CIP are expected to be funded with cash available from Communications System operations.

Communications System Budget to Actual Performance

The Communications System's revenue performance was aligned with the 2019 Budget. The Communications System collected \$41 million in operating and miscellaneous revenues in 2019, as compared to the budgeted \$42 million. Operating expenses were under budget at \$21.4 million, as compared to the budgeted \$22.7 million. Other Income & Expenses were close to the budgeted amount. Overall, the cash available for capital was slightly above the budgeted amount. The Communications System's actual financial performance was close to budget and it exceeded DSCR requirements and continued to increase its net revenues.

Table 7-4
Communications System
Budget to Actual Performance

| | Actual (millions) | Budget (millions) | Difference (millions) | Difference (%) |
|----------------------------------|-------------------|----------------------|--------------------------|----------------|
| Operating Revenues | | | | |
| Retail Sales | \$37.4 | \$39.3 | (\$1.9) | (4.9%) |
| Wholesale Sales | 2.8 | 2.7 | 0.1 | 5.4% |
| Interest Income | 0.2 | 0.2 | 0.0 | (2.4%) |
| Miscellaneous Income | 0.7 | 0.1 | 0.6 | 396.6% |
| Total Operating Revenue | \$41.1 | \$42.3 | (\$1.2) | (2.9%) |
| Operating Expenses | | | | |
| Cost of Production | \$8.7 | \$9.8 | (\$1.1) | (11.0%) |
| Other O&M | 12.7 | 13.0 | (0.3) | (2.0%) |
| Total Operating Expenses | \$21.4 | \$22.7 | (\$1.3) | (5.9%) |
| Other Income (Expenses) | | | | |
| Normal Capital/Special Equipment | (\$0.2) | (\$0.1) | (\$0.1) | 99.9% |
| Interest on Long Term Debt | (4.8) | (4.8) | 0.0 | 0.0% |
| Principal on Long Term Debt | (4.6) | (4.6) | 0.0 | 0.0% |
| Note Payable | (1.7) | (1.7) | 0.0 | 0.0% |
| Imputed Tax Expense | (0.6) | (1.1) | 0.5 | (49.0%) |
| Total Other | (\$11.7) | (\$12.2) | \$0.5 | (4.4%) |
| Cash Available for Capital | \$8.0 | \$7.4 | \$0.6 | 8.8% |

Source: LCG Finance and Accounting

7.8 Accounting and Financial Statements

The accounting responsibilities for the Communications System resides with LCG. LCG prepares monthly Financial and Operating Statements for the Communications System. These statements include a balance sheet, income statement, and detailed revenues and expenses. As part of LCG, the Communications System follows the same FY with the ending date of October 31st.

The audit for each FY is generally not available until April of the following year. The detailed financial data included for the Utilities System was primarily based on the monthly Financial and Operating Statements that support and align with the audited CAFR. The tables included in this Report may slightly vary from the tables in the CAFR as numbers may be presented in various ways to calculate metrics. Although the numbers may vary, the differences are not material and do not affect the resulting metrics.

Balance Sheet

A comparative balance sheet is shown in Table 7-5. Total Assets have remained steady over the five years primarily due to renewal and replacement of assets. The Deferred Debit increased due to the 2015 revenue bond issuance costs. Since 2015, the Retained Earnings increased due to positive net operating income. There was a significant increase in uncollectible accounts in 2019 due to an upgrade of the billing system. During the upgrade the Communications System fell behind on writing off uncollectible accounts; however, as the upgrade was completed, the write-offs returned to historical levels and will decline to the historical averages in 2020.

Table 7-5 Communications System Comparative Balance Sheet

| | 2015 | 2016 | 2017 | 2018 | 2019 |
|---------------------------------------|---------------|---------------|---------------|--------------|--------------|
| Total Assets | | | | | |
| Communications Plant | \$79,409,738 | \$77,989,976 | \$76,227,066 | \$77,827,044 | \$78,200,948 |
| Bonds and Special Accounts | 4,235,338 | 6,327,788 | 9,404,519 | 6,014,644 | 5,920,578 |
| Cash and Cash Equivalent | 2,583,319 | 3,467,990 | 2,959,953 | 2,580,711 | 2,677,170 |
| Accounts Receivable | 1,430,268 | 1,508,689 | 1,451,287 | 1,425,507 | 2,174,550 |
| Reserve for Uncollectible Accounts | (77,305) | (100,656) | (138,185) | (183,659) | (605,788) |
| Prepayments | 58,683 | 262,960 | 256,139 | 448,868 | 404,315 |
| Inventories | 0 | 0 | 0 | 0 | 0 |
| Deferred Debits | 9,301,294 | 9,613,092 | 8,496,356 | 7,252,853 | 6,864,226 |
| Total Assets | \$96,941,336 | \$99,069,837 | \$98,657,134 | \$95,365,968 | \$95,635,998 |
| Total Liabilities & Equity | | | | | |
| Long Term Debt | \$106,195,000 | \$105,255,000 | \$101,210,000 | \$96,785,000 | \$92,140,000 |
| Current Liabilities | 3,113,538 | 2,654,078 | 4,198,360 | 2,395,408 | 2,913,130 |
| Long Term Liabilities | 42,274,489 | 42,556,583 | 41,249,931 | 39,484,427 | 37,899,544 |
| Retained Earnings | (54,641,692) | (51,395,823) | (48,001,156) | (43,298,868) | (37,316,675) |
| Total Liabilities & Equity | \$96,941,336 | \$99,069,837 | \$98,657,134 | \$95,365,968 | \$95,635,998 |

Source: Communications System Financial and Operating Statements

Fund Balances

Article V of the Communications System General Bond Ordinance dictates the Communications Systems' funds and accounts and how the 'Flow of Funds' works. Article V

creates the following accounts: Receipts, Operating, Sinking Fund, and Capital Additions. In addition, funds may be created as new bonds are issued. Table 7-6 below summarized the beginning balance, receipts, disbursements, and ending balances of the required funds. As seen in Table 7-6, the Total Fund Balances increased by \$98, or 1.2%, in 2019.

Table 7-6 Communications System Fund Balances as of October 31, 2019 (\$1,000)

| | Receipts Account | Operating Account | Debt Service Account | Reserve Account | Capital Additions Account | Security Deposits | Construction Funds | Total |
|-------------------|---------------------|----------------------|----------------------------|--------------------|---------------------------------|----------------------|-----------------------|---------|
| Beginning Balance | \$41 | \$2,250 | \$0 | \$0 | \$5,939 | \$69 | \$7 | \$8,306 |
| Receipts | 41,556 | 31,282 | 9,479 | 0 | 9,729 | 45 | 0 | 92,091 |
| Disbursements | 41,472 | 31,282 | 9,479 | 0 | 9,747 | 6 | 7 | 91,993 |
| Ending Balance | \$125 | \$2,250 | \$0 | \$0 | \$5,921 | \$108 | \$0 | \$8,404 |

Source: LCG

Income Statement

Table 7-7 shows the comparative income statement. The Operating Revenues and Operating Expenses have increased consistently since 2015 as the Communications System expanded and gained market share. Correspondingly, the Net Operating Revenues have increased 4.7% annually over the last five years.

Other Income varied over the years as amortization, fund balances, and interest rates changed. While the Net Income before Taxes was negative through 2015, it has been positive since.

There was a major change in the depreciation calculation in year 2016. The asset lives used for depreciation were originally set up nearly 10 years ago based on a consultant's recommendations. The historical depreciation rates for the communications related assets were aggressive and in recent years the City's auditors have commented that the depreciation needed to be reviewed. During 2016, the asset lives used for depreciation were adjusted to better reflect the actual asset lives based on the Communications System's experience with the assets and based on asset lives used by other municipal utilities. Each account was reviewed by LCG and adjusted based on this information. The adjustments were then reviewed by the City's auditors and approved. The depreciation in 2016 decreased by \$4.2 million, or 39% from year 2015. The decrease in depreciation expense, in addition to increases in revenues, contributed to the increase in Net Income since 2016.

Table 7-7 Communications System Comparative Income Statement

| | 2015 | 2016 | 2017 | 2018 | 2019 |
|---|---------------|--------------|--------------|--------------|--------------|
| Operating Revenues | \$33,808,462 | \$35,686,587 | \$37,217,396 | \$38,265,799 | \$40,816,572 |
| Operating Expenses | 17,661,873 | 19,467,412 | 19,654,241 | 20,312,983 | 21,398,164 |
| Net Operating Revenues | \$16,146,589 | \$16,219,175 | \$17,563,155 | \$17,952,816 | \$19,418,408 |
| Depreciation | 10,790,446 | 6,602,622 | 6,869,519 | 7,369,971 | 7,901,209 |
| Net Operating Revenues after Depreciation | \$5,356,143 | \$9,616,553 | \$10,693,635 | \$10,582,845 | \$11,517,199 |
| Other Income | | | | | |
| Interest Income | \$3,473 | \$18,136 | \$64,463 | \$151,056 | \$195,263 |
| Unrealized Gain/Loss on Invs | 0 | 0 | 0 | (481) | 481 |
| Amortization of Debt Premium | 492,774 | 1,211,233 | 1,206,147 | 1,151,434 | 1,091,581 |
| Amortization of Debt Discount | (4,118) | (4,118) | (4,118) | (4,118) | (4,118) |
| Misc. Non-Operating Revenue | 141,377 | 103,639 | 91,683 | 135,700 | 90,273 |
| Other Operating Gains/Losses | (254,782) | 1,095 | (14,672) | 650 | 687 |
| Total Other Income | \$378,724 | \$1,329,985 | \$1,343,503 | \$1,434,241 | \$1,374,168 |
| Other Expenses | | | | | |
| Amortized Bond Issuance Costs | \$1,222,126 | \$24,565 | \$24,462 | \$23,352 | \$22,138 |
| Amortized Start Up Costs | 96,742 | 96,742 | 96,742 | 96,742 | 96,743 |
| Amortized 2007 Expense | 6,786 | 6,786 | 6,786 | 6,786 | 6,785 |
| Amortized Loss on Refunding | 120,967 | 622,118 | 619,506 | 591,404 | 560,663 |
| Interest on Long-Term Debt | 5,724,768 | 5,225,541 | 5,206,741 | 5,004,491 | 4,783,241 |
| Interest on Long-Term Debt - LUS Note | 903,440 | 901,003 | 897,753 | 883,386 | 862,204 |
| Interest on Customer Deposits | 16 | 36 | (695) | 10 | 23 |
| Extraordinary Charges | 0 | 0 | 0 | 0 | 0 |
| Total Other Expenses | \$8,074,846 | \$6,876,792 | \$6,851,296 | \$6,606,172 | \$6,331,797 |
| Net Income Before in Lieu of Tax or Imputed Tax | (\$2,339,979) | \$4,069,747 | \$5,185843 | \$5,410,914 | \$6,559,570 |
| ILOT or Imputed Tax | 837,337 | 823,878 | 686,575 | 542,800 | 561,239 |
| Net Income | (\$3,177,316) | \$3,245,869 | 4,499,268 | \$4,868,114 | \$5,998,331 |

Source: Communications System Financial and Operating Statements

Cash Flow

Cash flow is an important indicator of municipal utility financial health. Municipal utilities typically operate on a Cash Basis. Cash Basis means that non-cash expenses, such as depreciation are excluded from calculations, but other cash expenses, such as principal payments associated with debt service are included. Since municipally owned utilities are

primarily concerned with accumulating sufficient cash balances to meet operating expenses, debt service, capital improvements, and other obligations, the financial results are presented in this manner.

The following Table 7-8 shows the change in cash due to Operations and Imputed Tax or ILOT for the Communications System over the period 2015 through 2019. These numbers indicate current Communications System revenues have improved from year-to-year as new customers were added to the system. Since 2015, the Communications Systems Net Operating Revenues met operating expenses, debt service, ILOT, or Imputed Tax obligation of the utility, and generated positive cash flow. The five-year cumulative net margin resulted in a gain of approximately \$40.7 million.

Table 7-8 Communications System Comparative Cash Flow

| | 2015 | 2016 | 2017 | 2018 | 2019 | Total |
|--|--------------|--------------|--------------|--------------|--------------|---------------|
| Operating Revenues | \$33,808,462 | \$35,686,587 | \$37,217,396 | \$38,265,799 | \$40,816,572 | \$185,794,816 |
| Operating Expenses | 17,661,873 | 19,467,412 | 19,654,241 | 20,312,983 | 21,398,164 | 98,494,673 |
| Net Operating Revenues | \$16,146,589 | \$16,219,175 | \$17,563,155 | \$17,952,816 | \$19,418,408 | \$87,300,143 |
| Debt Service | \$8,853,935 | \$6,165,541 | \$9,251,741 | \$9,429,491 | \$9,428,241 | \$43,128,950 |
| Balance After Debt Service | \$7,292,654 | \$10,053,634 | \$8,311,413 | \$8,523,325 | \$9,990,167 | \$44,171,193 |
| Less Imputed Tax or ILOT | \$837,337 | \$823,878 | \$686,575 | \$542,800 | \$561,239 | \$3,451,830 |
| Change in Cash due to Operations & Imputed Tax or ILOT | \$6,455,317 | \$9,229,756 | \$7,624,838 | \$7,980,525 | \$9,428,928 | \$40,719,364 |

Source: Communications System Financial and Operating Statements

7.9 Historical Capital Improvement Program

LUS uses a capital work order system to track capital expenses. The historical capital shown in Table 7-9 reflects investment in infrastructure funded by the Series 2007 Bonds, Series 2012 Bonds, and retained earnings. The Series 2007 Bonds were issued to build the retail side of the Communications System. The Series 2012 Bonds were issued for customer installations and equipment and various projects.

As mentioned, LUS Fiber attained franchise status in November 2017 to offer communications service outside Lafayette in the City of Broussard, City of Youngsville, and unincorporated areas in the Parish. In 2018, LUS Fiber expanded into Broussard and Youngsville to serve new customers as shown by the capital spending in 2018 shown in Table 7-9. In 2019, LUS Fiber expanded into Carencro. LUS Fiber is continuing to build out targeted areas.

Table 7-9 Communications System Historical CIP

| | 2015 | 2016 | 2017 | 2018 | 2019 |
|--------------------|-------------|-------------|-------------|-------------|-------------|
| Series 2007 Bonds | \$36,480 | \$0 | \$0 | \$0 | \$0 |
| Series 2012A Bonds | 189,541 | 21,315 | 0 | 13,731 | 2,223 |
| Series 2012B Bonds | 816,311 | 38,141 | 0 | 26,213 | 801 |
| Retained Earnings | 4,856,692 | 4,967,142 | 4,865,162 | 8,523,970 | 7,734,867 |
| Special Equipment | 0 | 0 | 11,138 | 50,465 | 247,473 |
| Total Capital | \$5,899,024 | \$5,026,598 | \$4,876,301 | \$8,614,379 | \$7,985,364 |

Source: Communications System, Status of Construction Work Order Reports

7.10 Historical Financial Performance

Since its inception in 2009, the Communications System exhibited steady growth and improved operating margins as summarized in Table 7-10.

Historical Debt Service Coverage Ratio

Communications System debt service for years 2015 through 2019 include the Series 2007 Bonds, Series 2012 Bonds, and Series 2015 Bonds. Table 7-10 shows historical debt service and the associated DSCR. In each year since 2015, the DSCR exceeded the minimum coverage requirement of 1.0 required by the Bond Ordinances.

Table 7-10 Communications System Historical Debt Service Coverage

| 5 1/ | Operating | Operating | Balance Available for | Debt | Debt Service |
|-------------|--------------|--------------|--------------------------|-------------|--------------|
| FY | Revenues (1) | Expenses (2) | Debt Service | Service (3) | Coverage |
| 2015 | \$33,811,935 | \$17,661,873 | \$16,150,062 | \$8,853,935 | 1.8 |
| 2016 | \$35,704,723 | \$19,467,412 | \$16,237,311 | \$6,165,541 | 2.6 |
| 2017 | \$37,281,859 | \$19,654,241 | \$17,627,618 | \$9,251,741 | 1.9 |
| 2018 | \$38,416,855 | \$20,312,983 | \$18,103,872 | \$9,429,491 | 1.9 |
| 2019 | \$41,011,835 | \$21,398,164 | \$19,613,671 | \$9,428,241 | 2.1 |

Source: Communications System Financial and Operating Statements

⁽¹⁾ Operating revenues Include interest income and other miscellaneous income.

⁽²⁾ O&M and other expenses include customer service, and A&G costs. Operating expenses do not include ILOT internal loan payments to LUS, and other miscellaneous expenses.

⁽³⁾ Debt service includes the Series 2007 Bonds, Series 2012 Bonds, and Series 2015 Bonds. The 2012 Series Bonds debt service in years 2012 and 2013 was paid for out of capitalized interest. The 2015 debt service includes \$4.77 million paid into the refunded Series 2007 Bonds escrow account.

Revenues

The Communications System Internet revenues have consistently increased over the last five years as the Communications System expanded. Cable telephone revenues fluctuate; however, each remain relatively stable over the last five years. While wholesale revenues declined in 2016 when a large wholesale customer left LUS Fiber, they have steadily increased since that date, returning to similar levels. Other revenues have varied and include dark fiber lease, late fees, miscellaneous revenues, colocation, and other items.

Table 7-11 Communications System Historical Operating Revenues

| | 2015 | 2016 | 2017 | 2018 | 2019 |
|--------------------------|--------------|--------------|--------------|--------------|--------------|
| Cable TV | \$11,926,774 | \$12,495,096 | \$12,355,260 | \$11,646,190 | \$12,292,735 |
| Internet | 12,698,001 | 14,238,687 | 15,839,986 | 17,639,525 | 19,515,248 |
| Telephone | 5,684,204 | 5,840,121 | 5,685,137 | 5,727,349 | 5,604,970 |
| Wholesale | 2,948,151 | 2,263,413 | 2,464,909 | 2,537,726 | 2,794,419 |
| Other | 551,331 | 849,270 | 872,104 | 715,008 | 609,200 |
| Total Operating Revenues | \$33,808,462 | \$35,686,587 | \$37,217,396 | \$38,265,799 | \$40,816,572 |

Source: Communications System Financial and Operating Statements

Related to the 2019 Mayor-President's internal audit of LUS Fiber services to LUS, a number of services were identified as potentially noncompliant with the Fair Competition Act. These included a power outage monitoring system for the electric utility and several network service and fiber connections for LUS assets, facilities or equipment. In 2019, LUS eliminated the power outage monitoring system through LUS fiber with the anticipated implementation of its OMS. The elimination of the wholesale service to LUS reduced LUS Fiber Wholesale revenues; however, other wholesale sales and customers have replaced the lost revenue and continue to grow. Prior repayments from LUS Fiber to LUS occurred in 2018 and did not impact 2019 revenues, cash flow or Debt Service Coverage.

Expenses

The cost of goods sold generally increased since 2015 as LUS Fiber adds customers. Cost of goods sold predominantly consists of programming and content costs associated with service offerings. As the number of customers increase, so do the costs of goods sold for the cable and long-distance phone customers. The Plant Specific Expense averages \$4.5 million and decreased by 0.5% in 2019. The Plant Specific Expense includes vehicles, furniture, electronics, maintenance, repairs, general maintenance, and other plant related items. The Plant Non-specific Expense have averaged approximately \$2.3 million per year. The primary cost item in this category is engineering. Customer Operations have averaged \$1.9 million over the last five years and decreased 4.9% in 2019. The administrative costs averaged \$3.2 million over the last five years.

Table 7-12 Communications System Historical Operating Expenses

| | 2015 | 2016 | 2017 | 2018 | 2019 |
|-------------------------------|--------------|--------------|--------------|--------------|--------------|
| Cost of Goods Sold | \$7,089,691 | \$7,382,247 | \$7,207,212 | \$7,786,666 | \$8,697,038 |
| Plant Specific Expense | 3,867,317 | 4,521,047 | 4,601,990 | 4,664,168 | 4,639,539 |
| Plant Non-Specific Expense | 2,153,495 | 2,453,269 | 2,560,755 | 2,308,814 | 1,947,137 |
| Customer Operations | 1,394,372 | 1,597,052 | 1,911,069 | 2,278,406 | 2,166,207 |
| Administrative | 2,987,786 | 3,280,872 | 3,140,940 | 3,018,940 | 3,652,305 |
| Other Operating Expenses | 169,212 | 232,924 | 232,275 | 255,989 | 295,938 |
| Total Operating Expenses | \$17,661,873 | \$19,467,412 | \$19,654,241 | \$20,312,983 | \$21,398,164 |

Source: Communications System Financial and Operating Statements

Credit Event

The Communications System is financially separate from the Utilities System; however, if the Communications System fails to transfer to the Paying Agent by the 21st day of the month proceeding an interest payment date the amount equal to the debt service on the Communications System Bonds falling due on the first day of the following month (a Credit Event), the Utilities System is required to pay such debt service (but only to the extent of such insufficiency) from revenues available for the payment of Subordinated Indebtedness on deposit in the Capital Additions Fund of the Utilities System. Upon the occurrence of a Credit Event, the Communications System must proceed to discontinue its provision of services, as soon as reasonably practical, taking into consideration minimizing the interruption of services to existing users of the Communications System. Pursuant to the ordinances of the City authorizing the issuance of the Communications System Bonds, the rate covenant contained in the Bond Ordinances were incorporated by reference into the Communications System Bonds are treated as amounts payable with respect to Subordinated Indebtedness of the Utilities System for the purposes of the rate covenant under the Bond Ordinances.

Table 7-13 shows the Utilities System DSCR had a Credit Event occur in 2019. If a Credit Event had occurred in 2019, the Utilities System DSCR would have exceeded the minimum coverage requirement of 1.0 required by the Bond Ordinances.

Table 7-13
Communications System
Credit Event Residual Balance Coverage Calculation

| Item | 2019 |
|---|--------------|
| Utilities System Net Revenues | \$80,534,731 |
| Less Interest Income from LUS Fiber Internal Loans | 883,386 |
| Utilities System Net Available Revenues for Debt Service | \$79,651,345 |
| Less Utilities System Debt Service (1) | 22,732,925 |
| Less Capital Additions Account, Minimum Capital Requirement of 7.5% (2) | 11,801,157 |
| Net Available Revenues (Utilities System Residual Revenues) for Communications Debt Service | \$45,117,263 |
| Communications System Debt Service (3) | \$9,428,241 |
| Utilities System DSCR for Communications System Debt | 4.8 |

Source: LUS and NewGen

7.11 Findings and Recommendations

- The Communications System is an LCG department that must compete in the retail marketplace. As such, a significantly different philosophy and approach are necessary for success compared with other municipal functions that are monopolies within the service territory. Products, services, and performance must be cutting edge and aggressively pursued, while at the same time fiscally conservative Additionally, the Communications System could benefit from direct management of its Customer service Department, which serves as both an internal sales department and a retention department, which are currently managed by Lafayette Utilities System. LEDA markets the capability to new potential customers.
- As the result of an internal audit of Communications System services to the Utilities System in 2019, two letters were sent to the LPSC regarding self-reporting of potential violations of the Fair Competition Act and the compliance audit for 2017. As of the date of this report, the LPSC has not stated their intent to open a regulatory proceeding regarding the payments through 2017 for Communications System services to the wastewater lift stations, nor the additional 2019 self-reported potential violations included in the two letters to the LPSC. As the LPSC is currently considering the potential to consolidate the two issues documented in 2017 and 2019, and their intent to open a regulatory proceeding, the 2018 Attest Audit is not complete.
- Staffing issues continue to be at risk for Communications System due to the extremely competitive nature of the business and the potential for employees to make significantly greater salaries in the marketplace. Other issues include performance recognition, overtime, and personnel being at the top of a category with no further

⁽¹⁾ Debt service includes include the Series 2010 Bonds, Series 2012 Bonds and Series 2019 Bonds. The Series 2019 Bonds first debt service was due November 1, 2019 (FY 2020). The Series 2010 Bonds will be fully redeemed by the proceeds of the Series 2017 Bonds on November 1, 2020.

⁽²⁾ The Bond Ordinance requires a minimum amount equal to 7.5% of the Adjusted Revenue deposits into the Receipts Account for the purposes of paying capital costs.

⁽³⁾ The debt service represents debt service on the Series 2012 Bonds and Series 2015 Bonds.

advancement potential. Communications System has been working to fill several engineering positions for over one year without success due to salary limitations. Communications is operating at engineering staffing levels 30% below budgeted amounts.

- Based on interviews with staff and our observations, we conclude that the Communications System Engineering division is not adequately staffed based on the number of customers. As the Communication System matures, it is important to strengthen the organizational structure. Currently the structure is relatively flat with a large number of diverse employees reporting to a single supervisor. It may be beneficial to evaluate and conduct an organizational assessment to optimize reporting and supervisory roles and improve effectiveness given the Communications System's competitive staffing and compensation issues.
- The Communications System's GIS system is separate from the Utilities System's GIS system. Outage reporting and customer service information are on separate platforms from the other systems. GIS data is input by one person on staff. Integrating fiber information and management to a unified GIS platform for all utilities including electric, water, wastewater, and fiber systems could be beneficial in the long-run by establishing one consistent database. However, such a migration would be costly and require more specialized staffing within the Utilities System drafting department. Additionally, the LUS Fiber GIS system is heavily relied on for auto-provisioning and customer service.
- At the current customer levels, the Communications System generates sufficient revenues to meet O&M expense, debt service, capital improvements, inter-utility loan payments, imputed taxes, and all other financial obligations. The financial performance of the Communications System improved in 2019. Given that a majority of Communications System costs are fixed and do not vary when new customers are added to the system, revenues associated with customer growth above current levels will further improve the system's financial performance. The Communications System credit rating from Moody's was also increased in 2019 from A3 to A2.
- Utilities System Residual Revenues Available for Communications Debt Service was sufficient to meet Communications System debt service if a Credit Event had occurred in 2019. The 2019 Utilities System Residual Balance achieved a coverage ratio of 4.8 as compared to the Communications System debt obligations.
- There were no major network outages in 2019.

SECTION 8 CONTINUING DISCLOSURES

Any governmental entity that issues bonds must enter into a continuing disclosure agreement to be in compliance with the Securities and Exchange Commission (SEC) Rule 15c2-12. As part of the continuing disclosure agreement, the Issuer promises to provide certain annual financial information and material event notices to the public. These filings must be made electronically at the EMMA portal. Please refer to Appendix A for the Utilities System Continuing Disclosures, Appendix B for the LPPA Continuing Disclosures, and Appendix C for The Communications System Continuing Disclosures. Each appendix contains a table that cross references the required information with tables in this Report.



Appendix A CONTINUING DISCLOSURES — UTILITIES SYSTEM

Introduction

Government entities that issue bonds must enter into a continuing disclosure agreement to be in compliance with the SEC Rule 15c2-12. As part of the continuing disclosure agreement, the issuer promises to provide certain annual financial information and material event notices to the public. These filings must be made electronically at the EMMA portal (www.emma.msrb.org).

The Utilities System has the following outstanding debt as of October 31, 2019:

- Utilities Revenue Bonds, Series 2010
- Utilities Revenue Refunding Bonds, Series 2012
- Utilities Revenue Refunding Bonds, Series 2017
- Utilities Revenue Bonds, Series 2019

At the end of 2016, LUS refunded the majority of the Series 2010 bonds with the Series 2017 Bonds. By 2020, the Series 2010 Bonds will be fully redeemed by the proceeds of the Series 2017 Bonds.

The continuing disclosure agreements for the outstanding bonds require that specific tables contained in the Official Statements must be updated annually. This appendix contains these required tables. This appendix contains forward looking financial statements based on NewGen's current expectations and projections about future events and financial trends regarding the Utilities System. Projections as contained herein reflect estimates of what might occur in the future based on the information available to us as of the date of this Report. NewGen cannot predict the future or guarantee future financial performance of the Utilities System. To the extent that assumptions used in these projections vary from those actually observed, financial performance as presented herein will vary from actual performance. NewGen prepared a 10-year projection of financial and operating data for each of the Electric, Water, and Wastewater Systems. Projections are based on NewGen's review of historical operating results, the 2020 Budget, visual observations of the Utilities System assets, and other assumptions and considerations as listed in the Report. The projections prepared by NewGen are for the Projected Period of November 1, 2019 through October 31, 2029. LUS provided actual historical data for the 2015 through 2019 period.

Information and Assumptions Relied Upon

The projected operating results for the Utilities System rely upon the information and assumptions gathered in the course of NewGen's review and summarized below.

 NewGen assumed LUS will operate and maintain the Utilities System following prudent utility practices. Prudent utility practices mean practices, methods, and acts that would be expected to accomplish the desired results in a workmanlike manner



- consistent with applicable laws and other government requirements and reliability, safety, and environmental protection.
- NewGen assumed LUS will hire and maintain competent personnel. If needed, LUS will provide training to personnel to ensure the safety of personnel and reliability of the utilities.
- NewGen assumed LUS will maintain and renew any required permits or approvals related to the utilities including electric, water, and wastewater treatment plants and sites.
- 4. NewGen assumed there will not be further regulation of LUS facilities that require major capital expenditures for LUS to comply beyond those referenced in this Report and included in the LUS CIP.
- 5. NewGen assumed the Rodemacher Unit 2, Hargis-Hébert Plant, T. J. Labbé Plant and the proposed combustion turbine will be maintained and operated in good condition throughout the Projected Period.
- 6. NewGen assumed the transmission and distribution systems will be maintained and operated in good condition throughout the Projected Period.
- NewGen assumed the water treatment plants, ground water wells, and distribution system will be maintained and operated in good condition throughout the Projected Period.
- 8. NewGen assumed the wastewater treatment plants and collection system will be maintained and operated in good condition throughout the Projected Period.
- 9. NewGen assumed that all existing contracts will be honored. NewGen assumed that the Utilities System would extend or replace any expired contracts as needed.
- 10. NewGen assumed standard operating procedure for LUS and did not include the effects of any event outside of LUS' control including events traditionally considered force majeure.
- 11. NewGen assumed LUS will have adequate coal, natural gas, and water supply for operation of the power plants.
- 12. NewGen assumed LUS will have adequate water supply from the Chicot aquifer to meet the customers' needs.
- 13. NewGen assumed that LUS will continue to be a market participant in MISO including providing capacity and meeting all other operational and financial requirements.
- 14. NewGen assumed adequate transmission access in MISO to buy and sell power as needed.
- 15. Utilities System financial and operating data was provided by LUS and LCG. LPPA financial and operating data was provided by LUS, LPPA and Cleco staff. Data provided includes historical financial and operating data for 2015 through 2019, the 2020 Budget, and the LPPA Operating and Capital Budget.

- 16. NewGen relied upon the Integrated Resource Plan (IRP) draft results provided by Burns & McDonnell. The IRP projected the dispatch of LUS' existing generating units, Rodemacher Unit 2 and a proposed combustion turbine. The IRP provided MISO market purchases, MISO market sales, and fuel costs for the LUS and LPPA power plants. Per the IRP, Rodemacher Unit 2 is projected to retire at the end of 2027 and a simple cycle natural gas turbine, F Class will replace the capacity. The IRP also included a solar purchased power agreement for years 2021 through 2029. The projections assume that LUS continues to pay the LPPA debt service even though the plant retires.
- 17. The structure of LUS' electric rates enable the direct pass through of MISO power supply costs, fuel costs, certain LPPA costs, environmental, purchased power contract costs and other eligible costs directly to customers.
- 18. Future costs associated with emissions or potential environmental compliance have not been included in the projected operating results. The implementation and financial impacts of the CPP are evolving and currently unknown. The Projected Period does not include any capital or debt associated with compliance with the CPP. All operating expenses associated with environmental compliance are included in the FC and passed through to customers.
- 19. NewGen relied upon the most recent semiannual Blue Chip Economic Indicator projection of gross domestic product (GDP), dated March 2020. The GDP was used to escalate O&M expenses and capital. Per the Blue Chip forecast, the annual GDP is projected to be 2.1 % over the Projected Period.
- 20. Projected interest costs associated with future Utilities System bonds were assumed to be 4.6 %. NewGen assumed that future bond terms will be 25 years with level annual debt service. The interest was capitalized for the first three years.

Projected Operating Results Assumptions

Although there are many variables that influence Utilities System projected operating results, a few key variables have an important influence on the financial integrity of the systems. These variables include growth in:

- Electric and water sales
- Adequacy of rates and rate structure
- Capital additions and improvements associated with the Utilities System

Sustained growth in electric and water sales reduces the frequency of rate increases and provides an increasing revenue stream. The Electric System rate structure includes base rates and a monthly FC (Schedule FC). The monthly FC continues on a month-to-month basis until which time the Utilities Director determines that eligible costs warrant an adjustment to the current charge. Schedule FC passes fuel, purchased power, and other eligible costs directly to customers. This mechanism protects LUS from the financial risk associated with unforeseen and potentially detrimental volatility in fuel costs or MISO market power costs.

Finally, each system must be maintained and expanded to meet customer growth and increasing demands. The maintenance and expansion of the Utilities System is capital intensive. This ensures a high level of reliability.

Revenue Projection

Historically, electric and water sales have shown steady growth as described earlier in this Report. Projected operating results assume that electric retail sales (kWh) will grow at an average annual rate of approximately 0.3% over the Projected Period. Water retail sales project growth at an average annual rate of approximately 0.6%, and wholesale sales project growth at an average annual rate of approximately 2.1% over the Projected Period. Wastewater sales are a function of water retail sales.

The revenue projection assumes periodic rate increases. Rate increases are required to meet system operating costs, debt service coverage, capital planning requirements, the ILOT test, and minimum cash reserve requirements.

Expense Projection

The Utilities System's single largest expense is related to electric purchased power and the power generation function. The projection of purchased power expenses is based on IRP results provided by Burns & McDonnell. The IRP results were the basis for LUS fuel costs associated with the Rodemacher Unit 2, T. J. Labbé Plant, Hargis-Hébert Plant, and the proposed combustion turbine in addition to the renewable energy contract expenses. Electric System production expenses include LPPA costs as a power purchase cost.

The structure of LUS electric rates and Schedule FC enables the direct pass through of the following: MISO market purchases less market sales, transmission associated with purchased power, capacity and energy contracts, the REC contract, LPPA fuel and fuel handling costs, LPPA rail car debt service, LPPA MATS debt service, LPPA MATS O&M, LPPA reagents, LUS fuel costs, hydroelectric purchased power contract, TEA costs and other eligible costs and credits to customers. The Utilities Director may adjust Schedule FC monthly to ensure that the charge adequately recovers eligible costs as closely as possible. As listed above, certain LPPA costs are included in the FC calculation. In 2019, approximately 82% of LPPA debt service was passed through Schedule FC. LUS Electric System base rates recover the remaining LPPA debt service obligation.

Other Electric System operating expenses include transmission, distribution, customer, and A&G expenses.

Water System operating expenses include production, distribution, customer, and A&G expenses. Water production is the largest expense for the Water System.

Wastewater System operating expenses include treatment, collection, customer, and A&G. Wastewater treatment is the largest expense for the Wastewater System.

Debt Service

As of the date of this Report, the Utilities System debt service includes the Series 2010 Bonds, Series 2012 Bonds, Series 2017 and Series 2019 Bonds. New debt service includes a bond issue in year 2027 for the proposed combustion turbine. The projected debt service coverage ratio exceeds the minimum requirement of 1.0.

Other Expenses

Other expense items include ILOT, normal capital and special equipment, and other miscellaneous expenses. Normal capital and special equipment are projected based on the 2020 Budget and escalated at inflation.

In Lieu of Tax

The Utilities System ILOT calculation provides for an ILOT payment equal to 12% of the Receipts Fund deposits. To be eligible to make the ILOT payment, the Utilities System must first pass an ILOT Test. The ILOT test ensures that the Utilities System retains sufficient cash to meet capital obligations. If cash available after payment of operating expenses and debt service, less 7.5% of the Non-fuel Revenues, is greater than 12% of the Receipts Fund, the Utilities System passes the test and makes the ILOT payment to the City. Should the Utilities System fail the ILOT test, the Utilities System pays the cash available after debt service less 7.5% of the Non-fuel Revenues.

Capital Improvement Program

During the Projected Period, the Utilities System CIP reflects capital projects designed to upgrade, renew, and expand the system to meet customer growth requirements. In this Report, the capital plan for years 2020 through 2024 was based on the 2020 Budget and 2025 through 2029 was based on historical spending.

Bond Reserve Fund and Cash Available

Cash available reflects remaining funds available to the Utilities System once all other credit obligations of the Utilities System are satisfied. LCG established a financial objective that requires a minimum cash balance of \$8,000,000 to be held in an Operation and Maintenance Fund. The Operation and Maintenance Fund resides in the Operating Fund providing a cash reserve to meet system O&M expense requirements. Once O&M expense and debt service obligations are met by LUS, accumulated cash balances are held in a Capital Additions Fund and are applicable to capital projects or other lawful uses. The Projected Period assumes that capital additions for the Utilities System will be paid with a combination of cash balances available in the Capital Additions Fund and new debt.

Cross Reference

In an effort to minimize duplication of data, the following table is provided to assist in cross referencing the information contained in the Continuing Disclosures with the information contained in this Report.

City of Lafayette, Utilities Revenue Bonds, Series 2010

| Official Statement Section | Official Statement Page | Official Statement Table Title | Report Reference |
|--------------------------------|-------------------------------|--|---------------------|
| Trends in Finances, page 32-34 | 33 | Lafayette City-Parish Consolidated Government, Lafayette Utilities System Income Statements | Table A-1 |
| | 35 | Historical Debt Service Coverage Calculation | Table 3-3 |

City of Lafayette, Utilities Revenue Refunding Bonds, Series 2012

| Official Statement Section | Official Statement Page | Official Statement Table Title | Report Reference |
|----------------------------|-------------------------------|--|---------------------|
| Trends in Finance, page 35 | 35 | Lafayette City-Parish Consolidated Government, Lafayette Utilities System Income Statements | Table A-1 |
| | 36 | Historical Debt Service Coverage Calculation | Table 3-3 |

City of Lafayette, Utilities Revenue Refunding Bonds, Series 2017

| Official Statement Section | Official Statement Page | Official Statement Table Title | Report Reference |
|--------------------------------|-------------------------------|--|---------------------|
| Trends in Finances, page 36-37 | 36 | Lafayette City-Parish Consolidated Government, Lafayette Utilities System Income Statements | Table A-1 |
| | 37 | Historical Debt Service Coverage Calculation | Table 3-3 |

City of Lafayette, Utilities Revenue Bonds, Series 2019

| Official Statement Section | Official Statement Page | Official Statement Table Title | Report Reference |
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| Trends in Finances, page 38-39 | 38 | Lafayette City-Parish Consolidated Government, Lafayette Utilities System Income Statements | Table A-1 |
| | 39 | Historical Debt Service Coverage Calculation | Table 3-3 |

Table A-1 Utilities System LUS Income Statements

| | 2015 | 2016 | 2017 | 2018 | 2019 |
|--------------------------------------|---------------|---------------|---------------|---------------|---------------|
| Operating Revenues | | | | | |
| Electric Base Rates | \$96,291,739 | \$95,194,646 | \$98,059,005 | \$106,419,392 | \$104,141,323 |
| Electric Retail Fuel Adjustment | 84,910,901 | 78,153,587 | 76,829,537 | 72,872,661 | 73,101,002 |
| Water | 18,028,081 | 18,286,651 | 19,458,484 | 21,220,243 | 20,524,232 |
| Wastewater | 28,791,165 | 28,752,436 | 30,305,358 | 31,690,825 | 30,911,782 |
| Fiber | 0 | 0 | 0 | 0 | 0 |
| Total Operating Revenues | \$228,021,885 | \$220,387,318 | \$224,652,384 | \$232,203,121 | \$228,678,339 |
| Operating Expenses | | | | | |
| Electric Fuel & Purch Power | \$88,717,783 | \$85,345,312 | \$89,403,214 | \$88,632,979 | \$79,275,605 |
| Electric Other Production | 8,190,689 | 6,902,595 | 7,573,414 | 5,823,932 | 5,097,410 |
| Other Electric | 33,098,450 | 34,446,286 | 36,370,497 | 36,710,947 | 35,027,667 |
| Water | 13,099,239 | 13,761,106 | 13,965,819 | 14,260,225 | 14,227,206 |
| Wastewater | 17,566,682 | 18,295,151 | 18,685,538 | 18,737,163 | 19,211,514 |
| Fiber | 0 | 0 | 0 | 0 | 0 |
| Total Operating Expenses | \$160,672,843 | \$158,750,451 | \$165,998,482 | \$164,165,246 | \$152,839,402 |
| Net Operating Revenues | \$67,349,042 | \$61,636,867 | \$58,653,902 | \$68,037,875 | \$75,838,938 |
| Depreciation | \$22,881,380 | \$23,601,958 | \$23,960,817 | \$24,555,286 | \$25,130,355 |
| Other Income | | | | | |
| Interest Income | \$1,426,311 | \$1,704,947 | \$2,020,622 | \$2,868,340 | \$4,695,793 |
| Unrealized Gain/Loss on Invs | 91,526 | 117,778 | (283,409) | (46,380) | 399,671 |
| Amortization of Debt Premium | 3,028,445 | 3,020,974 | 2,995,867 | 3,544,254 | 3,639,998 |
| Water Tapping Fees | 107,420 | 78,320 | 64,240 | 72,240 | 56,760 |
| Communications Lease Income | 36,952 | 27,648 | 25,378 | 0 | 0 |
| Contributions in Aid of Construction | 0 | 56,063 | 128,155 | 304,557 | 0 |
| Misc. Non-Operating Revenue | 3,414,729 | 2,566,471 | 3,335,924 | 4,188,986 | 3,141,166 |
| Total Other Income | \$8,105,384 | \$7,572,201 | \$8,286,777 | \$10,931,997 | \$11,933,388 |
| Other Expenses | | | | | |
| Loss on Disposition of Property | \$313,714 | \$329,136 | \$369,488 | \$398,883 | \$309,767 |
| Interest Expense | 10,623,334 | 10,970,238 | 8,916,835 | 9,622,905 | 10,362,925 |
| Amortization on Plant | 1,406,190 | 989,789 | 782,767 | 608,729 | 600,810 |
| Amortization – Other | 1,269,525 | 1,266,821 | 1,264,007 | 1,695,453 | 1,586,946 |
| Interest on Customer Deposits | 3,206 | 821 | 1,688 | 4,307 | 5,331 |
| Tax Collections/Non-Operating | 0 | 0 | 0 | 0 | 0 |
| Misc. Non-Operating Expense | 1,383,331 | 1,589,252 | 3,182,762 | 2,844,559 | 3,369,807 |
| Total Other Expenses | \$14,999,299 | \$15,146,058 | \$14,517,546 | \$15,174,837 | \$16,235,585 |

Table A-1 Utilities System LUS Income Statements

| | 2015 | 2016 | 2017 | 2018 | 2019 |
|-----------------------------|---------------|---------------|---------------|---------------|---------------|
| Net Income Before ILOT | \$37,573,746 | \$30,461,053 | \$28,462,316 | \$39,239,748 | \$46,406,385 |
| ILOT | \$22,847,494 | \$23,306,557 | \$22,568,235 | \$23,708,786 | \$25,051,002 |
| Net Income | \$14,726,252 | \$7,154,496 | \$5,894,081 | \$15,530,962 | \$21,355,383 |
| Net Position, Beginning (1) | \$482,229,051 | \$496,955,303 | \$505,214,402 | \$503,819,102 | \$519,350,066 |
| Net Position, Ending | \$496,955,303 | \$504,109,800 | \$511,108,483 | \$519,350,066 | \$540,705,447 |

Source: LUS Financial and Operating Statements, 2015 through 2019, audited.

Note: May vary slightly from LCG Comprehensive Annual Financial REPORT due to rounding.

⁽¹⁾ The Net Position Beginning balance was restated.

Appendix B CONTINUING DISCLOSURES - LPPA

Introduction

Government entities that issue bonds must enter into a continuing disclosure agreement to be in compliance with the SEC Rule 15c2-12. As part of the continuing disclosure agreement, the issuer promises to provide certain annual financial information and material event notices to the public. These filings must be made electronically at the EMMA portal (www.emma.msrb.org).

LPPA has the following outstanding debt as of October 31, 2019:

- Electric Revenue Bonds, Series 2012
- Electric Revenue Refunding Bonds, Series 2015

The continuing disclosure agreements for the outstanding bonds require that specific tables contained in the Official Statements must be updated annually. This appendix contains these required tables. This appendix contains forward looking financial statements based on our current expectations and projections about future events and financial trends regarding LPPA. Projections as contained herein reflect estimates of what may occur in the future based on the information available to us as of the date of this Report. NewGen cannot predict the future or guarantee future financial performance of LPPA. To the extent that assumptions used in these projections vary from those actually observed, financial performance as presented herein will vary from actual performance. NewGen prepared a 10-year projection of financial and operating data for LPPA. Projections are based on our review of historical operating results, Cleco's budget, visual observations of LPPA assets, and other assumptions and considerations as listed in the Report. The projections prepared by NewGen are for the Projected Period of November 1, 2019 through October 31, 2029. LUS provided actual historical data for the 2015 through 2019 period.

Information and Assumptions Relied Upon

Although there are many variables that influence LPPA's projected operating results, a few key variables have an important influence on the financial integrity of the systems. These variables include growth in:

- LUS electric sales growth
- Electric System rate structure
- Capital additions and improvements associated with LPPA

The Electric System growth is expected to remain steady with an average annual increase in energy sales of approximately 0.3% through the Projected Period. Growth and related rate revenues maintain LUS' ability to meet debt service requirements.

All LPPA costs are paid by LUS. The LPPA costs are treated as purchased power costs to LUS. The Electric System rate structure includes an FC that passes certain costs directly to



customers. The rate structure allows a significant portion of the LPPA costs to be recovered through the FC. The FC passes through any fuel or environmental related costs to the customers without the need for a formal rate increase and City-Parish Council approval. The following LPPA costs are passed through the LUS FC: fuel cost, MATS O&M costs, debt service associated with the rail cars, and debt service associated with the MATS project. The remainder of the LPPA expenses are recovered through the electric base rates (customer charge, demand charge, energy charge). Over the Projected Period, there are no base rate increases associated with the Electric System.

Revenue Projection

LPPA projected revenues reflect the full cost recovery per the PSC. Therefore, revenues are equivalent to debt service, capital, and meeting reserve requirements.

Expense Projection

LPPA's single largest expense is fuel. Rodemacher Unit 2 is projected to have an average capacity factor of 54% through the end of 2027. The capacity factor varies based on schedule outages and forecast MISO market prices.

In December 2013, LUS became a full MISO market participant as a Local Balancing Authority, with TEA designated to handle day-ahead schedules. Since becoming a MISO participant, LUS now generates power for and purchases power from the MISO market. LUS has the ability to schedule Rodemacher Unit 2 operation at certain levels to meet LUS load or other contractual obligations. Available capacity above the scheduled amount may be economically dispatched into the MISO market. A further discussion on MISO can be found under Utilities System-Electric System description within this Report.

NewGen relied upon the Integrated Resource Plan (IRP) draft results provided by Burns & McDonnell. The IRP projected the dispatch of LUS' existing generating units, Rodemacher Unit 2 and a proposed combustion turbine. The IRP provided MISO market purchases, MISO market sales, and fuel costs for the LUS and LPPA power plants. Per the IRP, Rodemacher Unit 2 is projected to retire at the end of 2027 and a simple cycle natural gas turbine, F Class will replace the capacity. The IRP also included a solar purchased power agreement for years 2021 through 2029. The structure of LUS' electric rates enable the direct pass through of MISO power supply costs, LUS fuel costs, environmental, and other eligible costs directly to customers.

All other Operating Expenses were provided by Cleco for years 2020 through 2024. Beyond year 2023, operating expenses were escalated at inflation. Beginning in 2028, there were minimal O&M expenses assumed as Rodemacher 2 was assumed to be retired.

Debt Service

An important LPPA non-fuel cost is related to debt service. LPPA fuel, O&M expenses, debt service associated with MATS upgrades, and debt service associated with rail cars are included in the LUS FC calculation. In 2019, approximately 82% of LPPA debt service was passed through Schedule FC. LUS Electric System base rates recover the remaining LPPA debt service obligation.

LPPA debt service includes the Series 2012 Bonds and Series 2015 Bonds. Projected operating results assume no future bond issues to meet LPPA capital requirements. The debt service coverage ratio meets the minimum requirement of 1.0. Because LUS pays 100% of LPPA costs, Operating Revenues, provided exclusively from LUS, generally equal Operating Costs including expenses, debt service and capital spending. To the extent that debt service coverage is greater than 1.0, any available cash is applied to capital improvement projects.

Bond monies associated with Series 2012 Bonds were used to install environmental controls to comply with MATS, NO_x , and SO_2 requirements; and other capital improvements required to maintain the operation and availability of Rodemacher Unit 2.

Capital Improvement Program

During the Projected Period, the LPPA CIP reflects capital projects designed to maintain the assets for reliability. The capital projects include environmental compliance projects, replace reheater tubing sections, replace control system, low pressure blade replacement, and other projects related to reliability or improving performance.

Bond Reserve Fund and Cash Available

LPPA's current Bond Reserve Fund Balance is approximately \$9.6 million as required by the bond ordinance. LPPA also maintains a Reserved and Contingency Fund of approximately \$5.3 million and a Fuel Cost Stability Fund of approximately \$4.5 million.

Cross Reference

In an effort to minimize duplication of data, the following table is provided to assist in cross referencing the information contained in the Continuing Disclosures with the information contained in this Report.

Lafayette Public Power Authority Electric Revenue Bond, Series 2012

| Official Statement Section Debt Service Requirements, page 4 Summary of Historical Operating Results, page 18 Trend in Finances, page 18-22 Unit 2, page 22 – 33 City of Lafayette Utilities System, page 33-57 | Official Statement Page 4 18 19 20 24 25 40 | Official Statement Table Title Series 2012 Bonds Debt Service LPPA Historical Operating Results Lafayette Public Power Authority Summary Statements of Revenues, Expenses and Changes in Fund Net Position Lafayette Public Power Authority Summary Statements of Cash Flows Unit No. 2 Operating Statistics Annual Operating Expenses - LPPA's Share of Unit No. 2 | Report Reference Table B-1 Table B-3 Table B-4 Table B-5 Table 4-12 Table B-2 |
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| Debt Service Requirements, page 4 Summary of Historical Operating Results, page 18 Trend in Finances, page 18-22 Unit 2, page 22 – 33 City of Lafayette Utilities System, | 4 18 19 20 24 25 40 | Series 2012 Bonds Debt Service LPPA Historical Operating Results Lafayette Public Power Authority Summary Statements of Revenues, Expenses and Changes in Fund Net Position Lafayette Public Power Authority Summary Statements of Cash Flows Unit No. 2 Operating Statistics Annual Operating Expenses - LPPA's Share of Unit No. 2 | Table B-3 Table B-4 Table B-5 Table 4-12 |
| Summary of Historical Operating Results, page 18 Trend in Finances, page 18-22 Unit 2, page 22 – 33 City of Lafayette Utilities System, | 18 19 20 24 25 40 | LPPA Historical Operating Results Lafayette Public Power Authority Summary Statements of Revenues, Expenses and Changes in Fund Net Position Lafayette Public Power Authority Summary Statements of Cash Flows Unit No. 2 Operating Statistics Annual Operating Expenses - LPPA's Share of Unit No. 2 | Table B-4 Table B-5 Table 4-12 |
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| | 40 | Electric System Largest Retail Customer | Table B-6 |
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| | 45 | Historical Wastewater Retails Flows (000 Gallons) | Table 6-1 |
| | 45 | Proposed Wastewater System Facilities (Five Year Plan) | Table 3-5 |
| | 46 | Wastewater Sales and Revenue | Table B-12 |
| | 47 | Wastewater System Operations and Maintenance Expense Forecast | Table B-13 |
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| | 49 | Historical Water Retail and Wholesale Sales | Tables 5-1 & B-14 |
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| | 51 | Water Sales and Revenue | Table B-14 |
| | 51 | Water System Historical and Projected Operating Expenses | Table B-15 |
| | 52 | Electric System Sales and Revenues by Rate Class | Tables 4-2 & 4-26 |
| | 53 | Electric Residential Rate Comparison | Table 4-20 |
| | 53 | Electric Commercial Rate Comparison | Table 4-21 |
| | 56 | Lafayette Utilities Systems Income Statements | Table A-1 |
| | 57 | Summary Statement of Revenues, Expenses, and Changes in Fund Net Position | Table B-9 |
| Appendix B-Financial & Statistical Data | B-3 | Summary Debt Statement | See Appendix D |

Lafayette Public Power Authority Electric Revenue Bond, Series 2015

| Official Statement Section | Official Statement Page | Official Statement Table Title | Report Reference |
|--|-------------------------------|--|---------------------|
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| Debt Service Requirements, page 4-5 | 5 | Series 2015 Bonds Debt Service | Table B-1 |
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| | 20 | LPPA Statements of Cash Flows | Table B-5 |
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| | 24 | Annual Operating Expenses - LPPA's Share of Unit No. 2 | Table B-2 |
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| | 40 | Electric Residential Rate Comparison | Table 4-20 |
| | 40 | Electric Commercial Rate Comparison | Table 4-21 |
| | 41 | Historical Electric Retail and Wholesale Sales | Table 4-1 |
| | 42 | Electric Sales and Revenue | Table B-10 |
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| | 46 | Wastewater System Largest Retail Customers | Table B-8 |
| | 46 | Wastewater System Residential Rate Comparison | Table 6-6 |
| | 47 | Wastewater System Commercial Rate Comparison | Table 6-7 |
| | 47 | Historical & Projected Wastewater Retail Collection | Table B-12 |
| | 48 | Wastewater Historical Sales & Projected Revenue | Table B-12 |
| | 49 | Wastewater System Historical and Projected Operations & Maintenance Expense | Table B-13 |
| | 51 | Water System Largest Retail Customers | Table B-7 |
| | 52 | Water System Residential Rate Comparison | Table 5-17 |
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| | 54 | Water Sales & Revenue | Table B-14 |
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| | 57 | Lafayette Utilities Systems Income Statements | Table A-1 |
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| Appendix B-Financial & Statistical Data | B-4 | Summary Debt Statement | See Appendix D |

Table B-1 Debt Service Requirements

| | Series 20 | 07 Bonds | Series 20 | 012 Bonds | Series 20 | 15 Bonds | Total De | ebt Service Re | quirement |
|-----------|-----------|-----------|-------------|-------------|-------------|-----------|-------------|----------------|-------------|
| Due Date | Principal | Interest | Principal | Interest | Principal | Interest | Principal | Interest | Total |
| 11/1/2014 | \$605,000 | \$737,078 | \$2,255,000 | \$1,362,975 | \$0 | \$0 | \$2,860,000 | \$2,100,053 | \$4,960,053 |
| 5/1/2015 | \$0 | \$724,978 | \$0 | \$1,329,150 | \$0 | \$0 | \$0 | \$2,054,128 | \$2,054,128 |
| 11/1/2015 | \$630,000 | \$724,978 | \$2,325,000 | \$1,329,150 | \$0 | \$0 | \$2,955,000 | \$2,054,128 | \$5,009,128 |
| 5/1/2016 | \$0 | \$26,900 | \$0 | \$1,282,650 | \$0 | \$532,936 | \$0 | \$1,842,486 | \$1,842,486 |
| 11/1/2016 | \$660,000 | \$26,900 | \$2,415,000 | \$1,282,650 | \$90,000 | \$571,003 | \$3,165,000 | \$1,880,553 | \$5,045,553 |
| 5/1/2017 | \$0 | \$13,700 | \$0 | \$1,234,350 | \$0 | \$570,103 | \$0 | \$1,818,153 | \$1,818,153 |
| 11/1/2017 | \$685,000 | \$13,700 | \$2,510,000 | \$1,234,350 | \$95,000 | \$570,103 | \$3,290,000 | \$1,818,153 | \$5,108,153 |
| 5/1/2018 | \$0 | \$0 | \$0 | \$1,184,150 | \$0 | \$569,153 | \$0 | \$1,753,303 | \$1,753,303 |
| 11/1/2018 | \$0 | \$0 | \$2,610,000 | \$1,184,150 | \$800,000 | \$569,153 | \$3,410,000 | \$1,753,303 | \$5,163,303 |
| 5/1/2019 | \$0 | \$0 | \$0 | \$1,131,950 | \$0 | \$561,153 | \$0 | \$1,693,103 | \$1,693,103 |
| 11/1/2019 | \$0 | \$0 | \$2,715,000 | \$1,131,950 | \$815,000 | \$561,153 | \$3,530,000 | \$1,693,103 | \$5,223,103 |
| 5/1/2020 | \$0 | \$0 | \$0 | \$1,104,800 | \$0 | \$548,928 | \$0 | \$1,653,728 | \$1,653,728 |
| 11/1/2020 | \$0 | \$0 | \$2,770,000 | \$1,104,800 | \$845,000 | \$548,928 | \$3,615,000 | \$1,653,728 | \$5,268,728 |
| 5/1/2021 | \$0 | \$0 | \$0 | \$1,049,400 | \$0 | \$536,253 | \$0 | \$1,585,653 | \$1,585,653 |
| 11/1/2021 | \$0 | \$0 | \$2,880,000 | \$1,049,400 | \$865,000 | \$536,253 | \$3,745,000 | \$1,585,653 | \$5,330,653 |
| 5/1/2022 | \$0 | \$0 | \$0 | \$991,800 | \$0 | \$523,278 | \$0 | \$1,515,078 | \$1,515,078 |
| 11/1/2022 | \$0 | \$0 | \$2,995,000 | \$991,800 | \$900,000 | \$523,278 | \$3,895,000 | \$1,515,078 | \$5,410,078 |
| 5/1/2023 | \$0 | \$0 | \$0 | \$916,925 | \$0 | \$505,278 | \$0 | \$1,422,203 | \$1,422,203 |
| 11/1/2023 | \$0 | \$0 | \$3,145,000 | \$916,925 | \$930,000 | \$505,278 | \$4,075,000 | \$1,422,203 | \$5,497,203 |
| 5/1/2024 | \$0 | \$0 | \$0 | \$854,025 | \$0 | \$486,678 | \$0 | \$1,340,703 | \$1,340,703 |
| 11/1/2024 | \$0 | \$0 | \$3,275,000 | \$854,025 | \$970,000 | \$486,678 | \$4,245,000 | \$1,340,703 | \$5,585,703 |
| 5/1/2025 | \$0 | \$0 | \$0 | \$772,150 | \$0 | \$467,278 | \$0 | \$1,239,428 | \$1,239,428 |
| 11/1/2025 | \$0 | \$0 | \$3,435,000 | \$772,150 | \$1,010,000 | \$467,278 | \$4,445,000 | \$1,239,428 | \$5,684,428 |
| 5/1/2026 | \$0 | \$0 | \$0 | \$686,275 | \$0 | \$442,028 | \$0 | \$1,128,303 | \$1,128,303 |
| 11/1/2026 | \$0 | \$0 | \$3,610,000 | \$686,275 | \$1,065,000 | \$442,028 | \$4,675,000 | \$1,128,303 | \$5,803,303 |
| 5/1/2027 | \$0 | \$0 | \$0 | \$596,025 | \$0 | \$415,403 | \$0 | \$1,011,428 | \$1,011,428 |

Table B-1 Debt Service Requirements

| | Series 200 | 07 Bonds | Series 20 | 12 Bonds | Series 20 | 15 Bonds | Total De | ebt Service Red | quirement |
|-----------|------------|----------|-------------|-----------|-------------|-----------|-------------|-----------------|-------------|
| Due Date | Principal | Interest | Principal | Interest | Principal | Interest | Principal | Interest | Total |
| 11/1/2027 | \$0 | \$0 | \$3,790,000 | \$596,025 | \$1,105,000 | \$415,403 | \$4,895,000 | \$1,011,428 | \$5,906,428 |
| 5/1/2028 | \$0 | \$0 | \$0 | \$501,275 | \$0 | \$398,828 | \$0 | \$900,103 | \$900,103 |
| 11/1/2028 | \$0 | \$0 | \$3,980,000 | \$501,275 | \$1,140,000 | \$398,828 | \$5,120,000 | \$900,103 | \$6,020,103 |
| 5/1/2029 | \$0 | \$0 | \$0 | \$401,775 | \$0 | \$381,016 | \$0 | \$782,791 | \$782,791 |
| 11/1/2029 | \$0 | \$0 | \$4,175,000 | \$401,775 | \$4,325,000 | \$381,016 | \$8,500,000 | \$782,791 | \$9,282,791 |
| 5/1/2030 | \$0 | \$0 | \$0 | \$297,400 | \$0 | \$272,891 | \$0 | \$570,291 | \$570,291 |
| 11/1/2030 | \$0 | \$0 | \$4,385,000 | \$297,400 | \$4,505,000 | \$272,891 | \$8,890,000 | \$570,291 | \$9,460,291 |
| 5/1/2031 | \$0 | \$0 | \$0 | \$231,625 | \$0 | \$199,684 | \$0 | \$431,309 | \$431,309 |
| 11/1/2031 | \$0 | \$0 | \$4,520,000 | \$231,625 | \$4,690,000 | \$199,684 | \$9,210,000 | \$431,309 | \$9,641,309 |
| 5/1/2032 | \$0 | \$0 | \$0 | \$118,625 | \$0 | \$82,434 | \$0 | \$201,059 | \$201,059 |
| 11/1/2032 | \$0 | \$0 | \$4,745,000 | \$118,625 | \$4,885,000 | \$82,434 | \$9,630,000 | \$201,059 | \$9,831,059 |
| 5/1/2033 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| 11/1/2033 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |

Source: LUS and Official Statements

Table B-2 Annual Operating Expenses – LPPA's Share of Unit No. 2

| | 2015 | 2016 | 2017 | 2018 | 2019 |
|---|--------------|--------------|--------------|--------------|--------------|
| LPPA Share (MWh) | 1,037,447 | 797,928 | 825,089 | 1,062,984 | 1,045,878 |
| Fuel | \$33,966,979 | \$26,658,901 | \$26,620,153 | \$29,566,005 | \$27,808,739 |
| Operations | 2,577,179 | 2,799,380 | 3,191,851 | 3,591,720 | 2,731,655 |
| Maintenance | 5,286,052 | 5,857,500 | 7,115,532 | 5,376,070 | 5,357,042 |
| Administrative & General | 2,639,075 | 2,684,288 | 2,729,322 | 2,778,370 | 2,793,274 |
| Total Operating Expenses | \$44,469,286 | \$38,000,069 | \$39,656,858 | \$41,312,164 | \$38,690,711 |
| Total Operating Expenses \$/MWh | 42.86 | 47.62 | 48.06 | 38.86 | 36.99 |
| Total Operating Expenses Less Fuel \$/MWh | 10.12 | 14.21 | 15.80 | 11.05 | 10.40 |

Source: LPPA Manager's Monthly Reports

Table B-3 LPPA Historical Revenues, Expenses, Balances Available for Debt Service

| | 2015 | 2016 | 2017 | 2018 | 2019 |
|------------------------------------|--------------|--------------|--------------|--------------|--------------|
| Total Operating Revenues | \$51,723,772 | \$48,326,966 | \$47,753,386 | \$50,740,877 | \$47,202,751 |
| Total Operating Expenses | 44,469,286 | 38,000,068 | 39,656,858 | 41,312,164 | 38,690,711 |
| Net Operating Revenues | \$7,254,487 | \$10,326,898 | \$8,096,528 | \$9,428,713 | \$8,512,040 |
| Other Income | \$109,427 | \$190,946 | \$321,942 | \$548,007 | \$1,035,324 |
| Balance Available for Debt Service | \$7,363,914 | \$10,517,844 | \$8,418,470 | \$9,976,720 | \$9,547,364 |
| Debt Service (1) | 7,063,256 | 6,888,039 | 6,926,306 | 6,916,606 | 6,916,206 |
| Balance After Debt Service | \$300,658 | \$3,629,805 | \$1,492,164 | \$3,060,113 | \$2,631,158 |
| Debt Service Coverage Ratio (2) | 1.0 | 1.5 | 1.2 | 1.4 | 1.4 |

Source: LPPA Manager's Monthly Reports

⁽¹⁾ Debt service includes the Series 2007 Bonds, Series 2012 Bonds and Series 2015 Bonds. At the beginning of 2015, LPPA refunded the majority of the Series 2007 bonds. The Series 2007 Bonds final payment was November 1, 2017.

⁽²⁾ To the extent that Debt Service Coverage Ratio is greater than 1.0, any available cash is applied to capital improvement projects.

Table B-4 Summary Statements of Revenues, Expenses, and Changes in Fund Net Position

| | 2015 | 2016 | 2017 | 2018 | 2019 |
|---|---------------|---------------|---------------|---------------|---------------|
| Operating Revenues | | | | | |
| Sales of Electric Energy | | | | | |
| City of Lafayette (LUS) | \$51,723,772 | \$48,326,966 | \$47,753,386 | \$50,740,877 | \$47,202,751 |
| Operating Expenses | | | | | |
| Production | \$41,830,211 | \$35,315,781 | \$36,927,535 | \$38,533,794 | \$35,897,437 |
| Administrative & General | 2,639,075 | 2,684,288 | 2,729,322 | 2,778,370 | 2,793,275 |
| Depreciation | 1,423,481 | 1,453,184 | 1,479,342 | 1,727,062 | 2,314,996 |
| Total Operating Expenses | \$45,892,767 | \$39,453,253 | \$41,136,200 | \$43,039,226 | \$41,005,708 |
| Non-Operating Revenues (Expenses) | | | | | |
| Other | \$503,446 | (\$27,595) | \$2,294,264 | \$485,521 | \$631,586 |
| Investment Earnings | 109,427 | 190,946 | 321,942 | 548,007 | 1,035,324 |
| Interest on Long Term Debt | (4,108,256) | (3,723,039) | (3,636,306) | (3,506,606) | (3,386,206) |
| Gain (Loss) on Disposition of Property | (227,456) | (123,848) | (355,715) | (253,343) | 73,948 |
| Total | (\$3,722,839) | (\$3,683,536) | (\$1,375,816) | (\$2,726,421) | (\$1,645,350) |
| Net Income (Loss) for the Period | \$2,108,166 | \$5,190,178 | \$5,241,371 | \$4,975,230 | \$4,551,693 |
| Fund Net Position Beginning (1) | \$69,305,675 | \$71,413,842 | \$76,604,019 | \$81,845,390 | \$86,820,620 |
| Fund Net Position, End of Year | \$71,413,842 | \$76,604,019 | \$81,845,390 | \$86,820,620 | \$91,372,313 |

Source: LPPA Financial Report

⁽¹⁾ The Net Position Beginning balance was restated.

Table B-5 Summary Statements of Cash Flows

| | 2015 | 2016 | 2017 | 2018 | 2019 |
|--|----------------|----------------|----------------|----------------|----------------|
| Cash Flows from Operating Activities | | | | | |
| Receipts from customers | \$51,723,772 | \$48,326,966 | \$47,753,386 | \$50,740,877 | \$47,202,751 |
| Payments to suppliers for goods & services | (42,928,870) | (38,041,403) | (37,860,976) | (33,881,255) | (42,037,771) |
| Payments to employees and for employee related costs | (382,355) | (424,247) | (469,117) | (453,085) | (437,879) |
| Net cash provided (used) by operating activities | \$8,412,547 | \$9,861,316 | \$9,423,293 | \$16,406,537 | \$4,727,101 |
| Cash Flows from Capital and Related Financing Activities | | | | | |
| Proceeds from Issuance of Bonds | \$0 | \$29,035,000 | \$0 | \$0 | \$0 |
| Premium on Issuance on Bonds | 0 | 2,077,808 | 0 | 0 | 0 |
| Payment to escrow agent | 0 | (30,721,903) | 0 | 0 | 0 |
| Principal payments on bonds | (2,955,000) | (3,165,000) | (3,290,000) | (3,410,000) | (3,530,000) |
| Interest Paid | (4,108,256) | (3,723,039) | (3,636,306) | (3,506,606) | (3,386,206) |
| Debt issuance costs | (155,131) | (379,850) | 0 | 0 | 0 |
| Preliminary survey investigation costs paid | 0 | 0 | 0 | 0 | 0 |
| Proceeds from redesignation of capital assets | 0 | 0 | 0 | 0 | 0 |
| Purchase and construction of capital assets | (13,316,634) | (6,020,304) | (4,205,782) | (2,612,658) | (1,786,815) |
| Net cash provided (used) by capital and related financing activity | (\$20,535,021) | (\$12,897,288) | (\$11,132,088) | (\$9,529,264) | (\$8,703,021) |
| Cash Flows from Investing Activities | | | | | |
| Sales (purchases) of investments - net | \$0 | (\$2,300,000) | (\$5,200,000) | (\$11,700,000) | (\$14,920,000) |
| Maturities of Investments | 0 | 2,500,000 | 5,181,000 | 2,000,000 | 15,500,000 |
| Interest Earnings | 96,958 | 188,630 | 299,780 | 578,932 | 973,513 |
| Other | 0 | 0 | 0 | 0 | 0 |
| Net Cash provided by investing activities | \$96,958 | \$388,630 | \$280,780 | (\$9,121,068) | \$1,553,513 |
| Net increase (decrease) in cash and cash equivalents | (\$12,025,516) | (\$2,647,342) | (\$1,428,015) | (\$2,243,795) | (\$2,422,407) |
| Cash and cash equivalents, beginning of year | \$44,640,102 | \$32,614,586 | \$29,967,244 | \$28,539,229 | \$26,295,434 |
| Cash and cash equivalents, end of year | \$32,614,586 | \$29,967,244 | \$28,539,229 | \$26,295,434 | \$23,873,027 |
| | | | | | |

Source: LPPA Financial Report

Table B-6 Largest Customers (Electric)

| Customer | Type of Business | 2019 Revenues |
|--|--------------------------|---------------|
| University of Louisiana | Higher Education | \$11,633,493 |
| Lafayette General Hospital | Health Care | \$2,870,350 |
| Our Lady Of Lourdes | Health Care | \$1,817,972 |
| Lafayette Consolidated Gov-Street Lighting | Local Government | \$1,626,061 |
| Stuller Inc. | Jewelry Manufacturing | \$1,027,876 |
| Halliburton - Gulf Coast Campus | Refining / Petrochemical | \$788,456 |
| University Hospital & Clinics Inc | Health Care | \$716,066 |
| International Paper | Paper Products | \$685,585 |
| Catalyst Recovery | Refining / Petrochemical | \$647,407 |
| Lafayette Consolidated Gov-S WW Plant | Local Government | \$610,092 |

Source: LUS

Table B-7 Largest Customers (Water)

| Customer | Type of Business | 2019 Revenues |
|--------------------------------------|-----------------------|---------------|
| University of Louisiana | Higher Education | \$354,025 |
| Lafayette General Hospital | Health Care | \$153,135 |
| Our Lady Of Lourdes | Health Care | \$107,133 |
| Borden Company | Dairy Products | \$79,679 |
| Bayou Shadows Apartments | Apartment Complex | \$68,472 |
| Lafayette Parish Correctional Center | Correctional Facility | \$54,297 |
| Health & Beauty Solutions, Inc. | Polymer Manufacturer | \$45,565 |
| University Hospital & Clinics, Inc. | Health Care | \$44,473 |
| Lafayette General Southwest | Health Care | \$40,720 |
| Lafayette Parish Sheriff's Office | Correctional Facility | \$38,160 |

Source: LUS

Table B-8 Largest Customers (Wastewater)

| Customer | Type of Business | 2019 Revenues |
|--------------------------------------|-----------------------|---------------|
| University of Louisiana | Higher Education | \$933,169 |
| Borden Company | Dairy Products | \$350,946 |
| Lafayette General Hospital | Health Care | \$253,295 |
| Bayou Shadows Apartments | Apartment Complex | \$197,262 |
| Our Lady of Lourdes | Health Care | \$156,468 |
| Lafayette Parish Correctional Center | Correctional Facility | \$141,906 |
| Westport Linen Services | Commercial Laundry | \$136,283 |
| Lafayette Parish Sheriff's Office | Correctional Facility | \$116,077 |
| Pinhook South Apartments | Apartment Complex | \$115,072 |
| South Point Apartments | Apartment Complex | \$105,441 |

Source: LUS

Table B-9
Summary Statement of Revenue, Expenses, and Changes in Fund Net Position, City of Lafayette
Utilities System, Five Years Ending October 31

| | 2015 | 2016 | 2017 | 2018 | 2019 |
|--|---------------|---------------|---------------|---------------|---------------|
| Operating Revenues | | | | | |
| Charges for Services | \$223,635,506 | \$216,475,270 | \$220,360,405 | \$227,771,102 | \$224,216,058 |
| Miscellaneous | 5,012,799 | 4,506,864 | 4,995,876 | 5,014,740 | 5,284,370 |
| Total Operating Revenues | \$228,648,305 | \$220,982,134 | \$225,356,281 | \$232,785,842 | \$229,500,428 |
| Operating Expenses | | | | | |
| Production, Collection, & Cost of Services | \$106,150,834 | \$102,175,581 | \$107,080,241 | \$104,674,970 | \$95,182,077 |
| Transmission, Distribution & Treatment | 28,292,560 | 29,733,282 | 30,885,632 | 31,179,941 | 30,327,322 |
| Administrative & General & Customer | 26,229,450 | 26,841,588 | 28,032,609 | 28,310,334 | 27,330,002 |
| ILOT | 22,847,494 | 23,306,557 | 22,568,235 | 23,708,786 | 25,051,002 |
| Depreciation & Amortization on Plant | 24,287,570 | 24,591,747 | 24,743,583 | 25,164,015 | 25,731,165 |
| Total Operating Expenses | \$207,807,909 | \$206,648,755 | \$213,310,300 | \$213,038,045 | \$203,621,568 |
| Operating Income | \$20,840,397 | \$14,333,379 | \$12,045,981 | \$19,747,797 | \$25,878,860 |
| Non-Operating Revenues (Expenses) | | | | | |
| Investment Earnings | \$1,517,837 | \$1,822,725 | \$1,737,213 | \$2,821,960 | \$5,095,464 |
| Interest Expense | (8,867,619) | (9,216,905) | (7,186,663) | (7,778,412) | (8,315,204) |
| Bond Issuance Costs | 0 | 0 | 0 | 0 | (1,052,697) |
| Gain (Loss) on sale/disposal of assets | (313,714) | (329,136) | (1,006,340) | (398,883) | (309,767) |
| Federal Grant Revenue | 932,987 | 497,562 | (369,488) | 0 | 1,031,268 |
| Hurricane | 0 | (510,963) | (214,126) | (289,755) | (1,315,835) |
| Non-employer pensions contributions | 524,936 | 539,204 | 542,688 | 556,122 | 549,266 |
| Other | 91,428 | (37,431) | 6,710 | 306,798 | (173,356) |
| Total Non-Operating Revenues (Expenses) | (\$6,114,145) | (\$7,234,944) | (\$6,490,006) | (\$4,782,170) | (\$4,490,861) |
| Income Before Contributions | \$14,726,252 | \$7,098,435 | \$5,555,974 | \$14,965,627 | \$21,387,999 |
| Capital Contributions | \$0 | \$56,063 | \$338,106 | \$565,337 | (32,618) |
| Change in Net Position | \$14,726,252 | \$7,154,498 | \$5,894,080 | \$15,530,964 | \$21,355,381 |
| Net Position, Beginning (1) | \$482,229,051 | \$496,955,303 | \$505,214,402 | \$503,819,102 | \$519,350,066 |
| Net Position, Ending | \$496,955,303 | \$504,109,801 | \$511,108,483 | \$519,350,066 | \$540,705,447 |

Source: LCG Comprehensive Annual Financial Report (CAFR)

 $[\]hbox{(1)} \quad \hbox{The Net Position Beginning balance was restated}. \\$

Table B-10 Utilities System Electric Sales and Revenue

| Year | Retail Sales (MWh) (1) | Retail Sales: Base Rate Revenue (2) | Retail Sales: FC Revenue | Other Revenue (3) | Total Operating Revenue |
|----------------|---------------------------|---|-----------------------------|----------------------|-------------------------------|
| 2015 | 2,050,434 | \$92,626,681 | \$84,910,901 | \$4,506,581 | \$182,044,163 |
| 2016 | 2,027,945 | \$91,631,825 | \$78,153,587 | \$4,568,740 | \$174,354,151 |
| 2017 | 1,980,653 | \$94,552,196 | \$76,829,537 | \$4,678,770 | \$176,060,504 |
| 2018 | 2,031,847 | \$102,886,777 | \$72,872,661 | \$5,196,252 | \$180,955,690 |
| 2019 | 2,004,310 | \$100,836,993 | \$73,101,002 | \$6,027,891 | \$179,965,886 |
| 2020 | 2,003,517 | \$101,809,148 | \$81,102,368 | \$4,465,884 | \$187,377,400 |
| 2021 | 2,002,724 | \$101,856,464 | \$69,794,931 | \$4,636,135 | \$176,287,530 |
| 2022 | 2,010,412 | \$102,298,102 | \$73,400,142 | \$4,807,802 | \$180,506,046 |
| 2023 | 2,017,139 | \$102,548,152 | \$75,017,399 | \$4,997,139 | \$182,562,691 |
| 2024 | 2,023,866 | \$102,766,121 | \$77,615,261 | \$5,168,307 | \$185,549,690 |
| 2025 | 2,029,632 | \$102,937,882 | \$82,179,800 | \$5,299,803 | \$190,417,485 |
| 2026 | 2,035,398 | \$103,108,228 | \$82,637,159 | \$5,408,980 | \$191,154,368 |
| 2027 | 2,041,164 | \$103,277,915 | \$84,647,071 | \$5,108,649 | \$193,033,634 |
| 2028 | 2,046,930 | \$103,447,693 | \$78,479,296 | \$4,865,786 | \$186,792,775 |
| 2029 | 2,051,735 | \$103,573,216 | \$81,700,088 | \$5,105,611 | \$190,378,915 |
| Average Growth | 0.3% | 0.2% | 0.1% | 1.5% | 0.2% |

Source: LUS, NewGen and Burns & McDonnell.

⁽¹⁾ Electric System projections based on Load Forecast for LUS developed by Burns & McDonnell. The retail sales do not include transmission or distribution losses.

⁽²⁾ Base Rate Revenue projections reflect revenue from customer, energy, and demand charges by customer class.

⁽³⁾ Other Revenue includes Miscellaneous Operating Revenue and Interest Income.

Table B-11 **Electric System Historical and Projected Operating Expenses**

| | | | | Customer Accounts, Service & | Administrative | Total Operating |
|----------------|---------------|------------------|--------------|------------------------------------|----------------|--------------------|
| Year | Production | Transmission (1) | Distribution | Sales | & General | Expenses (2) |
| 2015 | \$96,908,471 | \$7,405,920 | \$11,899,551 | \$2,744,901 | \$11,048,079 | \$130,006,922 |
| 2016 | \$92,247,908 | \$8,661,822 | \$11,613,300 | \$2,868,750 | \$11,302,414 | \$126,694,194 |
| 2017 | \$96,976,628 | \$9,192,823 | \$12,283,787 | \$2,917,554 | \$11,976,332 | \$133,347,125 |
| 2018 | \$94,456,911 | \$9,275,422 | \$12,143,206 | \$2,828,513 | \$12,463,806 | \$131,167,858 |
| 2019 | \$84,373,015 | \$8,612,596 | \$11,837,879 | \$2,690,275 | \$11,886,918 | \$119,400,682 |
| 2020 | \$99,687,560 | \$8,412,749 | \$12,004,440 | \$2,706,986 | \$12,153,919 | \$134,965,652 |
| 2021 | \$87,848,611 | \$7,640,758 | \$12,256,533 | \$2,734,191 | \$12,409,151 | \$122,889,244 |
| 2022 | \$91,516,108 | \$2,958,312 | \$12,513,920 | \$2,793,042 | \$12,669,743 | \$122,451,125 |
| 2023 | \$93,078,647 | \$3,020,437 | \$12,776,712 | \$2,848,747 | \$12,935,808 | \$124,660,351 |
| 2024 | \$99,358,862 | \$3,083,866 | \$13,045,023 | \$2,907,330 | \$13,207,460 | \$131,602,541 |
| 2025 | \$99,295,485 | \$3,148,627 | \$13,318,969 | \$2,970,585 | \$13,484,816 | \$132,218,481 |
| 2026 | \$100,212,303 | \$3,214,748 | \$13,598,667 | \$3,027,166 | \$13,767,997 | \$133,820,882 |
| 2027 | \$102,695,845 | \$3,282,258 | \$13,884,239 | \$3,087,866 | \$14,057,125 | \$137,007,333 |
| 2028 | \$83,316,868 | \$3,351,185 | \$14,175,808 | \$3,134,280 | \$14,352,325 | \$118,330,466 |
| 2029 | \$88,274,086 | \$3,421,560 | \$14,473,500 | \$3,199,474 | \$14,653,724 | \$124,022,344 |
| Average Growth | (1.3%) | (9.5%) | 2.1% | 1.9% | 2.1% | (0.9%) |

The Transmission Expense decrease in 2021 and 2022 represents the expiration of the Cleco contract. Estimates provided to LUS by other consultants indicate that the replacement transmission from MISO will be significantly more cost effective.

Total Operating Expenses do not include debt service, ILOT, normal capital and special equipment, or other expenses.

Table B-12 Wastewater Retail Sales and Revenue

| Year | Retail Collection (1,000 gallons) (1) | Retail Collection Revenue ⁽²⁾ | Other Revenue ⁽³⁾ | Total Operating Revenue |
|------|---------------------------------------|--|---------------------------------|-------------------------------|
| 2015 | 5,734,225 | \$28,304,757 | \$814,459 | \$29,119,216 |
| 2016 | 6,267,402 | \$28,522,778 | \$621,796 | \$29,144,574 |
| 2017 | 5,768,832 | \$29,706,376 | \$1,083,931 | \$30,790,307 |
| 2018 | 5,326,815 | \$30,977,546 | \$1,401,680 | \$32,379,226 |
| 2019 | 5,746,278 | \$29,910,672 | \$2,128,101 | \$32,038,772 |
| 2020 | 5,858,406 | \$31,545,596 | \$1,511,146 | \$33,056,741 |
| 2021 | 5,904,610 | \$31,794,387 | \$1,546,012 | \$33,340,400 |
| 2022 | 5,947,342 | \$32,655,956 | \$1,578,926 | \$34,234,881 |
| 2023 | 5,984,609 | \$33,496,009 | \$1,603,338 | \$35,099,347 |
| 2024 | 6,017,883 | \$34,366,842 | \$1,614,033 | \$35,980,875 |
| 2025 | 6,048,729 | \$35,231,105 | \$1,604,947 | \$36,836,053 |
| 2026 | 6,077,579 | \$36,090,530 | \$1,579,876 | \$37,670,406 |
| 2027 | 6,104,865 | \$36,993,360 | \$1,556,177 | \$38,549,537 |
| 2028 | 6,131,112 | \$37,896,386 | \$1,535,037 | \$39,431,423 |
| 2029 | 6,156,230 | \$38,798,665 | \$1,525,752 | \$40,324,417 |

Retail Collection projections are based on customer growth and historical usage per customer. Annual collection volumes vary with weather. The 2016 volume reflects a wet weather event.
 Retail Collection Revenue includes historical approved rate increases in 2017 and 2018. Projected rate increases are 2.0% per year for years 2022 through 2029.

Other Revenue includes Miscellaneous Operating Revenue and Interest Income.

Table B-13 Wastewater System Projected Operating Expenses

| Year | Treatment | Collection | Customer Accounting, Collecting, Service and Info | Administrative & General | Total Operating Expenses (1) |
|------|-------------|-------------|--|-----------------------------|------------------------------------|
| 2015 | \$6,657,629 | \$4,088,110 | \$1,208,820 | \$5,612,123 | \$17,566,682 |
| 2016 | \$6,915,624 | \$4,462,001 | \$1,347,623 | \$5,569,902 | \$18,295,151 |
| 2017 | \$6,804,788 | \$4,696,927 | \$1,345,368 | \$5,838,454 | \$18,685,538 |
| 2018 | \$6,877,281 | \$4,722,449 | \$1,399,015 | \$5,738,418 | \$18,737,163 |
| 2019 | \$6,987,121 | \$5,312,751 | \$1,365,016 | \$5,546,626 | \$19,211,514 |
| 2020 | \$7,169,573 | \$5,549,458 | \$1,374,389 | \$5,715,179 | \$19,808,598 |
| 2021 | \$7,263,259 | \$5,618,873 | \$1,392,733 | \$5,835,198 | \$20,110,063 |
| 2022 | \$7,421,415 | \$5,744,183 | \$1,422,489 | \$5,957,737 | \$20,545,824 |
| 2023 | \$7,573,015 | \$5,864,465 | \$1,451,315 | \$6,082,849 | \$20,971,644 |
| 2024 | \$7,731,006 | \$5,990,634 | \$1,481,352 | \$6,210,589 | \$21,413,581 |
| 2025 | \$7,900,262 | \$6,126,946 | \$1,513,242 | \$6,341,011 | \$21,881,461 |
| 2026 | \$8,054,349 | \$6,249,872 | \$1,542,961 | \$6,474,173 | \$22,321,354 |
| 2027 | \$8,218,007 | \$6,381,288 | \$1,574,345 | \$6,610,130 | \$22,783,770 |
| 2028 | \$8,348,945 | \$6,483,437 | \$1,600,866 | \$6,748,943 | \$23,182,191 |
| 2029 | \$8,524,082 | \$6,624,594 | \$1,634,262 | \$6,890,671 | \$23,673,609 |

Source: NewGen and LUS.
(1) Total Operating Expenses do not include debt service, ILOT, normal capital and special equipment, or other expenses.

Table B-14 Water Retail and Wholesale Sales and Revenue

| Year | Retail Sales (1,000 gallons) (1) | Wholesale Sales (1,000 gallons) (2) | Retail Sales Revenue (3) | Wholesale Sales Revenue (4) | Other Revenue (5) | Total Operating Revenue |
|------|--|---|-----------------------------|-----------------------------------|----------------------|-------------------------------|
| 2015 | 5,419,758 | 2,116,545 | \$13,207,794 | \$4,406,071 | \$670,952 | \$18,284,817 |
| 2016 | 5,402,650 | 2,117,627 | \$13,229,678 | \$4,736,650 | \$627,213 | \$18,593,541 |
| 2017 | 5,382,447 | 2,161,051 | \$13,862,679 | \$5,232,452 | \$727,065 | \$19,822,196 |
| 2018 | 5,363,552 | 2,256,911 | \$14,821,240 | \$6,038,256 | \$877,048 | \$21,736,544 |
| 2019 | 5,148,605 | 2,171,928 | \$14,425,369 | \$5,762,507 | \$1,181,598 | \$21,369,475 |
| 2020 | 5,540,715 | 2,037,762 | \$15,403,188 | \$5,406,850 | \$672,596 | \$21,482,634 |
| 2021 | 5,584,413 | 2,078,774 | \$15,524,669 | \$5,790,486 | \$687,451 | \$22,002,606 |
| 2022 | 5,624,828 | 2,122,086 | \$15,974,512 | \$5,964,896 | \$699,540 | \$22,638,948 |
| 2023 | 5,660,074 | 2,164,753 | \$16,414,216 | \$6,388,145 | \$700,114 | \$23,502,475 |
| 2024 | 5,691,544 | 2,208,847 | \$16,846,970 | \$6,577,851 | \$684,955 | \$24,109,776 |
| 2025 | 5,720,717 | 2,254,426 | \$17,276,566 | \$7,048,198 | \$665,386 | \$24,990,150 |
| 2026 | 5,748,002 | 2,301,552 | \$17,703,847 | \$7,261,264 | \$647,240 | \$25,612,350 |
| 2027 | 5,773,809 | 2,350,289 | \$18,129,761 | \$7,784,553 | \$630,884 | \$26,545,199 |
| 2028 | 5,798,633 | 2,400,704 | \$18,555,626 | \$8,024,127 | \$616,515 | \$27,196,268 |
| 2029 | 5,822,389 | 2,452,867 | \$18,980,987 | \$8,607,000 | \$605,584 | \$28,193,572 |

Retail Sales projections are based on customer growth and historical usage per customer.
 Wholesale sales volumes were based on specific growth forecasts for wholesale customers. The decrease in Wholesale Sales reflects discontinued service to a wholesale customer.

Retail Sales Revenue include historical approved rate increases in 2017 and 2018. Projected rate increases are 2.0% per year for years 2022 through 2029.

Water Wholesale rate increases are 6% in each of the years 2021, 2023, 2025, 2027 and 2029. Other Revenue includes Miscellaneous Operating Revenue and Interest Income.

Table B-15 Water System Historical and Projected Expenses

| Year | Production | Distribution | Customer Accounting, Collecting, Service and Info | Administrative & General | Total Operating Expenses (1) |
|------|-------------|--------------|--|-----------------------------|------------------------------|
| 2015 | \$5,153,344 | \$2,297,316 | \$1,158,987 | \$4,489,593 | \$13,099,239 |
| 2016 | \$5,465,672 | \$2,538,366 | \$1,149,579 | \$4,607,489 | \$13,761,106 |
| 2017 | \$5,406,685 | \$2,619,286 | \$1,128,205 | \$4,811,643 | \$13,965,819 |
| 2018 | \$5,495,611 | \$2,884,033 | \$1,219,158 | \$4,661,424 | \$14,260,225 |
| 2019 | \$5,496,311 | \$2,889,727 | \$1,172,251 | \$4,668,916 | \$14,227,206 |
| 2020 | \$5,741,579 | \$2,763,783 | \$1,182,838 | \$4,627,047 | \$14,315,247 |
| 2021 | \$5,874,921 | \$2,760,818 | \$1,200,028 | \$4,724,215 | \$14,559,982 |
| 2022 | \$6,046,200 | \$2,821,229 | \$1,225,598 | \$4,823,423 | \$14,916,451 |
| 2023 | \$6,214,846 | \$2,882,643 | \$1,250,575 | \$4,924,715 | \$15,272,778 |
| 2024 | \$6,389,351 | \$2,945,154 | \$1,276,517 | \$5,028,134 | \$15,639,156 |
| 2025 | \$6,573,032 | \$3,008,872 | \$1,303,892 | \$5,133,725 | \$16,019,521 |
| 2026 | \$6,751,510 | \$3,073,845 | \$1,329,776 | \$5,241,533 | \$16,396,664 |
| 2027 | \$6,938,756 | \$3,140,120 | \$1,356,961 | \$5,351,605 | \$16,787,442 |
| 2028 | \$7,111,406 | \$3,207,756 | \$1,380,701 | \$5,463,989 | \$17,163,852 |
| 2029 | \$7,312,713 | \$3,276,774 | \$1,409,534 | \$5,578,733 | \$17,577,754 |

⁽¹⁾ Total Operating Expenses do not include debt service, ILOT, normal capital and special equipment, or other expenses.

Appendix C CONTINUING DISCLOSURES — COMMUNICATIONS

Introduction

Government entities that issue bonds must enter into a continuing disclosure agreement to be in compliance with the SEC Rule 15c2-12. As part of the continuing disclosure agreement, the issuer promises to provide certain annual financial information and material event notices to the public. These filings must be made electronically at the EMMA portal (www.emma.msrb.org).

The Utilities System has the following outstanding debt as of October 31, 2019:

- Communications System Revenue Bonds, Series 2012
- Communications System Revenue Refunding Bonds, Series 2015

The continuing disclosure agreements for the outstanding bonds require that specific tables contained in the Official Statements must be updated annually. This appendix contains these required tables. This appendix contains forward looking financial statements based on the Communications System's current expectations and projections about future events and financial trends. The Communications System projections of revenues, expenses, debt service, and capital are contained herein and reflect estimates of what might occur in the future based on the information available as of the date of this Report. NewGen cannot predict the future or guarantee future Communications System financial performance. To the extent that assumptions used in these projections vary from those actually observed, financial performance as presented herein will vary from actual performance. NewGen relied upon a 10-year projection prepared by the Communications System for the Projected Period of November 1, 2019 through October 31, 2029. The Communications System provided actual historical data for the 2015 through 2019 period.

Information and Assumptions Relied Upon

The projected operating results for the Communications System rely upon the information and assumptions gathered in the course of NewGen's review and summarized below.

- NewGen assumed the Communications System will operate, maintain, and upgrade head-end facilities and other important supporting infrastructure to ensure reliable and technologically competitive service offerings to customers.
- 2. NewGen assumed the Communications System will hire and maintain competent personnel. If needed, the Communications System will provide training to personnel to ensure the safety and reliability of the Communications System.
- 3. NewGen assumed the Communications System will maintain and renew any required permits or approvals.



- 4. NewGen assumed standard operating procedure for the Communications System and NewGen did not include the effects of any event outside of the Communications System's control, including force majeure.
- Communications System financial and operating information was provided by the Communications System, LCG, interviews with LUS and LCG staff, and visual observations of the Communications System facilities. Data provided by the Communications System and LCG include historical financial and operating data for years 2015–2019, projected financial and operating data for years 2020–2029, and the 2020 Budget.
- NewGen relied upon the most recent semi-annual Blue Chip Economic Indicator projection of GDP, dated March 2020. The GDP was used to escalate O&M expenses and capital. Per the Blue Chip forecast, the annual GDP is projected to be 2.1% over the Projected Period.

Projected Operating Results Assumptions

Although there are many variables that influence the Communications System's projected operating results, a few key variables have an important influence on the financial integrity of the system. These variables are:

- Customer growth and market share
- Service offering pricing
- Cost of goods sold
- Capital re-investment in the system

Customer growth and service offering pricing heavily influence projected revenues. Cost of goods sold predominantly consists of programming and content costs associated with service offerings. Capital re-investment in the system ensures that the system will remain well maintained, reliable, and competitive in the marketplace.

Other important Communications System costs include other operating expenses not associated with the cost of goods sold and debt service requirements. Although these costs are important and substantial to the Communications System, they are relatively fixed and do not vary significantly as new customers are added to the system. As a result, growth in the Communications System Gross Operating Margin (revenues less cost of goods sold) directly impacts the Communications System debt service coverage and net margins.

Revenue Projection

Since the Communications System inception in 2009, the system has successfully added customers and increased market share within the LUS service territory. The sale of CATV, Internet, and telephone services to retail and wholesale customers directly relates to the Communications System revenues. Projected operating results reflect average annual customer growth of 4.0% over the 2020 through 2029 period. The growth assumption results in target market share from the current 41% to 56% in 2029. Revenue per customer reflects a blend of CATV, Internet, and telephone services as described earlier in this Report. Retail service pricing levels are projected to be adjusted periodically in consideration of the cost of

goods sold and other rising costs. The Communications System pricing practices reflect an opportunistic approach where the development of new or higher value service offerings and competitor price increases provide the Communications System the ability to adjust rates if warranted. The Communications System's pricing strategy is to offer comparable or higher quality services at a lower price than the competition.

Additionally, wholesale customer projections remain constant, at 34 customers, from 2020 to 2029 with revenues of \$3.2 million annually.

Expense Projection

The expense projection includes the cost of goods sold, maintenance of plant, A&G expense, and other miscellaneous expenses. The projected cost of goods sold assumes the 2019 cost per customer (adjusted for historical cost of goods sold inflation) multiplied by the projected number of customers. Other expenses have been escalated at 2.1% annually over the period 2020 through 2029.

Debt Service

The projected net revenues for debt service exceed the required debt service coverage ratio of 1.0.

Credit Event

If a Credit Event were to occur, bond covenants require that the Utilities System meet the credit obligation of the Communications System with funds available in the Utilities System Capital Additions Fund. The Utilities System has a debt service coverage ratio requirement of 1.0.

Other Expenses

Other expense items include the Communications System's Imputed Tax obligations, repayment of inter-utility loans from the Utilities System, Operating Account reserve obligations, and other miscellaneous expenses.

The Communications System utilized loans from the LUS to fund the fiber system assets purchase, startup costs, and operating costs. The Communications System loans repayment will continue through 2033.

The Operating Account reserve obligation was a one-time expense incurred by the Communications System to establish a Communications Systems Operating Account.

Imputed Tax

Pursuant to terms of a regulatory settlement, the Communications System must pay an Imputed Tax. The Imputed Tax is equivalent to paying state and local sales tax, property tax, franchise tax, and income tax.

The Communications System's ILOT calculation provides for an ILOT payment up to 12% of Adjusted Revenues deposits (revenues less cost of goods sold). However, all or a portion of this payment is made subject to an ILOT test. The ILOT test ensures that the Communications

System retains sufficient cash to meet capital obligations. The ILOT test requires that the ILOT payment be no greater than 12% of Adjusted Revenues deposits, or the cash balance available after the payment of operating expenses and debt service less 7.5% of the Adjusted Revenues deposits. The Communications System tax requirement cannot be less than that required by the Imputed Tax calculation.

In 2015, the City-Parish Council approved an ordinance that revises the required ILOT payment. This ordinance recognizes that the Communications System operates in a competitive environment and the ILOT calculation was a greater expense than Imputed Tax. With the approval of this ordinance, the Communications System pays an ILOT amount equal to Imputed Taxes. The Imputed Tax payments will be made to LUS and the City through 2020 as prescribed in the ordinance. After 2020, 100% of the Imputed Tax payments will go to the City.

Capital Improvement Program

The CIP includes the ongoing cost of customer installations, head-end, hut, network equipment and upgrades, and other miscellaneous items. In this Report, the capital plan for years 2020 through 2024 was based on the 2020 Budget and 2025 through 2029 was based on historical spending.

Cash Available

Cash available reflects remaining funds available to the Communications System once all other credit obligations of the Communications System are satisfied. For the Communications System, LUS established a financial objective that requires a minimum cash balance of \$2,250,000 to be held in an Operating Account. The Operating Account maintains a cash reserve to meet system O&M expense requirements. Once O&M expense and debt service obligations are met by the Communications System, accumulated cash balances are held in a Capital Additions Fund and are applicable to capital projects or other lawful uses. The Projected Period assumes that there are sufficient cash balances in the Capital Additions Fund to meet the entire Communications System CIP obligation.

Cross Reference

In an effort to minimize duplication of data, the following table is provided to assist in cross referencing the information contained in the Continuing Disclosures with the information contained in this Report.

| Official Statement Section | Official Statement Page | Official Statement Table Title | Report Reference |
|---|-------------------------------|---|---------------------|
| The Communications System, page 24-34 | 28 | Historical and Projected Number of Customers for the Communications | Table C-1 |
| | 29 | Projected Market Penetration | Table C-1 |
| | 30 | Operating Revenue Summary | Table 7-7 |
| | 31 | Communications System Revenue Forecast | Table C-2 |
| | 32 | Communications System Operations and Maintenance Expense Forecast | Table C-3 |
| | 34 | Communications System Capital Improvement Plan | Table 7-3 |
| Operating Revenues and Expenses, page 35-37 | 35 | Communications System Historical Operating Results | Tables 7-10 & 7-8 |
| | 36 | Communications System Projected Operating Results | Table C-4 |
| | 37 | Communications System Sources & Uses of Funds | Table C-5 |
| Debt Service Coverage Calculation, page 37-39 | 38 | Communications System Debt Service | Table C-4 |
| The Utilities System, page 39-60 | 49 | Historical Electric Retail and Wholesale Sales | Table 4-1 |
| | 49 | Electric System Largest Retail Customers | Table B-6 |
| | 50 | Electric System Capital Improvement Plan (Five Year Plan) | Table 3-5 |
| | 51 | Electric System Sales and Revenue | Table B-10 |
| | 52 | Electric System Operations and Maintenance Expense Forecast | Table B-11 |
| | 52 | Historical Water Retail and Wholesale Sales | Tables 5-1 & B-14 |
| | 53 | Water System Largest Retail Customers | Table B-7 |
| | 55 | Water System Capital Improvement Plan (Five Year Plan) | Table 3-5 |
| | 55 | Water System Sales and Revenue Forecast | Table B-14 |
| | 56 | Water System Operations and Maintenance Expense Forecast | Table B-15 |
| | 57 | Historical Wastewater System Flows (000 Gallons) | Table 6-1 |
| | 57 | Wastewater System Largest Retail Customers | Table B-8 |
| | 59 | Proposed Wastewater System Capital Improvement Plan (Five Year Plan) | Table 3-5 |
| | 60 | Wastewater System Operations and Maintenance Expense Forecast | Table B-13 |
| Capital Improvement Plan, page 60-69 | 61 | Communications System Adjusted CIP (Five Year Plan) - Projected Sources and Uses of Funds | Table 7-3 |
| | 62 | Historical and Projected Number of Customers by System | Table C-6 |
| | 63 | Electric System Sales and Revenues by Rate Class | Tables 4-2 & 4-26 |
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| Official Statement Section | Official Statement Page | Official Statement Table Title | Report Reference |
|---|-------------------------------|--|---------------------|
| | 64 | Electric Residential Rate Comparison | Table 4-20 |
| | 64 | Electric Commercial Rate Comparison | Table 4-21 |
| | 65 | Wastewater Sales and Revenue | Table B-12 |
| | 67 | Utilities System Historical Operating Results | Table C-7 |
| | 69 | Utilities System Historical Debt Service Coverage Calculation | Table C-7 |
| | 69 | Utilities System Revenue and Debt Service Coverage Ratios | Table C-8 |
| | 70 | Utilities System Residual Revenue Debt Service Coverage - Communications System Default | Table C-9 |
| Appendix B-Financial and Statistical Data | B-1 | Population of the City of Lafayette | See Appendix D |
| | B-1 | Assessed Value of Taxable Property of the City | See Appendix D |
| | B-1 | Assessed Valuation | See Appendix D |
| | B-2 | Tax Rates | See Appendix D |
| | B-3 | Ten Largest Property Taxpayers and Assessed Valuations | See Appendix D |
| | B-3 | Summary of Debt Statement | See Appendix D |
| | B-4 | Bank Balances | See Appendix D |
| | B-8 | Per Capita Personal Income | See Appendix D |
| | B-8 | Average Annual Statistics of Employment | See Appendix D |
| | B-9 | Nonfarm Wage and Salary Employment by Major Industry | See Appendix D |
| | B-9 | Largest Employers | See Appendix D |
| | B-10 | Annual Average Lafayette Parish Concurrent Economic Indicators | See Appendix D |
| | B-11 | Banking Facilities | See Appendix D |
| • | | | |

| Official Statement Section | Official Statement Page | Official Statement Table Title | Report Reference |
|-----------------------------------|-------------------------------|---|---------------------|
| Communications System, Page 28-41 | 33 | Historical and Projected Number of Customer Accounts for the Communications System | Table C-1 |
| | 34 | Projected Retail Market Share | Table C-1 |
| | 35 | Operating Revenue Summary | Table 7-7 |
| | 36 | Communications System Revenue Forecast | Table C-2 |

| | Official Statement | | Report |
|--|-----------------------|---|---------------------|
| Official Statement Section | Page | Official Statement Table Title | Reference |
| | 37 | Communications System Historical Operating Expenses | Table 7-12 |
| | 37 | Communications System Projected Operating Expenses | Table C-3 |
| | 38 | Competitive Internet Service Offerings | Table 7-2 |
| | 40 | Communications System Capital Improvement Plan | Table 7-3 |
| | 40 | Communications System Projected Capital Improvement Program | Table 7-3 |
| Operating Revenues and Expenses, Page 42-45 | 42 | Communications System Historical Operating Results | Tables 7-10 & 7-8 |
| | 44 | Communications System Projected Operating Results | Table C-4 |
| | 45 | Communications System Sources & Uses of Funds | Table C-5 |
| Debt Service Coverage Calculation, Page 45-47 | 47 | Communications System Projected Debt Service Coverage Ratios | Table C-4 |
| The Utilities System, Page 47-77 | 58 | Historical and Projected Electric Retail and Wholesale Sales | Tables 4-1 and B-10 |
| | 58 | Electric System Customer Class Statistics | Tables 4-2 & 4-26 |
| | 59 | Electric System Capital Improvement Plan (Five Year Plan) | Table 3-5 |
| | 60 | Electric System Projected Sales and Revenue | Table B-10 |
| | 61 | Electric System Projected Operating Expenses | Table B-11 |
| | 62 | Historical and Projected Water Retail and Wholesale Sales | Tables 5-1 & B-14 |
| | 62 | Water System Largest Retail Customers | Table B-7 |
| | 65 | Water System Capital Improvement Plan (Five Year Plan) | Table 3-5 |
| | 66 | Water System Projected Sales and Revenue Forecast | Table B-14 |
| | 66 | Water System Projected Operating Expenses | Table B-15 |
| | 67 | Historical Wastewater System Flows (000 Gallons) | Table 6-1 |
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| | 71 | Wastewater System Projected Operating Expenses | Table B-13 |
| | 72 | Historical and Projected Number of Customers by System | Table C-6 |
| | 73 | Electric Residential Rate Comparison | Table 4-20 |
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| Official Statement Section | Official Statement Page | Official Statement Table Title | Report Reference |
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| | 75 | Utilities System Historical Operating Results | Table C-7 |
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| | 77 | Utilities System Projected Residual Revenues Debt Service Coverage Calculation-Assuming a Communications System Default | Table C-9 |
| Appendix B-Financial and Statistical Data | B-1 | Population of the City of Lafayette | See Appendix D |
| | B-1 | Assessed Value of Taxable Property of the City | See Appendix D |
| | B-1 | Assessed Valuation | See Appendix D |
| | B-2 | Tax Rates | See Appendix D |
| | B-3 | Ten Largest Property Taxpayers and Assessed Valuations | See Appendix D |
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| | B-4 | Bank Balances | See Appendix D |
| | B-8 | Per Capita Personal Income | See Appendix D |
| | B-8 | Average Annual Statistics of Employment | See Appendix D |
| | B-9 | Nonfarm Wage and Salary Employment by Major Industry | See Appendix D |
| | B-9 | Largest Employers | See Appendix D |
| | B-10 | Average Annual Lafayette Parish Concurrent Economic Indicators | See Appendix D |
| | B-11 | Banking Facilities | See Appendix D |
| | | | |

Table C-1 Communications System Number of Customers and Market Penetration

| Year | Number of Customer Accounts (1) | Increase in Customer Accounts | Market Potential (2) | Target Market ⁽³⁾ | Increase Target Market | Target Market Share |
|-------------------|---------------------------------------|-------------------------------------|-------------------------|---------------------------------|------------------------------|------------------------|
| 2015 | 16,578 | 1.9% | 53,900 | 48,753 | 1.6% | 34.0% |
| 2016 | 18,243 | 10.0% | 54,732 | 49,521 | 1.6% | 36.8% |
| 2017 | 18,973 | 4.0% | 55,503 | 50,218 | 1.4% | 37.8% |
| 2018 | 20,412 | 7.6% | 56,209 | 50,857 | 1.3% | 40.1% |
| 2019 | 21,291 | 4.3% | 56,866 | 51,452 | 1.2% | 41.4% |
| 2020 | 22,053 | 3.6% | 57,484 | 52,011 | 1.1% | 42.4% |
| 2021 | 23,045 | 4.5% | 58,072 | 52,543 | 1.0% | 43.9% |
| 2022 | 23,949 | 3.9% | 58,602 | 53,022 | 0.9% | 45.2% |
| 2023 | 24,907 | 4.0% | 59,086 | 53,460 | 0.8% | 46.6% |
| 2024 | 25,904 | 4.0% | 59,537 | 53,868 | 0.8% | 48.1% |
| 2025 | 26,940 | 4.0% | 59,991 | 54,279 | 0.8% | 49.6% |
| 2026 | 28,018 | 4.0% | 60,449 | 54,692 | 0.8% | 51.2% |
| 2027 | 29,138 | 4.0% | 60,910 | 55,107 | 0.8% | 52.9% |
| 2028 | 30,304 | 4.0% | 61,374 | 55,525 | 0.8% | 54.6% |
| 2029 | 31,516 | 4.0% | 61,843 | 55,944 | 0.8% | 56.3% |
| Average Growth | 4.0% | | 0.8% | 0.8% | | |

Source: LUS

⁽¹⁾ Communications customer projections include retail customers with CATV, Internet, and telephone or some combination of the three services. The number of customers reflects the customers at the end of the year. The retail customer projection takes into consideration that the Communications System began serving customers in 2007 as a new market entrant. Historical percentage growth in customers has been significant because the Communications System was new to the market. The projection assumes that percentage increases in annual growth will gradually decline as LUS market presence matures and market penetration reflects levels that consider the presence of several competitors.

⁽²⁾ Projection includes all LUS residential electric customers inside the City limits.

⁽³⁾ Target market excludes apartments and other multifamily dwellings.

Table C-2 Communications System Revenue Forecast

| Year | Number of Retail Customers | Number of Wholesale Customers | Retail | Wholesale | Total |
|----------------|-------------------------------|-------------------------------------|--------------|-------------|--------------|
| 2020 | 22,053 | 34 | \$38,636,851 | \$3,232,135 | \$41,868,986 |
| 2021 | 23,045 | 34 | \$39,627,904 | \$3,232,135 | \$42,860,040 |
| 2022 | 23,949 | 34 | \$40,570,504 | \$3,232,135 | \$43,802,639 |
| 2023 | 24,907 | 34 | \$41,520,074 | \$3,232,135 | \$44,752,209 |
| 2024 | 25,904 | 34 | \$42,502,010 | \$3,232,135 | \$45,734,146 |
| 2025 | 26,940 | 34 | \$43,503,764 | \$3,232,135 | \$46,735,899 |
| 2026 | 28,018 | 34 | \$44,505,966 | \$3,232,135 | \$47,738,102 |
| 2027 | 29,138 | 34 | \$45,523,293 | \$3,232,135 | \$48,755,428 |
| 2028 | 30,304 | 34 | \$46,567,975 | \$3,232,135 | \$49,800,110 |
| 2029 | 31,516 | 34 | \$47,637,641 | \$3,232,135 | \$50,869,776 |
| Average Growth | 4.0% | 0.0% | 2.4% | 0.0% | 2.2% |

Source: LUS

Table C-3 Communications System Operations and Maintenance Expense Forecast

| Year | Cost of Goods Sold (1) | Other Expenses (2) | Total Expenses |
|----------------|---------------------------|-----------------------|-------------------|
| 2020 | \$8,993,949 | \$13,067,850 | \$22,061,799 |
| 2021 | \$9,308,250 | \$13,342,274 | \$22,650,525 |
| 2022 | \$9,650,102 | \$13,622,462 | \$23,272,564 |
| 2023 | \$10,002,723 | \$13,908,534 | \$23,911,257 |
| 2024 | \$10,366,713 | \$14,200,613 | \$24,567,326 |
| 2025 | \$10,742,125 | \$14,498,826 | \$25,240,951 |
| 2026 | \$11,128,885 | \$14,803,301 | \$25,932,186 |
| 2027 | \$11,527,426 | \$15,114,171 | \$26,641,596 |
| 2028 | \$11,938,154 | \$15,431,568 | \$27,369,722 |
| 2029 | \$12,361,244 | \$15,755,631 | \$28,116,875 |
| Average Growth | 3.6% | 2.1% | 2.7% |

Source: LUS

Cost of Goods Sold predominantly consists of programming and content costs associated with service offerings.

⁽²⁾ Includes O&M expenses; other expenses include customer service, and A&G costs. Excludes depreciation. Operating expenses do not include imputed tax, inter-utility loan payments to LUS, external loan payments, and other miscellaneous expenses.

Table C-4 Communications System Projected Operating Results

| | 2020 | 2021 | 2022 | 2023 | 2024 |
|---------------------------------------|---------------|---------------|---------------|---------------|---------------|
| Operating Revenues | | | | | |
| Retail Sales | \$38,636,851 | \$39,627,904 | \$40,570,504 | \$41,520,074 | \$42,502,010 |
| Wholesale Sales | 3,232,135 | 3,232,135 | 3,232,135 | 3,232,135 | 3,232,135 |
| Other Revenues | 804,701 | 826,613 | 848,791 | 870,884 | 895,731 |
| Total Operating Revenues | \$42,673,687 | \$43,686,652 | \$44,651,430 | \$45,623,093 | \$46,629,877 |
| Operating Expenses | | | | | |
| Cost of Goods Sold | \$8,993,949 | \$9,308,250 | \$9,650,102 | \$10,002,723 | \$10,366,713 |
| O&M and Other | 13,067,850 | 13,342,274 | 13,622,462 | 13,908,534 | 14,200,613 |
| Total Operating Expenses | \$22,061,799 | \$22,650,525 | \$23,272,564 | \$23,911,257 | \$24,567,326 |
| Balance Available for Debt Service | \$20,611,888 | \$21,036,128 | \$21,378,866 | \$21,711,836 | \$22,062,551 |
| Debt Service | \$9,430,991 | \$9,431,991 | \$10,590,741 | \$10,599,941 | \$10,601,223 |
| Debt Service Coverage Ratio | 2.2 | 2.2 | 2.0 | 2.0 | 2.1 |
| Balance After Debt Service | \$11,180,897 | \$11,604,136 | \$10,788,125 | \$11,111,895 | \$11,461,328 |
| Other Income (Expenditures) | | | | | |
| Imputed Tax | (\$849,433) | (\$919,345) | (\$873,566) | (\$834,486) | (\$821,207) |
| Inter-utility Loan Repayment | (1,814,455) | (2,410,578) | (2,422,635) | (2,435,174) | (2,448,215) |
| Miscellaneous | 103,570 | 105,745 | 107,966 | 110,233 | 112,548 |
| Total Other Income (Expenditures | (\$2,560,318) | (\$3,224,178) | (\$3,188,235) | (\$3,159,427) | (\$3,156,874) |
| Balance Available for Capital | \$8,620,579 | \$8,379,959 | \$7,599,890 | \$7,952,468 | \$8,304,454 |

Table C-5 Communications System Sources and Uses of Funds

| | 2020 | 2021 | 2022 | 2023 | 2024 |
|---------------------------------------|-------------|-------------|-------------|-------------|-------------|
| Construction Fund (1) | | | | | |
| Sources of Funds | | | | | |
| Beginning Balance | \$0 | \$0 | \$0 | \$0 | \$0 |
| Deposits | 0 | 0 | 0 | 0 | 0 |
| Interest Income | 0 | 0 | 0 | 0 | 0 |
| <u>Uses of Funds</u> | | | | | |
| Capital Expenditures | 0 | 0 | 0 | 0 | 0 |
| Construction Fund Ending Balance | \$0 | \$0 | \$0 | \$0 | \$0 |
| Retained Earnings (Cash Available) | | | | | |
| Sources of Funds | | | | | |
| Beginning Balance | \$2,694,587 | \$3,140,719 | \$3,914,228 | \$4,347,335 | \$5,035,736 |
| Deposits from Earnings | 8,620,579 | 8,379,959 | 7,599,890 | 7,952,468 | 8,304,454 |
| Other | | | | | |
| <u>Uses of Funds</u> | | | | | |
| Capital Expenditures | (8,174,447) | (7,606,450) | (7,166,782) | (7,264,068) | (7,389,446) |
| Operating Account Creation | 0 | 0 | 0 | 0 | 0 |
| Sinking Fund transfer to Refunding | 0 | 0 | 0 | 0 | 0 |
| Retained Earnings Ending Balance | \$3,140,719 | \$3,914,228 | \$4,347,335 | \$5,035,736 | \$5,950,744 |

⁽¹⁾ Includes the 2012 Bond Funds.

Table C-6 Utilities System Historical and Projected Number of Customers by System

| Year | Electric (1) | Water (2) | Wastewater (3) |
|----------------|--------------|-----------|----------------|
| Historical | | | |
| 2015 | 65,847 | 55,109 | 43,521 |
| 2016 | 66,325 | 55,851 | 44,269 |
| 2017 | 66,860 | 56,302 | 44,830 |
| 2018 | 67,243 | 56,564 | 45,019 |
| 2019 | 68,495 | 58,316 | 45,623 |
| Projected | | | |
| 2020 | 69,399 | 59,306 | 46,414 |
| 2021 | 69,946 | 59,715 | 46,780 |
| 2022 | 70,452 | 60,091 | 47,119 |
| 2023 | 70,894 | 60,419 | 47,414 |
| 2024 | 71,288 | 60,710 | 47,678 |
| 2025 | 71,653 | 60,972 | 47,922 |
| 2026 | 71,995 | 61,223 | 48,151 |
| 2027 | 72,318 | 61,460 | 48,367 |
| 2028 | 72,629 | 61,688 | 48,575 |
| 2029 | 72,927 | 61,905 | 48,774 |
| Average Growth | 0.6% | 0.5% | 0.6% |

Source: LUS, Burns & McDonnell, LUS. LUS Financial and Operating Statements
(1) Electric System projections based on Load Forecast for LUS developed by Burns & McDonnell.

Water System retail customer projections were based on the Electric System customer growth forecast. Wholesale customer growth was based on specific growth forecasts for wholesale customers.

Wastewater System customer projections were based on the Electric System

customer growth forecast.

Table C-7 Historical Operating Results

| | 2015 | 2016 | 2017 | 2018 | 2019 |
|---------------------------------------|---------------|---------------|---------------|---------------|---------------|
| Operating Revenues | | | | | |
| Electric System | | | | | |
| Base Rate – Electric | \$92,626,681 | \$91,631,825 | \$94,552,196 | \$102,886,777 | \$100,836,993 |
| Fuel Charge – Electric | 84,910,901 | 78,153,587 | 76,829,537 | 72,872,661 | 73,101,002 |
| Wholesale Sales | 179,301 | 200,753 | 177,166 | 174,622 | 179,515 |
| Other Revenues (1) | 4,327,280 | 4,367,987 | 4,501,605 | 5,021,629 | 5,848,375 |
| Water | | | | | |
| Retail Sales | 13,207,794 | 13,229,678 | 13,862,679 | 14,821,240 | 14,425,369 |
| Wholesale Sales | 4,406,071 | 4,736,650 | 5,232,452 | 6,038,256 | 5,762,507 |
| Other Revenues (1) | 670,952 | 627,213 | 727,065 | 877,048 | 1,181,598 |
| Wastewater | | | | | |
| Retail Sales | 28,304,757 | 28,522,778 | 29,706,376 | 30,977,546 | 29,910,672 |
| Other Revenues (1) | 814,459 | 621,796 | 1,083,931 | 1,401,680 | 2,128,101 |
| Fiber | 0 | 0 | 0 | 0 | 0 |
| Total Operating Revenues | \$229,448,195 | \$222,092,266 | \$226,673,006 | \$235,071,461 | \$233,374,132 |
| Operating Expenses | | | | | |
| Electric System | | | | | |
| Generation | \$8,190,689 | \$6,902,595 | \$7,573,414 | \$5,823,932 | \$5,097,410 |
| Fuel - Gas Generation | 985,639 | 1,363,817 | 1,967,322 | 3,020,362 | 2,369,957 |
| Purchased Power LPPA | 51,723,772 | 48,326,966 | 47,753,386 | 50,740,877 | 47,202,751 |
| Purchased Power Other | 36,008,371 | 35,654,529 | 39,682,507 | 34,871,740 | 29,702,897 |
| Other | 33,098,450 | 34,446,286 | 36,370,497 | 36,710,947 | 35,027,667 |
| Water | 13,099,239 | 13,761,106 | 13,965,819 | 14,260,225 | 14,227,206 |
| Wastewater | 17,566,682 | 18,295,151 | 18,685,538 | 18,737,163 | 19,211,514 |
| Fiber | 0 | 0 | 0 | 0 | 0 |
| Total Operating Expenses (2) | \$160,672,843 | \$158,750,451 | \$165,998,482 | \$164,165,246 | \$152,839,402 |
| | | | | | 0 |
| Balance Available for Debt Service | \$68,775,352 | \$63,341,815 | \$60,674,525 | \$70,906,215 | \$80,534,731 |
| Debt Service (3) | \$22,924,293 | \$22,925,238 | \$21,341,835 | \$21,427,905 | \$22,732,925 |
| Debt Service Coverage Ratio | 3.0 | 2.8 | 2.8 | 3.3 | 3.5 |
| Balance After Debt Service | \$45,851,060 | \$40,416,577 | \$39,332,690 | \$49,478,310 | \$57,801,806 |

Table C-7 Historical Operating Results

| | 2015 | 2016 | 2017 | 2018 | 2019 |
|--------------------------------------|--------------|--------------|--------------|--------------|--------------|
| Other Income | | | | | |
| Interest Income (4) | \$0 | \$0 | \$0 | \$0 | \$0 |
| Water Tapping Fees | 107,420 | 78,320 | 64,240 | 72,240 | 56,760 |
| Communications Lease Income | 36,952 | 27,648 | 25,378 | 0 | 0 |
| Contributions in Aid of Construction | 0 | 56,063 | 128,155 | 304,557 | 0 |
| Misc. Non-Operating Revenue | 3,414,729 | 2,566,471 | 3,335,924 | 4,188,986 | 3,141,166 |
| Total Other Income | \$3,559,102 | \$2,728,502 | \$3,553,697 | \$4,565,784 | \$3,197,926 |
| Other Expenses | | | | | |
| Interest on Customer Deposits | \$3,206 | \$821 | \$1,688 | \$4,307 | \$5,331 |
| Tax Collections/Non-Operating | 0 | 0 | 0 | 0 | 0 |
| Misc. Non-Operating Expense | 1,383,331 | 1,589,252 | 3,182,762 | 2,844,559 | 3,369,807 |
| Total Other Expenses | \$1,386,537 | \$1,590,073 | \$3,184,450 | \$2,848,867 | \$3,375,138 |
| Payment in Lieu of Tax | \$22,847,494 | \$23,306,557 | \$22,568,235 | \$23,708,786 | \$25,051,002 |
| Bond Reserve & Capital Additions | \$25,176,131 | \$18,248,448 | \$17,133,701 | \$27,486,441 | \$32,573,592 |

⁽¹⁾ Other Revenue includes Miscellaneous Operating Revenues and Interest Income.

⁽²⁾ Debt Service was prepared on a cash basis. Debt Service includes the Series 1996 Bonds, Series 2004 Bonds, Series 2010 Bonds, and Series 2012 Bonds. In 2014, the Series 2004 Bonds were partially refunded and defeased by the Series 2012 Bonds. The Series 1996 Bonds matured on November 1, 2017. By 2020, the Series 2010 Bonds will be fully redeemed by the proceeds of the Series 2017 Bonds.

⁽³⁾ The Operating Revenues, Operating Expenses, and Debt Service Coverage may differ slightly from LCG's Comprehensive Annual Financial Report.

⁽⁴⁾ Interest Income is included above with Operating Revenues.

Table C-8
Utilities System Revenues and Debt Service Coverage Ratios

| Year | Operating Revenues (1) | Operating Expenses (2) | Net Revenues Available for Debt Service | Debt Service (3) | Balance Available After Debt Service | Debt Service Coverage Ratio |
|------|---------------------------|---------------------------|---|------------------|---|-----------------------------------|
| 2020 | \$241,916,775 | \$169,089,498 | \$72,827,278 | \$25,374,000 | \$47,453,278 | 2.9 |
| 2021 | \$231,630,536 | \$157,559,289 | \$74,071,248 | \$25,095,600 | \$48,975,648 | 3.0 |
| 2022 | \$237,379,875 | \$157,913,400 | \$79,466,475 | \$25,092,600 | \$54,373,875 | 3.2 |
| 2023 | \$241,164,513 | \$160,904,773 | \$80,259,740 | \$25,103,350 | \$55,156,390 | 3.2 |
| 2024 | \$245,640,341 | \$168,655,278 | \$76,985,063 | \$25,100,350 | \$51,884,713 | 3.1 |
| 2025 | \$252,243,687 | \$170,119,462 | \$82,124,225 | \$25,102,350 | \$57,021,875 | 3.3 |
| 2026 | \$254,437,124 | \$172,538,900 | \$81,898,224 | \$25,107,100 | \$56,791,124 | 3.3 |
| 2027 | \$258,128,370 | \$176,578,546 | \$81,549,824 | \$25,102,350 | \$56,447,474 | 3.2 |
| 2028 | \$253,420,466 | \$158,676,508 | \$94,743,957 | \$23,901,350 | \$70,842,607 | 4.0 |
| 2029 | \$258,896,904 | \$165,273,707 | \$93,623,197 | \$14,962,607 | \$78,660,590 | 6.3 |

⁽¹⁾ Operating Revenues include interest income and other miscellaneous revenue.

⁽²⁾ Operating Expenses include O&M and other expenses such as customer service, and A&G costs. Operating Expenses do not include ILOT, normal capital and special equipment, nor other miscellaneous expenses.

⁽³⁾ Debt Service was prepared on a cash basis. Debt Service includes the Series 2010 Bonds, the Series 2012 Bonds, Series 2017 Bonds, Series 2019 Bonds and a projected bond issue in 2027. By 2020, the Series 2010 Bonds will be fully redeemed by the proceeds of the Series 2017 Bonds.

Table C-9
Utilities System Revenues and Debt Service Coverage Ratios Assuming a
Communications System Default

| Year | Utilities System Net Revenue Available for Debt Service | Utilities System Debt Service (1) | Capital Additions Account, Minimum Capital Requirement (2) | Net Revenues Available for Communications Debt Service | Communications System Debt Service (3) | Balance Available After Debt Service | Debt Service Coverage Ratio from Residual Revenues |
|------|---|--|---|---|--|---|---|
| 2020 | \$71,992,475 | \$25,374,000 | \$12,050,631 | \$34,567,844 | \$9,430,991 | \$25,136,853 | 3.7 |
| 2021 | \$73,268,284 | \$25,095,600 | \$12,129,556 | \$36,043,128 | \$9,431,991 | \$26,611,137 | 3.8 |
| 2022 | \$78,715,759 | \$25,092,600 | \$12,290,502 | \$41,332,657 | \$10,590,741 | \$30,741,916 | 3.9 |
| 2023 | \$79,563,361 | \$25,103,350 | \$12,450,459 | \$42,009,551 | \$10,599,941 | \$31,409,610 | 4.0 |
| 2024 | \$76,345,195 | \$25,100,350 | \$12,591,711 | \$38,653,134 | \$10,601,223 | \$28,051,912 | 3.6 |
| 2025 | \$81,543,128 | \$25,102,350 | \$12,740,619 | \$43,700,159 | \$10,598,970 | \$33,101,189 | 4.1 |
| 2026 | \$81,378,249 | \$25,107,100 | \$12,872,154 | \$43,398,995 | \$10,596,363 | \$32,802,633 | 4.1 |
| 2027 | \$81,093,417 | \$25,102,350 | \$12,994,304 | \$42,996,762 | \$10,588,283 | \$32,408,480 | 4.1 |
| 2028 | \$94,353,660 | \$23,901,350 | \$13,106,887 | \$57,345,423 | \$10,593,760 | \$46,751,663 | 5.4 |
| 2029 | \$93,301,653 | \$14,962,607 | \$13,272,548 | \$65,066,498 | \$10,595,138 | \$54,471,360 | 6.1 |

⁽¹⁾ Debt Service was prepared on a cash basis. Debt Service includes the Series 2010 Bonds, the Series 2012 Bonds, Series 2017 Bonds, Series 2019 Bonds and a projected bond issue in 2027. By 2020, the Series 2010 Bonds will be fully redeemed by the proceeds of the Series 2017 Bonds.

⁽²⁾ The Bond Ordinances require a minimum amount equal to 7.5 % of the total Non-fuel Revenue deposits into the Receipts Account for the purposes of paying capital costs.

⁽³⁾ Debt Service was prepared on a cash basis. Debt Service includes the Series 2012 Bonds and Series 2015 Bonds. No future debt issues are projected to be issued for the Communications System from 2020 through 2029.

Appendix D FINANCIAL & STATISTICAL DATA



LAFAYETTE CONSOLIDATED GOVERNMENT REVENUE BONDS CONTINUING DISCLOSURE

Population of City of Lafayette

| <u>Population</u> |
|-------------------|
| 19,210 |
| 33,541 |
| 40,400 |
| 68,908 |
| 81,961 |
| 94,421 |
| 110,257 |
| 120,623 |
| 127,661 |
| 127,626 |
| 131,191 |
| 132,747 |
| 134,286 |
| |

Sources: U.S. Census Bureau and Lafayette Economic Development Authority

Assessed Value of Taxable Property of the City

(All dollars in thousands)

| | (All adilais ili | iiiousaiius) | |
|--------|------------------|--------------|-----------|
| Fiscal | Assessed | Fiscal | Assessed |
| Year | Value | Year | Value |
| 2000 | 552,896 | 2010 | 1,167,335 |
| 2001 | 584,023 | 2011 | 1,178,154 |
| 2002 | 673,318 | 2012 | 1,220,334 |
| 2003 | 692,626 | 2013 | 1,306,098 |
| 2004 | 716,544 | 2014 | 1,381,041 |
| 2005 | 785,937 | 2015 | 1,461,552 |
| 2006 | 826,075 | 2016 | 1,577,908 |
| 2007 | 864,797 | 2017 | 1,592,059 |
| 2008 | 905,005 | 2018 | 1,586,428 |
| 2009 | 1,129,670 | 2019 | 1,615,615 |

Source: Lafayette Parish Assessor's Office

LAFAYETTE CONSOLIDATED GOVERNMENT REVENUE BONDS CONTINUING DISCLOSURE

Classification of Property

2019 Assessed Valuation (City of Lafayette) \$1,256,272,233 332,252,190 23,828,694 \$1,612,353,117 Real Estate Personal Property Public Service Property Total

Source: Lafayette Parish Assessor's Office

Millage Rates

| Miliage Rates | | | | | |
|--|-------|-------|-------|-------|-------|
| | 2015 | 2016 | 2017 | 2018 | 2019 |
| Parishwide Taxes: | | | | | |
| Schools | 4.59 | 4.59 | 4.56 | 4.59 | 4.59 |
| School District No. 1 - | | | | | |
| Special | 7.27 | 7.27 | 7.27 | 7.27 | 7.27 |
| Special School Improvements | 5.00 | 5.00 | 5.00 | 5.00 | 5.00 |
| School 1985 Operation | 16.70 | 16.70 | 16.70 | 16.70 | 16.70 |
| Courthouse & Jail Maintenance | 2.34 | 2.34 | 2.34 | 2.34 | 2.34 |
| Library (2007-2016) | 2.91 | 2.68 | N/A | N/A | N/A |
| Library (2009-2018) | 1.61 | 1.48 | 1.48 | 1.48 | N/A |
| Library (2003-2012) | 2.00 | 1.84 | N/A | N/A | N/A |
| Library (2013-2022) | N/A | N/A | 1.84 | 1.84 | 1.84 |
| Library (2017-2026) | N/A | N/A | 2.68 | 2.68 | 2.91 |
| Health Unit Maintenance | 0.80 | N/A | N/A | N/A | N/A |
| Juvenile Detention Maintenance | 1.17 | 1.17 | 1.17 | 1.17 | 1.17 |
| Lafayette Economic Development Authority | 1.82 | 1.68 | 1.68 | 1.68 | 1.68 |
| Assessment District | 1.56 | 1.44 | 1.44 | 1.56 | 1.44 |
| Law Enforcement | 16.79 | 16.79 | 16.79 | 16.79 | 16.79 |
| Airport Maintenance | 1.71 | 1.58 | 1.58 | 1.58 | 1.71 |
| Minimum Security Maintenance | 2.06 | 1.90 | 1.90 | 1.90 | 2.06 |
| Bridges and Maintenance | 4.17 | 4.17 | 4.17 | 4.17 | 4.17 |
| Lafayette Parish Bayou Vermillion - | | | | | |
| Bond & Interest | 0.00 | 0.17 | 0.17 | 0.17 | 0.17 |
| Maintenance | 0.75 | 0.75 | 0.75 | 0.75 | 0.75 |
| Drainage Maintenance | 3.34 | 3.34 | 3.34 | 3.34 | 3.34 |
| Public Improvement Bonds | 2.75 | 2.75 | 2.75 | 2.75 | 2.00 |
| Teche-Vermillion Water District | 1.50 | 1.41 | 1.41 | 1.41 | 1.41 |
| Mosquito Abatement & Control | 1.50 | N/A | N/A | N/A | N/A |
| Health Unit, Mosquito, Ect. | N/A | 3.56 | 3.56 | 3.56 | 3.56 |
| Other Parish and Municipal Taxes: | | | | | |
| Parish Tax (Inside Municipalities) | 1.52 | 1.52 | 1.52 | 1.52 | 1.52 |
| Parish Tax (Outside Municipalities) | 3.05 | 3.05 | 3.05 | 3.05 | 3.05 |
| Lafayette Centre Development District | 10.91 | 11.24 | 11.24 | 12.75 | 12.75 |
| City of Lafayette | 17.94 | 17.94 | 17.80 | 17.80 | 17.94 |

Sources: Lafayette Parish Assessor and Lafayette Consolidated Government

LAFAYETTE CONSOLIDATED GOVERNMENT REVENUE BONDS CONTINUING DISCLOSURE

Leading Taxpayers

The ten largest property taxpayers of the City and their 2019 assessed valuations follow:

| | Name of Taxpayer | Type of Business | 2019 Assessed <u>Valuation</u> |
|-----|-----------------------|--------------------------------|--------------------------------------|
| 1. | Iberia Bank | Banking | \$18,543,382 |
| 2. | Franks Casing | Oil & Gas Support Services | 17,020,333 |
| 3. | Stuller Inc | Manufacturing | 15,693,253 |
| 4. | Wal Mart / Sams | Warehouse Clubs & Supercenters | 10,881,053 |
| 5. | AT&T / Bellsouth | Telecommunications | 9,748,724 |
| 6. | JP Morgan Chase | Banking | 9,735,837 |
| 7. | Home Bank | Banking | 7,274,697 |
| 8. | Service Chevrolet Inc | New Car Dealers | 6,665,727 |
| 9. | PHI Inc | Oil & Gas Support Services | 6,594,794 |
| 10. | Entergy Gulf States | Electric Company | 6,277,880 |
| | | | \$108,435,680 * |

^{*} Approximately 6.73% of the 2019 assessed valuation of the City. Source: Lafayette Consolidated Government

Sales Tax Collections

The City has collected the following amounts from its 1961 special one percent (1%) sales and use tax initially effective July 1, 1961 and 1985 special one percent sales and use tax initially effective July 1, 1985, each effective in perpetuity, for the periods indicated below:

City of Lafayette Combined (61 & 85) Gross Sales Tax Collections

| Month Collected | FY 17-18 Actual Collections | FY 18-19 Actual Collections | FY 19-20 Actual Collections |
|-----------------|-----------------------------|-----------------------------|-----------------------------|
| November | \$6,273,115 | \$6,707,189 | \$6,880,764 |
| December | 6,374,642 | 6,896,866 | 6,953,838 |
| January | 7,959,495 | 7,850,848 | 7,990,427 |
| February | 5,946,269 | 6,215,366 | 6,396,301* |
| March | 5,830,654 | 6,146,758 | - |
| April | 7,732,741 | 7,254,425 | - |
| May | 6,650,710 | 6,689,138 | - |
| June | 6,684,641 | 7,021,114 | - |
| July | 6,754,618 | 6,852,811 | - |
| August | 6,405,209 | 6,602,487 | - |
| September | 6,366,946 | 6,682,354 | - |
| October | 6,423,582 | 6,894,911 | - |
| TOTAL | \$79,402,621 | \$81,814,268 | \$28,221,331 |

Source: City of Lafayette. Figures unaudited. * Latest month for which figures are available

LAFAYETTE CONSOLIDATED GOVERNMENT CASH AND INVESTMENTS BALANCES AS OF OCTOBER, 2019

CASH AND INVESTMENTS

General Operating Funds:

| 101 General Fund-City | \$ 50,922,505 |
|---|------------------|
| 102 Property Tax Escrow Fund | 49,900 |
| 105 General Fund-Parish | 747,943 |
| 126 Grants-Federal | (583,536) |
| 127 Grants-State | (51,688) |
| 128 Grants-Other | 45,498 |
| 162 Community Development | (97,951) |
| 163 Home Programs | 4,522 |
| 165 Emergency Shelter Grant | 0 |
| 171 HUD Housing Loan Prog | 409,041 |
| 185 FHWA I-49 Grant | 0 |
| 187 FTA Capital | (3,024) |
| 189 DOTD Travel Management | 0 |
| 201 Recreation and Parks | 0 |
| 203 Municipal Transit System | 75,313 |
| 204 Heymann Performing Arts Center | 0 |
| 206 Animal Control Shelter | 10,236,069 |
| 207 Traffic Safety | 11,257 |
| 209 Combined Golf Courses | 0 |
| 210 Laf Develop & Revitaliz | 525,329 |
| 252 State Seized/Forfeited Property | 46,136 |
| 253 Fed Narc Seized /Forfeited Property | 14,811 |
| 255 Criminal Non-support | (78,135) |
| 260 Road & Bridge Maintenance | 19,943,314 |
| 261 Drainage Maintenance | 11,975,616 |
| 262 Correctional Center | 0 |
| 263 Library Fund | 41,171,317 |
| 264 Courthouse Complex | 12,302,382 |
| 265 Juvenile Detention Facility | 4,623,372 |
| 266 Public Health Unit | 825,889 |
| 268 Criminal Court | 0 |
| 269 Combined Public Health | 337,369 |
| 271 Mosquito Abatement | 747,762 |

LAFAYETTE CONSOLIDATED GOVERNMENT CASH AND INVESTMENTS BALANCES AS OF OCTOBER, 2019

| | CASH AND INVESTMENTS |
|---|----------------------|
| 272 Justice Department Federal Equitable Sharing Fund | 72,051 |
| 273 Storm Water Management | 10,060,927 |
| 274 Cultural Economy | 832,849 |
| 277 Court Services Fund | 0 |
| 297 Parking Program | 128,393 |
| 299 Codes & Permits | 0 |
| 550 Environmental Services | 3,564,858 |
| 551 CNG Service Station | 466,979 |
| 601 Payroll | 3,438,533 |
| 605 Unemployment Compensation | 4,782 |
| 607 Group Hospitalization | 20,046,860 |
| 640 Hurricane Katrina | 116,274 |
| 641 Hurricane Rita | 331,383 |
| 643 Hurricane Gustav | (545,261) |
| 644 Hurricane Isaac | (42,468) |
| 645 2016 August Flood | (81,238) |
| 646 Hurricane Barry | (440,821) |
| 701 Central Printing | (146,241) |
| 702 Central Vehicle Maintenance | 1,038,644 |
| Total General Operating Funds | \$ 193,047,516 |
| Debt Service Funds: | |
| 215 1961 City Sales Tax Trust Fund | \$ 3,177 |
| 222 1985 City Sales Tax Trust Fund | 0 |
| 290 TIF City Sales Tax Trust Fund-MM101 | 653,711 |
| 291 TIF City Sales Tax Trust Fund-MM103 | 3,839,277 |
| 302 1961 Sales Tax Bond Sinking Fund | 7,970,991 |
| 303 1961 Sales Tax Bond Reserve Fund | 9,571,306 |
| 304 1985 Sales Tax Bond Sinking Fund | 4,192,418 |
| 305 1985 Sales Tax Reserve Fund | 8,054,349 |
| 356 Contingency Sinking-Parish | 6,791,537 |
| 357 2011 Certificates of Indebt | 216,247 |
| 358 2012 Limited Tax Refund | 44,690 |
| 801 Consolidated Sewerage Sinking Fund | 277 |
| 821 Consolidated Paving Districts Sinking Fund | 0 |
| Total Debt Service Funds | \$ 41,337,981 |

LAFAYETTE CONSOLIDATED GOVERNMENT CASH AND INVESTMENTS BALANCES AS OF OCTOBER, 2019

CASH AND INVESTMENTS

Construction Funds:

| 407 436 438 440 | 1 Sales Tax Capital Improvement Fund 7 2010 Parish General Obligation Bonds 6 2009A Sales Tax Bond Construction 3 2010 Sales Tax Bond Construction 0 2013 Sales Tax Bond Construction 1 City Combined Bond Fund | \$ 61,635,184 8,184 618,053 31,485 19,105 20,395,405 |
|--------------------------|--|--|
| | Total Construction Funds | \$ 82,707,415 |
| | Other: | |
| 602 603 614 | Firemen Pension & Relief Police Pension & Relief Risk Management | \$ 0 0 3,203,364 |
| | Total Other | \$ 3,203,364 |

LAFAYETTE CONSOLIDATED GOVERNMENT CASH AND INVESTMENTS BALANCES AS OF OCTOBER, 2019

CASH AND INVESTMENTS

| Utility System Fu |
|-------------------|
|-------------------|

| 501 | Receipts Fund | \$ 1,315,320 |
|-----|-------------------------------------|-------------------|
| 502 | Operation and Maintenance | 6,714,271 |
| 503 | Bond & Interest | 0 |
| 504 | Capital Additions Fund | 115,682,857 |
| 505 | Security Deposit Fund | 9,148,674 |
| 506 | Bond Reserve Fund | 17,295,114 |
| 507 | 2019 LUS Construction Fund | 70,903,139 |
| | Total Utilities System Funds | \$ 221,059,375 |
| | LPPA Funds: | |
| 520 | LPPA Revenue Fund | \$ 14,257,204 |
| 521 | LPPA Operating Fund | 8,874,745 |
| 522 | LPPA Fuel Cost Stability Fund | 4,500,430 |
| 523 | LPPA Bond Reserve Fund | 9,564,626 |
| 524 | LPPA Reserve & Contingency Fund | 5,283,815 |
| 525 | LPPA Bond Interest & Principal Fund | 0 |
| | Total LPPA Funds | \$ 42,480,819 |
| | Communications System Funds: | |
| 531 | Receipts Account | \$ 125,421 |
| 532 | Operating Account | 2,202,523 |
| 533 | Debt Service Account | 0 |
| 535 | 2012A Bond Account | 0 |
| 536 | 2012B Bond Account | 0 |
| 537 | Capital Additions Account | 5,920,578 |
| 538 | Security Deposits Account | 108,074 |
| | Total Communications System Funds | \$ 8,356,597 |
| | TOTAL ALL FUNDS | \$ 592,193,067 |

LAFAYETTE CONSOLIDATED GOVERNMENT REVENUE BONDS CONTINUING DISCLOSURE ECONOMIC INDICATORS

Per Capita Personal Income

| | <u>2014</u> | <u>2015</u> | <u>2016</u> | <u>2017</u> | <u>2018</u> |
|------------------|-----------------|-------------|-------------|-------------|-------------|
| Lafayette Parish | \$ 51,545 \$ | 48,734 \$ | 44,347 \$ | 45,892 \$ | 50,273 |
| Louisiana | 42,012 | 42,856 | 42,298 | 43,660 | 46,242 |
| United States | 46,494 | 48,451 | 49,246 | 51,731 | 54,446 |

Source: U.S. Bureau of Economic Analysis

Effective Buying Income

Median Household Effective Buying Income

| Year | Lafay | ette Parish | City | of Lafayette | Louisiana | Nation |
|------|-------|-------------|------|--------------|--------------|--------------|
| 2018 | \$ | 54,726 | \$ | 50,182 | \$ 47,942 | \$ 73,965 |

Sources: U.S. Census Bureau

Employment

| Year | Labor Force | Employment | Unemployment | Parish Rate | State Rate |
|------|-------------|------------|--------------|-------------|------------|
| 2001 | 99,544 | 95,345 | 4,199 | 4.2 | 5.7 |
| 2002 | 98,002 | 93,450 | 4,552 | 4.6 | 6.1 |
| 2003 | 97,675 | 92,904 | 4,771 | 4.9 | 6.4 |
| 2004 | 98,439 | 94,047 | 4,392 | 4.5 | 5.9 |
| 2005 | 104,121 | 98,670 | 5,451 | 5.2 | 7.1 |
| 2006 | 107,716 | 104,316 | 3,400 | 3.2 | 4.5 |
| 2007 | 110,161 | 106,874 | 3,287 | 3.0 | 4.3 |
| 2008 | 113,129 | 109,279 | 3,850 | 3.4 | 4.9 |
| 2009 | 111,996 | 106,294 | 5,702 | 5.1 | 6.8 |
| 2010 | 113,571 | 106,487 | 7,084 | 6.2 | 8.0 |
| 2011 | 113,869 | 107,117 | 6,752 | 5.9 | 7.8 |
| 2012 | 116,591 | 110,733 | 5,858 | 5.0 | 7.1 |
| 2013 | 118,870 | 113,007 | 5,863 | 4.9 | 6.7 |
| 2014 | 122,466 | 116,444 | 6,022 | 4.9 | 6.4 |
| 2015 | 120,075 | 113,260 | 6,815 | 5.7 | 6.3 |
| 2016 | 114,348 | 107,348 | 7,000 | 6.1 | 6.0 |
| 2017 | 113,028 | 107,513 | 5,515 | 4.9 | 5.1 |
| 2018 | 113,337 | 108,265 | 5,072 | 4.5 | 4.9 |

Source: Louisiana Department of Labor

LAFAYETTE CONSOLIDATED GOVERNMENT REVENUE BONDS CONTINUING DISCLOSURE

The final figures for the Parish for December 2019 were reported as follows:

| Year | Labor Force | Employment | Unemployment | Parish Rate | State Rate |
|---------------|-------------|------------|--------------|-------------|------------|
| December 2019 | 113,213 | 108,278 | 4,935 | 4.4 | *4.9 |

^{*} The seasonally adjusted rate was 5.2

Source: Louisiana Department of Labor

The final figures for the Lafayette Metropolitan Statistical Area ("MSA") for December 2019 were reported as follows:

| Year | Labor Force | Employment | Unemployment | Parish Rate | State Rate |
|---------------|-------------|------------|--------------|-------------|------------|
| December 2019 | 210,923 | 200,667 | 10,256 | 4.9 | *4.9 |

^{*} The seasonally adjusted rate was 5.2

Source: Louisiana Department of Labor

The following table show the composition of the employed work force in the Lafayette MSA.

Non-Farm Wage and Salary Employment by Major Industry (Employees in Thousands)

| | December 2016 | December 2017 | December 2018 | December 2019 |
|------------------------------------|---------------|---------------|---------------|---------------|
| Mining | 13.6 | 13.5 | 12.9 | 12.8 |
| Construction | 9.5 | 9.0 | 9.7 | 9.4 |
| Manufacturing | 14.8 | 15.7 | 15.7 | 16.6 |
| Trade, Transporation, & Utilities | 42.2 | 41.4 | 42.5 | 42.7 |
| Information | 2.5 | 2.5 | 2.4 | 2.3 |
| Financial Activities | 10.6 | 10.4 | 11 | 10.9 |
| Professional And Business Services | 20.1 | 20.2 | 21.7 | 21 |
| Educational and Health Services | 30.4 | 30.5 | 32.5 | 33.1 |
| Leisure and Hospitality | 21.7 | 22.1 | 22.0 | 22.0 |
| Other Services | 7.2 | 7.2 | 7.1 | 7.2 |
| Government | 26.7 | 26.8 | 27.5 | 27.8 |
| Total | 219.1 | 199.3 | 205.0 | 205.8 |

LAFAYETTE CONSOLIDATED GOVERNMENT REVENUE BONDS CONTINUING DISCLOSURE ANNUAL AVERAGE LAFAYETTE PARISH CONCURRENT ECONOMIC INDICATORS 2015, 2016, 2017, 2018 AND THIRD QUARTER 2019

(All data not seasonally adjusted)

| | 2015 | 2016 | 2017 | 2018 | 2019:3 |
|--|--|--|---|--|--|
| EMPLOYMENT | | | | | |
| Total | 137,602 | 130,217 | 129,061 | 132,838 | 130,491 |
| Accommodation and Food Services | 14,384 | 14,327 | 14,084 | 14,227 | 13,684 |
| Administrative and Waste Services | 6,567 | 5,917 | 5,733 | 6,236 | 6,078 |
| Agriculture, Forestry, Fishing, and Hunting | 83 | 80 | 70 | 81 | 81 |
| Arts, Entertainment, and Recreation | 2,324 | 2,225 | 2,088 | 1,936 | 1,977 |
| Construction | 6,834 | 5,911 | 5,685 | 5,628 | 5,568 |
| Educational Services | 7,802 | 7,832 | 7,961 | 8,707 | 8,089 |
| Finance & Insurance | 3,283 | 3,449 | 3,501 | 3,645 | 3,572 |
| Health Care and Social Services | 20,519 | 21,197 | 22,078 | 22,980 | 23,867 |
| Information | 2,337 | 2,345 | 2,279 | 2,208 | 2,191 |
| Management of Companies and Enterprises | 3,062 | 2,753 | 2,622 | 2,610 | 2,486 |
| Manufacturing | 9,257 | 7,889 | 7,808 | 8,432 | 8,703 |
| Mining | 13,425 | 10,309 | 8,877 | 8,649 | 8,599 |
| Other Services, except Public Administration | 3,270 | 3,207 | 3,156 | 3,249 | 3,223 |
| Professional & Technical Services | 8,407 | 7,644 | 7,645 | 8,692 | 8,604 |
| Public Administration | 3,680 | 3,693 | 3,685 | 3,736 | 3,729 |
| Real Estate and Rental and Leasing | 3,551 | 3,120 | 3,060 | 3,169 | 3,139 |
| Retail Trade | 17,771 | 18,180 | 18,356 | 18,209 | 16,750 |
| Transportation & Warehousing. | 3,493 | 3,202 | 3,509 | 4,040 | 3,956 |
| Utilities | 458 | 433 | 424 | 415 | 425 |
| Wholesale Trade | 7,074 | 6,493 | 6,428 | 5,987 | 5,767 |
| | | | | | |
| | Annual | Annual | Annual | Annual | Quarterly |
| EARNINGS (\$ in Thousands) | | | | | |
| Total | \$6,747,390 | \$5,962,542 | \$5,931,890 | \$1,684,883 | \$1,564,227 |
| Total Accommodation and Food Services | \$6,747,390 247,617 | \$5,962,542 236,975 | \$5,931,890 230,580 | \$1,684,883 60,805 | \$1,564,227 59,225 |
| Total Accommodation and Food Services Administrative and Waste Services | \$6,747,390 247,617 275,439 | \$5,962,542 236,975 225,268 | \$5,931,890 230,580 209,685 | \$1,684,883 60,805 60,894 | \$1,564,227 59,225 60,896 |
| Total Accommodation and Food Services Administrative and Waste Services Agriculture,Forestry, Fishing, and Hunting | \$6,747,390 247,617 275,439 3,587 | \$5,962,542 236,975 225,268 3,828 | \$5,931,890 230,580 209,685 2,482 | \$1,684,883 60,805 60,894 972 | \$1,564,227 59,225 60,896 718 |
| Total Accommodation and Food Services Administrative and Waste Services Agriculture, Forestry, Fishing, and Hunting Arts, Entertainment, and Recreation | \$6,747,390 247,617 275,439 3,587 36,483 | \$5,962,542 236,975 225,268 3,828 35,173 | \$5,931,890 230,580 209,685 2,482 35,087 | \$1,684,883 60,805 60,894 972 8,516 | \$1,564,227 59,225 60,896 718 8,510 |
| Total Accommodation and Food Services Administrative and Waste Services Agriculture, Forestry, Fishing, and Hunting Arts, Entertainment, and Recreation Construction | \$6,747,390 247,617 275,439 3,587 36,483 366,092 | \$5,962,542 236,975 225,268 3,828 35,173 308,219 | \$5,931,890 230,580 209,685 2,482 35,087 295,648 | \$1,684,883 60,805 60,894 972 8,516 83,543 | \$1,564,227 59,225 60,896 718 8,510 72,773 |
| Total Accommodation and Food Services Administrative and Waste Services Agriculture, Forestry, Fishing, and Hunting Arts, Entertainment, and Recreation Construction Educational Services | \$6,747,390 247,617 275,439 3,587 36,483 366,092 319,053 | \$5,962,542 236,975 225,268 3,828 35,173 308,219 319,467 | \$5,931,890 230,580 209,685 2,482 35,087 295,648 330,665 | \$1,684,883 60,805 60,894 972 8,516 83,543 93,926 | \$1,564,227 59,225 60,896 718 8,510 72,773 89,421 |
| Total Accommodation and Food Services Administrative and Waste Services Agriculture, Forestry, Fishing, and Hunting Arts, Entertainment, and Recreation Construction Educational Services Finance & Insurance | \$6,747,390 247,617 275,439 3,587 36,483 366,092 319,053 228,264 | \$5,962,542 236,975 225,268 3,828 35,173 308,219 319,467 228,385 | \$5,931,890 230,580 209,685 2,482 35,087 295,648 330,665 239,273 | \$1,684,883 60,805 60,894 972 8,516 83,543 93,926 65,112 | \$1,564,227 59,225 60,896 718 8,510 72,773 89,421 59,408 |
| Total Accommodation and Food Services Administrative and Waste Services Agriculture, Forestry, Fishing, and Hunting Arts, Entertainment, and Recreation Construction Educational Services Finance & Insurance Health Care and Social Services | \$6,747,390 247,617 275,439 3,587 36,483 366,092 319,053 228,264 925,857 | \$5,962,542 236,975 225,268 3,828 35,173 308,219 319,467 228,385 930,555 | \$5,931,890 230,580 209,685 2,482 35,087 295,648 330,665 239,273 973,111 | \$1,684,883 60,805 60,894 972 8,516 83,543 93,926 65,112 275,118 | \$1,564,227 59,225 60,896 718 8,510 72,773 89,421 59,408 280,341 |
| Total Accommodation and Food Services Administrative and Waste Services Agriculture,Forestry, Fishing, and Hunting Arts, Entertainment, and Recreation Construction Educational Services Finance & Insurance Health Care and Social Services Information | \$6,747,390 247,617 275,439 3,587 36,483 366,092 319,053 228,264 925,857 113,508 | \$5,962,542 236,975 225,268 3,828 35,173 308,219 319,467 228,385 930,555 112,082 | \$5,931,890 230,580 209,685 2,482 35,087 295,648 330,665 239,273 973,111 113,650 | \$1,684,883 60,805 60,894 972 8,516 83,543 93,926 65,112 275,118 29,450 | \$1,564,227 59,225 60,896 718 8,510 72,773 89,421 59,408 280,341 29,096 |
| Total Accommodation and Food Services Administrative and Waste Services Agriculture,Forestry, Fishing, and Hunting Arts, Entertainment, and Recreation Construction Educational Services Finance & Insurance Health Care and Social Services Information Management of Companies and Enterprises | \$6,747,390 247,617 275,439 3,587 36,483 366,092 319,053 228,264 925,857 113,508 290,137 | \$5,962,542 236,975 225,268 3,828 35,173 308,219 319,467 228,385 930,555 112,082 247,246 | \$5,931,890 230,580 209,685 2,482 35,087 295,648 330,665 239,273 973,111 113,650 228,492 | \$1,684,883 60,805 60,894 972 8,516 83,543 93,926 65,112 275,118 29,450 82,221 | \$1,564,227 59,225 60,896 718 8,510 72,773 89,421 59,408 280,341 29,096 48,229 |
| Total Accommodation and Food Services Administrative and Waste Services Agriculture,Forestry, Fishing, and Hunting Arts, Entertainment, and Recreation Construction Educational Services Finance & Insurance Health Care and Social Services Information Management of Companies and Enterprises Manufacturing | \$6,747,390 247,617 275,439 3,587 36,483 366,092 319,053 228,264 925,857 113,508 290,137 508,203 | \$5,962,542 236,975 225,268 3,828 35,173 308,219 319,467 228,385 930,555 112,082 247,246 419,418 | \$5,931,890 230,580 209,685 2,482 35,087 295,648 330,665 239,273 973,111 113,650 228,492 437,437 | \$1,684,883 60,805 60,894 972 8,516 83,543 93,926 65,112 275,118 29,450 82,221 132,267 | \$1,564,227 59,225 60,896 718 8,510 72,773 89,421 59,408 280,341 29,096 48,229 129,927 |
| Total Accommodation and Food Services Administrative and Waste Services Agriculture,Forestry, Fishing, and Hunting Arts, Entertainment, and Recreation Construction Educational Services Finance & Insurance Health Care and Social Services Information Management of Companies and Enterprises Manufacturing Mining | \$6,747,390 247,617 275,439 3,587 36,483 366,092 319,053 228,264 925,857 113,508 290,137 508,203 1,201,440 | \$5,962,542 236,975 225,268 3,828 35,173 308,219 319,467 228,385 930,555 112,082 247,246 419,418 880,821 | \$5,931,890 230,580 209,685 2,482 35,087 295,648 330,665 239,273 973,111 113,650 228,492 437,437 769,080 | \$1,684,883 60,805 60,894 972 8,516 83,543 93,926 65,112 275,118 29,450 82,221 132,267 198,296 | \$1,564,227 59,225 60,896 718 8,510 72,773 89,421 59,408 280,341 29,096 48,229 129,927 189,099 |
| Total Accommodation and Food Services Administrative and Waste Services Agriculture,Forestry, Fishing, and Hunting Arts, Entertainment, and Recreation Construction Educational Services Finance & Insurance Health Care and Social Services Information Management of Companies and Enterprises Manufacturing Mining Other Services, except Public Administration | \$6,747,390 247,617 275,439 3,587 36,483 366,092 319,053 228,264 925,857 113,508 290,137 508,203 1,201,440 116,017 | \$5,962,542 236,975 225,268 3,828 35,173 308,219 319,467 228,385 930,555 112,082 247,246 419,418 880,821 115,124 | \$5,931,890 230,580 209,685 2,482 35,087 295,648 330,665 239,273 973,111 113,650 228,492 437,437 769,080 116,670 | \$1,684,883 60,805 60,894 972 8,516 83,543 93,926 65,112 275,118 29,450 82,221 132,267 198,296 32,907 | \$1,564,227 59,225 60,896 718 8,510 72,773 89,421 59,408 280,341 29,096 48,229 129,927 189,099 31,267 |
| Accommodation and Food Services Administrative and Waste Services Agriculture,Forestry, Fishing, and Hunting Arts, Entertainment, and Recreation Construction Educational Services Finance & Insurance Health Care and Social Services Information Management of Companies and Enterprises Manufacturing Mining Other Services, except Public Administration Professional & Technical Services | \$6,747,390 247,617 275,439 3,587 36,483 366,092 319,053 228,264 925,857 113,508 290,137 508,203 1,201,440 116,017 574,890 | \$5,962,542 236,975 225,268 3,828 35,173 308,219 319,467 228,385 930,555 112,082 247,246 419,418 880,821 115,124 483,465 | \$5,931,890 230,580 209,685 2,482 35,087 295,648 330,665 239,273 973,111 113,650 228,492 437,437 769,080 116,670 492,294 | \$1,684,883 60,805 60,894 972 8,516 83,543 93,926 65,112 275,118 29,450 82,221 132,267 198,296 32,907 168,884 | \$1,564,227 59,225 60,896 718 8,510 72,773 89,421 59,408 280,341 29,096 48,229 129,927 189,099 31,267 140,472 |
| Total Accommodation and Food Services Administrative and Waste Services Agriculture,Forestry, Fishing, and Hunting Arts, Entertainment, and Recreation Construction Educational Services Finance & Insurance Health Care and Social Services Information Management of Companies and Enterprises Manufacturing Mining Other Services, except Public Administration Professional & Technical Services Public Administration | \$6,747,390 247,617 275,439 3,587 36,483 366,092 319,053 228,264 925,857 113,508 290,137 508,203 1,201,440 116,017 574,890 180,335 | \$5,962,542 236,975 225,268 3,828 35,173 308,219 319,467 228,385 930,555 112,082 247,246 419,418 880,821 115,124 483,465 182,402 | \$5,931,890 230,580 209,685 2,482 35,087 295,648 330,665 239,273 973,111 113,650 228,492 437,437 769,080 116,670 492,294 183,885 | \$1,684,883 60,805 60,894 972 8,516 83,543 93,926 65,112 275,118 29,450 82,221 132,267 198,296 32,907 168,884 46,183 | \$1,564,227 59,225 60,896 718 8,510 72,773 89,421 59,408 280,341 29,096 48,229 129,927 189,099 31,267 140,472 50,133 |
| Accommodation and Food Services Administrative and Waste Services Agriculture,Forestry, Fishing, and Hunting Arts, Entertainment, and Recreation Construction Educational Services Finance & Insurance Health Care and Social Services Information Management of Companies and Enterprises Manufacturing Mining Other Services, except Public Administration Professional & Technical Services Public Administration Real Estate and Rental and Leasing | \$6,747,390 247,617 275,439 3,587 36,483 366,092 319,053 228,264 925,857 113,508 290,137 508,203 1,201,440 116,017 574,890 180,335 225,269 | \$5,962,542 236,975 225,268 3,828 35,173 308,219 319,467 228,385 930,555 112,082 247,246 419,418 880,821 115,124 483,465 182,402 174,921 | \$5,931,890 230,580 209,685 2,482 35,087 295,648 330,665 239,273 973,111 113,650 228,492 437,437 769,080 116,670 492,294 183,885 175,155 | \$1,684,883 60,805 60,894 972 8,516 83,543 93,926 65,112 275,118 29,450 82,221 132,267 198,296 32,907 168,884 46,183 53,924 | \$1,564,227 59,225 60,896 718 8,510 72,773 89,421 59,408 280,341 29,096 48,229 129,927 189,099 31,267 140,472 50,133 47,716 |
| Total Accommodation and Food Services Administrative and Waste Services Agriculture,Forestry, Fishing, and Hunting Arts, Entertainment, and Recreation Construction Educational Services Finance & Insurance Health Care and Social Services Information Management of Companies and Enterprises Manufacturing Mining Other Services, except Public Administration Professional & Technical Services Public Administration Real Estate and Rental and Leasing Retail Trade | \$6,747,390 247,617 275,439 3,587 36,483 366,092 319,053 228,264 925,857 113,508 290,137 508,203 1,201,440 116,017 574,890 180,335 225,269 504,636 | \$5,962,542 236,975 225,268 3,828 35,173 308,219 319,467 228,385 930,555 112,082 247,246 419,418 880,821 115,124 483,465 182,402 174,921 508,095 | \$5,931,890 230,580 209,685 2,482 35,087 295,648 330,665 239,273 973,111 113,650 228,492 437,437 769,080 116,670 492,294 183,885 175,155 525,066 | \$1,684,883 60,805 60,894 972 8,516 83,543 93,926 65,112 275,118 29,450 82,221 132,267 198,296 32,907 168,884 46,183 53,924 137,947 | \$1,564,227 59,225 60,896 718 8,510 72,773 89,421 59,408 280,341 29,096 48,229 129,927 189,099 31,267 140,472 50,133 47,716 126,596 |
| Total Accommodation and Food Services Administrative and Waste Services Agriculture,Forestry, Fishing, and Hunting Arts, Entertainment, and Recreation Construction Educational Services Finance & Insurance Health Care and Social Services Information Management of Companies and Enterprises Manufacturing Mining Other Services, except Public Administration Professional & Technical Services Public Administration Real Estate and Rental and Leasing Retail Trade Transportation & Warehousing. | \$6,747,390 247,617 275,439 3,587 36,483 366,092 319,053 228,264 925,857 113,508 290,137 508,203 1,201,440 116,017 574,890 180,335 225,269 504,636 175,591 | \$5,962,542 236,975 225,268 3,828 35,173 308,219 319,467 228,385 930,555 112,082 247,246 419,418 880,821 115,124 483,465 182,402 174,921 508,095 159,357 | \$5,931,890 230,580 209,685 2,482 35,087 295,648 330,665 239,273 973,111 113,650 228,492 437,437 769,080 116,670 492,294 183,885 175,155 525,066 179,511 | \$1,684,883 60,805 60,894 972 8,516 83,543 93,926 65,112 275,118 29,450 82,221 132,267 198,296 32,907 168,884 46,183 53,924 137,947 51,778 | \$1,564,227 59,225 60,896 718 8,510 72,773 89,421 59,408 280,341 29,096 48,229 129,927 189,099 31,267 140,472 50,133 47,716 126,596 46,552 |
| Total Accommodation and Food Services Administrative and Waste Services Agriculture,Forestry, Fishing, and Hunting Arts, Entertainment, and Recreation Construction Educational Services Finance & Insurance Health Care and Social Services Information Management of Companies and Enterprises Manufacturing Mining Other Services, except Public Administration Professional & Technical Services Public Administration Real Estate and Rental and Leasing Retail Trade | \$6,747,390 247,617 275,439 3,587 36,483 366,092 319,053 228,264 925,857 113,508 290,137 508,203 1,201,440 116,017 574,890 180,335 225,269 504,636 | \$5,962,542 236,975 225,268 3,828 35,173 308,219 319,467 228,385 930,555 112,082 247,246 419,418 880,821 115,124 483,465 182,402 174,921 508,095 | \$5,931,890 230,580 209,685 2,482 35,087 295,648 330,665 239,273 973,111 113,650 228,492 437,437 769,080 116,670 492,294 183,885 175,155 525,066 | \$1,684,883 60,805 60,894 972 8,516 83,543 93,926 65,112 275,118 29,450 82,221 132,267 198,296 32,907 168,884 46,183 53,924 137,947 | \$1,564,227 59,225 60,896 718 8,510 72,773 89,421 59,408 280,341 29,096 48,229 129,927 189,099 31,267 140,472 50,133 47,716 126,596 |

Source: Louisiana Department of Labor

LAFAYETTE CONSOLIDATED GOVERNMENT REVENUE BONDS CONTINUING DISCLOSURE

The names of the largest employers located in Lafayette Parish are as follows:

| | Name of Employer | Type of Business | Approximate No. of Employees |
|-----|-----------------------------------|-----------------------------------|------------------------------|
| 1. | Waitr | Information Technology | 5,915 |
| 2. | Lafayette General Health | Health Care | 4,298 |
| 3. | Lafayette Parish School System | Education | 4,250 |
| 4. | University of Louisiana-Lafayette | Education | 2,752 |
| 5. | Lafayette Consolidated Government | Public Administration | 2,419 |
| 6. | Our Lady of Lourdes Reg Med Ctr | Health Care | 2,248 |
| 7. | WHC Inc. | Oil and Gas Pipeline Construction | 1,505 |
| 8. | Wal-Mart Stores Inc. | Retail Trade | 1,479 |
| 9. | Stuller Inc. | Manufacturing | 1,210 |
| 10. | Island Operating Company | Oil and Gas | 1,050 |

Source: Lafayette Economic Development Authority

Banking Facilities

The Lafayette Parish are is served by the following banks:

Banks

1st Heritage Credit 3rd District Highway FCU Acadian Federal Credit Union Acadiana Medical Federal Credit Union Advancial Federal Credit Union American Bank & Trust Company Aurora Ranch Mitigation Bank BancorpSouth Bank Bank of Sunset & Trust Company Bayou Federal Credit Union **Business First Bank** Capital One, National Association Chase Bank Commercial Business Loans LLC Community First Bank Cornerstone Financial Credit Union Crescent Bank & Trust **CUSA Federal Credit Union** Family Savings Credit Union Farmers-Merchants Bank & Trust Company Farmers State Bank & Trust Company First Bank & Trust First National Bank First National Developments First Pioneers FCU

Gulf Coat Bank Hancock Whitney Bank Heritage Credit Union Home Bank **HPES IBERIABANK** Investar Bank JD Bank LA Dotd Federal Credit Union Lafayette Schools Federal Credit Union M C Bank & Trust Co. Maple Federal Credit Union MidSouht Bank, N.A. Pedestal Bank PHI Federal Credit Union Rayne State Bank & Trust Co Regions Bank Section 705 Credit Union South Louisiana Bank St Jules Credit Union St. Landry Bank & Trust Company St. Martin Bank & Trust Company University of LA Credit Union Washington State Bank Woodforest National Bank

Source: Lafayette Economic Development Authority

STATEMENT OF DIRECT, OVERLAPPING, UNDERLYING AND PARTIALLY UNDERLYING BONDED DEBT AS OF NOVEMBER 2, 2019

(The accompanying notes are an integral part of this statement.)

| <u>Notes</u> | S Name of Issuer & Issue | Interest Rates (%) | Dated Date | Final Maturity Date | Principal Outstanding | Principal Amount Due Within One Year |
|--------------|--|--------------------|--------------------|---------------------------|--------------------------|---|
| (1) | Direct Debt of the City of Lafayette, State of Louisian | ıa | | | | |
| (2) | Taxable Public Improvement Sales Tax Recovery Zone Economic Development Bonds, Series 2009A | 7.23 | 8/18/09 | 3/01/34 | \$ 3,640,000 | \$ 0 |
| (2) | Public Improvement Sales Tax Refunding Bonds, Series ST-2011A | 3.75-5.0 | 6/01/11 | 3/01/26 | 9,520,000 | 1,160,000 |
| (2) | Public Improvement Sales Tax Refunding Bonds, Series ST-2011C | 3.125-5.0 | 12/08/11 | 3/01/27 | 4,785,000 | 520,000 |
| (2) | Public Improvement Sales Tax Refunding Bonds, Series ST-2012A | 3.0-3.125 | 6/01/12 | 3/01/28 | 3,695,000 | 350,000 |
| (2) | Public Improvement Sales Tax Bonds, Series 2013 | 3.125-5.0 | 6/21/13 | 3/01/38 | 13,135,000 | 475,000 |
| (2) | Public Improvement Sales Tax Refunding Bonds, Series 2014A | 5.0 | 10/17/14 | 3/01/30 | 13,745,000 | 955,000 |
| (2) | Public Improvement Sales Tax Refunding Bonds, Series 2014C | 5.0 | 12/05/14 | 3/01/24 | 10,100,000 | 2,855,000 |
| (2) | Public Improvement Sales Tax Refunding Bonds, Series 2015A | 2.43 | 12/18/15 | 3/01/25 | 2,710,000 | 280,000 |
| (2) | Public Improvement Sales Tax Refunding Bonds, Series 2016D | 2.0-4.0 | 2/26/16 | 3/01/32 | 11,500,000 | 695,000 |
| (2) | Public Improvement Sales Tax Refunding Bonds, Series 2017A | 3.0-5.0 | 7/18/17 | 3/01/32 | 10,835,000 | 670,000 |
| (3) | Public Improvement Sales Tax Refunding Bonds, Series 2018A | 4.0-5.0 | 12/06/18 | 3/01/32 | 20,090,000 | 1,095,000 |
| (3) | Public Improvement Sales Tax Refunding Bonds, | | | | | |
| (3) | Series ST-2011B Public Improvement Sales Tax Refunding Bonds, | 3.75-4.25 | 6/01/11 | 5/01/26 | 8,170,000 | 815,000 |
| (3) | Series ST-2011D Public Improvement Sales Tax Refunding Bonds, | 3.125-5.0 | 12/08/11 | 5/01/27 | 8,510,000 | 815,000 |
| (2) | Series ST-2012B | 3.0-5.0 | 6/01/12 | 5/01/28 | 9,500,000 | 860,000 |
| (3) | Public Improvement Sales Tax Refunding Bonds, Series 2014B | 3.0-3.375 | 9/26/14 | 5/01/30 | 1,430,000 | 105,000 |
| (3) | Public Improvement Sales Tax Refunding Bonds, Series 2015 | 5.00 | 2/06/15 | 5/01/24 | 5,870,000 | 1,695,000 |
| (3) | Public Improvement Sales Tax Refunding Bonds, Series 2016A | 3.0-5.0 | 2/26/16 | 5/01/25 | 13,285,000 | 3,075,000 |
| (3) | Public Improvement Sales Tax Refunding Bonds, Series 2016E | 2.63 | 2/26/16 | 5/01/32 | 1,540,000 | 100,000 |
| (3) | Public Improvement Sales Tax Refunding Bonds, Series 2018B | 4.0-5.0 | 12/06/18 | 5/01/34 | 18,335,000 | 870,000 |
| (4) | Utilities Revenue Bonds, Series 2010 | 3.75 | 12/15/10 | 11/01/20 | 2,960,000 | 2,960,000 |
| (4) | Utilities Revenue Refunding Bonds, Series 2012 | 5.0 | 1/11/13 | 11/01/28 | 109,315,000 | 10,025,000 |
| (4) | Utilities Revenue Refunding Bonds, Series 2017 | 4.0-5.0 | 10/13/17 | 11/01/35 | 59,465,000 | 0 |
| (5) | Certificates of Indebtedness, Series 2011 | 3.65 | 5/11/11 | 5/01/26 | 3,275,000 | 410,000 |
| (6) | Communications System Revenue Bonds, Series 2012A | 4.0-5.0 | 1/26/12 | 11/01/31 | 7,595,000 | 0 |
| (6) | Taxable Communications System Revenue Bonds, Series 2012B | 5.0-6.0 | 1/26/12 | 11/01/31 | 7,000,000 | 0 |
| (6) | Communications System Revenue Refunding Bonds, | | | | • | |
| (7) | Series 2015 Taxable Limited Tax Refunding Bond, Series 2012 | 3.5-5.0 3.75 | 8/21/15 3/02/12 | 11/01/31 5/01/28 | 77,545,000 26,365,000 | 4,880,000 2,510,000 |
| ` / | Ç , | | | | | |

| Notes | Name of Issuer & Issue | Interest Rates (%) | Dated Date | Final Maturity Date | Principal Outstanding | Principal Amount Due Within One Year | |
|--------|--|---|----------------|---------------------------|--------------------------|--------------------------------------|--|
| 110103 | Traine of Issuer & Issue | 111111111111111111111111111111111111111 | Dutt | Dutt | Outstanding | One rear | |
| (8) | Overlapping Debt of the Parish of Lafayette, State of | f Louisiana | | | | | |
| (9) | General Obligation Bonds, Series 2010 | 4.75-5.0 | 1/12/11 | 3/01/35 | \$19,775,000 | \$ 835,000 | |
| (9) | General Obligation Refunding Bonds, Series 2010 | 3.75-5.0 | 1/12/11 | 3/01/26 | 6,935,000 | 850,000 | |
| (9) | General Obligation Refunding Bonds, Series 2012 | 3.0-4.0 | 5/03/12 | 3/01/28 | 11,525,000 | 1,075,000 | |
| (9) | General Obligation Refunding Bonds, Series 2014 | 3.0-4.0 | 8/01/14 | 3/01/30 | 8,730,000 | 645,000 | |
| (10) | Overlapping Debt of the Parish School Board of the Parish of Lafayette, State of Louisiana | | | | | | |
| (5) | Refunding Certificates of Indebtedness, Series 2010 | 3.06 | 12/29/10 | 11/01/23 | 1,195,000 | 285,000 | |
| (5) | Certificate of Indebtedness, Series 2015 | 2.2 | 8/17/15 | 11/01/22 | 5,945,000 | 1,465,000 | |
| (11) | Public School Refunding Bonds, Series 2010 | 3.75-4.0 | 5/27/10 | 4/01/21 | 1,850,000 | 905,000 | |
| (11) | Sales Tax Revenue Bonds, Series 2018A | 3.0-5.0 | 7/31 /18 | 4/01/48 | 27,765,000 | 595,000 | |
| (11) | Sales Tax Revenue Bonds, Series 2018 | 3.0-5.0 | 2/27 /18 | 4/01/40 | 65,000,000 | 1,140,000 | |
| (11) | Sales Tax Revenue Bonds, Series 2019 | 2.0-5.0 | 4/18 /19 | 4/01/40 | 25,000,000 | 100,000 | |
| (12) | Limited Tax Bonds (Taxable QSCB), Series 2009 | 0.8 | 12/11/09 | 10/01/24 | 5,333,332 | 666,667 | |
| (12) | Limited Tax Bonds (Taxable QSCB), Series 2011 | 0 | 3/01/11 | 10/01/26 | 4,666,662 | 666,666 | |
| (12) | Limited Tax Bonds (Taxable QSCB), Series 2012 | 0 | 4/03/12 | 3/01/27 | 779,080 | 97,385 | |
| (12) | Limited Tax Revenue Bonds, Series 2012A | 2.0-5.0 | 1/04/13 | 3/01/32 | 22,505,000 | 1,380,000 | |
| (12) | Limited Tax Revenue Bonds, Series 2016 | 2.375 | 12/21/16 | 12/21/56 | 75,393,777 | 1,316,010 | |
| (13) | Overlapping Debt of the Law Enforcement District | of the Parish o | f Lafayette | , State of L | ouisiana | | |
| (14) | Limited Tax Revenue Bonds, Series 2012 | 2.0-4.0 | 3/01/12 | 3/01/32 | 15,570,000 | 915,000 | |
| (15) | Overlapping Debt of the Lafayette Parish Bayou Ve | rmilion Distric | ct, State of 1 | Louisiana | | | |
| (9) | General Obligation Bonds, Series 2016 | 2.0-2.625 | 8/30/16 | 3/01/36 | 3,685,000 | 140,000 | |
| (16) | Underlying Debt of Lafayette Public Power Authori | <u>ty</u> | | | | | |
| (17) | Electric Revenue Bonds, Series 2012 | 3.0 | 12/21/12 | 11/01/32 | 47,705,000 | 2,770,000 | |
| (17) | Electric Revenue Refunding Bonds, Series 2015 | 3.0 | 11/13/15 | 11/01/32 | 27,235,000 | 845,000 | |
| (18) | Partially Underlying Debt of Lafayette Parish Water | rworks Distric | t North, La | fayette Pai | rish, Louisiana | <u>1</u> | |
| (19) | Water Revenue Refunding Bonds, Series 2013 | 2.95 | 1/29/13 | 10/01/27 | 2,629,000 | 382,000 | |
| (20) |) Partially Underlying Debt of Lafayette Parish Waterworks District South, Lafayette Parish, Louisiana | | | | | | |
| (19) | Water Revenue Refunding Bonds, Series 2011 | 2.9 | 12/21/11 | 8/01/21 | 719,000 | 353,000 | |
| (19) | Water Revenue Bonds, Series 2013 | 3.2 | 8/08/13 | 8/01/28 | 1,210,000 | 40,000 | |
| (19) | Water Revenue Bonds, Series 2018 | 1.675-3.35 | 7/26/18 | 8/01/30 | 1,500,000 | 10,000 | |

NOTES

- (1) The 2019 total assessed valuation of the City of Lafayette, State of Louisiana is approximately \$1,612, 353,117, all of which is taxable for municipal purposes.
- (2) Payable solely from and secured by an irrevocable pledge and dedication of the avails or proceeds of the special 1% sales and use tax being levied and collected by the issuer, pursuant to elections held in the issuer on May 13, 1961, November 20, 1965, March 22, 1977, and July 21, 2001, subject only to the prior payment of the reasonable and necessary costs and expenses of collecting and administering the tax.
- (3) Payable solely from and secured by an irrevocable pledge and dedication of the avails or proceeds of the special 1% sales and use tax now being levied and collected by the issuer, pursuant to elections held in the issuer on May 4, 1985, November 15, 1997, and July 21, 2001, subject only to the prior payment of the reasonable and necessary costs and expenses of collecting and administering the tax.

- (4) Payable as to principal and interest, solely from the income and revenues to be derived from the operation of the Lafayette Utilities System, subject only to the prior payment of the reasonable expenses of administration, operation and maintenance of the Lafayette Utilities System.
- (5) Secured by and payable solely from an irrevocable pledge and dedication of the excess of annual revenues of the issuer above statutory, necessary and usual charges in each of the fiscal years during which the obligations and any parity obligations are outstanding.
- (6) The Bonds shall be special obligations of the issuer, payable first, from the net income and revenues of the Communications System and second, to the amount necessary, from a secondary or subordinate pledge of the revenues of the Utilities System.
- (7) Secured by and payable from an irrevocable pledge and dedication of the funds to be derived by the issuer from the levy and collection of a special tax of 5.42 mills (such rate being subject to adjustment from time to time due to reassessment), which the issuer is authorized to impose and collect in each year. Said special tax is authorized to be levied on all the property subject to taxation within the corporate boundaries of the issuer.
- (8) The 2019 total assessed valuation of the Parish of Lafayette, State of Louisiana is approximately \$2,750,982,374, of which approximately \$2,349,992,652.
- (9) Secured by and payable from unlimited *ad valorem* taxation.
- (10) The 2019 total assessed valuation of the Parish School Board of the Parish of Lafayette, State of Louisiana is approximately \$2,750,982,374 of which approximately \$2, 349,992,652 is taxable.
- (11) Secured by and payable solely from an irrevocable pledge and dedication of the avails or net proceeds of the 1% sales and use tax being levied and collected by the issuer, in compliance with a special election held within the Parish of Lafayette, State of Louisiana on September 18, 1965.
- (12) Secured by and payable from an irrevocable pledge and dedication of the funds to be derived by the issuer from the levy and collection of a special tax of 4.59 mills (such rate being subject to adjustment from time to time due to reassessment) authorized to be levied each year on all the property subject to taxation within the corporate boundaries of the issuer.
- (13) The 2019 total assessed valuation of the Law Enforcement District of the Parish of Lafayette, State of Louisiana is approximately \$2,750,982,374, of which approximately \$2,349,992,652 is taxable.
- (14) Secured by and payable from an irrevocable pledge and dedication of the annual revenues of a special *ad valorem* tax of 8.03 mills (such rate being subject to adjustment from time to time due to reassessment) within the issuer, authorized to be imposed and collected each year on all the property subject to taxation within the corporate boundaries of the issuer.
- (15) The 2019 total assessed valuation of the Lafayette Parish Bayou Vermilion District, State of Louisiana is approximately \$\$2,750,982,374, of which approximately \$2,349,992,652 is taxable.
- (16) The Lafayette Public Power Authority is parishwide, and levied no ad valorem taxes in 2019.
- (17) Secured by a pledge of project power revenues of the Lafayette Public Power Authority attributable to the project after payment of operating expenses.
- (18) Lafayette Parish Waterworks District North of the Parish of Lafayette, State of Louisiana includes an area lying to the North of the Township line between Township 9 South and Township 10 South, except those areas included in any municipality or other water district, and except certain areas adjacent to the City of Lafayette. The District levied no *ad valorem* taxes in 2019.
- (19) Payable solely from the income and revenues derived or to be derived from the operation of the waterworks system of the issuer, subject only to the prior payment of the reasonable and necessary expenses of operating and maintaining the system.
- (20) Lafayette Parish Waterworks District South of the Parish of Lafayette, State of Louisiana includes an area lying to the South of the Township line between Township 9 South and Township 10 South, except those areas included in any municipality or other water district and/or certain water systems, and except certain areas adjacent to the City of Lafayette. The District levied no *ad valorem* taxes in 2019.

(NOTE: The above statement excludes the outstanding indebtedness of the Lafayette Airport Commission, the Lafayette Economic Development Authority [formerly the Lafayette Harbor, Terminal and Industrial Development District], the Lafayette Public Trust Financing Authority, Lafayette Industrial Development Board, Lafayette I-10 Corridor District at Mile Marker 103, District No. 4 Regional Planning and Development Commission, and all operating and capital leases.)

SUMMARY DEBT STATEMENT AS OF NOVEMBER 2, 2019

A. <u>Debt of the City of Lafayette</u>

| Type of Obligation | Principal Outstanding |
|-------------------------------------|-----------------------|
| Sales Tax Bonds | \$170,395,000 |
| Utilities Revenue Bonds | \$171,740,000 |
| Communications System Revenue Bonds | \$92,140,000 |
| Taxable Revenue Bonds | \$26,365,000 |
| Certificates of Indebtedness | \$3,275,000 |

B. Debt of the Parish of Lafayette

Type of Obligation Principal Outstanding
Unlimited Ad Valorem Tax Bonds \$50,650,000

C. Debt of the Lafayette Parish School Board

Type of ObligationPrincipal OutstandingSales Tax Bonds\$228,292,851Certificates of Indebtedness\$7,140,000

D. <u>Debt of The Law Enforcement District</u>

<u>Type of Obligation</u> <u>Principal Outstanding</u>

<u>Limited Tax Revenue Bond</u>

Lafayette Parish Law Enforcement District \$15,570,000

E. <u>Debt of the Lafayette Public Power Authority</u>

Type of Obligation Principal Outstanding
Electric Revenue Bonds \$74,940,000

F. Partially Underlying Debt of the Lafayette Parish Waterworks District North

Type of Obligation
Water Revenue Bonds

Principal Outstanding
\$2,629,000

G. Partially Underlying Debt of the Lafayette Parish Waterworks District South

Type of Obligation Principal Outstanding
Water Revenue Bonds \$3,429,000

(NOTE: The above statement excludes the outstanding indebtedness of the Lafayette Airport Commission, the Lafayette EconomicDevelopment Authority [formerly the Lafayette Harbor, Terminal and Industrial Development District], the Lafayette Public TrustFinancing Authority, Lafayette Industrial Development Board, Lafayette I-10 Corridor District at Mile Marker 103, District No. 4Regional Planning and Development Commission, and all operating and capital leases.)